

CLASS OF 2023 FULL-TIME MBA EMPLOYMENT REPORT





Our Mission Is to Advance Management Thinking and Prepare Transformative Leaders to Make a Positive Impact in Business and Society.



| DEMOGRAPHIC PROFILE |
|----------------------------------|
| Total Applicant Pool |
| Number of Entering Class |
| Average Years of Work Experience |
| Women |
| U.S. Minorities |
| International Citizens |
| Countries Represented |
| |

| TOP PRE | -MBA EXPERIENCE BY IN | NDUSTRY | (|
|---------|-----------------------|---------|-------------------------|
| | | | |
| 22% | Technology | 9% | Public Sector/Nonprofit |
| 21% | Finance | 8% | Healthcare |
| 21% | Consulting | 5% | Entertainment/Media |
| 10% | Marketing | 4% | Real Estate |
| | | | |

| EMPLOYMENT PROFILE | Permanent U.S. Work Authorization | Non-Permanent U.S. Work Authorization | Number of Students | Percent of Students | | |
|---|---|---|-----------------------|------------------------|--|--|
| | | | | | | |
| Total Students | 250 | 115 | 365 | 100% | | |
| Students Reporting Employment Information | | | | | | |
| Seeking Employment | 214 | 98 | 312 | 85.5% | | |
| Not Seeking Employment | 29 | 10 | 39 | 10.7% | | |
| Company Sponsored | 5 | 3 | 8 | 2.2% | | |
| Starting Own Company | 14 | 2 | 16 | 4.4% | | |
| Other Reasons | 10 | 5 | 15 | 4.1% | | |
| No Information Available | 7 | 7 | 14 | 3.8% | | |

| COMPENSATION SUMMARY | Reporting Salary Data¹ | Mean | Median | Range | |
|---|------------------------|-----------|-----------|--------------------|--|
| | | | | | |
| Annual Base Salary | 92.9% | \$151,140 | \$150,000 | \$61,984-\$215,000 | |
| Permanent U.S. Work Authorization | 94% | \$150,306 | \$150,000 | \$61,984-\$215,000 | |
| Non-Permanent U.S. Work Authorization | 90.4% | \$153,066 | \$165,000 | \$65,000-\$215,000 | |
| Signing Bonus | 78.2% | \$36,174 | \$30,000 | \$1,500-\$125,700 | |
| Permanent U.S. Work Authorization | 79.2% | \$35,299 | \$30,000 | \$1,500-\$110,200 | |
| Non-Permanent U.S. Work Authorization | 76% | \$38,279 | \$35,000 | \$3,000-\$125,700 | |
| Graduates receiving stock and/or equity as part of their compensation package | | | | | |

| SOURCE OF EMPLOYMENT | Percent of Students ¹ |
|---|----------------------------------|
| UCLA Anderson-Facilitated Resources | 71.9% |
| Summer Internship Employer (internship was found through campus recruiting progra | nm) 39% |
| Summer Internship Employer (internship was found through other UCLA Anderson re | |
| myCareer Job Postings | 6.4% |
| Anderson-Facilitated Recruiting Program (including myCareer Resume Collections) | 4.9% |
| UCLA Anderson Alumni(ae) / Classmates | 2.6% |
| UCLA Anderson Resources - Clubs (Career Night, DOJs/treks, etc.) | 1.5% |
| UCLA Anderson Resources - Faculty / Research Centers (Price, Ziman, Fink, etc.) | 1.5% |
| National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBAA. Prospanio | ca. etc.) 0.4% |
| Other Parker CMC Resources (advisors, events, spring career fair, etc.) | 1.5% |
| Non-UCLA Anderson-Facilitated Resources | 28.1% |
| Summer Internship Employer (internship was found through non–UCLA Anderson res | ources)9% |
| LinkedIn Job Postings | 4.1% |
| Direct Company Contact (not facilitated by UCLA Anderson) | 3.4% |
| Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.) | 3.4% |
| Family/Friend/Personal Network (Non–UCLA Anderson–related) | 2.6% |
| Company Website | 2.2% |
| Other Resources/Contacts (including Pre-MBA Employer Network) | 3.3% |

EMPLOYMENT SUMMARY

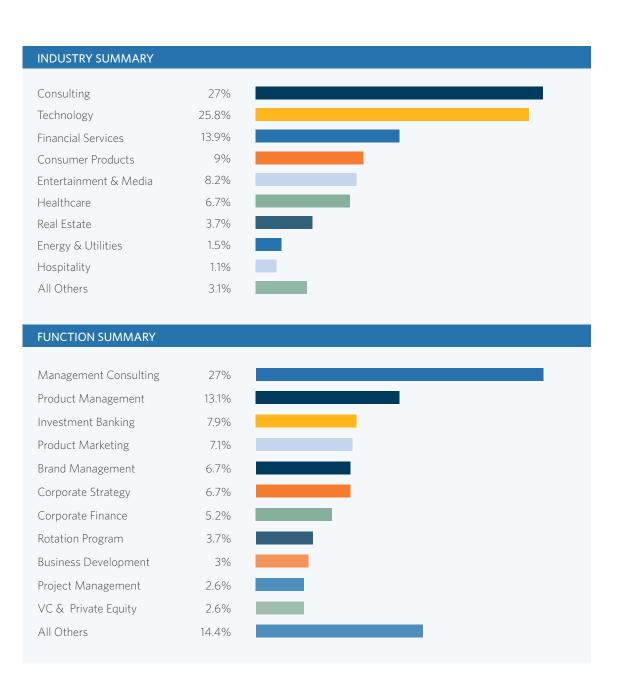
| JOB OFFERS | Number of Students | Percent of Students ¹ |
|---|--------------------|----------------------------------|
| By Graduation ² | | 75.3% |
| Permanent U.S. Work Authorization | 165 . | 77.1% |
| Non-Permanent U.S. Work Authorizat | ion 70 | 71.4% |
| By 3 Months After Graduation ² | 271 | 86.9% |
| Permanent U.S. Work Authorization | | 86.9% |
| Non-Permanent U.S. Work Authorizat | ion 85 | 86.7% |

