



## LOOKING TO MAKE A DIFFERENCE THIS SUMMER?

Apply your MBA skills as a strategic consultant for our social impact programs

The Harold and Pauline Price Center for Entrepreneurship & Innovation is pleased to offer an exciting summer job opportunity for current MBA and FEMBA students. For over 25 years, the Price Center has been a recognized leader in providing innovative entrepreneurial leadership and management development programs that strive to improve the managerial capacity of community-based organizations so they can provide the highest-quality services to the populations they serve and assure desirable social outcomes. As a strategic consultant, you will work closely with the program participants and faculty, and will use your problem solving, strategic planning and facilitation skills in a consulting environment. The consultant will assist participants with organizational assessments, project planning and goal setting as they develop their strategic projects, which address an identified organizational weakness or business opportunity to advance the reach and mission of the organization. It is the role of the consultant to guide participants through this process with rigor and to help them prepare an action plan to implement in their organizations. Consultants are also assigned to a professor and will assist with the preparation of course materials, which may involve research and writing or rewriting case studies before and after the summer programs.

### CANDIDATE REQUIREMENTS

Candidates must be UCLA Anderson School of Management MBA or FEMBA students and demonstrate the following skills:

- » Strong facilitation and communication skills
- » Ability to lead a clear, organized discussion
- » Ability to work with teams
- » Strategic thinking and analytical skills
- » Energy and enthusiasm
- » Interest in helping others learn management and business concepts
- » A working knowledge of core business concepts, including strategy, marketing, finance, operations and human resources
- » Interpersonal skills to interact with individuals from diverse social, cultural, educational and national backgrounds

This is a competitively paid position with the bulk of responsibility during the summer.

### IMPORTANT DATES

#### Program Information Session for Interested MBA Students

February 20, 2018, 11:30 a.m. – 12:30 p.m.

Gold Hall, B-313 (Lunch will be served promptly at 11:30 a.m.)

#### Candidate Interviews and Selection

March 2, 2018, 5:00 p.m.: Application Deadline

Week of March 5, 2018: Interviews

Week of March 12, 2018: Notification of Selection

#### Trainings and Site Visits

Spring Quarter (various dates, TBD)

#### Summer Program Schedule

June 18 – 29, 2018: UCLA Head Start Management Fellows Program

July 9 – 19, 2018: UCLA/J&J Health Care Executive Program

### WHAT PRIOR CONSULTANTS HAVE TO SAY

*"When I joined the Head Start and HCEP team last summer, I got a hands-on opportunity to apply my MBA education by working with leaders and real organizations to help solve pressing problems and develop new strategy. Working with my fellows to help them apply the concepts they learned during the program was extremely rewarding and fun. In addition to the fellows, I also got to know a new group of Anderson students who have become great friends. I am very excited to return to the team, and look forward to another summer full of impact and growth!"*

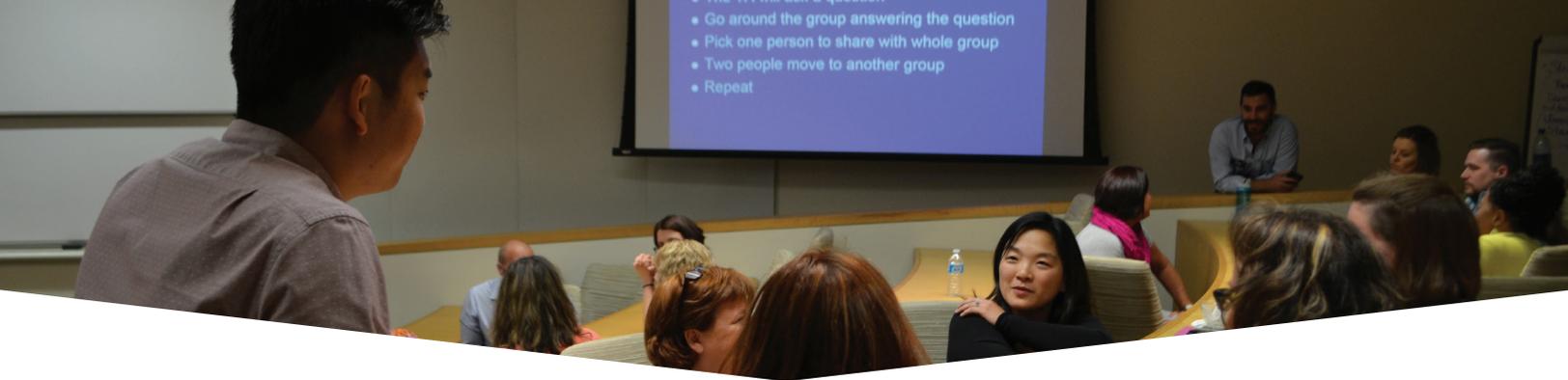
**Sana Rahim ('19 MBA Candidate)**

*"Through the Head Start and HCEP programs, I put into practice the concepts I had learned while studying at Anderson. I was able to understand the effectiveness of strategic planning as it relates to the nonprofit sector. The level of professionalism and dedication that executives showed to help level the playing field for those in need really challenged me to make a similar commitment."*

