

CLASS OF 2023 FULL-TIME MBA EMPLOYMENT REPORT



TransformativeLeaders

Our Mission Is to Advance Management Thinking and Prepare Transformative Leaders to Make a Positive Impact in Business and Society.

Class of 2023 Full-Time Employment

Class Profile	04
Employment Summary	05
Industry Details	06
Function Details	07
Location Details	80

Highlights .09 Employers .09 Recent Employers .10 Top Hiring Firms .11 Class of 2024 Summer Internships Class Profile .12

Industry Details	13
Function Details	14
Location Details	15

CLASS OF 2023 FULL-TIME EMPLOYMENT

DEMOGRAPHIC PROFILE

Total Applicant Pool
Number of Entering Class
Average Years of Work Experience
Women
U.S. Minorities
International Citizens
Countries Represented

TOP PRE-MBA EXPERIENCE BY INDUSTRY



EMPLOYMENT PROFILE	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Students
Total Students	250	115	365	100%
Students Reporting Employn	nent Inform	nation		
Seeking Employment	214	98	312	85.5%
Not Seeking Employment	29	10	39	10.7%
Company Sponsored	5	3	8	2.2%
Starting Own Company	14	2	16	4.4%
Other Reasons	10	5	15	4.1%
No Information Available	7	7	14	3.8%

COMPENSATION SUMMARY	Reporting Salary Data ¹	Mean	Median	Range
Annual Base Salary	92.9%	\$151,140	\$150,000	\$61,984-\$215,000
Permanent U.S. Work Authorization	94%	\$150,306	\$150,000	\$61,984-\$215,000
Non-Permanent U.S. Work Authorization	90.4%	\$153,066	\$165,000	\$65,000-\$215,000
Signing Bonus	78.2%	\$36,174	\$30,000	\$1,500-\$125,700
Permanent U.S. Work Authorization	79.2%	\$35,299	\$30,000	\$1,500-\$110,200
Non-Permanent U.S. Work Authorization	76%	\$38,279	\$35,000	\$3,000-\$125,700
Graduates receiving stock and/or equity as	part of their co	mpensation	package	

SOURCE OF EMPLOYMENT

UCLA Anderson-Facilitated Resources	9%
Summer Internship Employer (internship was found through campus recruiting program)	9%
Summer Internship Employer (internship was found through other UCLA Anderson resources) 14.	2%
myCareer Job Postings	4%
Anderson-Facilitated Recruiting Program (including myCareer Resume Collections). 4.	.9%
UCLA Anderson Alumni(ae) / Classmates	.6%
UCLA Anderson Resources – Clubs (Career Night, DOJs/treks, etc.)	.5%
UCLA Anderson Resources – Faculty / Research Centers (Price, Ziman, Fink, etc.) 1.	.5%
National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBAA. Prospanica. etc.)0.	4%
Other Parker CMC Resources (advisors, events, spring career fair, etc.)	.5%
Non-UCLA Anderson-Facilitated Resources	.1%
Summer Internship Employer (internship was found through non–UCLA Anderson resources)	9%
LinkedIn Job Postings	.1%
Direct Company Contact (not facilitated by UCLA Anderson)	4%
Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.)	4%
Family/Friend/Personal Network (Non-UCLA Anderson-related)	.6%
Company Website	2%
Other Resources/Contacts (including Pre-MBA Employer Network)	3%

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.

4

Percent of Students¹

EMPLOYMENT SUMMARY

JOB OFFERS	Number of Students	Percent of Students ¹
By Graduation ²	235	
Permanent U.S. Work Authorization .		77.1%
Non-Permanent U.S. Work Authoriza	tion 70	71.4%
By 3 Months After Graduation ²	271	86.9%
Permanent U.S. Work Authorization .		86.9%
Non-Permanent U.S. Work Authoriza	tion 85	86.7%

JOB ACCEPTANCES	Number of Students	Percent of Students ¹
By Graduation ²		73.4%
Permanent U.S. Work Authorization		75.2%
Non-Permanent U.S. Work Authorizat	ion 68	69.4%
By 3 Months After Graduation ²		85.6%
Permanent U.S. Work Authorization		85.9%
Non-Permanent U.S. Work Authorizat	ion 83	84.7%

¹ Percentages were calculated from the number of students who were seeking employment.
 ² Graduation date was June 16, 2023. Three months past graduation was September 16, 2023.

The percent of students pursuing careers in nealthcare increased 50% from the previous yea

39% of students received full-time offers from their summer internship employers, increasing nearly 5% from last year.

