# MONEY & INVESTING

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THE WALL STREET JOURNAL.

THURSDAY, SEPTEMBER 18, 2003 C1

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board, which he had much power

over-including the resignation of

Martha Stewart v during her

scandal as a representative of

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criticized for banning reporters

from Arab TV station AI Jazeera

Mr. Grasso, in June.

over the NYSE

and his pay.

board's governance

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Citigroup's

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Sanford Weill,

Grasso cham



#### **Claim It and It Will Come**

Economists yet again predict that weekly jobless claims will fall today. Instead, they've been rising for three weeks now and have gone back over the 400,000 level, which economists consider significant.

Keep predicting it and one day you'll be right. Claims are seen falling by 12,000 to 410,000, after last week's rise of 3,000 to 422,000. (The rises have been understated in the past few weeks because there's been a pattern of the week-earlier numbers being revised upward.) This trend is disconcerting, even to the bulls, but won't change minds about the outlook unless the job losses persist.

The mood is more optimistic now, partly because of the positive spin placed on this week's Man-

power survey on cor-

porate-hiring inten-

tions. Despite some

misleading conclu-

sions that the news

was good, it actually

was mixed to weak.

The percentage of

firms expecting to

hire in the fourth

quarter was down

while the percent-

age of firms expect-

year over year,



ing to reduce staff increased.

If jobless claims come in weak again, that will suggest that payrolls will drop again in September.

The bulls say that employment is about to turn and that since all the other good things they have been predicting have come true-among them the profits recovery and the increases in capital spending-people should believe them on this, too.

#### Cheesestake

■ The Philadelphia Fed puts out its survey on manufacturing activity, an early read on the last month of the third quarter.

Economists are looking for a decline to 17 in September after the index soared to a five-year high of 22.1 in August.

The components, such as orders, shipping and employment, weren't as strong he headline figure, points out Merrill Lynch economist David Rosenberg. With manufacturing clearly on the rebound, the question is just how sizzling and sustainable it will be.

## Weakened NYSE Must Face Challenges

SEC Is Investigating Governance, And Rivals May Seek to Capitalize; Delicate Framework in Question

#### By SUSANNE CRAIG And KATE KELLY

TTOOK 36 YEARS for Dick Grasso to build his prominent career at the New York Stock Ex-. change. It took two hours for it to formally end.

Late yesterday, at an emergency board meeting, the chairman and chief executive told directors meeting by phone that he was willing to resign, if asked, because the furor over his \$187.5 million compensation package, including \$48 million he had agreed last week to forgo under pressure from the board, had become too much of a distraction for the Big Board. The Wall Street Journal reported the existence of Mr. Grasso's pay package in May. Details were made public by the Big Board in late August.

Shortly before 4:15 p.m. Eastern time yesterday, NYSE directors, including a number of Wall Street's most powerful CEOs, logged on to a conference call. They knew what was coming. As early as 2 p.m., Mr. Grasso and his advisers had begun calling board members, telling them he planned to tender his resignation at an emergency board meeting. Some expected the meeting to be as brief as a half hour.

William Harrison, the head of J.P. Morgan Chase & Co., jumped directly into a discussion about Mr. Grasso's leadership, running through an almost laundry-like list of reasons why Mr. Grasso must resign. "This is about the integrity of the exchange," he said, according to two directors who were on the call.

Several influential directors backed him up, including Henry Paulson Jr., the head of Goldman Sachs Group Inc. and one of the Wall Street CEOs who over the past week has been discussing the possibility of Grasso's resignation with his fellow directors. Andrea Jung of Avon Products Inc. also voiced concern about the damage to the exchange, as did Madeleine Albright, a former Secretary of State, who has been lobbying behind the scenes for change.

But Mr. Grasso wasn't without supporters. Several spoke up, including Kenneth Langone, who was chairman of the 27-member board's compensation committee for many of the years Mr. Grasso received big payouts, and James Cayne, chairman and CEO of Bear Stearns Cos. One director even suggested the entire board resign and Mr. Grasso remain because it was the board that awarded his compensation.

"I don't want issues related to me to get in the way of the exchange," Mr. Grasso told directors at one point during the meeting, according to a person familiar with the matter. He said "he was prepared to tender his resignation, if the board were to ask for it," said H. Carl McCall, the NYSE director who chairs the compensation committee and co-chairs the special committee on governance.

Mr. Grasso stepped off the call and directors put the question to a vote. Thirteen wanted to

#### Highs and Lows for a NYSE Lifer

After years spent working his way up the management chain at the New York Stock Exchange, and becoming the first member of management to be elected president, Dick Grasso finally became the Big Board's chairman in June 1995. His tenure was marked by a record-breaking market rally, structural change and scandal on Wall Street-and a sudden toppling over his high pay.

> and Exchange Commission chairman.

#### **Outside Interests**

Had served on the board of Home Depot Inc., but was forced to give that up amid recent crackdown on corporate governance. He also served as the vice chairman

of the National Italian American Foundation and various other posts. **His Best & Worst** Moments

#### Best

Being named chairman, after Mr. Donaldson left, completing a nearly 30-year trek through the NYSE's management ranks Reopening the exchange, four trading days after the Sept. 11, 2001, terror attacks. Was among the New York officials credited





Note: Totals for 2000 and 2001 include a \$5 million special payment; Mr. Grasso relinguished the 2000 payment last weel Source: NYSE

## How Much Severance Pay Is Enough?

#### By Theo Francis

**T T OW MUCH MORE** money will Dick Grasso walk away with? That depends on whether the chair-man of the New York Stock Exchange, who yesterday tendered his resignation amid the furor over his \$139.5 million retirement-compensation package, quit on his own, left for "good reason" or was fired by the board-a distinction that could make a difference of millions of dollars in severance Yesterday evening, the exchange said Mr. Grasso, 57 years old, offered to resign if requested by the board; the board then asked for and accepted his resignation. Compensation con-

sultants say that that chain of events could let Mr. Grasso argue he was removed without cause. Any dispute about the cause of Mr. Grasso's departure would go to an arbitration panel, under terms of his employment contract. If he can show he was removed without cause, he would be entitled to his \$2.4 million annual salary and bonus for the full term of his contract, which runs through May 2007, or about \$8.8 million; the pay would be reduced somewhat to reflect the interest he would have a chance to earn because he will receive the payments in advance. He would also get other perks, including free health care for life.

Grasso, Who Wanted to Be a Cop, In the End Showed That He Knew When It Was Time to Surrender

> By KATE KELLY And SUSANNE CRAIG

> > New York

ICK GRASSO was exhausted when he stepped into Nino's, an Italian restaurant in Manhattan, late last Thursday on the two-year anniversary of the Sept. 11 terrorist attacks. The New York Stock Exchange chief soon became energized when patrons cheered him and Nino's pianist launched into "God Bless America." Perched in front of the baby-grand piano, Mr. Grasso, hand on his heart, joined in and led the crowd in a patriotic tribute.

Behind the scenes, however, others were joining a different chorus-calls for Mr. Grasso to

resign. A number of key constituencies were outraged over the disclosure of Mr. Grasso's large compensation package in late August, including a retirement package of \$139.5 million and a \$5 million bonus for his work to open the NYSE after the terror attacks.

Late yesterday, Mr. Grasso–a legendary fighter who had climbed from a clerk's position to the very top of the NYSE during a 36-year

Dick Grasso career-heeded those calls and said he would resign as the NY-

SE's chairman and chief executive. Mr. Grasso's resignation caps one of the most gripping dramas in the 211-year history of the Big Board. For more than two weeks, calls for his ouster spread from the floor of the NYSE to large institutional investors, including the influential California public-employees pension funds. By yesterday, politicians, including Senators John Edwards and Joseph Lieberman, both Democratic presidential hopefuls, were joining the chorus. For most of the NYSE board, the cacophony finally became too much, culminating in a vote to ask for Mr. Grasso's resignation last night.

The upheaval at the NYSE comes at a pivotal time for the financial markets, just as the nation and investors emerge from an unprecedented period of corporate fraud that has rocked the economy. A recovery has begun and financial markets have recorded solid gains since the beginning of the year. But most strategists consider the investment climate still fragile.

