



CLASS OF 2021 FULL-TIME MBA EMPLOYMENT REPORT



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The next business model. The next wave of technology.
Here, we are intently focused on the future of business.

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CLASS OF 2021 FULL-TIME EMPLOYMENT

DEMOGRAPHIC PROFILE

Total Applicant Pool	2,817
Number of Entering Class	360
Average Years of Work Experience	.5
Women	34%
International Citizens	33%
Countries Represented	37
Joint Degree Graduates*	8

** There were eight graduates who obtained a joint degree with the following graduate programs at UCLA: computer science, law, medicine, public health, public policy and urban planning.

UCLA Anderson is a member of the Consortium, and there were 20 Fellows in the Class of 2021. For more information, go to <http://cgsm.org/>.

TOP PRE-MBA EXPERIENCES BY INDUSTRY

Technology	26%	Consumer Goods	7%
Finance	25%	Public Sector / Non-Profit	5%
Consulting	20%	Real Estate	4%
Healthcare	10%	Entertainment / Media	3%

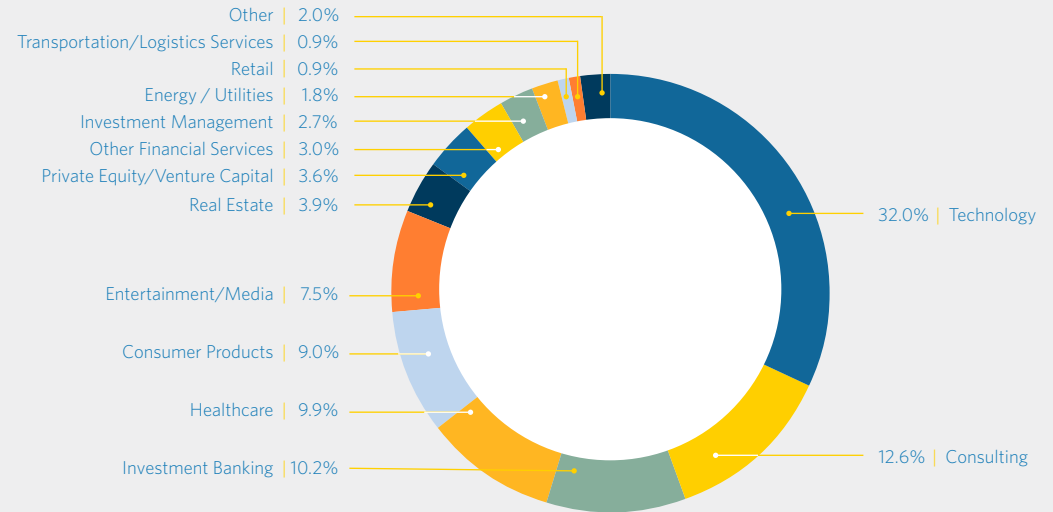
EMPLOYMENT PROFILE

	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Total Students
Total Students	252	89	341	100.0%
Students Reporting Employment Information				
Seeking Employment	225	77	302	88.6%
Not Seeking Employment	24	12	36	10.6%
Company Sponsored	7	10	17	5.0%
Starting Own Company	14	1	15	4.4%
Other Reasons	3	1	4	1.2%
No Information Available	3	0	3	0.9%

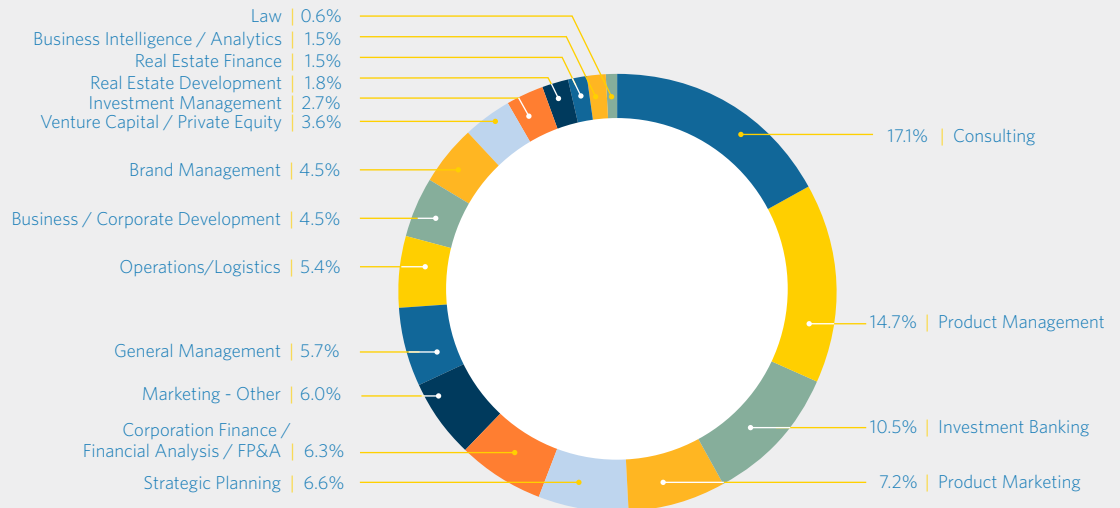
SUMMER INTERNSHIP EXPERIENCES (SUMMER 2020)

FTMBA Class of 2021 students spent the summer of 2020 (between their first and second years) doing internships in the following industries and functions.

INDUSTRY BREAKDOWN PERCENT OF INTERNSHIPS



FUNCTION BREAKDOWN PERCENT OF INTERNSHIPS



EMPLOYMENT SUMMARY

JOB OFFERS

	Number of Students	Percent of Students ¹
By graduation³	247	81.8%
<i>Permanent U.S. Work Authorization</i>	186	61.6%
<i>Non-Permanent U.S. Work Authorization</i>	61	20.2%
By 3 months after graduation³	281	93.0%
<i>Permanent U.S. Work Authorization</i>	209	69.2%
<i>Non-Permanent U.S. Work Authorization</i>	72	23.8%
By 6 months after graduation⁴	296	98.0%

JOB ACCEPTANCES

By graduation³	242	80.1%
<i>Permanent U.S. Work Authorization</i>	183	60.6%
<i>Non-Permanent U.S. Work Authorization</i>	59	19.5%
By 3 months after graduation³	280	92.7%
<i>Permanent U.S. Work Authorization</i>	208	68.9%
<i>Non-Permanent U.S. Work Authorization</i>	72	23.8%
By 6 months after graduation⁴	293	97.0%

¹ Percentages were calculated from the number of students who were seeking employment.

² Percentages were calculated from the number of students who accepted employment within three months after graduation.

³ Graduation date was June 11, 2021, so three months post graduation was September 11, 2021.

⁴ Data collected after three months post graduation is not part of the MBA CSEA Employment Standards.

UCLA Anderson bounced back strongly from the COVID-related challenges in 2020 with significant increases in the number of offers received by graduation and post three months.

Percentage of 2021 graduates receiving stock and/or equity as part of their compensation increased to 36.1% from 30.6% in 2020.

46.1% of graduates' full-time job acceptances came from their summer internships, 5% more than in 2020.