INDUSTRY SUMMARY

Consulting	27%	
Technology	25.8%	
Financial Services	13.9%	
Consumer Products	9%	
Entertainment & Media	8.2%	
Healthcare	6.7%	
Real Estate	3.7%	
Energy & Utilities	1.5%	
Hospitality	1.1%	
All Others	3.1%	

FUNCTION SUMMARY



	ANNUAL BASE	SALARY ²			SIGNING BONUS ²				
	Percent of Hires ¹	Mean	Median	Range	Received Signing Bonus ¹	Mean	Median	Range	Received Stock/Equity/Options ¹
Consulting	27%	\$177,629	\$182,500	\$81,069-\$200,000	90.3%	\$30,992	\$30,000	\$15,000-\$60,000	0%
Consumer Products	9%	\$116,870	\$120,000	\$65,000-\$132,000	79.2%	\$21,816	\$20,000	\$1,500-\$45,000	13%
Apparel & Textiles	1.9%	\$114,000	\$125,000	\$65,000-\$130,000	100%	\$21,600	\$25,000	\$3,000-\$30,000	0%
Automotive	0.4%	-	-	-	100%	-	-	-	0%
Beverages, Food, & Household	3%	\$123,429	\$125,000	\$113,000-\$132,000	75%	\$28,333	\$30,000	\$10,000-\$45,000	42.9%
Other (includes Electronics)	3.7%	\$114,400	\$120,000	\$84,000-\$120,000	70%	\$17,357	\$20,000	\$1,500-\$20,000	0%
Energy, Utilities, & Alt. Energy	1.5%	\$126,250	\$127,500	\$110,000-\$140,000	100%	\$13,750	\$15,000	\$5,000-\$20,000	50%
Entertainment & Media	8.2%	\$129,624	\$132,500	\$80,000-\$155,000	54.5%	\$24,958	\$15,000	\$10,000-\$95,000	33.3%
Digital Media	1.9%	\$134,000	\$130,500	\$125,000-\$150,000	40%	-	-	-	50%
Gaming	3%	\$140,714	\$145,000	\$125,000-\$155,000	75%	\$22,417	\$17,500	\$13,500-\$50,000	42.9%
General (Broadcast, Film, Music)	2.6%	\$126,448	\$130,000	\$89,440-\$150,000	57.1%	\$32,500	\$12,500	\$10,000-\$95,000	20%
Sports Management	0.7%	-	-	-	0%	-	-	-	0%
Financial Services	13.9%	\$160,837	\$175,000	\$83,144-\$183,000	70.3%	\$44,395	\$50,000	\$7,275-\$60,000	2.9%
Commercial Banking	0.4%	-	-	-	100%	-	-	-	0%
General (Diversified Services / Insurance)	2.2%	\$145,194	\$147,500	\$94,163-\$183,000	66.7%	\$31,250	\$32,500	\$25,000-\$35,000	0%
Investment Banking	8.6%	\$172,174	\$175,000	\$115,000-\$175,000	87%	\$50,500	\$50,000	\$35,000-\$60,000	4.3%
Investment Management	0.7%	-	-	-	50%	-	-	-	0%
Private Equity / Venture Capital	1.9%	\$135,000	\$150,000	-	0%	-	-	-	0%
Government	0.4%	-	-	-	0%	-	-	-	0%
Healthcare	6.7%	\$136,970	\$133,000	\$73,000-\$200,831	66.7%	\$35,815	\$37,100	\$3,000-\$80,000	50%
Biotechnology / Devices / Pharma	2.6%	\$128,947	\$130,000	\$85,626-\$160,000	100%	\$38,825	\$40,000	\$30,000-\$52,577	42.9%
General / Providers and Services	2.6%	\$137,547	\$130,000	\$73,000-\$200,831	42.9%	-	-	-	71.4%
Tech / Other	1.5%	\$150,000	\$150,000	\$135,000-\$165,000	50%	-	-	-	25%
Hospitality	1.1%	-	-	-	0%	-	-	-	0%
Manufacturing	0.4%	-	-	-	0%	-	-	-	0%
Real Estate	3.7%	\$133,000	\$130,000	\$120,000-\$150,000	30%	-	-	-	0%
Commercial	1.1%	-	-	-	0%	-	-	-	0%
General	2.6%	\$134,286	\$130,000	\$120,000-\$150,000	42.9%	-	-	-	0%
Technology	25.8%	\$146,729	\$142,800	\$100,000-\$215,000	71%	\$50,924	\$54,300	\$12,000-\$125,700	88.3%
Equipment / Hardware / Networking	1.9%	\$142,750	\$141,500	\$106,000-\$182,000	40%	-	-	-	75%
General	6.4%	\$148,706	\$142,800	\$126,000-\$182,000	100%	\$57,576	\$54,300	\$20,000-\$110,200	94.1%
Internet Services / E-Commerce	5.6%	\$149,288	\$142,800	\$126,000-\$194,400	80%	\$62,475	\$54,300	\$24,000-\$125,700	92.3%
Software	10.5%	\$147,391	\$142,800	\$106,800-\$215,000	57.1%	\$38,863	\$35,000	\$15,000-\$110,200	87%
Other	1.5%	\$124,667	\$125,000	\$100,000-\$149,000	50%	-	-	-	66.7%
Transportation & Logistics Services	0.4%	-	-	-	100%	-	-	-	0%
Other (Human Resources, Law, Retail)	1.9%	\$150,000	\$155,000	\$80,000-\$215,000	60%	-	-	-	20%