| JOB ACCEPTANCES | Number of Students | Percent of Students ¹ |
|---|--------------------|----------------------------------|
| By Graduation ² | 229 | 73.4% |
| Permanent U.S. Work Authorization | 161 | 75.2% |
| Non-Permanent U.S. Work Authorizat | ion 68 | 69.4% |
| By 3 Months After Graduation ² | | 85.6% |
| Permanent U.S. Work Authorization | | 85.9% |
| Non-Permanent U.S. Work Authorizat | ion 83 | 84.7% |

¹ Percentages were calculated from the number of students who were seeking employment.

The percent of students pursuing careers in healthcare increased 50% from the previous year

39% of students received full-time offers from their summer internship employers, increasing nearly 5% from last year.



² Graduation date was June 16, 2023. Three months past graduation was September 16, 2023.

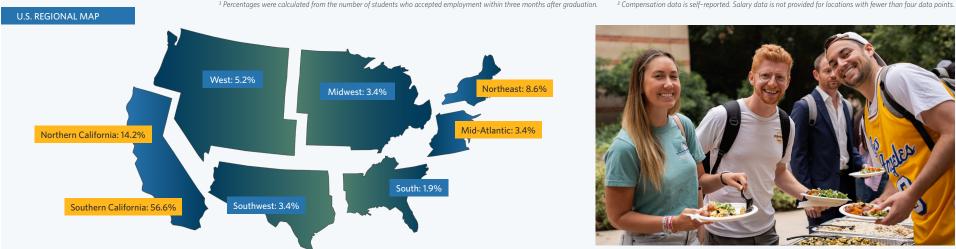
| | ANNUAL BASE | SALARY ² | | | SIGNING BONUS ² | | | | |
|--|-------------------------------|---------------------|-----------|---------------------|-------------------------------------|----------|----------|--------------------|--|
| | Percent of Hires ¹ | Mean | Median | Range | Received Signing Bonus ¹ | Mean | Median | Range | Received Stock/Equity/Options ¹ |
| Consulting | 27% | \$177,629 | \$182,500 | \$81,069-\$200,000 | 90.3% | \$30,992 | \$30,000 | \$15,000-\$60,000 | 0% |
| Consumer Products | 9% | \$116,870 | \$120,000 | \$65,000-\$132,000 | 79.2% | \$21,816 | \$20,000 | \$1,500-\$45,000 | 13% |
| Apparel & Textiles | 1.9% | \$114,000 | \$125,000 | \$65,000-\$130,000 | 100% | \$21,600 | \$25,000 | \$3,000-\$30,000 | 0% |
| Automotive | 0.4% | - | - | - | 100% | - | - | - | 0% |
| Beverages, Food, & Household | 3% | \$123,429 | \$125,000 | \$113,000-\$132,000 | 75% | \$28,333 | \$30,000 | \$10,000-\$45,000 | 42.9% |
| Other (includes Electronics) | 3.7% | \$114,400 | \$120,000 | \$84,000-\$120,000 | 70% | \$17,357 | \$20,000 | \$1,500-\$20,000 | 0% |
| Energy, Utilities, & Alt. Energy | 1.5% | \$126,250 | \$127,500 | \$110,000-\$140,000 | 100% | \$13,750 | \$15,000 | \$5,000-\$20,000 | 50% |
| Entertainment & Media | 8.2% | \$129,624 | \$132,500 | \$80,000-\$155,000 | 54.5% | \$24,958 | \$15,000 | \$10,000-\$95,000 | 33.3% |
| Digital Media | 1.9% | \$134,000 | \$130,500 | \$125,000-\$150,000 | 40% | - | - | - | 50% |
| Gaming | 3% | \$140,714 | \$145,000 | \$125,000-\$155,000 | 75% | \$22,417 | \$17,500 | \$13,500-\$50,000 | 42.9% |
| General (Broadcast, Film, Music) | 2.6% | \$126,448 | \$130,000 | \$89,440-\$150,000 | 57.1% | \$32,500 | \$12,500 | \$10,000-\$95,000 | 20% |
| Sports Management | 0.7% | - | - | - | 0% | - | - | - | 0% |
| Financial Services | 13.9% | \$160,837 | \$175,000 | \$83,144-\$183,000 | 70.3% | \$44,395 | \$50,000 | \$7,275-\$60,000 | 2.9% |
| Commercial Banking | 0.4% | - | - | - | 100% | - | - | - | 0% |
| General (Diversified Services / Insurance) | 2.2% | \$145,194 | \$147,500 | \$94,163-\$183,000 | 66.7% | \$31,250 | \$32,500 | \$25,000-\$35,000 | 0% |
| Investment Banking | 8.6% | \$172,174 | \$175,000 | \$115,000-\$175,000 | 87% | \$50,500 | \$50,000 | \$35,000-\$60,000 | 4.3% |
| Investment Management | 0.7% | - | - | - | 50% | - | - | - | 0% |
| Private Equity / Venture Capital | 1.9% | \$135,000 | \$150,000 | - | 0% | - | - | - | 0% |
| Government | 0.4% | - | _ | - | 0% | - | - | _ | 0% |
| Healthcare | 6.7% | \$136,970 | \$133,000 | \$73,000-\$200,831 | 66.7% | \$35,815 | \$37,100 | \$3,000-\$80,000 | 50% |
| Biotechnology / Devices / Pharma | 2.6% | \$128,947 | \$130,000 | \$85,626-\$160,000 | 100% | \$38,825 | \$40,000 | \$30,000-\$52,577 | 42.9% |
| General / Providers and Services | 2.6% | \$137,547 | \$130,000 | \$73,000-\$200,831 | 42.9% | - | - | - | 71.4% |
| Tech / Other | 1.5% | \$150,000 | \$150,000 | \$135,000-\$165,000 | 50% | - | _ | - | 25% |
| Hospitality | 1.1% | - | - | - | 0% | - | - | - | 0% |
| Manufacturing | 0.4% | - | - | - | 0% | - | - | - | 0% |
| Real Estate | 3.7% | \$133,000 | \$130,000 | \$120,000-\$150,000 | 30% | - | - | - | 0% |
| Commercial | 1.1% | - | - | - | 0% | - | - | - | 0% |
| General | 2.6% | \$134,286 | \$130,000 | \$120,000-\$150,000 | 42.9% | - | _ | - | 0% |
| Technology | 25.8% | \$146,729 | \$142,800 | \$100,000-\$215,000 | 71% | \$50,924 | \$54,300 | \$12,000-\$125,700 | 88.3% |
| Equipment / Hardware / Networking | 1.9% | \$142,750 | \$141,500 | \$106,000-\$182,000 | 40% | - | - | - | 75% |
| General | 6.4% | \$148,706 | \$142,800 | \$126,000-\$182,000 | 100% | \$57,576 | \$54,300 | \$20,000-\$110,200 | 94.1% |
| Internet Services / E-Commerce | 5.6% | \$149,288 | \$142,800 | \$126,000-\$194,400 | 80% | \$62,475 | \$54,300 | \$24,000-\$125,700 | 92.3% |
| Software | 10.5% | \$147,391 | \$142,800 | \$106,800-\$215,000 | 57.1% | \$38,863 | \$35,000 | \$15,000-\$110,200 | 87% |
| Other | 1.5% | \$124,667 | \$125,000 | \$100,000-\$149,000 | 50% | - | - | - | 66.7% |
| Transportation & Logistics Services | 0.4% | - | - | - | 100% | - | - | - | 0% |
| Other (Human Resources, Law, Retail) | 1.9% | \$150,000 | \$155,000 | \$80,000-\$215,000 | 60% | - | - | - | 20% |

