Hidden Perk Means Big Money for Executives

Continued From First Page ing director at Executive Compensation Advisory Services, an Alexandria, Va., consulting firm. "You can't see how big it is, you can't see how it's growing. You can't see what the total value to the exec-

On the surface, it looks pretty routine. The deferred-compensation programs appear to be nothing more than savings plans that let executives reap the tax advantages of deferring some of their pretax pay.

There is, however, a crucial twist or two that makes these plans especially rich. Employees typically are allowed to put no more than 10% of their pretax pay into 401(k) retirement plans. But top executives enrolled in these souped-up plans usually can sock away all of their salary and bonuses.

Then the company makes a contribution, sometimes a percentage of what the executive kicks in, and frequently guarantees a rate of return that continues to be paid even after the executive retires. Those rates vary company to company, but they are often higher than what investors make in the stock market even in good economic times. So while many employees recently have seen the value of their retirement accounts wither, executives who have put off taking big chunks of income are sitting pretty.

Among the companies with generous plans are Xerox Corp., Walgreen Co., Lucent Technologies Inc., AT&T Corp. and Diebold Inc., all of which guarantee senior executives above-market annual returns, currently defined by the Securities and Exchange Commission as interest of

Treasure Hunt

Name and

and CEO

2. Footnote 5

Principal Position

John F. Welch, Jr.

Retired Chairman

deferral account for 2001, start with:

Mr. Welch received \$1.25 million last year.

Salary

\$3,375,000

3,325,000

This footnote indicates that the amount shown

isn't the total interest Mr. Welch received, but

rather "the difference between market interest

rates determined pursuant to SEC rules and

the 10% to 14% interest" GE actually paid.

3. SEC Regulation S-K 402 (b)(2)(iii)(C)

To find out the market interest rate, turn to the

120% of the Applicable Federal Rate (AFR), as

determined by the Internal Revenue Service.

4. Exhibit Index to GE's latest 10-K filing

instructions for SEC Regulation S-K 402 (b)(2)(iii)(C).

To figure out which AFR is right in Mr. Welch's case,

compensation plans with the SEC, and to list their

location each year. GE's exhibit index shows that the

Part IV, lists the interest rate as 12%, compounded

To find out the AFR, turn to the IRS tables, published

often interest is compounded. The market

rate for December 2001 is 6.08%.

monthly, which show varying figures, depending on how

With these three figures - the 6.08% market rate, 12%

- it's possible to calculate how much interest GE paid

■ Start by calculating the above-market rate of interest paid:

Subtract the market rate (6.08%) from the total interest

(12%) to get 5.92%, the above-market rate worth \$1.25

million to Mr. Welch, as the original proxy disclosure showed.

Mr. Welch in total last year. (GE declined to comment

total interest, and \$1.25 million in above-market interest

2001 Executive Deferred Salary Plan was filed as Exhibit

10(x) to its 2001 annual report. The plan document, in

look here. Companies are required to file management

There, the SEC defines market-rate interest to be

SUMMARY COMPENSATION TABLE

Year

2001

2000

1. Summary Compensation Table in GE's 2002 proxy filing

-ANNUAL COMPENSATION

\$12,700,000

12,700,000

10.000.000

ual. So companies encouraged executives to postpone taking the amount of their pay in excess of \$1 million until after they left the company or retired.

Company contributions into individual top-hat accounts are usually many times larger than what they put into regular 401(k) retirement plans of rank-andfile employees. Electronic Data Systems Corp., for instance, made a \$355,078 contribution into the deferred-compensation account of Chief Executive Richard H. Brown in 2001, according to the company's proxy. Mr. Brown deferred \$300,000 of his \$1.5 salary and \$1.2 million of his \$7 million bonus.

Ralph Larsen, former chief executive of Johnson & Johnson, from 1999 to 2001 received \$5.2 million in company contributions to his deferred-compensation account, on top of \$8.9 million in salary and bonus, according to the company's latest proxy. Mr. Larsen's account would have an estimated value of \$33.3 million when he retires, the proxy notes. Both companies declined to discuss their deferred-

For shareholders, understanding contributions can be confusing because companies use so many methods of calculating them, and then disclose little about their methodology. At some companies, contributions are awarded at the discretion of the board. Other companies have formulas for determining contributions. When Sears, Roebuck & Co. executives postpone taking bonuses and long-term incentive pay, they get a contribution equal to 20% of the amount deferred. If Boise Cascade Corp. executives agree to put their deferred pay into company

For shareholders trying to unravel the secrets of deferred-compensation plans, figuring out the value of an executive's

account is usually impossible. To estimate how much interest GE owes on former Chairman and CEO John F. Welch Jr.'s

out in a footnote. GE provides separate columns: the one labeled "earnings on deferred compensation" shows that

Other Annual

Compensation¹

\$171,772

54,019

Many companies lump deferred-compensation payments under "other compensation" in the table, and break the figures

-ALL OTHER COMPL

Earnings on

Deferred

Compensation⁵

\$1,249,096

 $^5\mbox{This}$ compensation represents the difference between market

interest rates determined pursuant to SEC rules and the 10%

deferred by the executive officers under various salary deferral

Regulation S-K 402 (b)(2)(iii)(C)

EXHIBIT 10(x)

IV. MANNER OF ACCOUNTING

REV. RUL. 2001-58 TABLE 1

PERIOD FOR COMPOUNDING:

by 5.92% to get \$21.1 million.

Take 12% of \$21.1 million.