COMPENSATION SUMMARY

	Percent of Students Reporting Salary Data ²	Mean	Median	Range
Annual Base Salary	95.7%	\$135,273	\$130,000	\$31,650-\$190,000
<i>Permanent U.S. Work Authorization</i>	96.6%	\$137,514	\$135,000	\$80,000-\$175,000
<i>Non-Permanent U.S. Work Authorization</i>	93.1%	\$128,549	\$125,000	\$31,650-\$190,000
Signing Bonus	72.8%	\$29,877	\$30,000	\$2,000-\$75,000
<i>Permanent U.S. Work Authorization</i>	74.1%	\$29,516	\$30,000	\$2,000-\$65,000
<i>Non-Permanent U.S. Work Authorization</i>	68.7%	\$31,043	\$30,000	\$5,000-\$75,000

Graduates receiving stock and/or equity as part of their compensation package 36.1%

SOURCE OF EMPLOYMENT

	Percent of Students ²
UCLA Anderson-Facilitated Resources	63.2%
<i>Summer Internship Employer (internship was found through campus recruiting program)</i>	34.3%
<i>myCareer Job Postings</i>	8.6%
<i>Summer Internship Employer (internship was found through other UCLA Anderson resources)</i>	6.1%
<i>Campus Recruiting Program (including myCareer Resume Collections)</i>	5.4%
<i>UCLA Anderson Alumni(ae) and Classmates</i>	4.3%
<i>Other Parker CMC Resources (advisors, events, resume database, spring virtual career fair, etc.)</i>	1.4%
<i>UCLA Anderson Resources – Clubs (Career Night, DOJs/treks, etc.)</i>	1.1%
<i>UCLA Anderson Resources – Faculty and Research Centers</i>	1.1%
<i>National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBAA, Prospanica, etc.)</i>	0.7%
<i>Other UCLA-Related Resources/Contacts</i>	0.4%
Non-UCLA Anderson-Facilitated Resources	36.8%
<i>Other Website / Online Resources (LinkedIn, Indeed.com, etc.)</i>	8.6%
<i>Company Website</i>	8.2%
<i>Family/Friend / Personal/Undergraduate Network (non-UCLA Anderson-related)</i>	5.7%
<i>Summer Internship Employer (internship was found through non-UCLA Anderson resources)</i>	5.7%
<i>Direct Company Contact (not facilitated by UCLA Anderson)</i>	3.6%
<i>Other Resources / Contacts (non-UCLA Anderson-related)</i>	3.2%
<i>Pre-MBA Employer Network</i>	1.8%

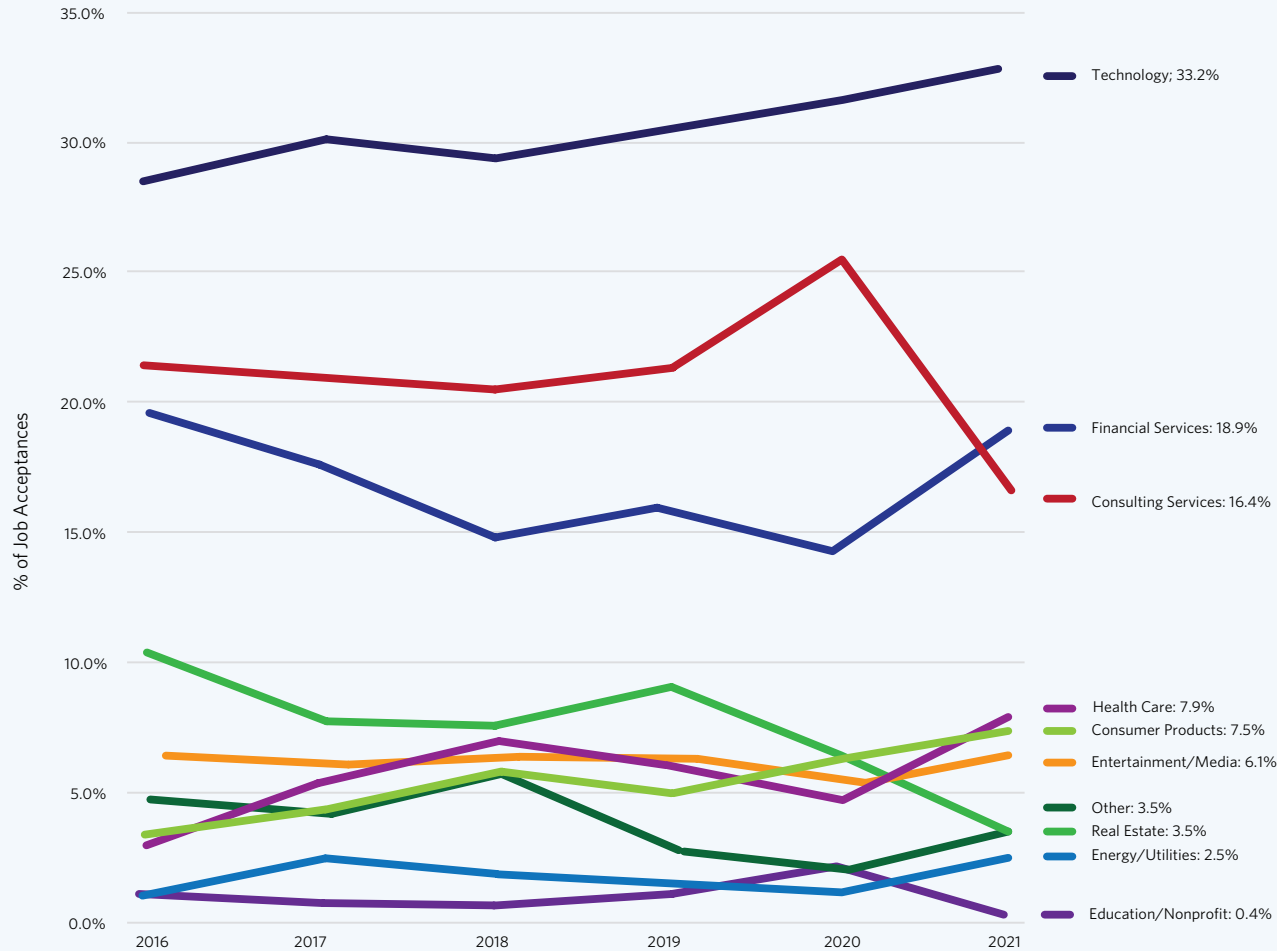
¹ Percentages were calculated from the number of students who were seeking employment.

² Percentages were calculated from the number of students who accepted employment within three months after graduation.

CLASS OF 2021 FULL-TIME EMPLOYMENT

INDUSTRY SUMMARY

INDUSTRY CHOICES, 2016 TO 2021



Consulting, financial services and technology continue to be the top industries of choice, combining for 68.5% of job acceptances by 2021 graduates.

2021 graduates joining the financial services industry increased to 18.9% from 14.4% in 2020.