| | ANNUAL BASE SALARY ² | | | | SIGNING BONUS ² | | | | |
|---|---------------------------------|-----------|-----------|---------------------|----------------------------|-------------------|----------|-------------------|--|
| | Percent of Hires ¹ | Mean | Median | Range | Received Signing Bonus | ¹ Mean | Median | Range | Received Stock/Equity/Options ¹ |
| Consulting | 27.7% | \$176,325 | \$180,000 | \$81,069-\$195,000 | 90.5% | \$30,664 | \$30,000 | \$15,000-\$60,000 | 1.4% |
| Internal | 0.7% | - | - | - | 50% | - | - | - | 100% |
| Management | 27% | \$176,629 | \$180,000 | \$81,069-\$195,000 | 91.7% | \$30,825 | \$30,000 | \$15,000-\$60,000 | 0% |
| Data / Business Analytics | 0.7% | - | - | - | 50% | - | - | - | 50% |
| Finance / Accounting | 18.4% | \$152,138 | \$150,000 | \$94,163-\$200,000 | 65.3% | \$48,250 | \$50,000 | \$10,000-\$96,400 | 19.6% |
| Corporation Finance | 5.2% | \$133,785 | \$132,000 | \$110,000-\$153,000 | 71.4% | \$51,400 | \$47,000 | \$25,000-\$96,400 | 61.5% |
| Investment Banking | 7.9% | \$171,151 | \$175,000 | \$94,163-\$175,000 | 90.5% | \$51,316 | \$50,000 | \$40,000-\$60,000 | 4.8% |
| Investment Management | 0.7% | - | - | - | 50% | - | - | - | 0% |
| Real Estate Finance | 1.9% | \$131,000 | \$130,000 | \$115,000-\$145,000 | 40% | - | - | - | 0% |
| Private Equity / Venture Capital | 2.6% | \$151,000 | \$150,000 | \$105,000-\$200,000 | 0% | - | - | - | 0% |
| General Management | 7.1% | \$139,654 | \$140,000 | \$73,000-\$200,831 | 73.7% | \$36,043 | \$37,500 | \$10,000-\$80,000 | 52.6% |
| Executive | 0.7% | - | - | - | 50% | - | - | - | 0% |
| Project Management | 2.6% | \$141,026 | \$126,000 | \$125,000-\$200,831 | 71.4% | \$35,720 | \$50,000 | \$10,000-\$54,300 | 85.7% |
| Rotation Program | 3.7% | \$132,600 | \$137,500 | \$73,000-\$155,000 | 80% | \$39,250 | \$37,500 | \$20,000-\$80,000 | 40% |
| Human Resources | 1.1% | - | - | - | 66.7% | - | - | - | 33.3% |
| Marketing / Sales | 29.6% | \$137,994 | \$140,000 | \$65,000-\$215,000 | 70.9% | \$40,088 | \$32,500 | \$1,500-\$125,700 | 55.9% |
| Brand Management | 6.7% | \$120,227 | \$120,000 | \$85,626-\$136,000 | 77.8% | \$26,970 | \$20,000 | \$15,000-\$52,577 | 18.8% |
| Market Research / Analytics | 0.7% | - | - | - | 50% | - | - | - | 50% |
| Product Management | 13.1% | \$151,181 | \$147,500 | \$83,144-\$215,000 | 71.4% | \$51,263 | \$54,300 | \$7,275-\$125,700 | 63.3% |
| Product Marketing | 7.1% | \$133,527 | \$140,000 | \$65,000-\$170,000 | 73.7% | \$32,914 | \$27,000 | \$1,500-\$60,000 | 72.2% |
| Sales / Account Management | 1.9% | \$139,000 | \$139,000 | \$138,000-\$140,000 | 40% | - | - | - | 100% |
| Operations / Logistics | 2.6% | \$119,181 | \$133,750 | \$61,984-\$142,800 | 42.9% | - | - | - | 50% |
| Other | 12.7% | \$137,918 | \$135,000 | \$80,000-\$215,000 | 55.9% | \$21,116 | \$20,000 | \$3,000-\$40,000 | 36.4% |
| Business / Corporate Development | 3% | \$130,538 | \$125,000 | \$100,000-\$160,000 | 62.5% | \$22,840 | \$20,000 | \$5,000-\$40,000 | 37.5% |
| Corporate Strategy / Strategic Planning | 6.7% | \$142,889 | \$140,000 | \$80,000-\$194,000 | 72.2% | \$20,538 | \$20,000 | \$3,000-\$35,000 | 44.4% |
| Customer Success / Client Solutions | 0.4% | _ | - | - | 0% | - | - | - | 100% |
| Government Affairs | 0.4% | _ | - | - | 0% | - | - | - | 0% |
| Law | 0.4% | - | - | - | 0% | - | - | - | 0% |
| Real Estate Development | 1.1% | - | - | - | 33.3% | - | - | - | 0% |
| Other | 0.7% | - | - | - | 0% | - | - | - | 0% |
| | | | | | | | | | |