■ The Answer?

annually on each December 31.

plans in effect between 1987 and 2001. ...

to 14% interest contingently credited by the Company on salary

974,005

746,383

Interest on deferred or long-term compensation is above-

GENERAL ELECTRIC COMPANY

2001 EXECUTIVE OFFICER DEFERRED SALARY PLAN

Participant's Deferred Account will be credited with (a) the amount

2., the special one-time matching make-up credit as set forth in

■ The next step is to calculate Mr. Welch's account balance:

■ Now calculate the total interest Mr. Welch received:

\$2.53 million is the total interest he received in 2001.

\$1.25 million is 5.92% of how much? Divide \$1.25 million

Section III, and (c) interest at the annual rate of 12% compounded

of base salary deferred on each Deferral Date as set forth in Section II.

AFR for December 2001

ANNUAL

5.05%

5.57%

6.08%

6.60%

LONG-TERM

110% AFR

120% AFR

130% AFR

AFR

2. Except as may be otherwise provided in Section V or VIII, the

market only if the rate of interest exceeds 120% of the

applicable federal long-term rate, with compounding .

ling

Payments

to Em

\$340

315,

of stock-option gains varies at other companies. Some make matching contributions or grant above-market interest on deferred stock-option gains.

"The exponential growth in compensation being deferred is being jacked up by the ability to defer gains on stock options," says Ms. Fischer, the compensation consultant.

Tiers of Retirement Plans

Many companies have more than one kind of top-hat plan. Less elite varieties, often known as "mirror" or "make up" plans, simply are meant to supplement 401(k) plans, which allow workers to defer some salary and receive company con-

Tax laws limit the amount of money employees can annually contribute to 401(k) retirement plans. The idea was to prevent retirement programs from favoring highly paid employees. Companies use the make-up plans to sidestep that rule, by allowing executives to set aside additional money.

Kmart Corp., for example, lets most of its highly paid employees put up to 10% of their pay into 401(k) plans. But a Kmart executive earning \$200,000 can't put 10% of his pay into his 401(k) because the law limits the amount an individual can contribute to \$11,000, if the employee is under 50, or \$12,000, if he or she is 50 or older. The executive, however, can make additional payments into a deferred-compensation plan to bring him up to the full \$20,000, or 10%, of his pay.

Meanwhile, the highest-paid executives at Kmart can defer 100% of their salaries, as well as stock, restricted stock

lalue of

emental Life

In:ce Premiums⁶

,056,859

1.269.064

51.050

Total

\$2,646,330

2,558,119

money away in a trust, which some do in order to cover their liabilities, the money still is kept in the company's name.

Because they hold on to the money, companies sometimes argue that they benefit from top-hat plans. Kmart's arrangement, says Mr. Hall, was "very well thought through" because it allowed the company to use the money. The company "could have borrowed it cheaper," Mr. Hall acknowledges, but employers have to provide a "sweetener" to executives who otherwise could invest their money elsewhere and potentially get a higher return.

Wal-Mart Stores Inc. uses its deferred compensation "for capital expenditures, for growth and reinvesting in the business," says spokesman Jay Allen. Deferred-compensation programs, he adds, are a necessary recruiting tool. "We're the largest company in the world, and we need to attract and retain a senior management team that reflects that," he says.

A spokesman for Walgreen says its deferred-compensation plan, which grants above-market interest, "helps tie the individual to the company. It builds loyalty to the company." In fact, some companies allow executives to keep interest payments or matching contributions only if they stay put for typically three to five years.

Top-hat plans amount to a huge and ever-growing liability that is rarely well disclosed to shareholders. But some companies dismiss the importance of their deferred-compensation liability by pointing to assets they have set aside to offset the obligation, often in a trust. Tyco, for one, notes that it has set aside assets in a trust to cover its deferred-compensation program liabilities of \$175 million. "The fair value of these assets exceeds the plan's liabilities,"

says Tyco spokesman Gary Holmes. But even when companies set aside money to pay their deferred-compensation costs-and they are not required to do so-they usually are not obligated to use it for that purpose. Also, they may not have set aside enough to account for the cost of company contributions and compounded annual interest over the course of many years, says an SEC official who declined to be named. "It isn't a neutral on the balance sheet," he says. "It's a tremendously large obligation."

Getting Out the Magnifying Glass

Back in 1992, the SEC beefed up disclosure rules for executive pay and perks, and companies began disclosing the annual cost of plane rides, financial planning and moving costs-entitlements worth tens of thousands of dollars for some executives.

Deferred compensation, which can be worth millions a year to executives, was dealt with only in passing by the new rules. Companies are required to report only guaranteed above-market interest paid annually into the accounts of the five highest-paid executives. They are not required to disclose interest paid below that rate or any gains pegged to stock funds, hedge funds or other investments with fluctuating returns. Such investments, of course, may have lost money recently.

And although companies are required by the SEC to disclose agreements with senior management, which includes deferred-compensation plans, some don't, Tyco, for example, hasn't filed its deferral plan. Mr. Holmes, the company's spokesman, says the company's new management is reviewing its disclosure practices.

David D. Glass, the chairman of the executive committee of Wal-Mart's board, earned \$400 163 in above-market interest on his deferral account last fiscal year, according to the company's proxy. The company did not have to disclose the additional interest that was paid at market rates. Mr. Glass also received a company contribution of \$113,432.

For shareholders, this all means that deciphering deferred-compensation programs, and calculating who is getting how much, can border on the impossible.