Mr. Grasso never intended to work in finance. Growing up in the Jackson Heights section of New York's Queens borough, he aspired to be a police officer, but bad eyesight kept him off the force. In an interview five years ago in New York's Daily News, Mr. Grasso recalled that his mother chastised him years later, calling him "stupido," and saying that if he had only passed the eye test, he could have had a better career. He dropped out of the New York area's Pace University after two years and joined the army-earning a sharpshooter badge and a good-conduct medal-before joining the Big Board. His first job, in 1968, was clerk in the exchange's stock-listing department, paying \$80 a week. His rise was swift. After nine years, he was Please Turn to Page C12, Column 1



then NYSE president (left) poses with L.A. Gear Chairman Robert Y. Greenberg (center) and NYSE floor-trading executive J. Gregory Gavin.

#### **His Roots**

Age 57

Grew up in Jackson Heights, Queens in New York City 1966-68 Served in the Army

1988 Named president and chief

operating officer. While president, he

\$86.1

At the NYSE

1968 Joined the exchange.

would serve under William

Donaldson, who now is

Securities

Please send comments and questions to tape@wsi.com and check Mondaus for selected letters at WSJ.com/Tape.

—Inside—



investors to unload shares in Johnson & Johnson? (Article on page C3.)

\* ■ Deals & Deal Makers: Bumping up its

private-equity assets, Lehman Brothers will buy Crossroads Group of Dallas. (Article on page C5.)

\* \* ■ Credit Markets: Treasury traders can no longer worry just about Treasurys.

(Article on page C15.)

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Corporate-finance advertising... . C3.5 accept his resignation. Seven didn't. (The remaining directors were either absent or didn't vote.) Mr. McCall delivered the news to Mr. Grasso.

Much of the discussion at the meeting focused on who would lead the Big Board. Even the directors who had been asking for his resignation didn't have a successor set.

Herbert M. Allison Jr., chairman of institutionalinvestor group TIAA-CREF and a Big Board director, has rebuffed an approach to become the NYSE's interim chairman, according to a person familiar Please Turn to Page C13, Column 1

"I would suspect that he'd take the position, Please Turn to Page C12, Column 6

## **Arkansas Rulings May Hurt Reputation Of Pricewaterhouse**

PAIR OF JUDICIAL ORDERS sanctioning PricewaterhouseCoopers LLP for misconduct in a civil lawsuit here cast a harsh spotlight on the accounting firm and its top U.S. partner, Chairman Dennis Nally, as well as their recent efforts to restore public trust in the firm.

The orders by Miller County Circuit Court Judge Kirk D. Johnson include findings of docu-

#### By Jonathan Weil in Texarkana, Ark., and Cassell Bryan-Low in New York

ment destruction by the firm and misrepresentations by the firm to the court about Mr. Nally's knowledge of the facts underlying the suit. The findings prompted Judge Johnson to sanction PricewaterhouseCoopers \$50,000 in a March 28 order for engaging in a "systematic course of conduct intended to obstruct the discovery process." A PricewaterhouseCoopers spokesman yester-

day said Mr. Nally was unavailable to comment.

#### Sanctioned

"PwC misrepresented to the Court that Nally did not have knowledge relating to the issues of this case" and it was "inconceivable that counsel could have been misled about Dennis Nally's knowledge of issues related to this lawsuit."

"... the history of this case has proven that Defendant, PwC, has its own agenda; and, in the opinion of the court, fails to cooperate with its own attorneys to follow the orders of the court."

> -Miller County Circuit Court Judge Kirk D. Johnson of Texarkana, Ark.

In a court filing Friday, opposing a motion by the plaintiff in the case for further sanctions, PricewaterhouseCoopers wrote that "PwC has taken steps to preserve, collect and produce documents responsive to plaintiff's discovery requests. Those efforts have resulted in the production by PwC of hundreds of thousands of pages of documents, approximately 80 CD-ROMs of engagement letters (roughly equivalent to one million additional Please Turn to Page C10, Column 1

## **Stocks Fall Slightly From Recent Highs**

#### By E.S. BROWNING

DAY AFTER scoring their strongest gains in two months, stocks gave some back, but remained near their recent highs.

After rising more than 118 points on Tuesday, the Dow Jones Industrial Average shed 21.69 points, or 0.23%, to finish at 9545.65. It still is up 14% so far this year, near a 15-month high.

The Nasdaq Composite Index fell 0.22%, or 4.15 points, to 1883.10-up 41% on the year and near an 18-month high.

The big move came in Treasury bonds, which rose sharply. Some traders credited a delayed reaction to Tuesday's news from the Federal Reserve that its interest-rate targets won't rise soon. That news had helped spark the stock rally on Tuesday, but bonds moved little that day. Others said Japanese institutions were buying dollars and putting the money into bonds. The Commerce Department said housing starts were down in August, and **DuPont** said earnings for the second half would be at the lower end of its expectations. Both were bad news for stocks. Some investors were distracted by the controversy over the compensation of New York Stock Exchange Chairman Dick Grasso, although several said that didn't affect stock prices much.

To many, the mild stock retreat looked simply like a consolidation after Tuesday's big rally.

"The fundamentals of the stock market itself still look good," said stock trader Michael Driscoll at New York brokerage firm Bear Stearns. The declines were small compared with Tuesday's gains, he said, adding, "It is really two steps forward and one step back.

The broad Standard & Poor's 500-stock index fell 0.33%, or 3.35 points, to 1025.97, still up 17% this year.

Outside the U.S., stocks WEDNESDAY'S advanced in dollar terms. MARKETS The Dow Jones World Stock Index, excluding U.S.

stocks, rose 1.07%, or 1.35 points, to 127.57. In major U.S. market action:

Stocks retreated. On the Big Board, where 1.31 billion shares traded, 1,574 stocks rose and 1,658 fell.

Bonds gained. The 10-year Treasury note rose 23/32, or \$7.1875 for each \$1,000 invested. The yield, which moves inversely to price, fell to 4.172%. The 30-year bond was up 1 11/32 to yield 5.095%

The dollar was mixed. Late in New York, it traded at 116.16 yen, up from 116.13 yen, while the euro rose against the dollar to \$1.1283 from \$1.1178.

Markets Diary/Trading for Wednesday, September 17, 2003																		
Stocks						<b>Global Stop</b>			Bonds & Inte	rest	Price Chg.	Yield	U.S. Dollar			Commodities		
Dow Jones Ind	istrial Avera	ge	95	45.65 🔻	-21.69	DJ World Stock Inde	ex (excluding U.S.)	127.57 🔺 +1.35	10-Year Treasury Note	Yield (4 p.m. ET)	+ <sup>23</sup> / <sub>32</sub>	4.172%	Percentage change since Sept. 17, 200	97.3	▼ -0.2	DJ-AIG Commodity Futures (1991=100)	117.690 🔻 -	-0.116
		1000	0		9700		130	128	▼ 10-Year Note	5.00%		4.35%	Euro	J.P. Morga 20% Index	an 98.5	13(		121
		900	0		9600		120	127	mmm	3.75	Λ	4.30	Yen Yen	10	98.0	M m. m 120		120
V V	Varia	<u>800</u> 700		$\square$	9500 9400	hamp			Federal-Fund Target Rate		1	<u>4.25</u> 4.20	the second secon	-10	97.5			119 118
		1 1 600	0			<b>V</b>	90			0.00		4.15	Dollar (J.P. Morgan Index)▲	-20	96.5	9(		•
0 N D J F 2002 2003	MAMJ	JAS	W	TFMT	W	0 N D J F M 2002 2003	AMJJAS	WTFSMTW	0 N D J F M A M 2002 2003	JJAS	WTFMT	W	0 N D J F M A M J J A S 2002 2003	WTFI	ΛΤW	ONDJFMAMJJAS 2002 2003	WTFMTW	V
INDEX	CLOSE	NET CHG	cHG	12-MONTH % CHG	YTD % CHG	INDEX	CLOSE CHG	% 12-MONTH YTD CHG % CHG % CHG	<sup>∗</sup> via Ryan Labs	WED WED YIELD	TUE TUE YIELD	TTL RTN YTD % CHG	CURRENCY	LATE LATE DA Ny tue h	AY'S DAY'S IGH LOW	CLOSE C	HANGE TUE YR	R AGO
DJIA	9545.65		0.23	+16.80	+14.43	DJ World (ex. U.S.)	127.57 + 1.35	+1.07 +24.28 +22.04	10-year Treasury note	100.62 4.17%	99.92 4.26%	*+ 0.46	Euro (in U.S. dollars) 1	.1283 1.1178 1.1	300 1.1138	DJ-AIG Commodity Futures 117.690 -	0.116 117.806 106	6.985
Nasdaq Comp.	1883.10	- 4.15 -	0.22	+50.39	+41.00	Nikkei 225	10990.11 +103.08	+0.95 +16.03 +28.11	3-month Treasury bill	0.93 0.93	0.93 0.93	*+ 0.77		16.16 116.13 11		Oil (Nymex crude future), bbl. \$27.03 –	0.53 \$ 27.56 \$ 2	29.48
S&P 500	1025.97		0.33	+18.00	+16.61	DJ Euro STOXX 50	2586.81 + 1.53	+0.06 + 8.57 + 8.40	DJ Corporate Bond Index		.69.83 4.89	+ 7.39		.6096 1.5880 1.6			2.70 \$373.50 \$32	
Russell 2000	515.10	- 0.56 -	0.11	+36.72	+34.46	MSCI EAFE	1127.18 + 9.39	+0.84 +21.47 +18.32	Lehman Brothers MBS	1065.32 5.08 10	61.91 5.14	+ 1.56	Canadian dollar (per U.S. dollar) 1	.3657 1.3684 1.3	644 1.3741	Wheat (#2 hard KC), bu. \$3.5300 +	).0050 \$3.5250 \$5.	.1500