² Compensation data is self-reported. Salary data is not provided for industries with fewer than four data points.

6

INDUSTRY DETAILS

FUNCTION DETAILS

	ANNUAL BASE	SALARY ²			SIGNING BONUS ²				
	Percent of Hires ¹	Mean	Median	Range	Received Signing Bonus ¹	Mean	Median	Range	Received Stock/Equity/Options ¹
Consulting	27.7%	\$176,325	\$180,000	\$81,069-\$195,000	90.5%	\$30,664	\$30,000	\$15,000-\$60,000	1.4%
Internal	0.7%	-	-	-	50%	-	-		100%
Management	27%	\$176,629	\$180,000	\$81,069-\$195,000	91.7%	\$30,825	\$30,000	\$15,000-\$60,000	0%
Data / Business Analytics	0.7%	-	-	-	50%	-	-	-	50%
Finance / Accounting	18.4%	\$152,138	\$150,000	\$94,163-\$200,000	65.3%	\$48,250	\$50,000	\$10,000-\$96,400	19.6%
Corporation Finance	5.2%	\$133,785	\$132,000	\$110,000-\$153,000	71.4%	\$51,400	\$47,000	\$25,000-\$96,400	61.5%
Investment Banking	7.9%	\$171,151	\$175,000	\$94,163-\$175,000	90.5%	\$51,316	\$50,000	\$40,000-\$60,000	4.8%
Investment Management	0.7%	-	-	-	50%	-	-	-	0%
Real Estate Finance	1.9%	\$131,000	\$130,000	\$115,000-\$145,000	40%	-	-	-	0%
Private Equity / Venture Capital	2.6%	\$151,000	\$150,000	\$105,000-\$200,000	0%	-	-	-	0%
General Management	7.1%	\$139,654	\$140,000	\$73,000-\$200,831	73.7%	\$36,043	\$37,500	\$10,000-\$80,000	52.6%
Executive	0.7%	-	-	-	50%	-	-	-	0%
Project Management	2.6%	\$141,026	\$126,000	\$125,000-\$200,831	71.4%	\$35,720	\$50,000	\$10,000-\$54,300	85.7%
Rotation Program	3.7%	\$132,600	\$137,500	\$73,000-\$155,000	80%	\$39,250	\$37,500	\$20,000-\$80,000	40%
Human Resources	1.1%	-	-	-	66.7%	-	-	-	33.3%
Marketing / Sales	29.6%	\$137,994	\$140,000	\$65,000-\$215,000	70.9%	\$40,088	\$32,500	\$1,500-\$125,700	55.9%
Brand Management	6.7%	\$120,227	\$120,000	\$85,626-\$136,000	77.8%	\$26,970	\$20,000	\$15,000-\$52,577	18.8%
Market Research / Analytics	0.7%	-	-	-	50%	-	-	-	50%
Product Management	13.1%	\$151,181	\$147,500	\$83,144-\$215,000	71.4%	\$51,263	\$54,300	\$7,275-\$125,700	63.3%
Product Marketing	7.1%	\$133,527	\$140,000	\$65,000-\$170,000	73.7%	\$32,914	\$27,000	\$1,500-\$60,000	72.2%
Sales / Account Management	1.9%	\$139,000	\$139,000	\$138,000-\$140,000	40%	-	-	-	100%
Operations / Logistics	2.6%	\$119,181	\$133,750	\$61,984-\$142,800	42.9%	-	-	-	50%
Other	12.7%	\$137,918	\$135,000	\$80,000-\$215,000	55.9%	\$21,116	\$20,000	\$3,000-\$40,000	36.4%
Business / Corporate Development	3%	\$130,538	\$125,000	\$100,000-\$160,000	62.5%	\$22,840	\$20,000	\$5,000-\$40,000	37.5%
Corporate Strategy / Strategic Planning	6.7%	\$142,889	\$140,000	\$80,000-\$194,000	72.2%	\$20,538	\$20,000	\$3,000-\$35,000	44.4%
Customer Success / Client Solutions	0.4%	-	-	-	0%	-	-	-	100%
Government Affairs	0.4%	-	-	-	0%	-	-	-	0%
Law	0.4%	-	-	-	0%	-	-	-	0%
Real Estate Development	1.1%	-	-	-	33.3%	-	-	-	0%
Other	0.7%	-	-	-	0%	-	-	-	0%