To figure out how much GE paid into retired Chief Executive John F. Welch Jr.'s deferred compensation plan in 2001, for example, it helps to have handy the company's proxy, attachment 10(x) to its annual financial report, the IRS's Revenue Ruling 2001-58, a copy of SEC Regulation S-K, Item 402(b)(2)(iii)(C) and, of course, a calculator.

Mr. Welch, 66, who retired in September 2001, earned \$3.4 million in salary and \$12.7 million in bonus that year. GE's proxy filing doesn't say how much of his compensation he deferred. It does, however. note that the company paid him \$1.25 million in above-market interest. In the attachment to its annual financial report, GE notes that it paid top executives 12% interest on their 2001 deferred salary. Using those figures, plus the market interest rate for December 2001 of 6.08%-Regulation S-K defines marketrate interest as up to 120% of the rate published monthly in the IRS publication-investors could calculate that Mr. Welch received another \$1.3 million in market-rate interest. The proxy also states that GE made a \$340,375 contribution to Mr. Welch's retirement and deferred compensation plans, although it doesn't fully explain how the company arrived at that figure. It all adds up to an additional \$2.87 million, or 17.8%, of Mr. Welch's 2001 cash compensation. And that's an estimate.

GE declined to comment on Mr. Welch's deferred compensation.

Divining the total price tag for a company's deferred-compensation plan can be equally frustrating. Companies are not required to disclose it and so investors cannot see how the cost is growing. Often companies lump it into more general liability categories on their balance sheets. Verizon Communications Inc. includes it in the figure for the cost of pensions for rank-and-file employees. GE includes it in the "other liabilities" line.

David Frail, a GE spokesman, says the company's liability for its deferred-compensation plans is \$2.4 billion. He says that the company does not disclose the number in its public filings because the amount is not significant. "Frankly, it's relatively small for a company with half a trillion dollars in assets," he said in an e-mail.

Sometimes, even companies have trou-

How Executive Accounts Grow

A sampling of interest and other contributions made to the deferred-compensation accounts of senior corporate officers in 2001. This doesn't include the portion of interest paid at market rate, currently 5.9%, because companies are required to publicly disclose only interest that is above market rate.

COMPANY	EXECUTIVE	ABOVE-MARKET INTEREST PAID	COMPANY CONTRIBUTIONS
Ball	George Sissel	\$410,113	\$20,000
Halliburton	David Lesar	\$66,195	\$457,980
McKesson	John Hammergren	\$73,810	\$131,117
Reliant Resources	Steve Letbetter	\$54,915	\$259,919
Тусо	Dennis Kozlowski	\$219,543	\$397,450
Wal-Mart	David Glass	\$400,163	\$113,432
Wyeth	John Stafford	\$1,215,448	\$47,700

Source: company filings

ble figuring out their own tabs for deferred compensation. Halliburton spokeswoman Wendy Hall said in an e-mail that the "total liability" for the Halliburton Elective Deferral Plan was \$53.4 million as of the end of June 2002. But that figure doesn't tell the whole story because it does not take into account future interest costs to the company. What's more, Halliburton has other deferred-compensation plans, including some inherited through mergers, Ms. Hall subsequently said. She added that the total liability for the company's entire deferred-compensation program is "not publicly disclosed information."

Special Privileges

For most executives, the one potential drawback to socking away large sums in top-hat plans is that if a company becomes insolvent, they may have to get in line with other creditors. But executives have some protection against this problem because they have fairly easy access to their money.

Tax law dictates that employees must pay a 10% penalty if they make early withdrawals from their 401(k) plans. But when it comes to deferred compensation, the IRS only says that executives must have "substantial limitations or restrictions" on their ability to get the cash.

As a result, companies are free to determine the penalties for early withdrawal themselves. Many companies do impose penalties, also known as haircuts, of 10% or in the case of Verizon and some other companies 6%. But some companies impose no penalties, so long as, when making the deferral, the executive notifies the company when he or she will take out the money. Both Kmart and Merrill Lynch & Co. allow executives to defer compensation for as little as one year, according to their plans.

Some companies also design their plans so that if there is a change in corporate control or the company hits the skids financially, they will either pay out the money to executives or guarantee it, ex-

cept in the case of a bankruptcy. Under the terms of Halliburton's deferred-compensation plan, for example, the company is required to automatically turn over account balances to executives within 45 days if the company's credit-rating were to fall below investment grade.

Enron Corp. had about 285 executives enrolled in its deferred-compensation program and had accumulated roughly \$220 million in related liabilities by the time it filed for bankruptcy-court protection last Dec. 2. One of Enron's plans guaranteed executives a minimum 12% return on de-

The company allowed executives to take money out of their deferral accounts by paying a 10% penalty on the money withdrawn. In the year before the bankruptcy filing, about 140 executives with the title of managing director or above deferred nearly \$28 million of their pay. About three dozen of those executives withdrew a combined \$32 million from their accounts in the same period, bankruptcy-court documents show.

Among the executives who withdrew funds was Mark Frevert, former chairman and chief executive of Enron Wholesale Services. During the 12 months before Enron filed for bankruptcy, Mr. Frevert deferred \$3.4 million of his pay, but he withdrew \$6.4 million from the account he had accumulated over time.

Mr. Frevert's attorney, J.C. Nickens, confirms the withdrawals but adds that his client "ended up losing a lot. He put ... a lot of money into that particular vehicle because it was advantageous, obviously, and because he believed in the



Journal Link: See a detailed graphic on how to unravel the complicated issue of deferred executive compensation, in the Online Jour $nal\ at\ WSJ.com/JournalLinks.\ Also,$ compare executive compensation by industry and function in the Salaries and

Hiring Info section on CareerJournal.com.