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#### 

**Has Japan Got a Deal for You!** 

USS

MJJAS

Ahead of the broad Japanese market

Japan's broad stock-market index, the Topix.

SONDJ

2002

FΜ

Japan, you have to take a look at USS."

Index rose 0.3%, or 0.56 point, to 168.64.

Excluding the U.S., the index rose 1.1%,

15-month high of 10990.11 as European

investors and other traders continued to

pile into Japanese equities. Canon closed

up 2.5% to 6,110 yen in active trading

after hitting a record high of 6,210 yen.

Honda Motor gained 3.4% to 5,500 yen.

slipped 0.1%, or six points, to 4293.00.

Tobacco stocks rallied, boosted by news a

In LONDON, the FTSE 100 Index

Overall, the Dow Jones World Stock

In TOKYO, the Nikkei Stock Average climbed 1%, or 103.08 points, to a

Yesterday's Market Activity

'03

or 1.35 points, to 127.57.

For most of the past 52 weeks, shares of Japan's

largest used car trader, USS, have outperformed

AZ, CL, CX, DL, DM, DX, EE, FL, HO, MW, 09/18/2003

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#### **GRASSO PAYS THE PRICE**

### **NYSE Must Face Challenges**

Continued From Page C1

interim chairman, according to a person familiar with the matter. One director said Silicon Valley lawyer Larry W. Sonsini was asked to take on the role of interim chairman during a second board phone call late last night. Mr. Sonsini declined the offer. Mr. McCall accepted the position of lead director and will guide the board as it seeks an interim successor to Mr. Grasso.

In the late-night call, the board reaffirmed its support for Catherine Kinney and Robert Britz, the exchange's co-chief operating officers who are directors themselves. Mr. McCall said he hoped the two executives would "continue to provide ... leadership under the chairman and commit to continuing our process going forward to a governance plan that will make the exchange a model" for other institutions.

With Mr. Grasso gone, the Big Board may respond more dramatically to calls from the Securities and Exchange Commission to revamp its governance policies. Its strategy may also change on other matters such as a broad SEC examination of market structure and questions about the NYSE's status as a self-regulator. Directors are considering proposals such as splitting the roles of chairman and CEO, adding more nonsecurities-industry directors to the board and minimizing the ability of the chairman and CEO to influence board-nominations.

Some floor members, meanwhile, have renewed calls for taking the exchange public in a stock offering. If that were to happen, the exchange might have to split off its regulatory arm from the exchange itself.

Mr. Grasso's departure is certain to have a substantial impact on the NYSE. During his eight years in the top job, Mr. Grasso has come to epitomize the exchange. In opening-bell ceremonies, regulatory settlements, and charitable functions, his image has been broadcast around the world. His leadership in the face of adversity, such as the Sept. 11 terror attacks, has earned him respect even from the NYSE's critics. And within

#### Northrop Grumman Corp.

#### **Poison-Pill Plan to End Early; CEO to Assume Chairman Post**

Northrop Grumman Corp. said it would end its shareholder-rights plan at the end of the year instead of in 2008, when it was set to expire. Known as a "poison pill," these protections are put into place to make it difficult for an unwelcome suitor to attempt a hostile takeover of a company. Defense contractor Northrop, based in Los Angeles, has tripled in size in recent years, making it unlikely another company could attempt such a maneuver. A majority of company shareholders have voted in recent years, including at Northrop's annual meeting in 2003, to scrap the rights plan. Separately, Northrop said its chief executive and president, Ronald Sugar, will assume the additional post of chairman, effective Oct. 1.

the exchange, staff members from the luncheon club waiters to the most powerful floor traders count him as a friend. In addition, Mr. Grasso helped the

NYSE maintain a dominant position on trading market share. Even with the rise of electronic competitors, the NYSE maintains roughly 80% of the trading volume in its own listed stocks. By comparison, the Nasdaq Stock Market trades less than 20% of the volume in its stocks.

With uncertain leadership at the helm, "their competitive position vis-à-vis the listing business is weakened to some degree," said Matt Andresen, head of global trading at Sanford C. Bernstein & Co. If companies view the Big Board as an unstable home, he added, they might consider abandoning the exchange and listing on the Nasdaq, its top competitor, instead.

In addition, said Mr. Andresen, the NYSE's political position may weaken. "In Washington, the perception is that they're going to be a political hot potato," a view that could affect pending SEC decisions that are important to the exchange.

Losing ground inside the Beltway could be a blow for the Big Board, which has been lobbying hard in recent months to counter calls for changes in the markets. Among other things, the SEC is considering whether to repeal the so-called trade-through rule, which prevents market centers from ignoring superior stock prices on other exchanges. Nasdaq and other markets contend the trade-through rule has preserved the Big Board's dominance in its own stock trading by making it difficult for other market centers to compete with it. The NYSE, which has so far sought to preserve the rule, disagrees.

Nonetheless, some supporters remain steadfast. "I don't want to see him go," Karen Nelson Hackett, a longtime broker, said before Mr. Grasso's resignation was announced. "Who knows what happens in the future with someone we don't know." -Ann Davis contributed to this article.

#### Jack in the Box Inc.

Jack in the Box Inc. issued earnings projections for its fiscal first quarter and full vear that were below Wall Street estimates, as the fast-food company prepares to reposition itself as a higher-quality, higher-priced quick-service restaurant. The San Diego restaurant chain is making the transition in an attempt to attract diners from outside its core group of customers, 18- to 34-year-old males. Despite an anticipated increase of between 1.5% and 2% in same-store sales, or sales at stores open at least a year, the company projects firstquarter earnings of 53 cents a share on revenue of \$663 million, compared with net income of \$21.2 million, or 56 cents a share, on revenue of \$613.3 million in the yearearlier quarter ended Jan. 16. Analysts polled by Thomson First Call, expect the company to earn 59 cents a share on revenue of \$649 million in the quarter. For fiscal 2004. Jack in the Box forecast earnings of \$1.68 a share on revenue of \$2.2 billion.

## Investors Bid Up Used-Car Auctioneer USS

#### By TODD ZAUN

THE WALL STREET JOURNAL.

TOKYO-Japanese used-car specialist USS is proving there is more than one way to make money in Japan's auto industry.

While shares of the nation's big makers of new cars, such as Nissan Motor and Honda Motor, have long been popular with investors, analysts say littleknown USS, Japan's leading used-car trader, is also worth a look.