Class of 2021 Graduates started their own companies during their time at UCLA Anderson in the following industries:

- Apparel*
- Healthcare*
- Digital Media*
- Entertainment / Media*
- E-Commerce*
- Technology*
- Food and Beverage*
- Venture Capital*

BROKEN DOWN BY INDUSTRY

	Percent of Hires ¹	ANNUAL BASE SALARY ²			SIGNING BONUS ²				Percent Receiving Stock/Equity/Options ²
		Mean	Median	Range	Percent Receiving Signing Bonus	Mean	Median	Range	
Consulting	16.4%	\$154,783	\$160,000	\$110,000-\$175,000	93.5%	\$27,907	\$30,000	\$10,000-\$50,000	2.2%
Consumer Products	7.5%	\$117,114	\$120,000	\$85,000-\$140,400	71.4%	\$25,000	\$20,000	\$15,000-\$50,000	19.0%
Apparel / Textiles	1.8%	\$122,200	\$120,000	\$120,000-\$131,000	80.0%	\$20,000	\$20,000	\$20,000-\$20,000	0.0%
Beverages / Food / Household Goods	4.3%	\$113,867	\$110,000	\$85,000-\$140,400	66.7%	\$28,750	\$32,500	\$15,000-\$50,000	42.8%
Other (including Luxury Goods and Toys)	1.4%	\$120,500	\$120,000	\$115,000-\$127,000	75.0%	N/A ²	N/A ²	N/A ²	25.0%
Energy / Utilities	2.5%	\$126,286	\$125,000	\$115,000-\$140,000	71.4%	\$21,500	\$20,000	\$5,000-\$50,000	14.3%
Alternative Energy	1.1%	N/A ²	N/A ²	N/A ²	33.3%	N/A ²	N/A ²	N/A ²	33.0%
Utility Services	0.4%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	0.0%
Other (including EV Infrastructure)	1.1%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	0.0%
Entertainment / Media	6.1%	\$108,854	\$117,500	\$31,650-\$140,000	47.1%	\$9,313	\$5,000	\$2,000-\$30,000	25.0%
Gaming	1.4%	\$103,754	\$107,500	\$80,000-\$120,016	75.0%	N/A ²	N/A ²	N/A ²	33.0%
General (Broadcast, Film, Music, Publishing)	2.5%	\$109,521	\$120,000	\$31,650-\$140,000	28.6%	N/A ²	N/A ²	N/A ²	25.0%
Sports Management	0.7%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	50.0%
Other (including Advertising, Digital Media)	1.4%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	0.0%
Financial Services	18.9%	\$143,873	\$150,000	\$100,000-\$175,000	62.3%	\$45,606	\$50,000	\$5,000-\$65,000	5.7%
Investment Banking / Brokerage	10.7%	\$152,069	\$150,000	\$100,000-\$175,000	90.0%	\$51,296	\$50,000	\$40,000-\$65,000	0.0%
Investment Management	3.3%	\$135,000	\$137,500	\$100,000-\$160,000	11.1%	N/A ²	N/A ²	N/A ²	10.0%
Private Equity / Venture Capital	2.5%	\$137,857	\$140,000	\$120,000-\$165,000	14.3%	N/A ²	N/A ²	N/A ²	14.3%
Other Financial Services	2.5%	\$126,071	\$120,000	\$125,000-\$160,000	57.1%	\$22,500	\$22,500	\$5,000-\$40,000	25.0%
Healthcare	7.9%	\$125,838	\$125,000	\$80,000-\$155,000	72.7%	\$20,813	\$17,500	\$8,000-\$35,000	38.1%
Biotechnology / Pharmaceutical	1.8%	\$127,520	\$124,200	\$115,000-\$150,000	100.0%	\$25,000	\$30,000	\$15,000-\$30,000	40.0%
Medical Devices	1.4%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	100.0%
Providers and Services	2.1%	\$115,000	\$120,000	\$80,000-\$130,000	83.3%	\$25,600	\$30,000	\$8,000-\$35,000	40.0%
Other (including Digital Health)	2.5%	\$131,429	\$130,000	\$120,000-\$155,000	42.9%	N/A ²	N/A ²	N/A ²	37.5%
Non-Profits / Social Enterprises	0.4%	N/A²	N/A²	N/A²	0.0%	N/A²	N/A²	N/A²	0.0%
Real Estate	3.6%	\$121,500	\$120,000	\$110,000-\$145,000	30.0%	N/A²	N/A²	N/A²	0.0%
Commercial	2.1%	\$120,000	\$122,500	\$110,000-\$130,000	33.3%	N/A ²	N/A ²	N/A ²	0.0%
General	1.4%	\$123,750	\$120,000	\$110,000-\$145,000	25.0%	N/A ²	N/A ²	N/A ²	0.0%
Retail	0.7%	N/A²	N/A²	N/A²	100.0%	N/A²	N/A²	N/A²	50.0%
Technology	33.2%	\$134,287	\$131,000	\$87,000-\$190,000	73.1%	\$31,411	\$30,000	\$5,000-\$75,000	80.9%
Equipment / Hardware / Networking	4.6%	\$140,725	\$151,850	\$95,000-\$160,000	53.8%	\$21,429	\$20,000	\$15,000-\$30,000	69.2%
General	12.9%	\$133,267	\$130,000	\$97,760-\$190,000	75.0%	\$34,554	\$30,000	\$13,950-\$60,000	86.1%
Internet Services / E-Commerce	6.8%	\$125,389	\$130,000	\$87,000-\$145,000	78.9%	\$39,200	\$40,000	\$20,000-\$75,000	78.9%
Multimedia Products and Services	0.7%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	0.0%
Software	8.2%	\$119,077	\$119,000	\$55,000-\$155,000	53.8%	\$29,143	\$25,000	\$12,000-\$55,000	87.0%
Transportation / Logistics Services	1.4%	\$143,750	\$145,000	\$125,000-\$160,000	50.0%	N/A²	N/A²	N/A²	75.0%
Other (including Agribusiness, Construction Services)	1.4%	N/A²	N/A²	N/A²	0.0%	N/A²	N/A²	N/A²	0.0%

¹Percentages were calculated from the number of students who accepted employment within three months after graduation.

²Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points available.

CLASS OF 2021 FULL-TIME EMPLOYMENT

FUNCTION SUMMARY

Percent of Hires¹

TOP 12 FUNCTIONS	83.5%
Product Management	16.8%
Management Consulting	16.1%
Investment Banking	10.7%
Corporation Finance/FP&A	8.2%
Rotation Program	5.4%
Business/Corporate Development	4.6%
Brand Management	4.6%
Corporate Strategy/ Strategic Planning	4.6%
Investment Management	3.2%
Product Marketing	3.2%
Project Management	3.2%
VC/PE	2.9%
All Others*	16.5%

* See Function Specifics page for full list of the various functions Class of 2021 FT MBA graduates joined upon graduation.

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.

4.4% of Class of 2021 graduates were sponsored and returned to their pre-MBA employers in the following job functions:

*Business Development
Commercial Banking
Corporate Finance / Treasury
Corporate Strategy*

*General Management
Investment Management
Management Consulting*

Percentage of graduates entering the product management function increased from 10.2% in 2020 to 16.8% in 2021.

Top 12 functions chosen by 2021 graduates made up 83.5% of all job acceptances, an increase from 77.2% in 2020.