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.
² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

The median annual salaries for the consulting, entertainment / media, and healthcare industries increased more than 5% from the the previous year.

| U.S. REGIONS | ANNUAL BASE S | SALARY ² | | | SIGNING BONUS ² | | | | |
|-----------------------------|-------------------------------|---------------------|-----------|---------------------|-------------------------------------|----------|----------|-------------------|-------------------------------|
| | Percent of Hires ¹ | Mean | Median | Range | Received Signing Bonus ¹ | Mean | Median | Range | Received Stock/Equity/Options |
| California | 70.8% | \$154,756 | \$157,500 | \$61,984-\$215,000 | 70.4% | \$35,437 | \$30,000 | \$1,500-\$125,700 | 29.5% |
| Northern | 14.2% | \$157,809 | \$160,000 | \$84,000-\$215,000 | 65.8% | \$39,308 | \$39,200 | \$1,500-\$125,700 | 54.5% |
| Southern | 56.6% | \$154,037 | \$155,000 | \$61,984-\$215,000 | 71.5% | \$34,541 | \$30,000 | \$3,000-\$110,200 | 23.6% |
| West (excluding California) | 5.2% | \$137,914 | \$142,400 | \$125,000-\$175,000 | 100% | \$42,486 | \$52,000 | \$20,000-\$54,300 | 64.3% |
| Northeast | 8.6% | \$157,641 | \$163,550 | \$128,000-\$192,000 | 78.3% | \$39,094 | \$40,000 | \$15,000-\$60,000 | 22.7% |
| Southwest | 3.4% | \$146,278 | \$135,000 | \$100,000-\$192,000 | 77.8% | \$30,000 | \$30,000 | \$5,000-\$60,000 | 22.2% |
| Midwest | 3.4% | \$148,850 | \$146,400 | \$73,000-\$192,000 | 66.7% | \$36,550 | \$35,000 | \$30,000-\$45,000 | 25% |
| Mid-Atlantic | 3.4% | \$149,622 | \$142,800 | \$130,000-\$192,000 | 100% | \$39,178 | \$35,000 | \$20,000-\$54,300 | 66.7% |
| South | 1.9% | \$146,800 | \$130,000 | \$100,000-\$192,000 | 60% | - | - | | - 0% |
| U.S. TOTAL | 96.6% | \$153,165 | \$152,125 | \$61,984-\$215,000 | 73.6% | \$36,203 | \$30,000 | \$1,500-\$125,700 | 31.3% |
| GLOBAL | ı | | | | | | | | |
| Asia | 1.1% | - | - | - | 33.3% | - | - | | - 0% |
| Europe | 0.4% | - | - | - | 0% | - | - | | - 0% |
| Latin America | 1.9% | \$91,557 | \$94,163 | - | - | - | - | | - 0% |
| GLOBAL TOTAL | 3.4% | \$90,367 | \$89,894 | \$80,000-\$105,000 | 44.4% | \$34,830 | \$39,734 | \$7,275-\$52,577 | 0% |











The median salary in the United States increased from \$145,000 in 2022 to \$152,125 in 2023.