Shares of USS, which operates a dozen used-car auction houses across Japan, rose more than 25% during the past year, outper-

00000forming the broad Topix stock index, 

WORLD STOCK MARKETS

quarter ended June 30 to 9.72 billion yen (\$83.7 million) and a 18% rise in operating profit to 4.56 billion yen. The company's net profit rose 4.4% to 2.27 billion yen. For the year ended March 31, USS posted a 30% increase in revenue and 39% increase in net profit.

The profitable run was fueled by big increases in the number of cars put up for auction and a steady increase in completed sales, the two most important factors for revenue growth for carauction companies. USS collects a commission of about 9,000 yen for putting a car up for sale and an additional 18,000 if the vehicle is sold. USS operates what analysts say is a very sophisticated car auction.

There are no auctioneers, and the cars aren't driven into an auction pit. Instead, dealers at USS's auction houses place bids with the press of a button as images of cars-and information about them-pop up on giant computer monitors.

Every Thursday, at an auction house that seats more than 1,000 people near the company's headquarters in the western city of Nagoya, about 6,000 vehicles are put up for bid. The average auction takes just 15 seconds. At USS's largest site, in Tokyo, the company moves about 10,000 vehicles at each of its weekly auctions.

For the year ended March 31, USS put 1.55 million cars up for bid and found buyers for 843,816 of them, an increase of 16% from the year before.

A number of analysts predict healthier results ahead for USS because the company is quickly gaining a reputation as the auction house with the best selection of cars and the best prices. "For dealers, USS offers the best

Reuters Group PLC is the primary data provider for several statistical tables in The Wall Street Journal including foreign stock quotations, futures and futures options prices, and foreign exchange tables. Reuters real-time data feeds are used to calculate various Dov Jones Indexes.

chance to sell and the best selection of good used cars to buy," says Noriyuki Matsushima, auto analyst at Nikko Citigroup.

"They're strong for the same reason that the financial world prefers the Tokyo Stock Exchange rather than small regional exchanges, because in Tokyo they know they can trade anything.' Mr. Matsushima rates the stock a "buy.

USS is the market leader, with a 25% share of the used-car auction business in Japan. The company is hoping to increase the number of cars it puts up for bid by opening new auction houses next year in Tokyo and the neighboring city of Yokohama.

"With the opening of the Yokohama and Tokyo sites next year, their profit growth should be strong," says Mr. Matsushima, who recently raised his target price on USS to 8,300 yen from 7,000 yen.

USS probably won't be able to maintain last year's blistering pace of profit and revenue growth over the long run. Already this year, the rate of growth in the number of cars offered for sale is slowing slightly. For that reason, Laurent Halmos, midcap stock analyst for UBS Securities Japan Ltd., recommends that investors take a cautious stance toward USS for now, though he remains bullish on the company overall.

Reflecting that short-term caution, Mr. Halmos lowered his rating on the company earlier this year to "neutral" from "buy."

"Last year was really great...but this year volumes are decelerating and we don't expect so much growth," he says. "In the long run, though, it's a wonderful company. If you want to invest in

By JAMIE MCGEEVER

**And TOM BARKLEY** 

Dow Jones Newswires NEW YORK-The dollar weakened

against the major European currencies

yesterday, which were all lifted by mas-

sive buying of sterling after a strong sug-

gestion from the Bank of England that

United Kingdom interest rates could be

though there was no overt yen-selling in-

tervention from Japanese monetary au-

tervention by the Bank of Japan on be-

half of the Ministry of Finance, to keep

the yen at a competitive level for Japa-

nese exporters, was enough to avert

There was little in the way of funda-

mental news to give the market direction

yesterday. But in keeping with recent

trends, the steep fall in U.S. bond yields-

the 10-year note yield fell as low as

Rather, the ever-present threat of in-

thorities, according to dealers.

heavier dollar weakness.

CURRENCY

TRADING

raised soon.

The dollar re-

mained well sup-

ported against the

yen, however, even

decline in the dollar.

on U.S. assets will remain low, and with the BOE suggesting monetary policy could soon be tightened, sterling led the charge. "Sterling was extremely well bid ...

European bank in New York.

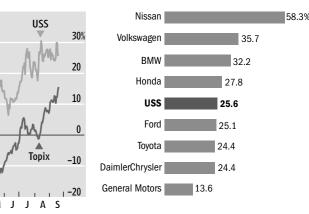
was at \$1.6096, up more than two U.S. cents, or 1.4%, from \$1.5880 late Tuesday in New York. The euro was at \$1.1283, up 1% from \$1.1178 late Tuesday, and against the yen, was at 131.06 yen, up from 129.89 yen late Tuesday.

The dollar was at 116.16 yen, nearly unchanged from 116.13 yen late Tuesday in New York but comfortably off the session lows of 115.85 yen. The dollar was weaker against the Swiss franc, however, trading at 1.3793 Swiss francs com-

utes contained a line that stated, while

In the middle of the auto pack

Year-to-date performance of some of the leading global auto manufacturers and USS, in U.S.-dollar



Source: Thomson Datastrear

U.S. court will hear an appeal regarding a recent \$10.1 billion verdict against Altria for allegedly misleading smokers. British American Tobacco gained 1% to 104 pence. BAE Systems rose 1.4% to 184 pence after the company announced firsthalf earnings per share 9% above its forecast and Credit Suisse First Boston raised its full-year forecasts for the aerospace company.

In PARIS, the CAC 40 Index gained 0.22%, or 7.52 points, to 3393.93 in light volume. Mobile-phone equipment maker Alcatel rose 3.4% to €11.38 after being chosen by Orange as one of its suppliers for so-called third-generation mobile phones. Orange shed 0.5% to €9.76. Saint **Gobain** gained 1.2% to  $\in$  34.72.

Dollar Weakens Against European Currencies

4.152%-was closely correlated with the This reminded dealers that the return

and I think we'll see it go up to \$1.6200 in the next few days," said a dealer at a

In late trading in New York, sterling

pared with 1.3897 Swiss francs.

In London trading yesterday, the BOE released the minutes from the last monetary policy committee meeting. The mininterest rates remain on hold, a rate rise "might soon become necessary."

And earlier yesterday, the U.K.'s widely watched claimant count measure of unemployment fell 6,900 to 930,800 in August, the lowest level since September 1975, National Statistics said.

This, coupled with the drop in U.S. yields, helped drive up the euro against the dollar, too.

"Spread differentials that had favored the U.S. over the euro zone not too long ago are now equal," and could favor the euro in the near term, said Tim Mazanec, senior currency strategist at Investors Bank & Trust.

Dealers reported heavy euro buying across the board, with preplaced stoploss buy orders triggered against the dollar above \$1.1250 and \$1.1280, and against the yen above 130.80 yen and 131.00 yen.

The next target for the euro against the dollar, if it can get above \$1.1300, is \$1.1350, which is the midpoint of the summer range, said Peter Watkins, vice president of foreign exchange at Fortis Bank New York.