BROKEN DOWN BY FUNCTION

	ANNUAL BASE SALARY ²				SIGNING BONUS ²				Percent Receiving Stock/Equity/Options ²
	Percent of Hires ¹	Mean	Median	Range	Percent Receiving Signing Bonus	Mean	Median	Range	
Consulting	18.2%	\$152,224	\$160,000	\$97,000-\$175,000	90.2%	\$27,609	\$30,000	\$10,000-\$50,000	7.8%
<i>Internal</i>	2.1%	\$124,750	\$131,000	\$97,000-\$140,000	50.0%	N/A ²	N/A ²	N/A ²	50.0%
<i>Management / Strategy</i>	16.1%	\$154,667	\$160,000	\$110,000-\$175,000	95.6%	\$27,907	\$30,000	\$10,000-\$50,000	2.2%
Finance / Accounting	26.8%	\$139,783	\$150,000	\$100,000-\$175,000	69.3%	\$38,423	\$40,000	\$10,000-\$65,000	18.7%
<i>Corporation Finance / FP&A / Treasury</i>	8.2%	\$129,064	\$125,000	\$110,000-\$157,000	82.6%	\$26,474	\$25,000	\$10,000-\$40,000	27.9%
<i>Investment Banking</i>	10.7%	\$145,000	\$150,000	\$110,000-\$150,000	83.3%	\$55,500	\$52,500	\$50,000-\$70,000	0.0%
<i>Investment Management</i>	3.2%	\$132,778	\$125,000	\$100,000-\$160,000	33.3%	N/A ²	N/A ²	N/A ²	0.0%
<i>Real Estate Finance</i>	1.8%	\$123,750	\$122,500	\$120,000-\$130,000	40.0%	N/A ²	N/A ²	N/A ²	0.0%
<i>Venture Capital / Private Equity</i>	2.9%	\$140,625	\$140,000	\$120,000-\$165,000	12.5%	N/A ²	N/A ²	N/A ²	25.0%
General Management	8.9%	\$125,194	\$127,500	\$97,760-\$155,000	76.0%	\$26,763	\$30,000	\$2,000-\$50,000	40.0%
<i>Executive</i>	0.4%	N/A ²	N/A ²	N/A ²	0.0%	N/A ²	N/A ²	N/A ²	0.0%
<i>Project Management</i>	3.2%	\$124,807	\$130,000	\$97,760-\$155,000	77.8%	\$25,857	\$25,000	\$2,000-\$50,000	77.8%
<i>Rotational Program</i>	5.4%	\$123,671	\$125,000	\$110,000-\$140,400	80.0%	\$27,292	\$30,000	\$5,000-\$40,000	20.0%
Marketing / Sales	29.6%	\$126,816	\$127,000	\$31,650-\$190,000	67.5%	\$26,482	\$20,000	\$5,000-\$75,000	55.4%
<i>Brand Management</i>	4.6%	\$109,309	\$110,000	\$80,000-\$125,000	84.6%	\$24,091	\$20,000	\$5,000-\$50,000	7.7%
<i>Marketing Research / Analytics</i>	1.8%	\$127,500	\$130,000	\$115,000-\$135,000	80.0%	\$12,500	\$15,000	\$5,000-\$15,000	80.0%
<i>Product Management</i>	16.8%	\$131,953	\$130,000	\$31,650-\$190,000	63.8%	\$26,267	\$22,500	\$5,000-\$60,000	57.4%
<i>Product Marketing</i>	3.2%	\$133,022	\$130,000	\$120,000-\$156,000	88.9%	\$29,375	\$25,000	\$5,000-\$60,000	100.0%
<i>Sales / Account Management</i>	2.5%	\$120,571	\$125,000	\$87,000-\$150,000	28.6%	N/A ²	N/A ²	N/A ²	57.1%
<i>Other Marketing</i>	0.7%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	50.0%
Operations / Logistics	2.9%	\$126,250	\$127,500	\$120,000-\$135,000	62.5%	\$36,000	\$40,000	\$20,000-\$30,000	75.0%
Other	13.6%	\$130,678	\$131,000	\$80,000-\$165,000	44.7%	\$22,732	\$20,000	\$2,500-\$50,000	55.3%
<i>Business / Corporate Development</i>	4.6%	\$133,538	\$131,000	\$110,000-\$160,000	23.1%	N/A ²	N/A ²	N/A ²	53.8%
<i>Business Intelligence / Analytics</i>	0.8%	\$113,313	\$119,500	\$70,000-\$130,000	37.5%	N/A ²	N/A ²	N/A ²	50.0%
<i>Customer Success / Client Solutions</i>	1.8%	\$124,400	\$120,000	\$109,000-\$145,000	80.0%	\$28,750	\$30,000	\$20,000-\$35,000	100.0%
<i>Real Estate Development</i>	1.1%	N/A ²	N/A ²	N/A ²	0.0%	N/A ²	N/A ²	N/A ²	0.0%
<i>Corporate Strategy / Strategic Planning</i>	4.5%	\$133,005	\$132,500	\$104,050-\$156,000	53.8%	\$19,136	\$20,000	\$10,000-\$30,000	53.8%
<i>Other (including Engineering and Law)</i>	0.7%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	50.0%

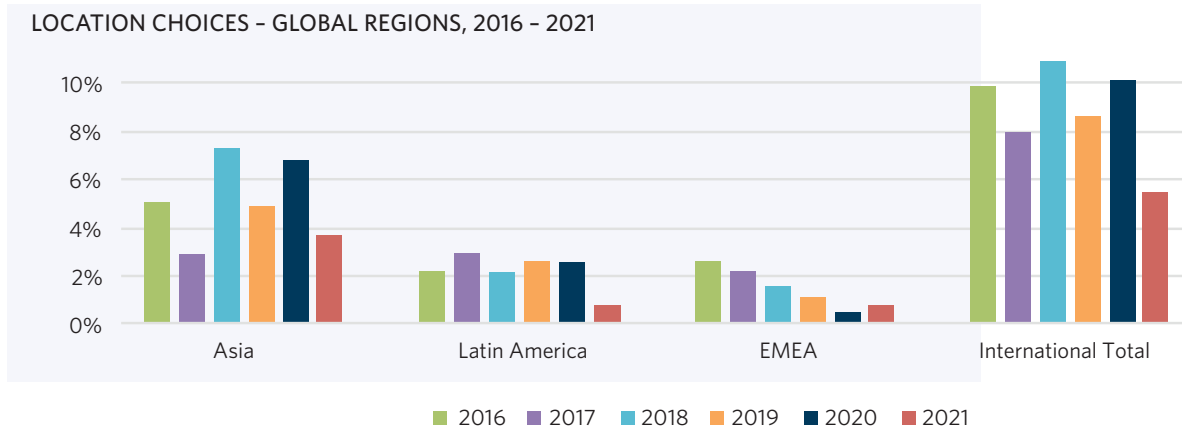
Graduates entering the investment banking function more than doubled from 2020 to 2021.

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.

² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points available.