The following companies have hired at least one UCLA Anderson student during the 2022-2023 school year, combining both full-time employment and summer internships.

| # | Banchile Citi Global Markets | Cypress Creek Renewables | ExxonMobil | Hudson Pacific Properties | Lincoln International |
|----------------------------|--------------------------------|-----------------------------|--------------------------|---------------------------|------------------------------|
| 11:11 Media | Bank of America Corporation | | EY-Consulting | Hulu | Logitech |
| | Bay Cat Charters, LLC | D | EY-Parthenon | | Los Angeles Football Club |
| A | BayWa r.e. Renewable Energy | Danaher Corporation | EY | 1 | |
| AB Inbev | Beach Point Capital | DaVita Inc. | | IBM | M |
| Abacus Digital | Management | Deephaven Data Labs | F | Illumina Inc. | McKinsey & Company |
| Accel-KKR | Belden Inc. | Deloitte | Faherty Brand | Integral | Medicus Economics |
| Aceana Group | Bellwether Asset Management | Delta Air Lines | Falabella | Intermountain Healthcare | Mercer LLC |
| Acore Capital, LP | Beverly Hills Rejuvenation | Devoted Health | FarmWise Labs | Intuit Inc. | Merck & Co. |
| Actionist Consulting | Center | Dick's Sporting Goods | Fastly | Intuitive Surgical Inc. | Meta (formerly Facebook) |
| Group, LLC | Biogen | DimenCo | Ferreter Inc. | Invesco | MGM Transformer Company |
| Activision / Blizzard Inc. | BKV Corporation | Dolby Laboratories, Inc. | FFL Partners | Itau Unibanco s.a. | Microsoft Corp. |
| ADIDAS AG | Boras Corp. | Dr. Snip | FlixBus | | Moelis & Company |
| Adobe Systems Inc. | Boston Consulting Group | Dr. Squatch | Fosun Health Capital | J | Moloco |
| Advantage Partners Inc. | | Druxia | Fox Entertainment | Jefferies, LLC | Momentum X |
| Alexion Pharmaceuticals | С | | | Jetzy | Morgan Stanley |
| Alvarez & Marsal | Calyx | Е | G | Johnson & Johnson | Morpheus Ventures |
| Amazon Studios | Candela Renewables | E. & J. Gallo Winery | Gates Ventures | Company | |
| Amazon, Inc. | Capital One | Eastdil Secured | Genentech Inc. | | N |
| American Airlines, Inc. | Caro-Kann Capital LLC | Edwards Lifesciences | General Mills | К | NBCU Peacock |
| American Express Co | Cashi Cake inc. | El-Fi Homes | General Motors Company | KAUST Investment | NBCUniversal LLC |
| Amgen Inc. | CBRE Group | Electronic Arts | Gilead Sciences Inc. | Management Company | Nextwave X Partners |
| Analysis Group Inc. | Celigo Inc. | Elevance Health | Global Music Rights | Kearney | Niantic, Inc. |
| Apollo Global | Cherlato | Eli Lilly & Company | Global Payments | Klleon | Nike, Inc. |
| Management, LLC | CIM Group Inc. | Emerald Development | Globalcare Network | Kopa Market | Nomura Research Institute |
| Apple Inc | Cisco Systems, Inc | Partners | Goldman Sachs & Co. | Kopari Beauty | Nomura Securities |
| April Housing | Citi | Employer Direct Healthcare | Google Inc. | krishify | Northrop Grumman |
| Arm | Clipboard Health | Endless Health | Greystar | | Corporation |
| Aruba | Cochl | Environmental Defense Fund | Grid110 | L | nSpire Al |
| AT&T, Inc. | Cognaize | (EDF) | Guggenheim Partners | L.E.K. Consulting LLC | Nutanix |
| Autodesk Inc. | Cognizant Technology Solutions | Episource LLC | | LA2028 | |
| Auxo Solutions | Comma Entertainment | Epson America, Inc. | Н | Lavaage Inc | О |
| | CommScope Inc. | Equatic | Hamilton Ventures | Leap of Faith Partners | OPAL AI |
| В | Corning Optical | Evergreen Services Group | Hawkins Way Capital, LLC | Leste Group | OpenX Technologies Inc |
| Back Bay Brands LLC & | Communications LLC | EVgo | Hi-Rez Studios | LG Electronics | Optum |
| Vandel Brands LLC | Credit Suisse | Exa Innovation Studio, Inc. | Houlihan Lokey | Liberty Mutual Insurance | Otter (City Storage Systems) |

HP, Inc.

Liminal Insights

Experian Health

Bain & Company, Inc.

CSCAD

Pacifico Energy Palm Tree, LLC Panamerican Seed Paramount PepsiCo Inc. Perella Weinberg Partners Piper Sandler Plug and Play Tech Center Pluto.TV Preflex Real Estate Procter & Gamble ProLogis PwC

R4 Capital LLC Rakuten Group, Inc. **RBC** Capital Markets Re:Build Manufacturing Related California RightsTrade LLC Riot Games Riverstone Rivian Automotive LLC Riviera Partners Rockstar Games Roku Roland Berger Strategy Consultants Rothschild & Co.