which gained less than 20% during the period. The stock's rise was driven by imrevenue

pressive growth in

and profit. USS reported a 31% jump in revenue for the

#### INTERNATIONAL STOCKS & INDEXES

Wednesday, Sept 17, 2003 NET Americas CLOSE (HG	Best and	Worst Perform	ing DJ Country Indexes	Best and W	orst Perforn	ning DJ Sect	or Titans	Intern	ational Stock	Market Indexes	
Americas Iter NET VICE VICE VICE VICE VICE VICE VICE VICE		centage change, in U.S	• •		tage change, in U.	•		COUNTRY	INDEX		% YTD YTD CHG NET CHG % CHG
CLOSE CHG Torronto in Canadian dollars		Ireland	3.11%	Noncyclical Good			1.51%	Argentina Australia	Merval All Ordinaries		0.44 +275.01 +52.39 0.76 +246.00 +8.27
Abitibi C  10.12  -0.05  Walmex C  28.40  0.21    AirCanada  1.37  -0.02  Walmex V  31.35  -0.03						1.01	1.51%	Belgium Brazil	Bel-20 Sao Paulo Bovespa	2122.03 +4.75 +(	
Alcan 52.27 0.34 BRAZIL in real Atco Ltd CL 1 46.97 0.12 BcoBrdsco PFd 12.48 0.07		Portugal	3.03		surance	1.01		Canada	Toronto 300 Composite	7613.58 -11.79 -0	.15 +999.04 +15.10
Aur Res  5.03  0.18  CemigPfd  37.35  -0.14    BCE Inc  29.96  -0.01  ItaubancoPfd  224.00  0.40		Greece	2.89	Telecommun	ications	0.94		Chile China	Santiago IPSA Dow Jones China 88	125.62 -1.31 -1	0.26 +370.04 +37.00 .03 +7.41 +6.27
Bank Mtl  46.40  -0.20  LightServ  49.90  1.80    Bank N S  62.40  0.30  PetrobrasPfd  63.00  -0.25    Barick gld  27.04  0.04  Sabesn  135.00  -100	•	Philippines	2.41	Auto	omobile	0.85	•	China China	Dow Jones Shanghai Dow Jones Shenzhen	154.18 -1.79 -1	10 +0.02 +0.01 15 -3.27 -2.08
Barick gld  27.04  0.04  Sabesp  135.00  -1.00    Bombardier B  5.65  0.06  TelebrasPfd  135.00     Breakwtr Res  0.39  -0.05  ValRioDocPfd  103.60  0.60	BEST	Norway	2.14	Cons	truction	0.70	BEST	Europe Europe	DJ STOXX 600 DJ STOXX 50	2539.84 +2.83 +(	0.28 +18.02 +8.93 0.11 +132.33 +5.50
C Util 55.00 CAE 6.47 -0.04 CHILE in pesos	WORST	Mexico 0.09		Tec	hnology 0.10		WORST	Euro Zone Euro Zone	DJ Euro STOXX DJ Euro STOXX 50		0.26 +24.09 +11.70 0.06 +200.40 +8.40
CCL Indus B  19.75  -0.14  CTC-A  2105.00  20.00    CIBC  55.99  -0.16  Cervezas  2260.00  10.00    CP Ship  30.00   Chilectra  2200.00	•	Canada 0.04			-0.09 Retail		•	France Germany	Paris CAC 40 Frankfurt Xetra DAX	3393.93 +7.52 +(	0.22 +330.02 +10.77 0.10 +668.40 +23.11
CP Ship  30.00   Chilectra  2200.00     CTire A f  35.75  0.15  Copec  4200.00  20.00    Cambior  3.85  0.08  D&S  700.00  10.00		-0.04 Venezuela			-0.10 Industrial 0	Goods/Svcs.		Hong Kong India	Hang Seng Bombay Sensex	11140.05 +68.67 +0	0.62 +1818.76 +19.51 0.92 +858.07 +25.41
Cameco  47.99  0.04  Endesa  218.00  -1.00    Canfor  10.83  0.03  Enersis  72.25  -0.25		-0.28 U.S.	DJ World Index close:	-0.44	Chemicals			Israel	Tel Aviv 25 Milan MIBtel	398.78 -1.85 -0	1.46 +64.87 +19.43 1.12 +1725.00 +9.87
Cascades I x13.80 -0.20 Falabella 885.10 5.10 Cdn Nat Res 52.55 -1.30 Gener 90.00	-1.51	Thailand	168.64, up 0.33%	-0.48	Energy			Japan	Tokyo Nikkei 225 Tokyo Nikkei 300	10990.11 +103.08 +(	.95 +2411.16 +28.11
Cdn Pac Rail  32.83  -0.23  Santander  14.42  -0.13    Cdn Tire  40.99  -0.01  VENEZUELA in bolivars    Dofasco  29.90  -0.05  ReoParincial  722.00  32.00								Japan Japan	Tokyo Topix Index	1072.57 +10.50 +(	.99 +229.28 +27.19
Domtar 16.14 0.12 CANTV 4975.00 4.00	Dow Jones	s Country Index	<b>es</b> Sept. 17, 2003 5:15 p.m. ET	Dow Jones (	Global Sector	Titans	Sept. 17. 2003	Mexico Netherlands	I.P.C. All-Share Amsterdam AEX	337.38 +2.88 +(	0.23 +1619.45 +26.43 0.86 +14.65 +4.54
Enbridge 50.16 0.21 ElecCaracas 275.00 10.00 Encana 48.78 -0.67 Sivensa 16.00 -0.50	In U.S. dollar term	IS		INDEX/COMPONENT	PRICE/CLOSE % CHG	INDEX/COMPONENT	PRICE/CLOSE % CHO	Journa Autor	Straits Times Johannesburg All Share	9417.62 -87.11 -0	.15 +261.72 +19.52 1.92 +140.40 +1.51
F Season 66.00 0.10 Fairfax F 221.00 -1.50	COUNTRY INDEX Australia 189.0		COUNTRY  INDEX  CHG  % CHG  YTD % CHG    Mexico  158.12  +0.14  +0.09  +18.41	Automobile HondaMotor(JP)	<b>226.51</b> +0.85 5500.00 +3.38	Health Care AstraZncaGrp(UK)	<b>258.85</b> +0.1 26.58 +0.4		KOSPI IBEX 35	7146.70 +14.70 +(	0.39 +139.04 +22.16 0.21 +1109.80 +18.38
Falcnbrg  22.40  0.60    Finning  32.25  -0.20    Geac Computer  6.15  -0.06	Austria 132.4 Belgium 184.0	15 +0.91 +0.69 +26.89	Netherlands 221.11 +3.32 +1.52 +10.86 New Zealand 151.06 +1.26 +0.84 +26.05	NissanMotor(JP) Banks	1437.00 +2.13 96.02 +0.52	GlaxoSmithKI(UK) Industrial Goods/Svcs.	12.94 +0.2 168.57 -0.1	3 Sweden	SX All Share Zurich Swiss Market		0.02 +35.07 +23.45 0.51 +768.10 +16.59
Gerdau Amsteel  3.58  -0.04  ABN AMRO  16.48  0.10    H Bay Co  9.09  -0.01  ASM Lithography  13.79  0.47	Brazil 256.0 Canada 208.9	02 +1.86 +0.73 +58.79	Norway 130.04 +2.72 +2.14 +17.38 Philippines 57.29 +1.35 +2.41 +32.47	UBS(SZ)	79.00 +1.80	Honeywell(US)	28.59 -1.4	a Taiwan	Weighted Istanbul National 100	5747.14 +47.88 +(	.84+1294.69+29.08.36+2588.25+24.96
IForestAf  5.54  -0.11  Aegon  11.88  0.21    Imperial0il  51.15  -0.80  Ahold  9.02  0.01	Chile 177.3	32 +0.26 +0.15 +50.47	Portugal 130.77 +3.85 +3.03 +11.58	HSBC Hldng(UK) Basic Resources	8.16 -0.18 126.94 +0.45	GenElec(US) Insurance	31.72 -0.6 188.88 +1.0	U.K.	London FTSE 100-share London FTSE 250-share	4293.00 -6.00 -0	1.14 +352.60 +8.95 1.39 +1370.50 +31.73