CLASS OF 2021 FTMBA EMPLOYMENT

LOCATION SUMMARY

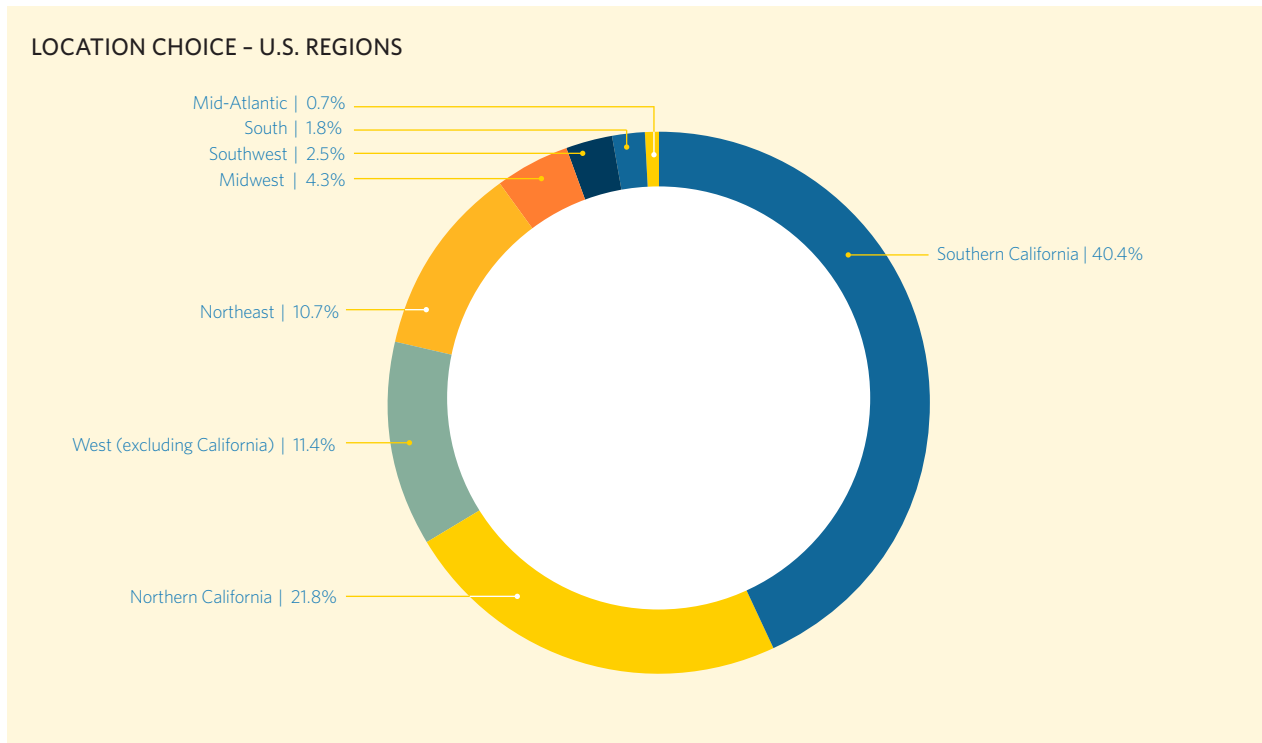


Class of 2021 FTMBA graduates landed in jobs outside of the US in the following countries:

- | | | |
|--------|--------|----------------|
| Canada | India | South Korea |
| Chile | Japan | Switzerland |
| China | Mexico | United Kingdom |

Organizations outside of the U.S. that have hired or sponsored FTMBA Class of 2021 students:

- Bain & Company, Inc.
- BC World Pharm Co., Ltd.
- Boston Consulting Group, The
- CYVSA
- Daiwa Asset Management Co. Ltd.
- Deliveroo
- Export-Import Bank of Korea
- Korea Financial Telecommunications & Clearings Institute
- Korea Securities Depository
- Landfair Capital AG
- McKinsey & Company
- Meituan Dianping
- South Korea Ministry of Science & ICT
- Samsung C&T Corporation
- Samsung Global Strategy Group
- Samsung Life Insurance
- SECOM CO., LTD.
- Sony Pictures Entertainment Inc.
- University of Tokyo Edge Capital Partners



EMPLOYMENT LOCATION DETAILS

UNITED STATES	Percent of Hires ¹	ANNUAL BASE SALARY ²			Percent Receiving Signing Bonus	SIGNING BONUS ²			Percent Receiving Stock/Equity/Options ²
		Mean	Median	Range		Mean	Median	Range	
California	62.1%	\$137,000	\$137,500	\$80,000-\$175,000	67.2%	\$27,047	\$25,000	\$2,000-\$65,000	38.5%
Southern	40.4%	\$132,976	\$130,000	\$80,000-\$175,000	63.7%	\$26,208	\$25,000	\$5,000-\$62,500	20.4%
Northern	21.8%	\$144,495	\$147,500	\$95,000-\$175,000	73.8%	\$28,389	\$25,000	\$2,000-\$65,000	72.1%
West (excluding California)	11.4%	\$127,339	\$130,000	\$87,000-\$190,000	87.5%	\$39,036	\$40,000	\$15,000-\$75,000	65.6%
Northeast	10.7%	\$142,663	\$150,000	\$80,000-\$175,000	70.0%	\$32,881	\$30,000	\$5,000-\$60,000	16.7%
Midwest	4.3%	\$129,000	\$126,500	\$110,000-\$165,000	97.1%	\$33,636	\$35,000	\$15,000-\$50,000	25.0%
Southwest	2.5%	\$142,143	\$150,000	\$110,000-\$165,000	42.9%	\$34,167	\$30,000	\$25,000-\$47,500	14.3%
South	1.8%	\$118,250	\$116,500	\$115,000-\$125,000	80.0%	\$22,250	\$22,500	\$10,000-\$34,000	40.0%
Mid-Atlantic	0.7%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	0.0%
U.S. TOTAL	93.5%	\$136,153	\$133,250	\$80,000-\$190,000	71.0%	\$29,944	\$30,000	\$2,000-\$75,000	37.8%
INTERNATIONAL									
Asia	3.6%	\$113,183	\$120,000	\$31,650-\$170,000	50.0%	\$30,700	\$30,000	\$25,000-\$40,000	10.0%
Central & South America	0.7%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	0.0%
Europe	0.7%	N/A ²	N/A ²	N/A ²	50.0%	N/A ²	N/A ²	N/A ²	50.0%
Canada	0.4%	N/A ²	N/A ²	N/A ²	100.0%	N/A ²	N/A ²	N/A ²	0.0%
INTERNATIONAL TOTAL	5.4%	\$118,669	\$120,000	\$31,650-\$175,000	53.3%	\$30,181	\$29,250	\$13,950-\$50,000	13.3%
DID NOT REPORT LOCATION	1.1%								

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.

² Compensation data is self-reported. Salary data provided for locations with fewer than four data points available.

CLASSES OF 2021 AND 2022 HIRING ORGANIZATIONS

RECENT EMPLOYERS

The following firms have hired at least ONE UCLA Anderson student during the 2020-2021 school year (combining both full-time employment and summer internships):

A

A+E Networks
 AB Inbev
 ABL Space Systems
 Accenture
 Active Apparel Group
 America LLC
 Activision / Blizzard Inc.
 Adobe Systems Inc.
 ADP
 Advanced Farms
 Airbus Ventures
 Allen & Overy
 Amazon Studios
 Amazon, Inc.
 Amcor
 AMed Ventures
 Amgen Inc.
 Amyris, Inc.
 Analysis Group Inc.
 Anheuser-Busch
 Anonymous Content
 Apple Inc
 Artisan Partners
 Atlassian
 Atom & Matter
 Aurora Capital Partners
 Autodesk Inc.
 Avivar Capital

B

Bain & Company, Inc.
 Bank of America Corporation
 Barclays
 BayWa r.e. Renewable Energy
 Beijing Kaku Cartoon Satellite
 TV Co. Ltd.
 Benedict Canyon Equities
 Bev
 Big Fish Games, Inc.
 Bitwarden
 Bliss Point Media
 Blizzard Entertainment
 Blue Land Partners

Boehringer Ingelheim
 Boston Consulting Group, The
 (BCG)
 Boxxie Party
 Brightwood Capital Advisors
 Broadcom Corporation