Congressional Proposal on Plans Would Leave Some Loopholes

Until recently, executive deferred- workers." compensation plans largely escaped scrutiny by regulators. That changed after Enron Corp. filed for bankruptcy late last vear, and court documents showed that some Enron executives had withdrawn millions of dollars from their accounts just before the Chapter 11 filing.

In response, Rep. Robert Matsui. a California Democrat, is sponsoring legislation that would make it harder for executives to withdraw money from their deferral accounts. Bill Thomas, a California Republican, subsequently made a similar proposal. The legislation, however, wouldn't put a stop to most with-

Executives at many large companies are allowed to defer large chunks of compensation, enabling them to postpone paying income tax on the money. The tax doctrine of "constructive receipt" dictates that income can be deferred as long as an executive's access to the money is restricted. For that reason companies usually impose penalties for early with-

Rep. Matsui drafted the legislation because he thinks companies don't go far enough. The proposal would prohibit withdrawals at will before an executive retires or leaves the company. "Recently we have seen many corporate executives abuse deferred-compensation schemes that allow them to reap substantial retirement benefits outside of their company's retirement plan," says Rep. Matsui. Because companies are spending disproportionately on executives, Rep. Matsui says, "This practice actually provides a disincentive for companies to set up generous, or even adequate, plans for their

Rep. Matsui says that companies have had so much leeway in setting up the deferral plans that they are essentially giving executives all the tax benefits of 401(k) plans without the restrictions, such as a limit on how much can be contributed annually.

The lawmakers also believe that some companies may be flouting another tax doctrine by putting the executive's money into a secure account designed to keep the cash beyond the reach of creditors or claimants in lawsuits. Tax rules say that in order for an executive to avoid paying taxes on compensation, he cannot have received it. Nor can it be held for him in a secure arrangement. The legislation would remove tax breaks if companies broke those rules.

Still, the proposed legislation would only go part way toward curbing the ability of executives to make early withdrawals. It would exempt from its provisions billions of dollars deferred before the bill is adopted. The legislation also only would apply to top officials, not midlevel executives who often participate in these plans. Finally, executives would still be allowed to withdraw their money early, as long as they set up a schedule of distributions beforehand.

A staffer for Rep. Matsui says that although the legislation is limited to the top executives, it is estimated to raise \$4.2 billion in tax revenue in the first five years. "This gives you a clue to how rich the plans are, and how most of the money is concentrated at the top," he

-Ellen E. Schultz and Theo Francis

Juniper Networks Inc.

Wider Net Loss for 3rd Quarter Is Posted on Slumping Sales Juniper Networks Inc. posted a much

wider third-quarter net loss on continued slack sales. The Sunnyvale, Calif., maker of Internet-switching equipment posted a loss of \$88.3 million, or 24 cents a share, compared with a year-earlier loss of \$29.7 million, or nine cents a share. Revenue slumped 25% to \$152 million from \$201.7 million a year earlier. Among charges included in the results were \$83.5 million in costs related to in-process research and development and \$22.8 million for restructuring; those items were partly offset by a \$62.9 million gain from retirement of debt. The year-earlier period also included several charges. Excluding such items, which are considered part of ordinary operations, Juniper's results were in line with analysts' expectations. "Given the tough market conditions and the integration of our recent acquisition, we are pleased to have met the goals we set for the company for the third quarter," said Chairman and Chief Executive Scott Kriens. Juniper in May agreed to buy Siemens AG's Unisphere Networks Inc.

- Dow Jones Newswires

E.W. Scripps Co.

Third-Quarter Profit Doubled, Led by Strength at Cable Unit Third-quarter net income doubled at

E.W. Scripps Co., helped by a strongerthan-expected performance from the company's cable-television networks. The Cincinnati broadcasting-and-newspaper concern reported net of \$45.7 million, or 57 cents a share, compared with \$22.6 million, or 28 cents a share, a year earlier. Revenue increased 11% to \$371.5 million from \$336.1 million a year earlier. Scripps Networks, which includes the Food Network and Home & Garden Television cable outlets, posted a 26% increase in revenue to \$97.1 million. Revenue at the TV station group rose 19% to \$72.7 million, which included \$5.5 million in political advertising, up from \$700,000 a year earlier. In the latest quarter, revenue for the newspaper unit edged up 1.3% to \$180.2 million. Newspaper ad revenue was flat at \$126.8 million. In 4 p.m. New York Stock Exchange composite trading, Scripps shares rose \$5.93, or 9%, to \$71.68.

-Dow Jones Newswires

more than 5.89% a year.

annually on Dec. 31.

5. Doing the Math

on the calculations).

For the most part, public filings only hint at a company's total price tag for deferred compensation, and the tidbits are buried in footnotes and oblique language. Companies are required to disclose only a piece of what they promise executives-but not their total annual contributions or even how many employees participate in the plan. Just to estimate how much an executive is getting often requires access to a company's filings going back years. Publications distributed by at least two federal agencies also are necessary to fit together the puzzle pieces. It's beyond the experience, and certainly the patience, of most shareholders.

Fuzzy disclosure by U.S. companies is entirely legal. Still, incomplete information can stymie the efforts of shareholders, regulators or anyone else trying to calculate an executive's full compensation. It also can keep them from being able to understand deferred compensation's impact on a company's bottom line. An examination of hundreds of public filings by The Wall Street Journal found that vague disclosure of deferredcompensation plans is pervasive.