Inco 36.75 -0.05 Akzo Nobel 29.13 -0.37 Ipsco 16.05 0.03 Buhrmann 7.42 0.06	Denmark 216.1 Finland 701.8	35 +3.93 +0.56 +4.51	Singapore  118.97  +1.16  +0.98  +21.72    South Africa  115.57  +1.60  +1.40  +13.99	BHP(AU) AngloAmer(UK)	11.07 +0.82 11.96 +0.17	MilleaHldg(JP) INGGroep(NV)	1380000.00 +11.2 18.34 +1.5	5	NET I		
Ivaco A f  0.30  -0.21  DSM  43.60  0.37    Loblaw Co  61.20  -0.25  Elsevier  10.61  0.09    MolsonAf  34.30  -0.35  Fortis NL  15.61  0.13	France 183.6 Germany 146.4		South Korea  102.28  +0.27  +0.26  +26.30    Spain  182.82  +2.15  +1.19  +28.21	Chemicals DuPont(US)	<b>159.48</b> -0.44 42.47 -3.41	Media Vivendi(FR)	<b>233.96</b> +0.3 16.34 +3.0		CLOSE CHG	CLOSE CHG CLOSE CHG	
MolsonAf  34.30  -0.35  Fortis NL  15.61  0.13    Moore Wallace  20.07  0.52  Getronics NV  1.08  0.02    Natl Bk Of Can  35.54  -0.19  Hagemeyer  4.29  0.54	Greece 109.3 Hong Kong 196.8		Sweden  225.54  +3.63  +1.64  +38.13    Switzerland  303.64  +3.75  +1.25  +17.21	DowChem(US) Construction	33.41 -1.15 95.94 +0.70	AOL Time(US) Noncyclical Goods/Sycs.	16.31 +1.6 241.47 +1.5	2 Malay Bank Porusahn Oto	9.55  0.10  Fuji Hi    7.60  -0.30  Fuji Photo Film    2.34  0.04  Fujisawa Pharm    1.88  0.04  Fujitsu	651  11  NIFCO  1490  21    3620  100  NSK  482  14    2440  -65  NTN  604  6	Teijin  334  2    Toho Co  1287  39    Tokyo Elec Pwr  2435
Noranda I 13.92 -0.01 Heineken 32.60 -0.10 Norske Skog 3.97 -0.10 Hunter Douglas 32.79 -0.27	Indonesia 46.1 Ireland 299.2	4 +0.49 +1.07 +39.22	Taiwan  110.96  +1.12  +1.02  +33.79    Thailand  54.25  -0.83  -1.51  +61.94	CRH(IR) StGobain(FR)	16.52 +2.16 34.72 +1.22	AltriaGrp(US) BritAmrcnTob(UK)	44.65 +10.3 6.44 +1.7	6 RHB Cap	1.88 0.04 Fujitsu 0.92 0.02 Furukawa Elec	579 3 NTT 522000 11000 438 1 Nihon Unisys 873 6	Tokyo Electron 8420 130 Tokyo Engy&Sys 364 2 Tokyo Gas 365 3
Onex C f 15.44 -0.05 ING Groep 18.34 0.28 PetroCCV 54.40 -0.63 KI M 11.11 -0.83	Italy 146.1 Japan 72.8	5 +1.58 +1.09 +18.27	U.K. 153.38 +1.93 +1.27 +11.21 U.S. 241.95 -0.68 -0.28 +18.31	Cyclical Goods/Svcs.	167.76 +0.54	Retail	221.10 -0.0	Renong Resorts Wid	0.43 Hirose Elec 10.00 0.15 Hitachi Cable	11950 -150 Nikko Cordial 648 8 436 7 Nikon Corp 1579 17	Tokyo Style 979 –5
Placer Dm  18.96  -0.07  KPN Koninklijke  6.80  0.14    Power Corp Can  42.00  0.39  Oce-van Grntn  13.23  0.60    Ptash Cor  96.45  -0.09  Philling Flor  22.83  0.09	Malaysia 102.0		Venezuela 46.22 -0.02 -0.04 +86.66	CompassGrp(UK) PhilipElec(NV)	3.61 +2.27 22.83 +0.40	WalMart(US) HomeDepot(US)	57.59 -1.4 33.00 -0.9	D Telekom	5.25 0.05 Hitachi Capital 7.90 0.05 Hitachi Ltd	1414  55  Nintendo  10000  120    679  12  Nippon Chemi-con  429  11	Tokyu Corp  482  20    Toppan Print  1005  22    Toray  442  -1
Quebecor Inc B 22.50 0.28 Randstad 12.99 0.05	(1055	NET NET CHG CLOSE CHG	NET NET CLOSE CHG CLOSE CHG	Energy ExxonMobil(US)	<b>207.05</b> -0.48 36.84 -2.31	Technology TaiSemiMfg(TW)	<b>432.01</b> +0.10 71.50 +4.3	Top Glove Corp.	9.30 0.10 Hitachi Maxell 3.92 Hitachi Metals 4.36 Honda Motor	1868  -8  Nippon Columbia  140  1    397   Nippon El Glass  1568  31    5500  180  Nippon Express  491  -5	Toshiba 500 -4 Toto 914 -15
Quebecor World  26.55  0.07  Robeco  21.59  0.05    Rogers Bf  21.21  -0.23  Rolinco  18.21  0.18    Royal Bnk  59.94  -0.19  Rorento  39.30  0.15	Beiersdorf 115.00	0.20 CGNU 5.223 0.083	Severn Trent 6.575 -0.075 Unicredito 4.17 -0.07	ChevronTexaco(US) Financial Services	72.27 -1.00 275.14 +0.41	Canon(JP) Telecommunications	6110.00 +2.53 171.58 +0.9	1 SINGAPORE in Sir	Igapore \$ Hova	1609 54 Nippon Hodo 599 -14 9020 50 Nippon Meat 1161 10	Toyo Seikan <u>1324</u> –6 Toyobo <u>211</u> –6
S&P ISE 60 43.12 -0.11 Royal Dutch x40.27 -0.18 Sears Can 18.05 -0.20 TPG 16.90 0.15	Celesio 35.55 -	0.34 Cable&Wireless 1.230 0.007 0.15 Cadbury Schwp 3.880 -0.060 0.07 Charter Plc 0.865	Shell  x3.963  -0.065  PARIS in euros    Smith & Nephew  4.008  -0.070  Accor  33.92  -0.03    Smiths Ind  7.190  0.015  Accor  33.92  -0.03	MSDW(US) Fortis(NV)	51.99 +1.23 15.61 +0.84	NTTMobileCom(JP) VodafoneGp(UK)	302000.00 +3.73 1.24 -0.44		1.37 0.01 IHI 4.94 0.06 Intec	177 –3 Nippon Sanso 437 –3 713 –5 Nippon Steel 215	Toyoda Mach 611 18 Toyota Motor 3890 50 Tsugami 224 2
Shell Can  53.15  -0.63  Unilever  53.55  0.40    Stelco A  1.37  -0.13  VNUVerBez  26.25  0.47	Continental 23.95	0.07 Charter Plc 0.865 0.45 Cookson Group 0.348 0.020 0.06 Corus Group 0.300 -0.003	Spirent Plc  0.503  0.035  Air Liquide  130.30  0.20    Spirent Plc  0.503  0.035  Alcatel  11.38  0.37	Food & Beverage	188.95 +0.21 53.55 +0.75	Utilities	77.83 +0.2 3.90 +0.5	B Cyc & Carriage	5.00 0.08 Isuzu	1036  16  Nippon Unipac  550000  18000    208  -2  Nissan Motor  1437  30    375  10  Nisseki Mits Oil  468  -3	Tsugami 224 2 Uny 1141 2 Ushio 1681 –13
TELUS  25.33  -0.02  Vopak  12.00  -0.27    Talisman  64.21  -1.11  Wolters Kluwer  13.68  0.20	Degussa 25.91 –	0.09 Diageo 6.655 -0.085 0.33 EMI 1.470 0.040	Std Chartrd 8.520 -0.040 Avenus 48.92 0.17	Unilever(NV) Nestle(SZ)	313.00 +0.48	NationlGridTran(UK) E.ON(GR)	45.02 -0.2		12.90 0.30 Itochu Corp 9.95 0.15 Ito-yokado 10.60 0.20 Iwatsu Elec	375  10  Nisseki Mits Oil  468  -3    3660  90  Nissin Food  2590  10    262  1  Nitsuko  341  -3	Wacoal 930 –5 Yamaha 2175 80