S Safran Salesforce.com, Inc. Samsung Life Insurance Sensient Technologies Servicenow Sheppard Mullin Richter & Hampton LLP

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Sony Interactive Entertainment
  PlayStation
Southern California Edison
Spicewell
Starbucks Corp.
StarNews Mobile
Stell Engineering
Summit Nanotech
Sun Capital Partners
Super.com
SVB Leerink
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Τ Taelor Tamarak Investments Tata Consultancy Services The Boeing Company The Clorox Company The Pinyon Group The Raine Group The SpringHill Company The Walt Disney Company The Wonderful Company

Sybill, Inc

| Think Academy |
|-----------------------------|
| Tik Tok |
| TILTA TECHNOLOGY |
| Touchdown Ventures |
| Tracksmith |
| TRAINOCATE Holdings .ltd |
| Trammell Crow Company |
| TruAmerica Multifamily, LLC |
| Truist Securities |
| Tubi TV |
| TuLearning.ai |
| |

U Uber Technologies, Inc. Ultimate Fighting Championship (UFC)

United Way of California Unity Technologies Unlimit Ventures, LLC

Virtus Partners Visa Inc. Visage Energy Vishtara Inc. Visionet Systems VMware Inc. Voltus Vosyn Inc.

Vriens & Partners Pte Ltd

W

Walmart, Inc. Walt Disney Parks and Resorts Warner Bros Discovery Warner Music Group Watertower Ventures West Monroe Partners Westcove Partners, LLC Wine Not Workiva

Χ

XYZ Films

Υ Yandex

Ζ 700x ZS Associates ZT Corporate

TOP HIRING FIRMS

The following organizations hired four or more full-time MBA students during the 2022-2023 school year, combining both full-time employment and summer internships.

20+ Students

Amazon Inc. McKinsey & Company

10-19 Students

Cisco Systems Credit Suisse Adobe Systems Inc. Epson America Bain & Company Genentech Bank of America Google Inc. Deloitte Intuit Inc. EY-Parthenon Kearney L.E.K. Consulting Microsoft Corp. Mattel Inc. Morgan Stanley PwC

4-9 Students Amgen Inc.

Boston Consulting

Group (BCG)

Nike, Inc. Paramount Sony Interactive Entertainment (Playstation) Warner Bros. Discovery



| DEMOGRAPHIC PROFILE |
|--------------------------------------|
| Total Applicant Pool |
| Number of Entering Class |
| Average Years of Work Experience 5.7 |
| Women |
| U.S. Minorities |
| International Citizens |
| Countries Represented |
| |

| TC | TOP PRE-MBA EXPERIENCE BY INDUSTRY | | | | | | | | |
|----|------------------------------------|--------------------|-----|---------------------|--|--|--|--|--|
| | | | | | | | | | |
| | 22% | Finance | 10% | Consulting | | | | | |
| | 21% | Technology | 7% | Healthcare | | | | | |
| | 12% | Marketing | 6% | Entertainment/Media | | | | | |
| | 10% | Public / Nonprofit | 4% | Real Estate | | | | | |
| | | | | | | | | | |

| EMPLOYMENT PROFILE | Permanent U.S. Work Authorization | Non-Permanent U.S. Work Authorization | Number of Students | Percent of Students | | | | |
|---|---|---|-----------------------|------------------------|--|--|--|--|
| Total Students | 181 | 142 | 323 | 100% | | | | |
| Students Reporting Employment Information | | | | | | | | |
| Seeking Employment | 166 | 136 | 302 | 93.5% | | | | |
| Not Seeking Employment | 15 | 6 | 21 | 6.5% | | | | |
| Company Sponsored | 1 | 1 | 2 | 0.6% | | | | |
| Starting Own Company | 7 | 0 | 7 | 2.2% | | | | |
| Other Reasons | 7 | 5 | 12 | 3.7% | | | | |

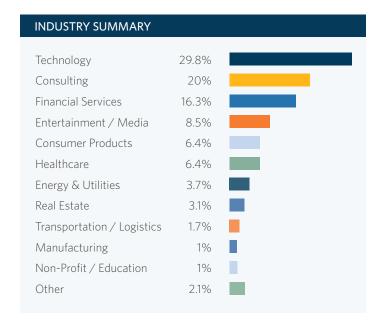
| COMPENSATION SUMMARY | DMPENSATION SUMMARY Reporting Salary Data ¹ | | Median | Range |
|---------------------------------------|--|----------|---------|------------------|
| | | | | |
| Monthly Base Salary | 89% | \$9,491 | \$8,826 | \$500-\$22,533 |
| Permanent U.S. Work Authorization | 94.3% | \$10,316 | \$9,533 | \$1,000-\$22,533 |
| Non-Permanent U.S. Work Authorization | 82.4% | \$8,377 | \$8,000 | \$500-\$15,830 |
| | | | | |

| SOURCE OF EMPLOYMENT | Percent of Students ¹ |
|--|----------------------------------|
| UCLA Anderson-Facilitated Resources | 71 5% |
| Anderson-Facilitated Recruiting Program | |
| mvCareer Job Postings | |
| , | |
| UCLA Anderson Resources - Clubs (Career Night, DOJs/treks, etc.) | |
| National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBAA. Prospanica. etc.) . | |
| UCLA Anderson Classmates | |
| UCLA Anderson Alumni(ae) | |
| Other Parker CMC Resources (advisors, events, resume database, spring career fair, etc.) | |
| Other UCLA Anderson Resources/Contacts | 2.7% |
| Non-UCLA Anderson-Facilitated Resources | 28.5% |
| Company Website | 5.1% |
| Family/Friend/Personal/Undergraduate Network (Non–UCLA Anderson–related) | 5.1% |
| LinkedIn Job Postings | 4.7% |
| Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.) | 4.7% |
| Direct Company Contact (not facilitated by UCLA Anderson) | 4.1% |
| Other Resources/Contacts (non-UCLA Anderson-related) | |
| Pre-MBA Employer Network | |
| Undergraduate Alumni Network | |

99% of students seeking summer internships received and accepted an offer of employment.

