

Matt Schmitt

EMPLOYMENT:

Vice President, Compass Lexecon, 2020-present

Senior Economist, Compass Lexecon, 2019-2020

Assistant Adjunct Professor, UCLA Anderson School of Management, 2019-present

Assistant Professor, UCLA Anderson School of Management, 2016-2019

EDUCATION:

Ph.D. Managerial Economics & Strategy, Kellogg School of Management, 2016

M.S. Managerial Economics & Strategy, Kellogg School of Management, 2012

B.A. Economics, Georgetown University, 2009

PUBLICATIONS:

(1) Who Cares About a Label? The Effect of Pediatric Labeling Changes on Prescription Drug Utilization (with Christopher Ody), *International Journal of Health Economics and Management*, 2019, 19(3-4): 419-447.

(2) Multimarket Contact in the Hospital Industry, *American Economic Journal: Economic Policy*, 2018, 10(3): 361-387.

(3) A Framework for Estimating Damages in Reverse Payment Cases (with Soheil Ghili), *Antitrust Law Journal*, 2017, 81(3): 873-901.

(4) When Discounts Raise Costs: The Effect of Copay Coupons on Generic Utilization (with Leemore Dafny and Christopher Ody), *American Economic Journal: Economic Policy*, 2017, 9(2): 91-123.

(5) Do Hospital Mergers Reduce Costs?, *Journal of Health Economics*, 2017, 52: 74-94.

(6) Undermining Value-Based Purchasing – Lessons from the Pharmaceutical Industry (with Leemore Dafny and Christopher Ody), *New England Journal of Medicine* (Perspective), 2016, 375(21): 2013-2015.

WORKING PAPERS:

(1) The Competitive Implications of Private Label Mergers (with Loren Smith), forthcoming at the *Antitrust Law Journal*

(2) Employer Consolidation and Wages: Evidence from Hospitals (with Elena Prager), conditionally accepted at the *American Economic Review*

(3) Local Cost Synergies in Reverse Auctions: An Application to Road Salt Procurement (with Diwakar Gupta and Yannis Stamatopoulos)

(4) Secondary Markets and Firm Profits: Evidence from College Textbooks (with Tongtong Shi)

TEACHING:

Business Strategy (MBA), 2017-2020

Data Analytics (MSBA), 2018-2019

REFEREEING:

American Economic Journal: Economic Policy, American Journal of Health Economics, Antitrust Law Journal, Contemporary Economic Policy, Economics Letters, International Journal of the Economics of Business, International Journal of Health Economics and Management, Journal of Health Economics, Journal of Human Resources, Journal of Public Economics, RAND Journal of Economics