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation. ² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

The median annual salaries for the consulting, entertainment / media, and healthcare industries increased more than 5% from the the previous year

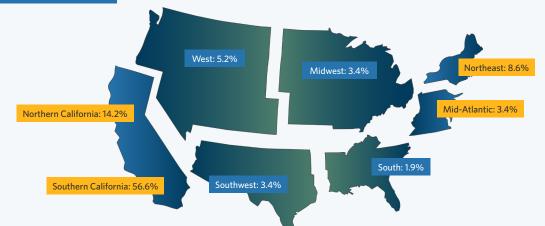
CLASS OF 2023 FULL-TIME EMPLOYMENT

U.S. REGIONS	ANNUAL BASE	SALARY ²			SIGNING BONUS ²				
	Percent of Hires ¹	Mean	Median	Range	Received Signing Bonus ¹	Mean	Median	Range	Received Stock/Equity/Options ¹
California	70.8%	\$154,756	\$157,500	\$61,984-\$215,000	70.4%	\$35,437	\$30,000	\$1,500-\$125,700	29.5%
Northern	14.2%	\$157,809	\$160,000	\$84,000-\$215,000	65.8%	\$39,308	\$39,200	\$1,500-\$125,700	54.5%
Southern	56.6%	\$154,037	\$155,000	\$61,984-\$215,000	71.5%	\$34,541	\$30,000	\$3,000-\$110,200	23.6%
West (excluding California)	5.2%	\$137,914	\$142,400	\$125,000-\$175,000	100%	\$42,486	\$52,000	\$20,000-\$54,300	64.3%
Northeast	8.6%	\$157,641	\$163,550	\$128,000-\$192,000	78.3%	\$39,094	\$40,000	\$15,000-\$60,000	22.7%
Southwest	3.4%	\$146,278	\$135,000	\$100,000-\$192,000	77.8%	\$30,000	\$30,000	\$5,000-\$60,000	22.2%
Midwest	3.4%	\$148,850	\$146,400	\$73,000-\$192,000	66.7%	\$36,550	\$35,000	\$30,000-\$45,000	25%
Mid-Atlantic	3.4%	\$149,622	\$142,800	\$130,000-\$192,000	100%	\$39,178	\$35,000	\$20,000-\$54,300	66.7%
South	1.9%	\$146,800	\$130,000	\$100,000-\$192,000	60%	-	-		- 0%
U.S. TOTAL	96.6%	\$153,165	\$152,125	\$61,984-\$215,000	73.6%	\$36,203	\$30,000	\$1,500-\$125,700	31.3%
GLOBAL									
Asia	1.1%	-	-	-	33.3%	-	-		- 0%
Europe	0.4%	-	-	-	0%	-	-		- 0%
Latin America	1.9%	\$91,557	\$94,163	-	-	-	-		- 0%
GLOBAL TOTAL	3.4%	\$90,367	\$89,894	\$80,000-\$105,000	44.4%	\$34,830	\$39,734	\$7,275-\$52,577	0%

U.S. REGIONAL MAP

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation. ² Co

² Compensation data is self-reported. Salary data is not provided for locations with fewer than four data points.









The median salary for full-time roles in Southern California increased almost 10% from the previous year to \$155,000.



The median salary in the United States increased from \$145,000 in 2022 to \$152,125 in 2023.

CLASS OF 2023 FULL-TIME EMPLOYMENT & 2024 SUMMER INTERNSHIPS

RECENT EMPLOYERS

The following companies have hired at least one UCLA Anderson student during the 2022-2023 school year, combining both full-time employment and summer internships.