'Exponential Growth'

Deferred-pay programs, often called top-hat plans, have been around for decades. A big push to beef them up came in 1994, when Congress enacted a law intended to rein in the cost to taxpayers of runaway executive pay. The law barred companies from taking a tax deduction on compensation in excess of \$1 million a year for any currently employed individ-

stock, they get a 25% matching contribution. Both companies say the contributions help retain executives.

Companies also increasingly are offering executives guaranteed rates of return. The approximately 200 executives in Boise Cascade's plan receive interest payments equal to 130% of Moody's average corporate yield, that comes to about 8.9% today. Harrah's Entertainment Inc.'s plan has provided 12% to 13% returns in recent years. Halliburton Co. paid an average of 9.8% on deferrals last year. AT&T pays a minimum rate of 2% above the yield on a 10-year Treasury note, or about 7% last year.

AT&T provides above-market returns in order "to be competitive with other major corporations and their compensation policies," according to a spokesman.

Another beneficiary of above-market interest is Richard J. Meelia, chief executive of Tvco International Ltd.'s healthcare unit. He was paid \$624,519 in salary last year, a \$7.6 million bonus and deferred \$6 million of his compensation, according to the company's proxy statement. The company says executive accounts recently received interest of about 9.1% a year. At that rate Mr. Meelia, 53, can expect to accumulate more than \$8 million in interest over the next 10 years, even if he defers no more of his income.

In another flourish recently added to some plans, companies permit executives to defer gains from exercising stock options, swelling the size of the accounts. At Sears, which started doing so in 1999. the gains earn returns based on the performance of Sears stock. The treatment

BLACK

and stock-option gains. These executives are entitled to a company match of up to 3% of their salary, plus discretionary awards by the board's compensation committee "for any reason whatsoever," according to the plan, which is attached to the back of the company's annual financial report filed with the SEC in 1999. They can earn a rate of five percentage points above 10-year Treasury notes, or currently about 8.6%. Company filings show that in 2000

Kmart credited Floyd Hall, its 64-year-old former chief, with \$207,763 in interest on his deferred compensation, plus \$385,354 in company contributions to his retirement and deferral accounts. Mr. Hall said in an interview that from 1996 through 2000, he deferred a total of \$4.47 million of his compensation and received a total of \$1.09 million from Kmart in company contributions and interest. The pay he deferred was compensation that Kmart would otherwise not have been able to deduct from its taxes that year, Mr. Hall said.

Benefits for the Company

Deferred-compensation plans differ from 401(k) plans in another significant respect. An employee's 401(k) account is kept in his or her name and is segregated in a special account that the company can't dip into. Although participants in top-hat plans have accounts, they really are just bookkeeping devices, IOUs to the executives from their companies.

The plans are set up this way, because in order not to be taxed, the executive can-

not actually have the money in his name. So even if the company tucks some of the

AX---1-00600A-4-800482WL19 2705493

B MAUREEN TKACIK

As letters of the alphabet go, it's always brought up the rear.

A vexing 10-point Scrabble tile, it's the least-often used letter in the English language. The U.S. and Britain can't even agree on what to call it.

Yet the letter 'Z' is fast becoming the new 'S'—that is to say ubiquitous.

new 'S'-that is to say, ubiquitouz.

Just take a walk down the toy aisles this holiday season. There are MGA Entertainment Inc.'s wildly popular Bratz (Girlz and Boyz) dolls and Mattel Inc.'s rival Diva Starz. There's a toy called "Scannerz" made by Radica Games Ltd. and a Hasbro Inc. music box-type trinket called "Finger Jamz."

Target has embraced the Z with zeal. On store shelves labeled "Kool Toyz," the trendy discount chain now sells Loud Lipz, a kids' karaoke machine; Trophy

Tailz, a rodeo-themed doll collection; Dinky Digz, a doll house, and Marble Moovz, a toddlers' marble setnot to mention Rescue Rigz, Control-Botz, 4Wheelerz and the now-sold out American Patriotz ac-

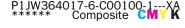
tion figures. Among snack foods, there's Carefree Coolerz chewing gum, Life Saver Kickerz gummy candy and Oreo and Chips Ahoy Cookie Barz.

Marich Confections, a mail-order chocolatier based in Hollister, Calif., last year introduced six varieties of chocolate "Trufflz!"

So how did neglected Z reach the ze-

nith of the zeitgeist?

Some blame it on the Internet. All the zippy lingo fostered by e-mail and chat rooms may have led to Z's new superstardom. "So many kids are instant messag-



Theatrical Ferrara Defends Firms Against Securities Regulators, Reaping Handsome Dividends

> By RANDALL SMITH And DENNIS K. BERMAN

O ISIANA REP BLICAN Billy Tauzin was grilling former Gi l Co i Ltd. sales executive Robin Wright in the backstretch of a six-hour congressional hearing in September when Global Crossing's outside lawyer, Ralph Ferrara, jumped up to protest.

rara, jumped up to protest.

From a perch behind the row of witnesses, Mr. Ferrara demanded: "I would respectfully ask the chair to ask Chairman Tauzin to let the witness finish her answer before there's a second question. She's been interrupted twice. We'd like her to be able to finish her answer." Mr. Tauzin shot back: "I'm going to interrupt any witness who's not answering the questions I asked them."