**Thomas Shin ('16)**

*"The J&J strategic consultant experience was extremely rewarding. I loved being able to put my MBA knowledge to use, and I developed strong bonds with those I taught as well as with the other consultants I worked with."*

**Bhavna Sivanand (MPH/MBA '14)**



## WHERE ARE FORMER CONSULTANTS NOW?

**Andrew High ('17)**, West Coast Ultrasound Institute  
**Michael Leve ('16)**, Johnson & Johnson  
**Ellen Hermann ('16)**, University of California, Los Angeles  
**Britney Sussman ('16)**, Deloitte Consulting  
**Thomas Shin ('16)**, Toyota  
**Kiesha McCurtis ('16)**, PwC  
**Margaret Threadgill ('16)**, Massachusetts General Hospital  
**Denis Bandera-Duplantier ('15)**, TradeUp Capital Fund  
**Bhavna Sivanand ('15)**, Executive Director, Impact@Anderson (Social Impact and Innovation)  
**Sue Andres-Brown ('14)**, California Collegiate Charter School  
**Hallie Preston Greene ('14)**, Cate School  
**Jacqueline Sutro ('14)**, Deloitte Consulting  
**Lance Chapman ('14)**, University of California, Irvine  
**Nicole Bolton ('13)**, Genentech  
**Ana Pena ('13)**, Teach for All  
**Chali Mulenga ('13)**, Shannon Medical Center  
**Shravya Kidambi ('12)**, Box  
**Susan Tai ('12)**, Intuit  
**Martha Whitmore ('12)**, Amgen  
**Nadia Abuzaineh ('11)**, PwC  
**Jessica Bonham ('10)**, Kaiser Permanente  
**Sarah Price ('10)**, SFUSD, 2016 Bond Program  
**Clodagh Rafferty ('09)**, DaVita  
**Lorena Villareal ('09)**, New York City Teaching Fellows  
**Stacey Rossley ('09)**, Citizens of the World Charter Schools  
**Emily Taylor ('08)**, UCLA Anderson MBA Career Education & Communications  
**Erik Fried ('08)**, The Broad Center  
**Erin Eriksson ('07)**, MAC AIDS Fund  
**Elissa Rudis ('07)**, DaVita  
**Kelly Trimyer ('06)**, Duck Donuts Cary  
**Julie Lacouture ('06)**, Good Ways Inc.  
**Heidi Chong ('05)**, The Walt Disney Company  
**Chad Weiner ('05)**, Mozilla  
**Matt Hill ('05)**, Burbank Unified School District  
**Sergio Abreu ('05)**, Google  
**Rick Stuart ('04)**, Caltius Structured Capital

## ABOUT THE PRICE CENTER MANAGEMENT DEVELOPMENT PROGRAMS

### UCLA HEAD START MANAGEMENT FELLOWS PROGRAM

The UCLA Head Start Management Fellows Program is a national training program designed to develop and strengthen the entrepreneurial management skills of Head Start executives who provide comprehensive services to nearly 1 million economically disadvantaged children and their families each day. Conducted by UCLA Anderson's Harold and Pauline Price Center for Entrepreneurship & Innovation, the program was sponsored previously by Johnson & Johnson from 1991 to 2015. With the conclusion of the 2017 program, over 1,500 Head Start executives have completed the training.

### UCLA/JOHNSON & JOHNSON HEALTH CARE EXECUTIVE PROGRAM (HCEP)

Since 2002, this 11-day residential program has helped build the entrepreneurial competence of executives from community-based health care and AIDS service organizations to enhance the capacity to expand the quality and quantity of care, treatment and support delivered to underserved and vulnerable populations around the country.

### UCLA/JOHNSON & JOHNSON HEALTH CARE INSTITUTE (HCI)

The UCLA/Johnson & Johnson Health Care Institute provides early childhood education programs with a strategic implementation model, live training sessions, tools, resources and consultation needed to lead effective health promotion training programs in their communities that target key health issues. The HCI's methodologies have been proven to make valuable long-term differences in the lives of children and families.

## LEARN MORE ABOUT THESE PROGRAMS BY VISITING THESE WEBSITES:

Head Start Management Fellows Program:  
[anderson.ucla.edu/price/jnj/headstart](http://anderson.ucla.edu/price/jnj/headstart)

Health Care Executive Program:  
[anderson.ucla.edu/price/jnj/hcep](http://anderson.ucla.edu/price/jnj/hcep)

Health Care Institute:  
[anderson.ucla.edu/centers/price-center-for-entrepreneurship-and-innovation/for-professionals/health-care-institute](http://anderson.ucla.edu/centers/price-center-for-entrepreneurship-and-innovation/for-professionals/health-care-institute)