Terasen 44.30 0.20 BRUSSELS in euros	Deutsche Tel 13.12 – EADS 15.40	0.18 Euro Tunnel 0.700 -0.003 0.62 GKN 2.645 0.010	Tesco 2.410 -0.015 BNP 45.85 -0.30		NET CLOSE CHG	CLOSE CH	G CLOSE C	IET Jardine Math -a	7.00 0.10 JEOL 5.25 0.15 Japan Aviat El	435 Nomura Hldg 1920 5 1068 -1 OKK 158	Yamanouchi Phm 3280 70 Yamatake Corp 970 10
TorDmBk 38.96 0.09 BarcoNV 61.00 1.45	Heidlbg Zemnt 32.00 –	0.10 GUS PLC 7.000 -0.080 1.05 GlaxoSmKline 12.940 0.030	Unitever 5.435 0.020 Club Med 32.42 0.07	Skanska 55.50	Venfin Ltd 17.20 0.09	SH Automotive 11.80 -0.1	3 Mosel Vitelic 2.03 -0	.03 Over Chin Bk F	1.60 0.04 Japan Radio 11.00 0.10 Kajima	561  -16  Obayashi Corp  458  -11    381  3  Odakyu Railway  546  3    403  2  Oji Paper  660  19	Yamato Tran 1517 7 Yamazaki Baking 780 3 Yasuda Fire 830 62
Torstar Bf  26.37  0.35  Bekaert  42.83  1.27    TrAlt corp  19.00  -0.25  Delhaize  39.15  -0.68    TrCan PL  25.17  -0.08  Dexia  12.91  0.09	Hochtief 17.04 -	0.70 Granada 1.030 0.015 0.11 HBOS 7.370 0.050 0.15 HSBCHldg 8.160 -0.015	Vodafone Grp 1.235 -0.005 Dassault Avitn 283.90 4.90	V0IV0 B 208.00 0.20	Asia	SH Feilo  5.56  -0.0    SH Lujiazui  11.85  -0.1    SH Petrochem  3.58  -0.0	8  Nan Ya Plas  41.00  -0    5  Tai Semi Mfg  71.50  3    8  Tatung  8.85    2  Utd Micro Elec  30.20  0    3  Winbond Elec  19.20  0	10 Parkway Hldg 00 SGX SembCorp	0.88 0.01 Kandenko 1.71 0.01 Kansai Elec 1.24 0.01 Kao	1965 24 Oki Elec 416 11	Yellow Hat 833 –4 Yokogawa Elec 1200
Weston  104.00  -0.25  Electrabel  231.40  0.10    MEXICO CITY in pesos  Fortis B  15.57  0.08    Alfa A  27.20  0.48  KBC Bk  35.10  -0.08	Linde 39.30 -	0.05 Hanson Plc 4.080 -0.018	WPP Group  5.530  0.060  EADS  15.19  0.29    Wolseley  7.098  -0.022  Euro Disneyld  0.67  -0.02    MADRID in euros  France Telecom  22.25  -0.13	SWITZERLAND in Swiss francs ABB 8	HONG KONG in H.K. dollars	SH Raw Water  6.66  -0.1    SH Shenua  3.73  0.0	2 Utd Micro Elec 30.20 0 3 Winbond Elec 19.20 0	20 Sing Air F 20 Sing Land	10.90 0.30 Kawasaki Hi	2380  -5  Okuma Corp  298  -1    146  -1  Olympus  2840  40    436  8  Omron  2530  100	Pacific
Aira A 27.30 0.48 Solvay 64.00 -0.40 Apasco 82.80 1.18 UCP 26.05 0.07	MAN 20.50 -	0.06 Imp Chem Ind 1.890 -0.015 0.21 Imperi Tobac 9.810 0.060		Adecco722Ciba Sp Chem961Credit Suisse481	Bank E Asia  19.05  0.20    CITIC Pacific  16.15	SHENERGY 11.59 -0.1 SY Jinbei Auto 7.07 0.1	INDONESIA in rupiah	Sing Telecom 50 Utd Over Bk F	3.92 0.02 Kinden 1.62 -0.01 Kirin 12.70 0.10 Kobe Steel	868 -17 Ono Pharm 3950 -80 135 -2 Onward 1140 15	NEW ZEALAND in N.Z. \$
BBVA/Banc  9.59  0.10  0CD  20.09  -0.07    Bimbo A  16.94  -0.06  FRANKFURT in euros    Femsa B  40.19  -0.02  Adidas Salmn  74.30  -1.20	Metro AG 32.50 -	0.15 Intl Power 1.283 -0.015 1.25 Invensys 0.333 -0.010	Bco Bil Viz  9.57  -0.02  LVMH Moet Henn  54.50  -0.15    Bco Inter Esp  31.99  -0.01  Lafarge  61.45  0.60	Holcim 60	Cathay Pacific 12.50 -0.20 Cheung Kong 63.25 1.25 China L. C. D. 22.00	SHENZHEN in renminbi Asian investors only	Bank Centrl Asia 3125 -	25 Wing Tai Hidg	0.68 0.02 Kokuyo Komatsu Ltd	1341 43 Pioneer Electron 2890 -20 630 12 Ricoh 2160 45	Cart Holt Har 1.69 0.01 FletchChBui 4.10 –0.01
GModeloC 26.39 0.08 Allianz 84.00 -0.40 Garso A1 33.20 0.30 BASF 41.30 -0.25	RWE 24.57 -	0.18 Kidde Plc 1.040	Bco Populr Esp  42.67  0.63  Lagardere Grp  42.69  0.02    Bco de Sntdr  7.88  0.02  Michelin  35.68  0.36	Nestle reg 313 2	China L & P  33.90     HK & Chn Gas  10.50  -0.10    HK Electric  30.20  -0.10	China Baoan 4.42 -0.0 GD DongGuan 4.10 -0.0	6 Indocement 1800 -	50 <b>TOKYO</b> in yen 25 ANA 25 Aeon	307 1 2950 30 Kumagai Gumi	1608 -69 SMK 413 -3 415 8 Sankyo 1711 28	Telecom NZ 5.11 0.13 SYDNEY in Australian dollars
Kimber A  27.00  0.03  BMW  36.00  0.25    Maseca B  4.35  -0.05  Bayer  19.75  -0.25	SAP 119.00 Schering 39.30 SchwarzPhar 21.90	2.80 Kingfisher 2.725 -0.085 0.45 Land Securs 8.700 -0.035 Legal & General 1.030 0.015	Crp Mapire 9.58 -0.09 Period Kicard 81.75 0.40	Richemont 29	Hang Seng Bk 88.75 0.75 Hendrson Land 30.80 -0.20	GD Elect Pwr 10.05 -0.0 GD Marco 3.95 -0.0	8 Indofood 750 6 Indosat 9550	25 Ajinomoto Alps Elec	1195 Kuraray 1938 30 Kuraray	146  5  Sanrio  1007  40    886  -13  Sanyo Elec  507  5    460  3  Sapporo Brewery  267  -3	ANZ Group 17.94 0.20 Alumina 5.27 0.10
	Siemens 56.20	0.30 Lloyds TSB Grp 4.348 -0.072 0.45 Man Group 13.160 0.100	FNDESΔ 13.97 -0.02 Pinault Prnt 77.45 -0.70	Roche GS  115     Roche  172  -2    Sulzer reg  280	Hutchsn Whmp 58.50 0.75 Hysan Develop 9.10 0.05	GD Meiyan Stk 3.69 –0.0 HN New Contl 3.35 0.0 LZ Old Cellar 4.06 –0.0	2 KOREA in won	.00 Amada Co Anritsu	748 11 Kyocera 748 21 Kyowa Hakko	7860 160 Secom 4170 -60 707 7 Sekisui House 1119 19	Amcor  8.85  0.02    BHP Billiton  11.07  0.09    Bougainville  0.17  0.03
MSCI Indexes	LONDON in pound/pence 3-I Group Plc 6.525 0	Marconi 4.830 0.092 Marks & Sponer 3.245 0.045	Iberdrola I 15.13 –0.05 Saint Gobain 34.72 0.42	Swiss Reins reg 91 Swiss com 397 -1 Syngenta AG 74 -1	New World Dev 6.30 -0.05 Pacific Cent Cyberworks 4.98 0.08 Sup Hunge Kai 60.50 1.25	MD Hldg 6.28 -0.1 SZ Dev Bk 9.41 -0.2	2 Dacom 9620 - 9 Hynix Semi 8160	30 Asahi Chem 60 Asahi Glass 10 Bk of Yokohama		627  -2  Seven-eleven  3450  90    569  -11  Sharp  1695  15    1024  11  Shimiru Corp  405  -7	Brambles Inds 4.72 -0.05 CSR 2.01 -0.02