The unusual breach of decorum, at a venue where aggressive questioning of witnesses is commonplace, stunned members of the Energy and Commerce Committee's subcommittee on oversight and investigation, of which Mr. Tauzin is chairman. But the episode didn't surprise anyone who knew Mr. Ferrara, a former general counsel at the Securities and Exchange Commission who has become a top rainmaker at law firm Debevoise & Plimpton. For 2001, his group's billings of nearly \$30 million represented about 8% of the

\$326 million total for the entire firm.

In a field dominated by corporate stolidity, Mr.

Foregree stands out for his theotries. An energy buff

Ferrara stands out for his theatrics. An opera buff who wears \$2,600 made-to-measure Brioni suits and sports a crocodile briefcase, Mr. Ferrara regularly attempts to intimidate, flatter and cajole SEC staffers who are investigating his clients.

"I'm not going to be able to make you chairman of the SEC if you can't control your [other] office," he half-jokingly warned one midlevel SEC staffer one evening last spring. Mr. Ferrara, 57 years old, was protesting the issuance of multiple subpoenas by different SEC offices to executives of one of his clients.

His firm has represented a number of companies facing financial-reporting or disclosure probes, including e M - e e Inc., Mico S r e Ind and D ll r Ge er l Corp. He also handled a series of insurance-agent misconduct allegations against several insurance companies including Ne 0 r Li e I r ce Co., Aeo NV's Transamerica Corp., and





■ 16 re ie: The dollar continues to plummet, as investors seek out other financial "havens." There could be hope for 2003.

(Article on page B8.)

■ Cre i M r e : Expect a blizzard of corporate-bond deals next year, as big issuers celebrate low interest rates.

(Article on page C10.)

■ IPO O do : Behind the increase in

issuance of "overnight" stock deals.

(Weekly column on page C5.)