C

Cain Brothers
 Calzada Capital Partners
 Canyon Partners Real Estate
 LLC
 Capital Group
 Capital One
 Capricorn Investment Group
 Caruso
 Cerebral
 Chartis Group, The
 Chewy, Inc.
 Children's Hospital of Los
 Angeles
 CIGNA Corp.
 CIM Group Inc.
 Cisco Systems, Inc
 Citi
 Clear Bridge, LLC
 Clorox Company, The
 CMR Capital Group
 Cognizant Business
 Consulting
 Colgate-Palmolive
 Constellation Brands, Inc.
 CoROS
 Coursera
 CreateMe
 Creative Artists Agency
 (CAA)
 Credit Suisse
 Crediverso
 Crosscut Ventures
 Cure Hydration
 Cyngn
 Cypress Equity Investments
 CYVSA

D

DAFNA Capital Management
 Daring Foods
 DaVita Inc.
 Daylight Community
 Development
 Deliveroo
 Deloitte
 Delta Air Lines
 Diageo
 DigniFi
 DL Capital Partners
 DocuSign
 Dom Food Group
 dotOrg
 Double Helix Optics
 Dr. Squatch

E

E. & J. Gallo Winery
 Eden Health
 Edwards Lifesciences
 Electronic Arts
 Emile Learning
 Enphase Energy
 Epson America, Inc.
 Erewhon Market
 ESFD
 Esports One
 Estée Lauder Companies, The
 EV Connect, Inc.
 Evercore Partners
 EVgo
 Experian Health
 EY-Parthenon

F

FAB9
 Facebook, Inc.
 Farfetch
 Feature.fm
 Feinaki (Beijing) Cultural
 Communication Co., Ltd.
 Filmlight

F

Flex
 Food Is Good
 Formative
 Fortive Corporation
 FTI Consulting
 Funimation

G

Gartner Inc.
 Gemdale USA Corporation
 Genentech Inc.
 General Mills
 Goldman Sachs & Co.
 GoodRx
 Google Inc.
 Green Street Advisors
 Greystar
 Gridiron Capital
 Grupo Orfano
 Guosen Securities

H

HBO Max
 HiCap Alta
 Highway Benefits
 Horizon Therapeutics
 Houlihan Lokey
 Houseplant
 Huawei Technologies Co., Ltd.
 Hulu

I

IA Collaborative
 Imperfect Foods
 Infineon Technologies
 Intel Corporation
 Intuit Inc.
 Intuitive Surgical Inc.
 Invesco
 Invesco Real Estate
 IQVIA

J

Jam City (Formerly SGN
 Games)

January AI
 Jefferies, LLC
 Johnson & Johnson Company
 Josh Bersin Academy, The
 JPMorgan Chase & Co.
 Juna Media

K

K Fund Capital Management
 KarmaCheck Inc.
 Kelsey, The
 Kennedy Wilson
 King's Hawaiian Holding Co.,
 Inc.
 KPMG LLP
 KPOP Foods, Inc.

L

L.E.K. Consulting LLC
 Landfair Capital AG
 Latham & Watkins LLP
 Lazard Freres & CO.
 LeadsOnline
 Leonardo247
 Lincoln International
 Lionstone Investments
 Logitech
 L'Oreal USA
 Los Angeles Rams

M

Madison Square Garden
 Entertainment Corp.
 Marvista Entertainment
 Mattel Inc.
 McKinsey & Company
 Meituan Dianping
 Merck & Co.
 Metropolis
 MGM Resorts International
 Micro Focus, Inc.
 Microsoft Corp.
 Million Dollar Baby Co.
 Mira Health

Moelis & Company
 Mondelez International Inc
 Moonshot Brands
 Morgan Stanley
 Morpheus Ventures
 Motic USA
 Muse Capital

N

National Grid
 National Parks Service
 naviHealth
 Neuberger Berman
 NextEra Energy, Inc.
 Nike, Inc.
 Nile AI, Inc.
 North Island Ventures
 Northrop Grumman
 Corporation
 NortonLifeLock Inc.
 NOVA Infrastructure
 Nvidia Corporation

O

Onda
 Optiwave
 Optum
 Orange County Soccer Club
 Overtime Sports

P

Paladin Realty Partners LLC
 Palm Tree, LLC
 Paris Hilton Entertainment
 PearlX Infrastructure
 Perch Credit
 Perspective Law Group
 Ping An Technology, PAIC
 Piper Sandler (formerly known
 as Piper Jaffray)
 Platypus Advisors
 PlayQ
 Plexo Capital
 PointCare

PowerPlant Ventures
 Precursor Ventures
 Procter & Gamble
 Prophet
 Purlin
 Motic USA
 PwC

Q

Qatalyst Partners
 Qualtrics
 Quant Group, The
 Quantium Inc.

R

RBC Capital Markets
 Redflag AI
 Reflekt Skincare
 Republic Services
 Research Narrative
 ResMed
 Rex
 RightsTrade LLC
 RingCentral
 Riot Games
 Rivian Automotive LLC
 ROBLOX
 Rocana Ventures
 Roku
 Rose Hill LLC
 Rothschild & Co.

S

Salesforce.com, Inc.
 Samsung Global Strategy
 Group
 Scopely
 SEGA of America
 Sensei Ag
 Serotonin
 ServiceNow
 Silverstripe Advisors
 SitelogIQ
 Skanska
 Snap Inc.

Sony Interactive Entertainment
PlayStation
Sony Pictures Entertainment Inc.
StarNews Mobile
Strandview Capital
Struum
Sumitomo Mitsui Banking
Corporation
Sun Capital Partners
SurveyMonkey
Sweet Tailor

T

Tata Consultancy Services
Teleo Capital
Tempo
Tencent
TenOneTen Ventures
Terrafuse Inc.
Terreno Realty Corporation
Tia
Tillamook County Creamery
Association
Transom Consulting Group, LLC
TreePeople
Tubi TV
Tucker Tooley Entertainment

U

UBS
UCLA Anderson School of
Management
UCLA Fielding School of Public
Health
Unibail-Rodamco-Westfield
Upful
UTEC – The University of Tokyo
Edge Capital Partners

V

VamosVentures
Verizon
Verkada
ViacomCBS

Visa Inc.
Vistaprint
VMware Inc.

W

Walmart, Inc.
Walt Disney Company, The
WarnerMedia
Watertower Ventures
Wavefront Dynamics
Wayfair
Wedbush Ventures
Wells Fargo
Welltower
Westcove Partners, LLC
Western Asset Management
Company
Western Digital
Whip Media Group
Whirlpool Corporation
Wilson Perumal & Company
Wilson Sonsini Goodrich & Rosati
Windfall Data
Wisk Aero
Wonderful Company, The
Woodside Capital

X

Xepelin

Z

Zephyr Partners
Zoom
ZS Associates

41.8% of all accepted offers for full-time employment and summer internships were by companies on our Top Hiring Firms list (see inset).

11 more organizations hired UCLA Anderson full-time MBA graduates and interns in 2020-2021 than during the previous year.



TOP HIRING FIRMS

The following organizations have hired FIVE OR MORE full-time MBA students during the 2020-2021 recruiting season (combining both full-time employment and summer internships):

20 OR MORE STUDENTS:

Amazon, Inc.