% CHG SEP 16 SEP 15 FROM 12/02	Abbey National 5.468 0 Allied-Domecq 3.758 0	.098 New Scottish Pwr 3.573 -0.022 .005 Next Plc 11.325 -0.075	Repsol YPF 14.89 0.06 SchneiderElec 48.72 -0.46	UBS 79 1 Zurich Fin 181 4	Sun Hung Kai  60.50  1.25    Swire Pacific  45.60  1.00    Tsingtao Brew  6.90  0.10	SZ Energy Inv 7.69 –0.0 SZ Fountain 3.21 –0.0	B Hyun Eng & Con 2100 Hyundai Motor 39000 – 5	00 Bridgestone	1632 -7 Marui 1137 54 Mats' Elec Ind	1034  11  Shimizu Corp  405  -7    1454  11  Shin-etsu Chem  4790  40    1478  -7  Shionogi  2025  37	CocColaAmat 5.90 0.15 Coles Myer 7.37 0.15
U.S. 966.6 953.1 +17.2	Amersham 5.453 –0. Assoc Brit Fds 5.430 –0.	.047 Novar 1.370 0.010 .065 Old Mutual 0.975 0.007			Wharf Holdings 19.15 0.32 Wheelock 8.00 0.30	SZ Konka Elec 7.17 -0.1	3 Kookmin Bk 41850 1	50 CSK 60 Canon Sales	4180 70 Matsu Elec Wrks 958 -2 Mazda	824 –14 Shiseido 1274 –1 317 6 Showa Denko 224	Comnwith Bk 28.70 -0.10 Foster's Grp 4.43 0.03 Leighton 9.80 -0.02
Canada 948.0 941.3 +15.8		.110 P & O 2.553 0.005 .010 Pearson 6.270 0.095	Alleanza 8.85 -0.09 Thales 25.52 -0.02 Benetton 9.49 0.09 Tales 139.60 0.00	I	SHANGHAI in renminbi	SZ Liaotong  4.54  0.0    SZ Vanke  5.86  -0.0    SZ Zhenye  6.23  -0.1	9 LG Electrnc 64100 -1 3 Posco 141500 -20	.00 Casio Computer	6110 150 Meiji Seika 925 –9 Mitsuhishi Chem	453 1 Skylark 1616 –15 257 Softbank 4710 50	Leighton 9.80 –0.02 Lend Lease 10.44 0.11 Mayne Group 3.41 0.04
Japan 646.2 634.2 +23.2 France 1112.5 1097.2 +9.4		.038 Prudential 4.668 0.023	ENI 13.59 -0.07 Vienedi Univ. 16.24 0.40	Amalgmt Bk 34.78 -0.11	Asian investors only Anshan Trust 6.02 –0.16 Beijing Wanfuj 5.29 –0.04	Wuhan Phnx  4.95  0.0    ZH Gr Elec Apl  7.81  -0.0	1 SK Corp 17000 7 9 SK Telecom 202000 20	50 Chugai Pharm 00 Citizon Watch	2240 -5 Mitsubishi Corp 1325 -7 Mitsubishi Elec 939 19 Mitsubishi Hi	1045  44  Sony  4410  50    531  4  Sumitomo Chem  455     242  2  Sumitomo Chem  720  1.1	Nat Aust Bnk 30.60 0.15 News Corp 13.09 0.39
Germany  443.2  437.5  +20.0    Hong Kong  5884.1  5866.4  +22.4	BOC Group 8.890 -0	.058  RMC  5.993  -0.047    .120  Rank Gp  2.700  -0.105    .053  ReckitBenck  12.040  -0.030	FIAT Com 6.79 0.02 STOCKHOLM in krona	Barloworld 58.51 -0.29	Cai Hong Dis 8.27 –0.07	TAIWAN in new Taiwan dollars ASE 27.80 0.2	S-Oil Corp 21850 1 Samsung Elec 449500 50	50 Dai Nippon Print	939 19 Mitsubishi Hi 1633 Mitsubishi Logistics 238 -1 Mitsubishi Matl	363  -3  Sumitomo Corp  739  12    889  46  Sumitomo Elec  1091  -19    186  -2  Sumitomo Metal  108  -1	Qantas Airways 3.25 0.01
Switzerland 698.0 693.0 +15.7	BP 4.378 -0	.055  Reckit Benck  12.040  -0.030    .022  Rentokil  2.140  0.002    .015  Reuters  2.410  0.075	Generali 20.39 0.02 Electrolux 183.00 –3.00	Gencor Ltd 0.13 GoldFlds Ltd 105.00 -0.10	Harbin Pharm 14.82 0.13 Hubei Xinghua 11.33 –0.07	ASE 27.80 0.2 Acer 50.00 . Asustek Cptr 91.00 1.5		Daiichi Pharm Dainippon Ink	2045 45 Mitsubishi Matl 242 Mitsubishi Real	186  -2  Sumitomo Metal  108  -1    1109  -5  Sumitomo Realty  884  -7    800  15  Sumitomo Trust  565  -11    1030  -9  Suzuki Motor  1797  -1	Rinker Group  5.80  -0.01    Rio Tinto  34.78  0.33    S Pac Pete  0.25
	Barciavs 4.908 U	.018 Rexam Plc 4.033 -0.020 Rio Tinto 13.880 -0.080	Mediobanca  8.82  -0.07  FoerSparbk  118.00  1.50    Pirelli Co  0.74  0.03  Hennes&Mau B  178.50  -4.50	Imperial Hldg 57.51 –0.99 Johnnic Hldg 11.70 0.10	Jinan Qinqi 2.78 Maannshan I&S 3.54 -0.05	Cathay Fin Hldg 43.10 0.2 China Stl 26.80 –0.1	0 Ammb Hldg 4.66 0 0 Berjaya Sports 4.06 0	.08 Dainippon Pharm .02 Daiwa House	966 28 Mitsui Fudosan 1097 32 Mitsui Sumitomo	828 42 TDK 7260 -140	
EAFE MSCI 1117.8 1110.0 +17.3	Brit Airways 1.853 0	.038 Royl Bk Scot 16.200 0.080	RAS  13.31  -0.23  Investor B  72.00  0.50    Saipem  6.44  -0.19  Nordea AB  45.10  0.30	Lib Life Assoc 49.80 0.25 Liberty Hldg 128.00	No China Pharm 5.45 –0.07 Orient 6.96 0.31	Chng Hwa Bk 16.30 -0.1 Formosa Plas 49.10 -0.1	0 Brit Am Tobac 41.00 0 Genting 15.40 –0	Daiwa Securities .40 Denso	828 3 Mitsui Trust 2365 –20 Mochida Pharm	509 –21 Taiheiyo Cmnt 249 5 696 6 Taisei 302 –10	Westpac 16.16 0.06 Woodside 13.29 0.15
As calculated by Morgan Stanley Capital International Perspec- tive, Geneva. Each index, calculated in local currencies, is because at the decay of 1000 equaling 1000.	Brit Land 5.093 -0	.110  Royl and Sun  1.210  -0.010    .060  Safeway  2.968  -0.020    .155  Sainchury  2.010  0.020	Telecm Ital Mob 4.06 SKF 272.00 -1.50	Sasol 90.40 0.40	SC ChangHong 7.05 -0.14	Hou Hai Prec 154.00 2.0 Hua Nan Fin Hld 12.25	Mal Intl Shp F 9.60	.04 Eisai Ezaki Glico	729 –3 NEC	706000 -28000 Taisho Pharm 1825 -1 906 -5 Taiyo Yuden 1442 12 1065 -2 Takada Cham 4250 -20	Woolworths 11.77 0.02
based on the close of 1969 equaling 100.	Brit Sky Brd 6.400 0	.155 Sainsbury J 2.910 -0.030	Telecm Itl 2.22 0.03 Sandvik 229.00	Tiger Brands 70.40 –0.20	SH AJ 9.79 -0.03	Inventec 22.90 -0.1	0 Malay Airline 4.40 0	14 Fanuc	7550 210 NGK Spark	1065 –3 Takeda Chem 4350 30	x = Ex-dividend