

REAL ESTATE @ ANDERSON

▶ TRANSFORMATIVE ACADEMICS

Student interested in **Real Estate** will learn about real estate financing and investing, as well as entrepreneurial real estate development. Due to the interdisciplinary nature of the field, students are also encouraged to take courses in taxation and law as well as classes in related departments at UCLA such as Law, Urban Planning, Public Policy, Architecture, and Civil Engineering.

Specializations: Real Estate, Global Management

SAMPLE ELECTIVES

- *Urban Real Estate Finance & Investment*
- *Cases in Real Estate Development*
- *Entrepreneurial Real Estate Development*
- *Real Estate Economics, Capital Markets & Securitization*
- *Affordable Housing Development*
- *Business Law*
- *Fixed Income Markets*
- *Real Estate Law and Taxation*
- *Price Policies*

Additional Real Estate courses are available to MBA students at the School of Law including:

- *Environmental Law*
- *Real Estate Financial Analysis*
- *Urban Housing & Community Development*
- *Real Estate Transactions*

▶ ROI: CAREER BOOST

Some hiring organizations for UCLA Anderson MBA Students in Real Estate (both full-time employment and summer internships) include:



THE IRVINE COMPANY

Shea Properties.

Specific functions UCLA Anderson MBA students enter in the Real Estate industry include:

- Development
- Operations
- Strategic Planning & Analysis
- Investments
- Finance

▶ CAPSTONE – SAMPLE APPLIED MANAGEMENT RESEARCH PROJECTS

- Evaluated the impact of an agricultural initiative on a real estate investment firm focused on acquiring domestic and international farmland
- Developed a business plan for a top US medical center on the funding for the construction of a simulation space near the hospital, along with a strategy to drive customers to this space
- Examined the opportunity for a real estate investment firm focused on farmland to vertically integrate, enter into joint ventures and/or acquire packers and distributors.

▶ ANDERSON RESOURCES

- *Ziman Center for Real Estate*
- *Dinner for Eights (D48) with Real Estate industry leaders*
- *Real Estate Case Competitions*
- *Real Estate Mentor Program*
- *Site Visits & Field Studies*
- *Real Estate Industry Night*

Instagram: @areaatanderson



CONNECT WITH STUDENTS :