INDUSTRY DETAILS

| MONTHLY SALARY ² | Percent of Hires ¹ | Reporting Salary | Mean | Median | Range |
|--|-------------------------------|------------------|----------|----------|------------------|
| Consulting | 20% | 94.9% | \$13,091 | \$14,583 | \$2,500-\$16,000 |
| Consumer Products | 6.4% | 89.5% | \$7,313 | \$7,800 | \$1,000-\$10,000 |
| Apparel / Textiles | 1% | 100% | - | - | - |
| Automotive | 0.3% | 100% | - | - | - |
| Beverages / Food / Household | 3.1% | 88.9% | \$6,918 | \$8,407 | \$1,000-\$10,000 |
| Other (Electronics) | 2% | 83.3% | \$7,144 | \$7,500 | \$5,720-\$7,500 |
| Energy, Utilities, & Alt. Energy | 3.7% | 72.7% | \$6,060 | \$6,067 | \$3,850-\$8,925 |
| Entertainment / Media | 8.5% | 88% | \$6,593 | \$6,587 | \$2,253-\$10,400 |
| Advertising / Marketing Services | 0.3% | 0% | - | - | - |
| Digital Media | 0.7% | 100% | - | - | - |
| Gaming | 1.4% | 75% | - | - | - |
| General (Broadcast, Film, Music, TV) | 5.1% | 93.3% | \$6,274 | \$5,947 | \$2,773-\$8,667 |
| Management & Services | 0.3% | 100% | - | - | - |
| Sports Management | 0.7% | 100% | - | - | - |
| Financial Services | 16.3% | 95.8% | \$10,471 | \$14,490 | \$500-\$17,333 |
| Commercial Banking | 0.3% | 100% | - | - | - |
| General (Diversified Services & Insurance) | 1.4% | 100% | \$10,741 | \$13,125 | \$2,130-\$14,583 |
| Investment Banking | 7.8% | 100% | \$13,436 | \$14,583 | \$4,800-\$14,583 |
| Investment Management | 2.7% | 87.5% | \$10,335 | \$8,333 | \$3,200-\$17,333 |
| Private Equity / Venture Capital | 4.1% | 91.7% | \$5,167 | \$5,417 | \$500-\$9,230 |
| Healthcare | 6.4% | 84.2% | \$7,058 | \$6,933 | \$3,200-\$10,417 |
| Biotechnology / Devices | 4.4% | 92.3% | \$7,594 | \$7,467 | \$4,853-\$9,533 |
| General / Providers and Services | 1.7% | 80% | \$5,451 | \$4,093 | \$3,200-\$10,417 |
| Tech / Other | 0.3% | 0% | - | - | - |
| Manufacturing | 1% | 100% | - | - | - |
| Non-Profit & Education | 1% | 100% | - | - | - |
| Real Estate | 3.1% | 88.9% | \$7,787 | \$8,233 | \$3,200-\$10,000 |
| Commercial | 1.4% | 100% | \$8,838 | \$9,208 | \$6,933-\$10,000 |
| General | 1.7% | 80% | \$6,737 | \$7,367 | \$3,200-\$9,013 |
| Retail | 0.7% | 100% | - | - | - |
| Technology | 29.8% | 83% | \$9,199 | \$9,360 | \$1,000-\$22,533 |
| Equipment / Hardware / Networking | 3.1% | 100% | \$7,256 | \$8,000 | \$1,733-\$8,667 |
| General | 8.8% | 88.5% | \$10,742 | \$10,115 | \$7,600-\$16,577 |
| Internet Services / E-Commerce | 6.8% | 90% | \$8,830 | \$9,014 | \$4,596-\$13,100 |
| Software | 9.2% | 66.7% | \$9,577 | \$9,360 | \$2,267-\$22,533 |
| Other | 2% | 83.3% | \$5,567 | \$3,000 | \$1,000-\$14,733 |
| Transportation & Logistics Services | 1.7% | 100% | \$6,840 | \$6,587 | \$2,667-\$9,603 |
| | | | | | |





¹ Percentages were calculated from the number of students seeking summer internships.

² Compensation data is self-reported. Salary data is not provided for industries with fewer than four data points.

