The specific functions UCLA Anderson MBA students enter in the Energy industry include:

- Rotational Program
- Strategy
- Corporate Finance
- Operations
- Supply Chain
- Marketing

**ACADEMICS**

Students interested in Energy will take courses to help them better understand the current landscape and how changes in policy, business and technology are transforming the ways our society uses different types of energy. Functional-based courses can provide the skills for students to enter the variety of different industry verticals, including utilities, renewables, oil & gas, mobility & transportation, clean tech, and energy finance & consulting.

**Specializations: Social Impact, Technology Leadership, Global Management, Executive Development**

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<td>Raising Capital for Early Stage Technology Ventures</td>
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<td>Impact, Creation, Analysis, and Evaluations</td>
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**CAPSTONE: APPLIED MANAGEMENT RESEARCH (AMR) – SAMPLE PROJECTS**

- Analyzed key market segments for an electric vehicle company to understand how growth in these markets will affect valuation, as well as identified potential revenue streams from incentives and evaluated the impact of the revenue model
- Identified U.S. electric utility service territories for an energy resource company to enter into the residential demand response market, and designed a product package and marketing strategy
- Evaluated transportation electrification to recommend areas of investment and development

**RESOURCES**

- Energy & Cleantech Association
- Net Impact Club
- Dinner for Eights (D48s)
- Energy Career Night
- Energy 101 Sessions
- Days-on-the-Job (DOJs)
- Anderson Career Team (ACT)
The Energy and Cleantech Association (ECA) is the gateway to the world of energy, mobility, sustainability, and cleantech for students at UCLA Anderson. Our mission is to make UCLA Anderson the leading institution for education, innovation and career development in the energy and cleantech sectors. The ECA fosters students’ career opportunities through company treks, career fairs, community engagement and alumni connections. Additionally, the ECA educates students on industry topics and innovations by hosting a series of guest speakers, staging an annual Energy Innovation Conference and Energy Case Competition, and developing curriculum courses here at Anderson.

Kevin Kuhn – President
Hometown: Los Angeles, California
Pre-MBA: Senior Digital Strategist – Coalition Technologies
Summer Internship: Commercial Market Intern – Bloom Energy
Post-MBA Goals: Strategy in Renewables / Cleantech
Anderson Highlight: Section Olympics
Ask Me About: Narrowing down a big list of professional interests & career pivots
Contact Me: kevin.kuhn.2023@anderson.ucla.edu

Sohini Hathiramani – Vice President of Equity, Diversity and Inclusion
Hometown: Lagos, Nigeria
Pre-MBA: Manager – Olympic Inks
Summer Internship: MBA Intern – Cypress Creek Renewables
Post-MBA Goals: Developer in Renewable Energy
Anderson Highlight: Velocity Women’s Leadership Summit
Ask Me About: The international student experience
Contact Me: sohini.hathiramani.2023@anderson.ucla.edu

Jose Hernandez – Vice President of Admissions
Hometown: San Francisco, California
Pre-MBA: Technology Analyst – Clark Street Associates
Summer Internship: EDF Climate Corps Fellow – Surf Air Mobility
Post-MBA Goals: Program Manager, Cleantech / Corporate Sustainability
Anderson Highlight: Going to a tailgate in Oregon with my Anderson friends
Ask Me About: My favorite beach activity and top beach spots
Contact Me: jose.hernandez.iii.2023@anderson.ucla.edu