	Banchile Citi Global Markets	Cypress Creek Renewables	ExxonMobil	Hudson Pacific Properties
1 Media	Bank of America Corporation		EY-Consulting	Hulu
	Bay Cat Charters, LLC	D	EY-Parthenon	
	BayWa r.e. Renewable Energy	Danaher Corporation	EY	1
Inbev	Beach Point Capital	DaVita Inc.		IBM
acus Digital	Management	Deephaven Data Labs	F	Illumina Inc.
cel-KKR	Belden Inc.	Deloitte	Faherty Brand	Integral
eana Group	Bellwether Asset Management	Delta Air Lines	Falabella	Intermountain Healthcare
ore Capital, LP	Beverly Hills Rejuvenation	Devoted Health	FarmWise Labs	Intuit Inc.
ionist Consulting	Center	Dick's Sporting Goods	Fastly	Intuitive Surgical Inc.
Group, LLC	Biogen	DimenCo	Ferreter Inc.	Invesco
ivision / Blizzard Inc.	BKV Corporation	Dolby Laboratories, Inc.	FFL Partners	Itau Unibanco s.a.
IDAS AG	Boras Corp.	Dr. Snip	FlixBus	
obe Systems Inc.	Boston Consulting Group	Dr. Squatch	Fosun Health Capital	J
vantage Partners Inc.		Druxia	Fox Entertainment	Jefferies, LLC
xion Pharmaceuticals	С			Jetzy
arez & Marsal	Calyx	E	G	Johnson & Johnson
nazon Studios	Candela Renewables	E. & J. Gallo Winery	Gates Ventures	Company
nazon, Inc.	Capital One	Eastdil Secured	Genentech Inc.	
nerican Airlines, Inc.	Caro-Kann Capital LLC	Edwards Lifesciences	General Mills	К
nerican Express Co	Cashi Cake inc.	El-Fi Homes	General Motors Company	KAUST Investment
ngen Inc.	CBRE Group	Electronic Arts	Gilead Sciences Inc.	Management Company
alysis Group Inc.	Celigo Inc.	Elevance Health	Global Music Rights	Kearney
ollo Global	Cherlato	Eli Lilly & Company	Global Payments	Klleon
Vanagement, LLC	CIM Group Inc.	Emerald Development	Globalcare Network	Kopa Market
ple Inc	Cisco Systems, Inc	Partners	Goldman Sachs & Co.	Kopari Beauty
ril Housing	Citi	Employer Direct Healthcare	Google Inc.	krishify
n	Clipboard Health	Endless Health	Greystar	
ıba	Cochl	Environmental Defense Fund	Grid110	L
δT, Inc.	Cognaize	(EDF)	Guggenheim Partners	L.E.K. Consulting LLC
todesk Inc.	Cognizant Technology Solutions	Episource LLC		LA2028
xo Solutions	Comma Entertainment	Epson America, Inc.	н	Lavaage Inc
	CommScope Inc.	Equatic	Hamilton Ventures	Leap of Faith Partners
	Corning Optical	Evergreen Services Group	Hawkins Way Capital, LLC	Leste Group
k Bay Brands LLC &	Communications LLC	EVgo	Hi-Rez Studios	LG Electronics
Vandel Brands LLC	Credit Suisse	Exa Innovation Studio, Inc.	Houlihan Lokey	Liberty Mutual Insurance
n & Company, Inc.	CSCAD	Experian Health	HP, Inc.	Liminal Insights

Lincoln International Logitech Los Angeles Football Club

Μ

McKinsey & Company Medicus Economics Mercer LLC Merck & Co. Meta (formerly Facebook) MGM Transformer Company Microsoft Corp. Moelis & Company Moloco Momentum X Morgan Stanley Morpheus Ventures

Ν

NBCU Peacock NBCUniversal LLC Nextwave X Partners Niantic, Inc. Nike, Inc. Nomura Research Institute Nomura Securities Northrop Grumman Corporation nSpire Al Nutanix

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OPAL AI OpenX Technologies Inc Optum Otter (City Storage Systems)

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Ρ

Pacifico Energy Palm Tree, LLC Panamerican Seed Paramount PepsiCo Inc. Perella Weinberg Partners Piper Sandler Plug and Play Tech Center Pluto.TV Preflex Real Estate Procter & Gamble ProLogis PwC

R

R4 Capital LLC Rakuten Group, Inc. RBC Capital Markets Re:Build Manufacturing Related California RightsTrade LLC Riot Games Riverstone Rivian Automotive LLC Riviera Partners Rockstar Games Roku Roland Berger Strategy Consultants Rothschild & Co.