15-19 STUDENTS:

Boston Consulting Group, The
Deloitte
Google Inc.
McKinsey & Company

10-14 STUDENTS:

Bank of America Corporation
Microsoft Corporation

5-9 STUDENTS:

Adobe Systems Inc.	General Mills
Amgen, Inc.	Intel Corporation
Bain & Company, Inc.	Intuitive Surgical
Cisco Systems, Inc.	Mattel Inc.
Citi	Nike, Inc.
Credit Suisse	PwC
Crediverso	The Wonderful Company
Epson America, Inc.	VMWare, Inc.
EY-Parthenon	Walmart, Inc.
Facebook, Inc.	ZS Associates

CLASS OF 2022 SUMMER INTERNSHIPS

DEMOGRAPHIC PROFILE

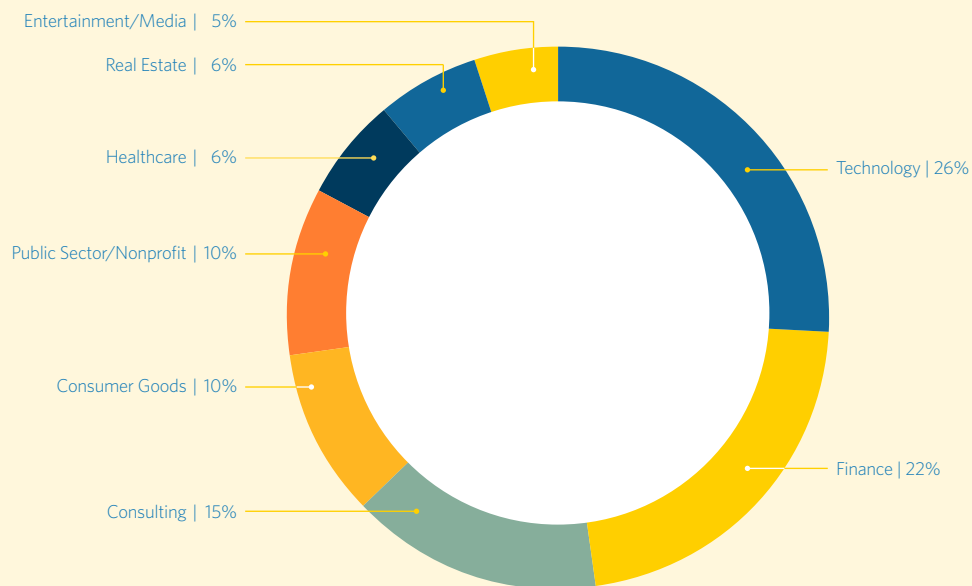
Total Applicant Pool	2,862
Number of Entering Class	360
Average Years of Work Experience	4.5
Women	40%
U.S. Minorities	30%
International Citizens	36%
Countries Represented	40

EMPLOYMENT PROFILE

	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Total Students
Total Students	265	85	350	100.0%
Seeking Employment	252	76	328	93.7%
Not Seeking Employment	13	9	22	6.3%
Summer Internship ACCEPTS	251	76	327	99.7%



TOP PRE-MBA EXPERIENCE BY INDUSTRY



Despite a slight dip in students reporting salary data, the average monthly salary for summer internships were slightly higher than previous summer.

COMPENSATION SUMMARY

	Percent of Students Reporting Salary Data ¹	Monthly Salary ²		
		Mean	Median	Range
Monthly Base Salary	93.2%	\$8,086	\$8,000	\$500-\$15,834



13.2% of 2022 students have also reported receiving a signing bonus for their summer internship.

SOURCE OF INTERNSHIP

	Percent of Hires ¹
UCLA Anderson-Facilitated Resources	70.7%
Campus Recruiting Program (including myCareer Resume Collections)	31.7%
myCareer Job Listings	15.4%
UCLA Anderson Alumni(ae) and Classmates	8.3%
UCLA Anderson Resources - Clubs (Career Night, DOJs/treks, etc.)	4.9%
Other Parker CMC Resources (advisors, events, resume database, spring virtual career fair, etc.)	4.3%
National MBA Career Conferences (Consortium, DISCO, Forte, Prospanica, ROMBA, etc.)	3.1%
UCLA Anderson Resources - Other (events, faculty, research centers, etc.)	2.1%
Other UCLA-Related Resources/Contacts	0.9%
Non-UCLA Anderson-Facilitated Resources	29.3%
Online Postings / Resources (LinkedIn, Indeed.com, etc.)	9.0%
Company Website	6.8%
Family/Friend / Personal/Professional Network (non-UCLA Anderson-related)	6.2%
Direct Company Contact (not facilitated by UCLA Anderson)	4.3%
Other Resources/Contacts (non-UCLA Anderson-related)	2.8%
Pre-MBA Employer Network (non-sponsorship)	0.3%

¹ Percentages were calculated from the number of students who accepted a summer internship.
² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points available.

CLASS OF 2022 SUMMER INTERNSHIPS

BROKEN DOWN BY INDUSTRY



Percent of 2022 students interning in the consumer products industry increased to 13.5 percent from 9.0 percent during the previous summer.

Consulting, Financial Services and Technology continues to be the top three industries of choice for class of 2022 students.

	Percent of Hires ¹	Percent Receiving Compensation	Average Monthly Salary ²	Median Monthly Salary ²	Monthly Salary Range ²
Consulting	16.9%	98.2%	\$11,289	\$13,325	\$1,200-\$14,167
Consumer Products	13.5%	97.7%	\$6,855	\$7,083	\$1,267-\$15,200
Apparel / Textiles	1.5%	100.0%	\$6,651	\$5,200	\$1,267-\$15,200
Beverages / Food	7.1%	95.7%	\$6,800	\$7,400	\$2,500-\$10,000
Household / Personal	1.8%	100.0%	\$6,359	\$6,734	\$3,700-\$8,840
Other	3.0%	100.0%	\$7,378	\$7,083	\$5,000-\$9,600
Energy / Utilities	1.2%	75.0%	N/A²	N/A²	N/A²
Alternative Energy	0.6%	66.7%	N/A ²	N/A ²	N/A ²
Sustainability	0.6%	100.0%	N/A ²	N/A ²	N/A ²
Entertainment / Media	8.9%	86.7%	\$5,762	\$6,033	\$500-\$12,501
Digital Media	1.5%	100.0%	\$6,760	\$6,933	\$4,333-\$8,667
Gaming	2.2%	100.0%	\$6,612	\$6,933	\$500-\$12,501
General (Broadcast, Film, Music, TV, etc.)	4.3%	71.4%	\$5,376	\$5,167	\$2,600-\$8,000
Other (including Sports and Talent Management)	0.9%	100.0%	N/A ²	N/A ²	N/A ²
Financial Services	14.2%	89.1%	\$8,441	\$9,500	\$1,000-\$12,500
Investment Banking / Brokerage	6.8%	90.9%	\$11,421	\$12,500	\$1,500-\$12,500
Investment Management	2.2%	66.7%	\$7,876	\$8,667	\$1,000-\$12,000
Private Equity / Venture Capital	4.0%	76.9%	\$4,529	\$4,500	\$2,000-\$7,800
Other	1.2%	100.0%	\$4,307	\$3,200	\$3,200-\$7,627
Healthcare	5.5%	100.0%	\$7,021	\$7,067	\$1,500-\$9,533
Biotechnology and Pharmaceuticals	1.8%	100.0%	\$7,376	\$7,523	\$5,200-\$8,667
Medical Devices	2.2%	100.0%	\$6,100	\$7,200	\$1,500-\$8,000
Providers and Services	0.6%	100.0%	\$7,746	\$7,692	\$6,067-\$9,533
Other (including health tech)	0.9%	100.0%	N/A ²	N/A ²	N/A ²
Non-Profit / Education / Government	1.2%	50.0%	N/A²	N/A²	N/A²
Real Estate	4.3%	85.7%	\$5,019	\$4,767	\$2,000-\$9,231
Commercial	2.5%	87.5%	\$4,770	\$4,333	\$3,208-\$7,000
General	1.8%	83.3%	\$5,366	\$5,200	\$2,000-\$9,231
Retail	0.6%	100.0%	N/A²	N/A²	N/A²
Technology	30.8%	97.0%	\$8,129	\$8,800	\$1,000-\$10,600
Equipment / Hardware / Networking	4.3%	100.0%	\$7,790	\$8,583	\$2,000-\$10,183
General	8.3%	100.0%	\$8,806	\$9,208	\$6,466-\$10,600
Internet Services / E-Commerce	8.0%	96.2%	\$8,311	\$9,208	\$1,500-\$10,400
Multimedia Products and Services	1.8%	100.0%	\$8,835	\$8,504	\$7,800-\$10,200
Software	7.4%	91.7%	\$7,256	\$7,660	\$1,000-\$10,200
Telecommunications	0.3%	100.0%	N/A ²	N/A ²	N/A ²
Other	0.6%	75.0%	\$8,147	\$7,800	\$6,933-\$9,707
Transportation and Logistics Services	0.6%	100.0%	N/A²	N/A²	N/A²
Other (including Agribusiness, Construction, Hospitality, Legal Services)	2.1%	62.5%	\$7,417	\$5,916	\$2,000-\$15,834