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Composite

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December 27, 2002 4 p.m. ET

AMERICAN STOCK EXCHANGE

Amex Scorecard

New 52-Week Lows

Friday, December 27, 2002	VOL NET
AMEX	STOCK (SYM) 100s CLOSE CHG
	CashTch TQ 52 0.65 0.02 CastleAM CAS 186 4.62 –0.01
STOCK (SYM) VOL NET 100s CLOSE CHG	CelSci CVM 1517 0.21
510th (51m) 1003 t2052 till	Celsion CLN 648 0.43 ChadThrpu CTU 74 1.93 -0.13
ABC	ChartrMun CHC 1571 17.48 -0.46
	♣ ChaseCp CCF 44 11.45 -0.05 CheniereEgy CXY 224 1.25
AEW RealEstinc RIF 1 15.10 0.10	ChiRivet CVR 28 22.80 -0.60
♣ AMC Entn AEN 720 8.50 -0.19 AMDL ADL 177 0.62	CoastDistr CRV 100 1.70 0.10
ARV AstLvg SRS 57 3.45 0.05	Cogent COI 122 0.50 0.05 Cognitron CGN 118 2.16 –0.09
ATCHIthCr AHN 82 0.89 0.03 AT Cross A ATX 77 5.15 -0.15	CollgtPac BOO 7 5.85 -0.13
ATEC Gp TEC 25 0.62 0.01	ClmbiaLabs COB 1433 3.46 0.12
ATSI Comm AI 990 0.07	Commodore CXI 631 0.07 CmtyBcshSC SCB 1 16.25
AXS One AXO 145 0.74 AblAuctn AAC 579 0.10 0.02	CmntyCap CYL 5 14.25 0.10
AbraxasPet ABP 1269 0.53	CompTch CTT 109 2.05 0.10 CmptrThrml ClO 9690 0.22 -0.01
AccessPhm AKC 175 1.68 0.24 AcmeUtd ACU 110 3.70 0.19	Congoleum A CGM 1503 0.40 0.14
AdamsRes AE 6 5.20 –0.01	ConTomka CTO 3 18.70 0.04
AdvMagnet AVM 55 4.10 –0.07	ContangoO&G MCF 58 3.26 -0.04 ContlMatrl CUO 2 27.10 -0.15
♣ AdvPhtonix API 360 0.83 0.03 AdvtgMktg AMM 43 1.38 -0.02	Cntnucare CNU 83 0.13 0.02
AegisRlty AER 752 11.40 0.10	CoreMIdTch CMT 80 1.15 -0.05 CornerBcp CBN 29 16.75 0.56
Aerosonic AIM 3 19.98 -0.01 AlarisMed AMI 205 6.10 -0.22	Corrpro CO 290 0.55 0.10
AllncBcpNE ANE 3 19.25 0.20	CortexPhm COR 623 0.60 -0.03
AlldHlthcrInt ADH 22 4.07 -0.03	CreatvCp CAP 36 1.44 0.19 CrsMdiaMkt XMM 228 0.48 –0.08
*AlldHldg AHI 13 3.25 -0.05 AlldRsch ALR 64 19 0.11	CrystllxInt KRY 2819 1.57 -0.06
♣ AllouHlthcr ALU 342 2.62 0.14	*CubicCp CUB 545 18.41 -0.55
AlphaPro APT 20 0.89 0.01 Alteon ALT 718 1.90 –0.04	CyberGrd CFW 541 6.05 -0.25 CybexIntl CYB 7 1.40 0.08
Alteon ALT 718 1.90 -0.04 AlterraHlth ALI 307 0.11 0.01	
AmBiltrite ABL 259 8.95 0.05	DEF
♠AmCmnty Tr APO 21 5.49 -0.05 AmMtg 85 All 130 5.77 0.03	
AmMtg AIA 201 1.55 -0.06	DHB Ind DHB 2279 1.62 0.09
AmMtg AIA 201 1.55 -0.06 AmMtg 86 AIJ 88 3.18 0.12	DHB Ind DHB 2279 1.62 0.09 DanlsnHldg DHC 406 1.44 0.14 ❖DarlingInt DAR 54 1.75 0.08
AmMtg AIA 201 1.55 -0.06	DanlsnHldg DHC 406 1.44 0.14 ♣ DarlingInt DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 –0.11
AmMtg AIA 201 1.55 -0.06 AmMtg 86 AIJ 88 3.18 0.12 AmMtg88 AIK 72 4.20 -0.05 AmMrtgage AMC 227 13.85 0.26 AmSciEng ASE 433 12.85 0.06	DanlsnHldg DHC 406 1.44 0.14 ♣DarlingInt DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 -0.11 Decorize DCZ 178 1 0.20
AmMtg AIA 201 1.55 -0.06 AmMtg 86 AIJ 88 3.18 0.12 AmMtg88 AIK 72 4.20 -0.05 AmMtgage AMC 227 13.85 0.26 ♣ AmSciEng ASE 433 12.85 0.66 AmShrHosp AMS 22 4.05	DanIsnHIdg DHC 406 1.44 0.14 Darlingint DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabs DLI 25 21.41 −0.09 DeltaApprl DLA 37 15.30 −0.33
AmMtg AIA 201 1.55 -0.06 AmMtg 86 AIJ 88 3.18 0.12 AmMtg88 AIK 72 4.20 -0.05 AmMtrgage AIMC 227 13.85 0.26 AmScilen ASE 433 12.85 0.06 AmSchridsp AIMS 22 4.05 AmSchridsp AIMS 435 0.06 AmSchridsp AIMS 45 4.25 -0.21	DanIsnHIdg DHC 406 1.44 0.14 ★ DarfingInt DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabs DLI 25 21.41 −0.09 ★ DeltaAppri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01
AmMtg 8AIA 201 1.55 -0.06 AmMtg 86 AIJ 88 3.18 0.12 AmMtg88 AIK 72 4.20 -0.05 AmMtgage AIK 227 13.85 0.26 AmSchien ASE 433 12.85 0.06 AmShrhosp AIMS 22 4.05 0 AmSptmRty AQQ 13 4.35 0.06 AmThcferm AIMK 45 4.25 -0.21 AmVngrd AVD 2 22 0.20	DanIsnHIdg DHC 406 1.44 0.14 ★ DarfingInt DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabs DLI 25 21.41 −0.09 ★ DeltaAppri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 288 1.38 0.12 AmMtgase AIK 72 1.325 0.06 AmSchridsp ASE 433 12.85 0.06 AmSchridsp AMS 22 4.05 AmSchridsp AMS 22 4.05 AmSchridsp AMS 20 4.05 AmSchridsp AMS 20 4.05 AmSchridsp AMS 20 4.05 0.06 AmTchCerm AMK 45 4.25 -0.21 AmVngrd AVD 2 22 0.05 Ameriyest AMV 100 6.08 0.03	DanishIldg DHC 406 1.44 0.14 DaningInt DAR 54 1.75 0.08 Daworfc DXR 7 14.74 −0.11 Decorize DC2 178 1 0.20 Dellabs DLI 25 21.41 −0.09 DeltaAppri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DidSysCp DYX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 201 1.55 -0.06 AmMtg AIK 27 24.00 -0.05 AmMtgage AIK 27 13.85 0.06 AmScienp ASE 433 12.85 0.06 AmSchrlosp AIK 20 4.05 0.06 AmTchcern AIMK 45 4.25 -0.21 Amwgad AVV 2 2 22 0.20 AmeriVest AIVV 100 6.08 0.03 Ampect A AKC 844 0.10 0.03 Ampect A AMV 36 6.30	DanishHldg DHC 406 1.44 0.14 DarlingInt DAR 54 1.75 0.08 DavorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabpul DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 777 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DqtlPwT DPW 22 0.55 0.03