S

Safran Salesforce.com, Inc. Samsung Life Insurance Sensient Technologies Servicenow Sheppard Mullin Richter & Hampton LLP Sony Interactive Entertainment PlayStation Southern California Edison Spicewell Starbucks Corp. StarNews Mobile Stell Engineering Summit Nanotech Sun Capital Partners Super.com SVB Leerink Sybill, Inc

T Taelor

Tamarak Investments Tata Consultancy Services The Boeing Company The Clorox Company The Pinyon Group The Raine Group The SpringHill Company The Walt Disney Company The Wonderful Company Think Academy Tik Tok TILTA TECHNOLOGY Touchdown Ventures Tracksmith TRAINOCATE Holdings .ltd Trammell Crow Company TruAmerica Multifamily, LLC Truist Securities Tubi TV TuLearning.ai

Uber Technologies, Inc. Ultimate Fighting Championship (UFC)

U

United Way of California Unity Technologies Unlimit Ventures, LLC

V Virtus Partners Visa Inc. Visage Energy Vishtara Inc. Visionet Systems VMware Inc. Voltus Vosyn Inc. Vriens & Partners Pte Ltd

W

Walmart, Inc. Walt Disney Parks and Resorts Warner Bros Discovery Warner Music Group Watertower Ventures West Monroe Partners Westcove Partners, LLC Wine Not Workiva

X XYZ Films

Y Yandex

Z Zoox ZS Associates ZT Corporate

TOP HIRING FIRMS

The following organizations hired four or more full-time MBA students during the 2022-2023 school year, combining both full-time employment and summer internships.

20+ Students

Amazon Inc. McKinsey & Company

10-19 Students

Adobe Systems Inc. Bain & Company Bank of America Deloitte EY-Parthenon L.E.K. Consulting Mattel Inc. PwC

4-9 Students

Amgen Inc. Boston Consulting Group (BCG) Cisco Systems Credit Suisse Epson America Genentech Google Inc. Intuit Inc. Kearney Microsoft Corp.

Morgan Stanley

Nike, Inc. Paramount Sony Interactive Entertainment (Playstation) Warner Bros. Discovery



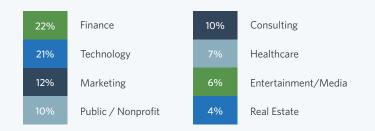
CLASS OF 2024 SUMMER INTERNSHIPS

Percent of Students¹

DEMOGRAPHIC PROFILE

Total Applicant Pool
Number of Entering Class
Average Years of Work Experience 5.7
Women
U.S. Minorities
International Citizens 46%
Countries Represented

TOP PRE-MBA EXPERIENCE BY INDUSTRY



EMPLOYMENT PROFILE	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Students	
Total Students	181	142	323	100%	
Students Reporting Employment Information					
Seeking Employment	166	136	302	93.5%	
Not Seeking Employment	15	6	21	6.5%	
Company Sponsored	1	1	2	0.6%	
Starting Own Company	7	0	7	2.2%	
Other Reasons	7	5	12	3.7%	

COMPENSATION SUMMARY	Reporting Salary Data ¹	Mean	Median	Range	
Monthly Base Salary	89%	\$9,491	\$8,826	\$500-\$22,533	
Permanent U.S. Work Authorization	94.3%	\$10,316	\$9,533	\$1,000-\$22,533	
Non-Permanent U.S. Work Authorization	82.4%	\$8,377	\$8,000	\$500-\$15,830	

SOURCE OF EMPLOYMENT

National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBAA. Prospanica. etc.) 5.4%

Company Website	%
Family/Friend/Personal/Undergraduate Network (Non-UCLA Anderson-related)	%
LinkedIn Job Postings	%
Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.)	%
Direct Company Contact (not facilitated by UCLA Anderson)	%
Other Resources/Contacts (non-UCLA Anderson-related)	%
Pre-MBA Employer Network	%
Undergraduate Alumni Network	%

¹ Percentages were calculated from the number of students seeking summer internships.

99% of students seeking summer internships received and accepted an offer of employment.