BROKEN DOWN BY FUNCTION

	Percent of Hires ¹	Percent Receiving Compensation	Average Monthly Salary ²	Median Monthly Salary ²	Monthly Salary Range ²
Consulting	18.2%	100.0%	\$9,628	\$9,967	\$1,000-\$13,758
Internal	2.2%	100.0%	\$7,714	\$8,461	\$2,000-\$9,533
Management / Strategy	16.0%	100.0%	\$11,573	\$13,325	\$1,200-\$14,167
Finance / Accounting	20.3%	89.4%	\$9,396	\$11,000	\$2,000-\$13,542
Corporation Finance / Financial Analysis / FP&A	4.0%	92.3%	\$6,968	\$6,878	\$3,813-\$9,208
Investment Banking	6.5%	90.5%	\$11,469	\$12,500	\$1,500-\$12,500
Investment Management	2.4%	100.0%	\$6,267	\$8,067	\$1,000-\$10,833
Private Wealth Management	0.3%	100.0%	N/A ²	N/A ²	N/A ²
Real Estate Finance	3.1%	90.0%	\$5,262	\$5,200	\$3,208-\$9,231
Venture Capital / Private Equity / LBO	4.0%	76.9%	\$4,899	\$4,500	\$1,500-\$12,000
General Management	7.7%	100.0%	\$8,336	\$8,667	\$3,467-\$10,747
Executive	0.3%	100.0%	N/A ²	N/A ²	N/A ²
Project Management	5.2%	100.0%	\$7,884	\$9,208	\$3,200-\$10,129
Rotational Program	2.2%	100.0%	\$8,628	\$8,840	\$6,847-\$10,000
Human Resources	0.9%	66.7%	N/A²	N/A²	N/A²
Marketing / Sales	28.3%	94.6%	\$7,531	\$8,000	\$1,000-\$13,607
Brand Management	7.4%	91.7%	\$6,878	\$7,142	\$3,000-\$10,000
Market Research / Analytics	1.8%	100.0%	\$5,542	\$5,200	\$3,553-\$7,800
Marketing - Other Services	1.2%	100.0%	\$7,070	\$7,067	\$6,000-\$8,147
Merchandising / Retail Marketing	0.9%	100.0%	N/A ²	N/A ²	N/A ²
Product Management	12.9%	95.2%	\$7,812	\$8,333	\$1,500-\$10,600
Product Marketing	3.4%	90.9%	\$8,208	\$8,775	\$3,200-\$10,400
Sales / Account Management	0.6%	100.0%	N/A ²	N/A ²	N/A ²
Operations / Logistics	4.0%	100.0%	\$7,380	\$9,208	\$1,267-\$9,707
Other	20.6%	86.6%	\$5,845	\$5,200	\$1,750-\$15,833
Business / Corporate Development	5.8%	89.5%	\$5,556	\$5,373	\$500-\$9,208
Business Intelligence / Analytics	2.2%	100.0%	\$6,517	\$7,083	\$4,215-\$8,667
Law	1.2%	25.0%	N/A ²	N/A ²	N/A ²
Real Estate Development	1.8%	83.3%	\$5,440	\$4,333	\$2,000-\$9,533
Strategic Planning	8.3%	92.6%	\$6,836	\$7,800	\$1,000-\$12,501
Other (including Content Strategy and Acquisition, Sustainability)	1.2%	75.0%	N/A ²	N/A ²	N/A ²

¹ Percentages were calculated from the number of students who accepted a summer internship.

² Compensation data is self-reported. Salary data provided for industries and functions with fewer than four data points available.

14.1 percent of 2022 students interned in business/corporate development and strategic planning functions, an increase from 11.1 percent during the previous summer



Percentage of students interning in management consulting increased from 12.6% in 2020 to 16% in 2021.

CLASS OF 2022 SUMMER INTERNSHIPS

LOCATION DETAILS

UNITED STATES	Percent of Hires ¹	Percent Receiving Compensation	Average Monthly Salary ²	Median Monthly Salary ²	Monthly Salary Range ²
California	65.9%	93.0%	\$7,991	\$7,800	\$500-\$15,834
<i>Southern California</i>	50.2%	91.4%	\$7,694	\$7,083	\$500-\$13,750
<i>Northern California</i>	15.7%	98.0%	\$8,873	\$8,407	\$1,500-\$15,834
West (excluding California)	9.5%	96.9%	\$9,176	\$9,208	\$1,367-\$15,200
Northeast	7.7%	96.0%	\$8,970	\$9,100	\$3,813-\$14,167
Southwest	3.0%	100.0%	\$7,747	\$7,583	\$5,200-\$9,500
Midwest	1.8%	100.0%	\$10,162	\$10,200	\$7,400-\$13,500
Mid-Atlantic and South	1.2%	100.0%	\$9,910	\$10,800	\$4,290-\$13,750
U.S. TOTAL	89.1%	94.2%	\$8,277	\$8,112	\$500-\$15,834
INTERNATIONAL					
Asia	2.2%	71.4%	\$1,340	\$1,200	\$1,000-\$2,000
EMEA	0.6%	0%	N/A ²	N/A ²	N/A ²
South America	0.3%	100.0%	N/A ²	N/A ²	N/A ²
INTERNATIONAL TOTAL	3.1%	60.0%	\$2,450	\$1,350	\$1,000-\$8,000
DID NOT REPORT LOCATION	7.8%	95.8%	\$7,281	\$7,800	\$1,200-\$10,400

¹ Percentages were calculated from the number of students who accepted a summer internship.

² Compensation data is self-reported. Salary data provided for locations with fewer than four data points available.

65% of summer internships in 2021 were conducted remotely, down from 95% in 2020.



Companies that have hired for summer internships outside the U.S.:

- | | |
|--|-----------------------|
| Beijing Kaku Cartoon Satellite TV Co. Ltd. | PingAn Technology |
| ESFD | The Quant Group |
| Guosen Securities | Silverstripe Advisors |
| Huawei Technologies Co. Ltd. | Tencent |
| McKinsey & Company | |






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