

Matt Schmitt

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ACADEMIC EMPLOYMENT:

Assistant Professor of Strategy, UCLA Anderson School of Management, 2016-present

EDUCATION:

Ph.D. Managerial Economics & Strategy, Kellogg School of Management, 2016
M.S. Managerial Economics & Strategy, Kellogg School of Management, 2012
B.A. Economics, Georgetown University, 2009

PUBLICATIONS:

- (1) Multimarket Contact in the Hospital Industry, *American Economic Journal: Economic Policy*, 2018, 10(3): 361-387.
- (2) A Framework for Estimating Damages in Reverse Payment Cases (with Soheil Ghili), *Antitrust Law Journal*, 2017, 81(3): 873-901.
- (3) When Discounts Raise Costs: The Effect of Copay Coupons on Generic Utilization (with Leemore Dafny and Christopher Ody), *American Economic Journal: Economic Policy*, 2017, 9(2): 91-123.
- (4) Do Hospital Mergers Reduce Costs?, *Journal of Health Economics*, 2017, 52: 74-94.
- (5) Undermining Value-Based Purchasing – Lessons from the Pharmaceutical Industry (with Leemore Dafny and Christopher Ody), *New England Journal of Medicine* (Perspective), 2016, 375(21): 2013-2015.

WORKING PAPERS:

- (1) Who Cares About a Label? The Effect of Pediatric Labeling Changes on Prescription Drug Utilization (with Christopher Ody), forthcoming at the *International Journal of Health Economics and Management*
- (2) Secondary Markets and Firm Profits: Evidence from College Textbooks (with Tongtong Shi)
- (3) Risk Aversion and Double Marginalization (with Soheil Ghili)
- (4) Employer Consolidation and Wages: Evidence from Hospitals (with Elena Prager)

WORK IN PROGRESS:

- (1) Economies of Scope in Reverse Auctions: An Application to Road Salt Procurement (with Diwakar Gupta and Yannis Stamatopoulos)

TEACHING:

Business Strategy (MBA)

Data Analytics (MSBA)

REFEREEING:

American Economic Journal: Economic Policy, American Journal of Health Economics, Antitrust Law Journal, International Journal of the Economics of Business, International Journal of Health Economics and Management, Journal of Health Economics, RAND Journal of Economics