INDUSTRY DETAILS

MONTHLY SALARY ²	Percent of Hires ¹	Reporting Salary	Mean	Median	Range
Consulting	20%	94.9%	\$13,091	\$14,583	\$2,500-\$16,000
Consumer Products	6.4%	89.5%	\$7,313	\$7,800	\$1,000-\$10,000
Apparel / Textiles	1%	100%	-	-	-
Automotive	0.3%	100%	-	-	-
Beverages / Food / Household	3.1%	88.9%	\$6,918	\$8,407	\$1,000-\$10,000
Other (Electronics)	2%	83.3%	\$7,144	\$7,500	\$5,720-\$7,500
Energy, Utilities, & Alt. Energy	3.7%	72.7%	\$6,060	\$6,067	\$3,850-\$8,925
Entertainment / Media	8.5%	88%	\$6,593	\$6,587	\$2,253-\$10,400
Advertising / Marketing Services	0.3%	0%	-	-	-
Digital Media	0.7%	100%	-	-	-
Gaming	1.4%	75%	-	-	-
General (Broadcast, Film, Music, TV)	5.1%	93.3%	\$6,274	\$5,947	\$2,773-\$8,667
Management & Services	0.3%	100%	-	-	-
Sports Management	0.7%	100%	-	-	-
Financial Services	16.3%	95.8%	\$10,471	\$14,490	\$500-\$17,333
Commercial Banking	0.3%	100%	-	-	-
General (Diversified Services & Insurance)	1.4%	100%	\$10,741	\$13,125	\$2,130-\$14,583
Investment Banking	7.8%	100%	\$13,436	\$14,583	\$4,800-\$14,583
Investment Management	2.7%	87.5%	\$10,335	\$8,333	\$3,200-\$17,333
Private Equity / Venture Capital	4.1%	91.7%	\$5,167	\$5,417	\$500-\$9,230
Healthcare	6.4%	84.2%	\$7,058	\$6,933	\$3,200-\$10,417
Biotechnology / Devices	4.4%	92.3%	\$7,594	\$7,467	\$4,853-\$9,533
General / Providers and Services	1.7%	80%	\$5,451	\$4,093	\$3,200-\$10,417
Tech / Other	0.3%	0%	-	-	-
Manufacturing	1%	100%	-	-	-
Non-Profit & Education	1%	100%	-	-	-
Real Estate	3.1%	88.9%	\$7,787	\$8,233	\$3,200-\$10,000
Commercial	1.4%	100%	\$8,838	\$9,208	\$6,933-\$10,000
General	1.7%	80%	\$6,737	\$7,367	\$3,200-\$9,013
Retail	0.7%	100%	-	-	-
Technology	29.8%	83%	\$9,199	\$9,360	\$1,000-\$22,533
Equipment / Hardware / Networking	3.1%	100%	\$7,256	\$8,000	\$1,733-\$8,667
General	8.8%	88.5%	\$10,742	\$10,115	\$7,600-\$16,577
Internet Services / E-Commerce	6.8%	90%	\$8,830	\$9,014	\$4,596-\$13,100
Software	9.2%	66.7%	\$9,577	\$9,360	\$2,267-\$22,533
Other	2%	83.3%	\$5,567	\$3,000	\$1,000-\$14,733
Transportation & Logistics Services	1.7%	100%	\$6,840	\$6,587	\$2,667-\$9,603
Other	1.4%	50%	_	-	-

INDUSTRY SUMMARY

Technology	29.8%	
Consulting	20%	
Financial Services	16.3%	
Entertainment / Media	8.5%	
Consumer Products	6.4%	
Healthcare	6.4%	
Energy & Utilities	3.7%	
Real Estate	3.1%	
Transportation / Logistics	1.7%	•
Manufacturing	1%	•
Non-Profit / Education	1%	1. Sec. 1. Sec
Other	2.1%	

The percentage of students accepting summer internships in Energy & CleanTech more than doubled from last year.



The salary for summer internships in financial services increased by more than 10%.

¹ Percentages were calculated from the number of students seeking summer internships.
 ² Compensation data is self-reported. Salary data is not provided for industries with fewer than four data points.