| MONTHLY SALARY ² | Percent of Hires ¹ | Reporting Salary | Mean | Median | Range |
|---|-------------------------------|------------------|----------|----------|------------------|
| Consulting | 22% | 92.3% | \$12,572 | \$14,582 | \$1,100-\$16,000 |
| Internal | 3.4% | 70% | \$7,110 | \$8,667 | \$1,100-\$10,858 |
| Management | 18.6% | 96.4% | \$13,293 | \$14,583 | \$2,500-\$16,000 |
| Data & Business Analytics | 1.7% | 60% | - | - | - |
| Finance / Accounting | 23.1% | 95.5% | \$9,890 | \$9,447 | \$500-\$17,333 |
| Accounting / Auditing | 1% | 100% | - | - | - |
| Corporation Finance | 5.1% | 92.9% | \$7,389 | \$7,800 | \$2,130-\$13,000 |
| Investment Banking | 8.1% | 100% | \$13,926 | \$14,583 | \$6,667-\$15,417 |
| Investment Management | 2.4% | 85.7% | \$11,531 | \$12,058 | \$5,200-\$17,333 |
| Real Estate Finance | 1.4% | 100% | \$8,221 | \$9,042 | \$4,800-\$10,000 |
| Private Equity / Venture Capital | 5.1% | 93.3% | \$5,627 | \$5,773 | \$500-\$9,650 |
| General Management | 7.1% | 81% | \$7,770 | \$8,667 | \$1,000-\$11,667 |
| Executive | 0.7% | 50% | - | - | - |
| Project Management | 4.4% | 76.9% | \$7,444 | \$8,313 | \$1,000-\$10,115 |
| Rotation Program | 2% | 100% | \$9,075 | \$9,135 | \$6,400-\$11,667 |
| Human Resources | 0.3% | 100% | - | - | - |
| Marketing / Sales | 28.1% | 80.5% | \$8,505 | \$8,667 | \$500-\$16,577 |
| Brand Management | 4.4% | 92.3% | \$7,114 | \$7,750 | \$1,733-\$10,000 |
| Consulting | 0.3% | 100% | - | - | - |
| Market Research | 1.4% | 100% | \$8,073 | \$7,280 | \$3,000-\$14,733 |
| Product Management | 13.9% | 73.2% | \$8,670 | \$9,100 | \$500-\$13,100 |
| Product Marketing | 6.1% | 77.8% | \$8,276 | \$8,913 | \$4,500-\$10,400 |
| Sales / Account Management | 1.4% | 100% | \$12,063 | \$11,938 | \$7,800-\$16,577 |
| Other | 0.7% | 100% | - | - | - |
| Operations / Logistics | 3.1% | 88.9% | \$8,905 | \$8,733 | \$6,933-\$10,115 |
| Other | 14.6% | 95.3% | \$7,025 | \$6,933 | \$2,253-\$22,533 |
| Business / Corporate Development | 4.4% | 100% | \$6,333 | \$6,200 | \$2,267-\$10,417 |
| Corporate Strategy / Strategic Planning | 4.7% | 92.9% | \$6,087 | \$6,000 | \$2,253-\$13,867 |
| Customer Success / Client Solutions | 0.3% | 100% | - | - | - |
| Real Estate Development | 1.7% | 80% | \$6,217 | \$6,500 | \$3,200-\$8,667 |
| Other | 3.4% | 100% | \$7,916 | \$7,467 | \$5,200-\$14,733 |
| | | | | | |

¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.

| FUNCTION SUMMARY | | |
|------------------------|-------|--|
| | | |
| Management Consulting | 18.6% | |
| Product Management | 13.9% | |
| Investment Banking | 8.1% | |
| Product Marketing | 6.1% | |
| VC & Private Equity | 5.1% | |
| Corporate Finance | 5.1% | |
| Corporate Strategy | 4.7% | |
| Brand Management | 4.4% | |
| Business Development | 4.4% | |
| Project Management | 4.4% | |
| Operations & Logistics | 3.1% | |
| All Others | 22.1% | |
| | | |



Students accepting summer internship offers in finance & accounting increased from 19% in the previous year to 23% with corporate finance and investment banking increasing.

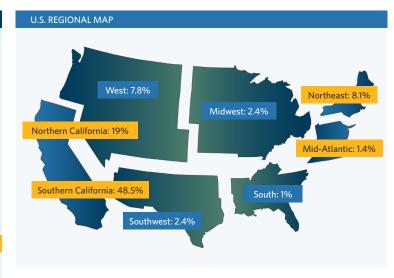
² Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

LOCATION DETAILS

| U.S. REGIONS | MONTHLY SALA | MONTHLY SALARY ² | | | | |
|-----------------------------|-------------------------------|-----------------------------|----------|----------|------------------|--|
| | Percent of Hires ¹ | Reporting Salary | Mean | Median | Range | |
| California | 67.5% | 86.3% | \$9,513 | \$8,667 | \$500-\$22,533 | |
| Northern | 19% | 87.5% | \$10,160 | \$9,360 | \$1,000-\$16,577 | |
| Southern | 48.5% | 85.9% | \$9,255 | \$8,333 | \$500-\$22,533 | |
| West (excluding California) | 7.8% | 95.7% | \$9,847 | \$10,115 | \$2,253-\$14,733 | |
| Northeast | 8.1% | 100% | \$11,284 | \$12,383 | \$2,600-\$17,333 | |
| Midwest | 2.4% | 85.7% | \$8,629 | \$8,407 | \$3,333-\$15,750 | |
| Southwest | 2.4% | 100% | \$10,904 | \$9,146 | \$7,800-\$15,830 | |
| Mid-Atlantic | 1.4% | 100% | \$8,570 | \$8,091 | \$2,500-\$15,600 | |
| South | 1% | 100% | - | - | - | |
| U.S. TOTAL | 90.5% | 89.1% | \$9,707 | \$8,894 | \$500-\$22,533 | |
| | | | | | | |
| | | | | | | |

| GLOBAL | | | | | |
|------------------------------|------|-------|---------|---------|------------------|
| Canada | 0.3% | 100% | - | - | - |
| Asia | 5.4% | 78.6% | \$6,893 | \$7,131 | \$500-\$14,397 |
| Latin America | 2.4% | 85.7% | \$8,354 | \$8,143 | \$5,417-\$13,000 |
| Middle East and North Africa | 0.7% | 100% | - | - | - |
| Europe | 0.7% | 100% | - | - | - |
| GLOBAL TOTAL | 9.5% | 84.6% | \$7,263 | \$7,261 | \$500-\$14,397 |





¹ Percentages were calculated from the number of students who accepted employment within three months after graduation.
² Compensation data is self-reported. Salary data is not provided for locations with fewer than four data points.

The percentage of students accepting international internships increased from 3.6% in the previous year to 9.5% with median salary for international internships increasing more than \$2,000.





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