

This is the summary of the FULL-TIME EMPLOYMENT results for the Full-Time MBA Class of 2020.
The complete report will be published during first quarter of 2021.

| SUMMARY | % OF JOB ACCEPTANCES REPORTING | MEAN | MEDIAN | RANGE |
|---------------------|--------------------------------|-----------|-----------|--------------------|
| Annual Base Salary | 94.1% | \$132,460 | \$130,000 | \$55,000-\$210,000 |
| Signing Bonus | 66.1% | \$31,239 | \$30,000 | \$4,000-\$85,000 |
| Stock and/or Equity | 30.6% | | | |

| INDUSTRY BREAKDOWN | % OF ACCEPTED JOBS | MEAN BASE SALARY | BASE SALARY RANGE | % REPORTING SIGNING BONUS | MEAN SIGNING BONUS | SIGNING BONUS RANGE |
|--------------------------------|--------------------|------------------|---------------------|---------------------------|--------------------|---------------------|
| Consulting | 25.4% | \$152,316 | \$100,000-\$185,000 | 93.3% | \$31,241 | \$10,000-\$80,000 |
| Consumer Products | 6.4% | \$113,929 | \$92,000-\$145,000 | 66.7% | \$23,000 | \$5,000-\$65,000 |
| Energy / Utilities | 1.3% | I/D | I/D | 33.3% | I/D | I/D |
| Entertainment / Media | 5.5% | \$110,233 | \$70,000-\$137,000 | 30.8% | \$21,000 | \$5,000-\$64,000 |
| Healthcare | 4.7% | \$120,500 | \$70,000-\$150,000 | 36.4% | \$17,500 | \$10,000-\$30,000 |
| Investment Banking | 5.1% | \$145,000 | \$110,000-\$150,000 | 75.0% | \$55,000 | \$50,000-\$70,000 |
| Investment Management | 4.7% | \$139,545 | \$75,000-\$210,000 | 45.5% | \$54,000 | \$35,000-\$70,000 |
| Financial Services - Other | 4.7% | \$131,830 | \$110,000-\$180,000 | 63.6% | \$23,786 | \$5,000-\$60,000 |
| Non-Profit / Education / Gov't | 2.1% | \$124,667 | \$112,000-\$147,000 | 20.0% | I/D | I/D |
| Real Estate | 6.4% | \$123,262 | \$78,000-\$150,000 | 46.7% | \$16,250 | \$4,000-\$50,000 |
| Technology | 31.8% | \$125,385 | \$55,000-\$162,000 | 65.3% | \$32,867 | \$5,000-\$55,000 |
| Transportation & Logistics | 0.8% | I/D | I/D | 50.0% | I/D | I/D |
| Other* | 1.2% | I/D | I/D | 66.7% | I/D | I/D |

* Includes Legal Services, Retail

I/D = Insufficient Data (less than 4 data points available)

| FUNCTION BREAKDOWN | % OF JOBS ACCEPTED |
|-----------------------------------|--------------------|
| Business / Corporate Development | 3.4% |
| Business Intelligence / Analytics | 3.4% |
| Consulting | 27.1% |
| Finance / Accounting | 27.5% |
| General Management | 6.8% |
| Marketing / Sales | 21.6% |
| Operations / Logistics | 3.4% |
| Strategic Planning | 3.0% |
| Other | 3.8% |

| TOP HIRING COMPANIES | |
|-------------------------|---------------------------|
| Amazon Inc. | Facebook Inc. |
| Apple, Inc. | Google Inc. |
| Bain & Company | KPMG |
| Bank of America | Mattel Inc. |
| Merrill Lynch | McKinsey & Company |
| Boston Consulting Group | Microsoft |
| Cisco Systems | Nike |
| Deloitte | PwC |
| EY-Parthenon | Unibail-Rodamco-Westfield |

130 additional organizations hired at least one Full-Time MBA class of 2020 graduate.

All employment data is self-reported.

Above data was calculated from jobs accepted by 3 months after graduation.

This is the summary of the SUMMER INTERNSHIP results for the Full-Time MBA Class of 2021.
The complete report will be published during first quarter of 2021.

| SUMMARY | % OF INTERNSHIPS REPORTING SALARY | MEAN | MEDIAN | RANGE |
|---------------------|-----------------------------------|---------|---------|------------------|
| Monthly Base Salary | 84.2% | \$8,148 | \$8,333 | \$1,000-\$15,833 |

| INDUSTRY BREAKDOWN | % OF INTERNSHIPS ACCEPTED | % REPORTING SALARY | MEAN MONTHLY SALARY | MONTHLY SALARY RANGE |
|----------------------------------|---------------------------|--------------------|---------------------|----------------------|
| Consulting | 12.5% | 95.2% | \$10,706 | \$1,000-\$13,758 |
| Consumer Products | 9.6% | 75.0% | \$6,557 | \$1,440-\$10,833 |
| Energy & Utilities | 1.8% | 83.3% | \$7,317 | \$6,067-\$8,333 |
| Entertainment / Media | 7.5% | 72.0% | \$4,367 | \$2,600-\$8,667 |
| Healthcare | 9.9% | 97.0% | \$6,785 | \$1,750-\$10,192 |
| Investment Banking | 10.1% | 94.1% | \$12,388 | \$10,417-\$13,542 |
| Investment Management | 3.0% | 60.0% | \$10,173 | \$7,000-\$11,250 |
| Private Equity / Venture Capital | 3.6% | 66.7% | \$4,667 | \$2,000-\$6,667 |
| Financial Services – Other | 3.0% | 70.0% | \$4,905 | \$2,600-\$8,493 |
| Non-Profit / Education | 0.9% | 0.0% | I/D | I/D |
| Real Estate | 3.9% | 69.2% | \$5,112 | \$2,253-\$9,000 |
| Retail | 0.9% | 100.0% | I/D | I/D |
| Transportation / Logistics | 1.2% | 75.0% | I/D | I/D |
| Technology | 31.3% | 87.6% | \$7,882 | \$1,000-\$13,607 |
| Other* | 0.9% | 100.0% | I/D | I/D |

* Includes Agribusiness, Legal Services

I/D = Insufficient Data (less than 4 data points available)

| FUNCTION BREAKDOWN | % OF INTERNSHIPS ACCEPTED |
|-----------------------------------|---------------------------|
| Business / Corporate Development | 4.5% |
| Business Intelligence / Analytics | 1.5% |
| Consulting | 17.3% |
| Finance / Accounting | 24.5% |
| General Management | 5.7% |
| Marketing / Sales | 32.2% |
| Operations / Logistics | 5.4% |
| Strategic Planning | 6.6% |
| Other | 2.4% |

| TOP HIRING COMPANIES | |
|-------------------------|----------------|
| Amazon | Deloitte |
| Amgen, Inc. | EY-Parthenon |
| Apple | Facebook |
| Bain & Co. | General Mills |
| Bank of America | Google Inc. |
| Merrill Lynch | Here Media |
| Boston Consulting Group | McKinsey & Co. |
| Cisco Systems | Microsoft |
| Citi | Nike |
| Credivero | VMWare Inc. |

180 additional companies hired at least one Full-Time MBA class of 2021 student for a summer internship.

All employment data is self-reported.