

MEET THE MENTORS



RON MILLER is the chairman of the board of StartEngine, the most successful equity crowdfunding platform to date. Miller facilitates financial ignition for innovative tech and media companies in order to help entrepreneurs achieve the American dream. He has been on the Inc. 500/5000 list four times and was an Ernst & Young Entrepreneur of the Year Award finalist. He has visualized, founded, built and sold five companies through management buyouts, private equity firms, private investors and public markets. He founded the San Diego chapter of the Entrepreneurs' Organization and is a member of WPO/YPO, where he has served on the executive committee.



KARAN SURI is the founder and managing partner of Hawkins Way Capital, which manages and develops real estate across the United States. Prior to forming Hawkins Way Capital, Suri served as managing director at Menlo Capital Group and worked at Clarity Partners, a private equity firm located in Los Angeles, where he helped execute over \$1 billion in equity investments in media and telecom companies globally. He holds a Bachelor of Arts, with a double-major in computer science and economics, and a Master of Engineering in computer science, both from Cornell University.

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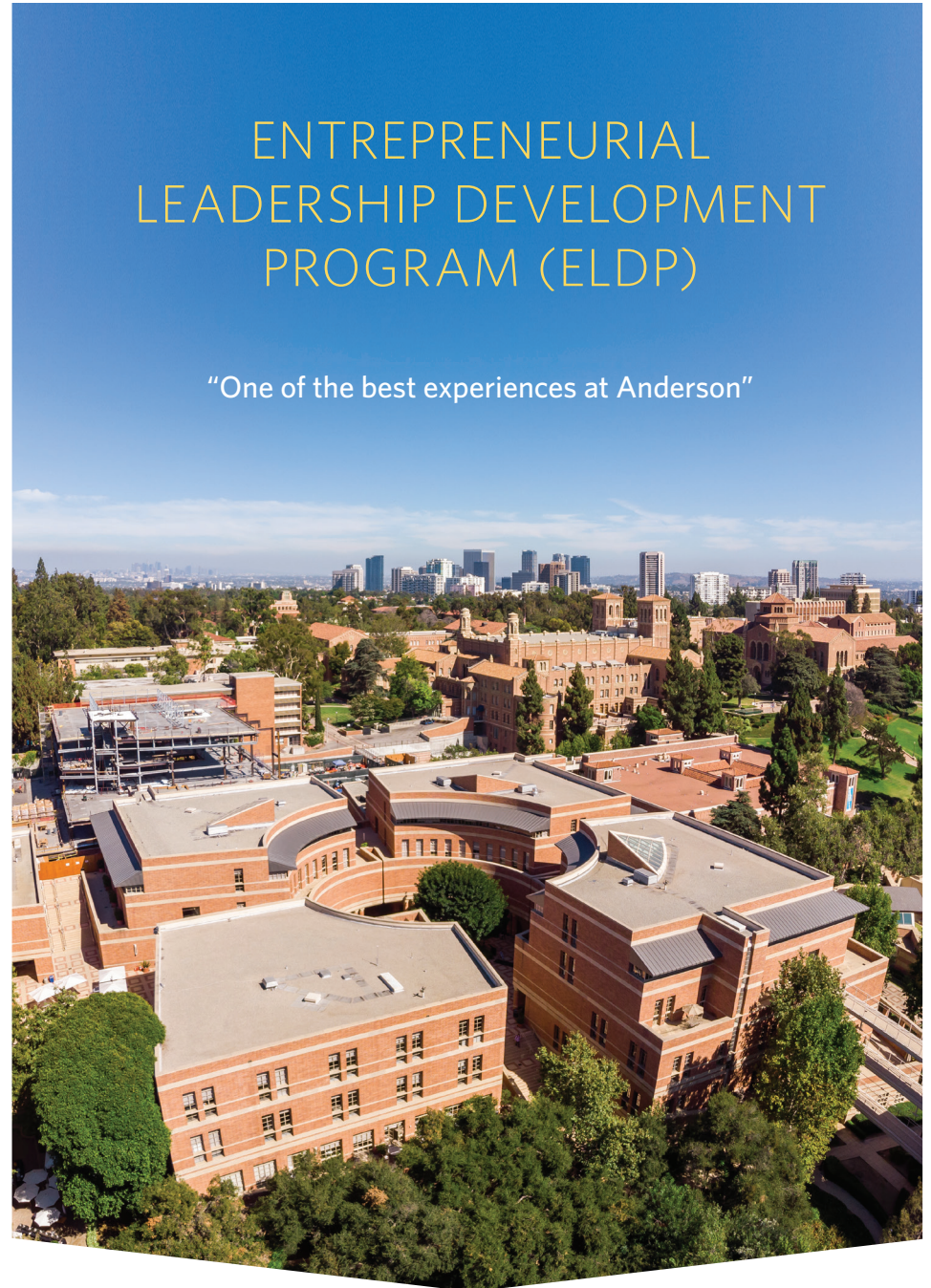
Anderson
School of Management