CLASS OF 2024 SUMMER INTERNSHIPS

MONTHLY SALARY ²	Percent of Hires ¹	Reporting Salary	Mean	Median	Range
Consulting	22%	92.3%	\$12,572	\$14,582	\$1,100-\$16,000
Internal	3.4%	70%	\$7,110	\$8,667	\$1,100-\$10,858
Management	18.6%	96.4%	\$13,293	\$14,583	\$2,500-\$16,000
Data & Business Analytics	1.7%	60%	-	-	-
Finance / Accounting	23.1%	95.5%	\$9,890	\$9,447	\$500-\$17,333
Accounting / Auditing	1%	100%	-	-	-
Corporation Finance	5.1%	92.9%	\$7,389	\$7,800	\$2,130-\$13,000
Investment Banking	8.1%	100%	\$13,926	\$14,583	\$6,667-\$15,417
Investment Management	2.4%	85.7%	\$11,531	\$12,058	\$5,200-\$17,333
Real Estate Finance	1.4%	100%	\$8,221	\$9,042	\$4,800-\$10,000
Private Equity / Venture Capital	5.1%	93.3%	\$5,627	\$5,773	\$500-\$9,650
General Management	7.1%	81%	\$7,770	\$8,667	\$1,000-\$11,667
Executive	0.7%	50%	-	-	-
Project Management	4.4%	76.9%	\$7,444	\$8,313	\$1,000-\$10,115
Rotation Program	2%	100%	\$9,075	\$9,135	\$6,400-\$11,667
Human Resources	0.3%	100%	-	-	-
Marketing / Sales	28.1%	80.5%	\$8,505	\$8,667	\$500-\$16,577
Brand Management	4.4%	92.3%	\$7,114	\$7,750	\$1,733-\$10,000
Consulting	0.3%	100%	-	-	-
Market Research	1.4%	100%	\$8,073	\$7,280	\$3,000-\$14,733
Product Management	13.9%	73.2%	\$8,670	\$9,100	\$500-\$13,100
Product Marketing	6.1%	77.8%	\$8,276	\$8,913	\$4,500-\$10,400
Sales / Account Management	1.4%	100%	\$12,063	\$11,938	\$7,800-\$16,577
Other	0.7%	100%	-	-	-
Operations / Logistics	3.1%	88.9%	\$8,905	\$8,733	\$6,933-\$10,115
Other	14.6%	95.3%	\$7,025	\$6,933	\$2,253-\$22,533
Business / Corporate Development	4.4%	100%	\$6,333	\$6,200	\$2,267-\$10,417
Corporate Strategy / Strategic Planning	4.7%	92.9%	\$6,087	\$6,000	\$2,253-\$13,867
Customer Success / Client Solutions	0.3%	100%	-	-	-
Real Estate Development	1.7%	80%	\$6,217	\$6,500	\$3,200-\$8,667
Other	3.4%	100%	\$7,916	\$7,467	\$5,200-\$14,733

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation. ² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

FUNCTION SUMMARY

Management Consulting	18.6%	
Product Management	13.9%	
Investment Banking	8.1%	
Product Marketing	6.1%	
VC & Private Equity	5.1%	
Corporate Finance	5.1%	
Corporate Strategy	4.7%	
Brand Management	4.4%	
Business Development	4.4%	
Project Management	4.4%	
Operations & Logistics	3.1%	
All Others	22.1%	



Students accepting summer internship offers in finance & accounting increased from 19% in the previous year to 23% with corporate finance and investment banking increasing.

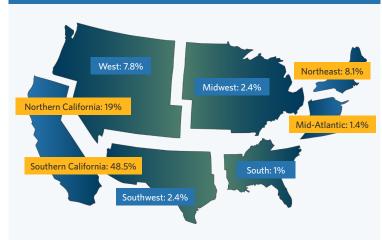
LOCATION DETAILS

U.S. REGIONS	MONTHLY SALARY ²				
	Percent of Hires ¹	Reporting Salary	Mean	Median	Range
California	67.5%	86.3%	\$9,513	\$8,667	\$500-\$22,533
Northern	19%	87.5%	\$10,160	\$9,360	\$1,000-\$16,577
Southern	48.5%	85.9%	\$9,255	\$8,333	\$500-\$22,533
West (excluding California)	7.8%	95.7%	\$9,847	\$10,115	\$2,253-\$14,733
Northeast	8.1%	100%	\$11,284	\$12,383	\$2,600-\$17,333
Midwest	2.4%	85.7%	\$8,629	\$8,407	\$3,333-\$15,750
Southwest	2.4%	100%	\$10,904	\$9,146	\$7,800-\$15,830
Mid-Atlantic	1.4%	100%	\$8,570	\$8,091	\$2,500-\$15,600
South	1%	100%	-	-	-
U.S. TOTAL	90.5%	89.1%	\$9,707	\$8,894	\$500-\$22,533

GLOBAL Canada 0.3% 100% 5.4% 78.6% \$6,893 \$7,131 \$500-\$14,397 Asia Latin America 2.4% 85.7% \$8,354 \$8,143 \$5,417-\$13,000 Middle East and North Africa 0.7% 100% --Europe 0.7% 100% _ GLOBAL TOTAL \$500-\$14,397 9.5% 84.6% \$7,263 \$7,261



U.S. REGIONAL MAP



¹ Percentages were calculated from the number of students who accepted employment within three months after graduation. ² Compensation data is self-reported. Salary data is not provided for locations with fewer than four data points.

The percentage of students accepting international internships increased from 3.6% in the previous year to 9.5% with median salary for international internships increasing more than \$2,000.



UCLA Anderson School of Management

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CLASS OF

2023

CLASS OF

2023

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