Harold and Pauline Price Center
for Entrepreneurship & Innovation

ENTREPRENEURIAL LEADERSHIP DEVELOPMENT PROGRAM (ELDP)

"One of the best experiences at Anderson"



MEET THE ELDP FACULTY ADVISOR



GARY REUBEN is a coach, mentor and consultant to CEOs, corporate executives and companies that range from startups to those with more than a billion dollars in revenue. Reuben is the Los Angeles chairman of Tiger 21, the nation's premier peer-to-peer learning group for ultra-high-net-worth investors. Tiger 21 members build skill sets to transition successfully from focused entrepreneurs to disciplined managers of wealth. Since 2002, He has led the ELDP (formerly the Vistage program) of mentoring and entrepreneurial leadership development for MBA students at UCLA Anderson's Price Center for Entrepreneurship & Innovation. He is also a faculty advisor for UCLA Anderson's Applied Management Research (AMR) Program.

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PATRICK GOGERCHIN was born and raised in Los Angeles, CA. After graduating Magna Cum Laude from the University of San Francisco, Patrick took a job as a junior broker at Dean Witter in Los Angeles. He spent a year as a trader, decided to pivot to Pepperdine Law School, then took a job with an LA business litigator. His passion for entrepreneurship took hold after taking a few months off to help his father and partner sell their small business. As the liaison to the investment bankers, he realized that the company was undervalued so he took over as President and over the past 22 years has expanded MGM Transformer Co. from a small regional shop in southern CA to five manufacturing locations across the US and Mexico. The company is now the largest privately held transformer company in the US with brand labels from every major platform in the country including GE, Siemens, Schneider, Allen Bradley, and Eaton.



MATT MAHVI is a successful serial-entrepreneur specializing in cyber security, telecommunications, and financial technology. He began operating in the field at the age of 12 and started his first company at 15. In 2012, he founded Staminus, a cyber security company. In the next four years, Staminus added nearly 100 brand-name customers from government to Fortune 500, protected about 1% of the Internet, aided domestic law enforcement agencies, and was acquired at a significant multiplier.

He has multiple technical cyber security utility U.S. patents and has personally been involved in stopping more than 3.5 million individual attacks. Most recently, Mr. Mahvi served simultaneously as Chairman, CEO, and CTO of Teli, Vrazo, and Zytara, a telecommunications, cyber security, and financial technology company, respectively.

Today, Mr. Mahvi operates a small family office specializing in technology venture capital and algorithmic public equities trading. He serves on the board of directors for The Federal Enforcement Homeland Security Foundation and is active in philanthropy specializing in education.

WHAT IS THE ELDP?

ELDP is a three-part mentorship program that provides select UCLA Anderson School of Management students with the opportunity to meet and learn from entrepreneurial CEOs and business leaders in an intimate setting, through monthly Friday meetings during the academic year. The program features four ELDP groups of 15 to 18 students, half of whom are returning members. The groups and their assigned mentors meet in a cohort format, visiting a different entrepreneurial enterprise each month. Typical meetings feature morning discussions with entrepreneurs at their place of business, while afternoons are devoted to confidential peer-to-peer discussions, facilitated by the group's mentor, that focus on individual leadership development. ELDP groups have visited entrepreneurs in a variety of industries, including the owner of a professional sports franchise, a female entrepreneur who sold her business to Anheuser-Busch, nonprofit CEOs, a family-owned health care services business and venture capital and investment management firms. Past members report that the skills and relationships cultivated during ELDP continue to serve them well beyond their time at Anderson. Membership in the Entrepreneur Association (EA) is required to participate in this program, and communication regarding the ELDP information session and application process will be done through the EA campus groups listserv.

ELDP SCHEDULE

EARLY OCTOBER: Information session

MID OCTOBER: Applications due

LATE OCTOBER: Interviews and group selection

FIRST OR SECOND FRIDAY IN NOVEMBER: First meeting of the year, depending on your group's schedule