AmMtq AIA 201 1.55 -0.06 AmMtq 86 AIJ 88 31.3 0.12 AmMtqsae AIK 72 13.85 0.06 AmSchirdssp AIMS 22 4.05 AmSchirdssp AIMS 22 4.05 AmSchirdssp AIMS 22 4.05 AmSchirdssp AIMS 22 4.05 AmSpthritssp AIMS 22 4.05 AmSpthritssp AIMS 24 4.25 -0.21 AmWngrd AVD 2 22 0.06 Amperkp A AXC 864 0.03 Ampekç A AXC 864 0.03 Ampekç A AXC 864 0.03 AmfdrealEra AMV 725 0.30 -0.03	DanishIldg DHC 406 1.44 0.14 DaningInt DAR 54 1.75 0.08 Daworfc DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 −0.09 DeltaAppri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DidSysCp DYX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 288 3.18 0.12 AmMtgase AIK 72 4.20 -0.05 AmMtgase AIK 27 13.65 0.06 AmScien AVQ 18 22 4.05 AmScien AVQ 18 24.55 -0.21 AmVgard AVQ 18 4.25 -0.21 AmVgard AVQ 20 22 0.06 Amschert AMV 100 6.08 0.03 Ampecç A AXC 864 0.10 0.02 AmREIT A AMV 36 0.00 AndreaElec AND 725 0.30 -0.03 Antexilo AIK 30 0.03 2.03 Antexilo AIK 30 0.03 2.03 Antexilo AIK 30 0.03 2.03 2.03 Antexilo AIK 30 0.03 2.03 2.03 2.03 2.03 2.03 2.03 2	DanishIldg DHC 406 1.44 0.14 DarlingInt DAR 54 1.75 0.08 Davorfo DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabs DLI 25 21.41 −0.09 Deltab DLI 25 1.63 −0.01 DevonEgy DNV 777 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DgtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 ♣ DvrsfdSec DVS 8 6.80 0.01
AmMty AIA 201 1.55 - 0.06 AmMty 86 AII 88 3.18 0.12 AmMty88 AIK 72 4.20 - 0.05 AmMtrgage AIK 227 13.85 0.26 AmSchirp ASE 433 12.28 0.06 AmSchirp AMS 22 4.05 AmSchirp AMS 22 4.05 AmSchirp AMS 4 4.25 - 0.21 AmVngrd AVD 2 22 .0.21 AmVngrd AVD 2 42 0.02 AmeriVest AIV 100 6.08 0.03 Ampextp A AXC 844 0.10 0.02 AmREIT A AMNY 36 6.30 AndreaEle AND 725 0.30 - 0.03 AndreaBic AND 725 0.30 0.03 AntexBio AND 725 0.30 0.09 Anworthitty AIM 224 12.54 0.09 Anworthitty AIM 224 12.54 0.06	DanishIldg DHC 406 1.44 0.14 Darinight DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Dellabs Dil 25 21.41 −0.09 Dellabs Dil 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.10 DevonEgy DVN 7707 46.24 −0.50 DisSysCp DVX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DytlPwr DPW 22 0.55 0.03 Dimed Di0 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfGSec DVS 8 6.80 0.01 Dixonflo DXT 10 1.64 0.06
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 201 1.55 -0.06 AmMtg AIA 27 4.20 -0.05 AmMtgage AIMC 27 13.85 0.26 AmSchridsp AIMS 22 4.05 -0.01 AmSchridsp AIMS 22 4.05 -0.01 AmSchridsp AIMS 24 4.25 -0.01 AmMtgad AIM 20 2 20 .0.01 AmpexCp A AXC 864 0.10 0.02 AmpexIP A AXC 864 0.10 0.02 AmREIT A AIMY 36 6.30 .0.03 AntexBio AIMX 140 0.60 0.09 AmovrothMtg AIM 282 0.25 4.025 ApexMtg AXM 1940 6.71 -0.06 Apps Silv SIL 215 14.82 -0.28 AppldGrip AIGM 57 0.8 0.03 0.03 AntexBio AIMX 140 0.60 0.09 AmovrothMtg AIM 282 1.25 4 0.25 Apps Mtg AIM 282 1.51 14.82 -0.28 AppldGrip AIGM 57 0.8 0.03 0.03 0.03 AntexBio AIMX 140 0.60 0.09 AmovrothMtg AIM 282 1.51 14.82 -0.28 AppldGrip AIGM 57 0.8 0.03 0.03 0.03 0.03 0.03 0.03 0.03	DanishHldg DHC 406 1.44 0.14 DarlingInt DAR 54 1.75 0.08 Davorfo DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabp DLI 25 21.41 −0.09 DelLabpri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 777 0.65 −0.10 DiaSysCp DYX 777 0.65 −0.10 DistalAngel DOC 412 2.09 −0.13 DtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 144 0.25 −0.02 DiversfCpRes HIR 149 0.23 −0.02 DiversfCpRes HIR 140 0.06 DOF Biophm DOR 75 0.53 ♣ DottHillSys HIL 147 3.15 ♣ DottHillSys HIL 147 3.15
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 28 31.8 0.12 AmMtga8 AIIK 72 4.20 -0.05 AmMtga8 AIK 72 13.85 .0.06 AmScifen ASE 433 12.85 0.06 AmSchrlosp AMS 22 4.05 -0.05 AmSchrlosp AMS 45 4.25 -0.21 Ammtgar AMV 84 6.30 0.03 Ampextp A AXC 864 0.10 0.03 Amgextp AMV 140 6.30 0.20 Amterilos AMV 140 6.30 0.20 Amterilos AMV 140 6.30 0.09 AmworthMtg AMW 140 6.30 0.09 AmworthMtg AMW 140 6.30 0.09 AppexMtg AXM 1940 6.10 0.09 AppexMtg AXM 1940 6.11 -0.06 AppexSilvr SIL 2151 14.82 -0.28 AppldGrph AGD 57 0.38 0.37 0.14 Arizala AZI 230 3.79 0.14	DanishIldg DHC 406 1.44 0.14 Datinight DAR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 Dellabs DIL 25 21.41 -0.09 Deltahopri DLA 37 15.30 -0.33 DepoMed DMI 255 1.68 -0.01 DevonEgy DVX 77 0.65 -0.10 DiaSysCp DYX 0.22 -0.02 Dimed DIO 393 0.22 -0.02 Dimed DIO 393 0.22 -0.02 DiversfCRes HIR 184 0.23 -0.02 DiversfGRes DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHIIISys HIL 147 3.15 DrewInd DW 8 16.10
AmMtq AIA 201 1.55 -0.06 AmMtq AIA 28 31.3 0.12 AmMtqase AIK 72 4.20 -0.05 AmMtqase AIK 27 13.65 .0.66 AmScifen AVQ 18 22 4.05 -0.05 Ammtqase AIK 42 4.25 -0.21 AmVnqaf AVQ 18 4.25 -0.21 AmVnqaf AVQ 2 22 .0.36 Amscifen AIK 46 40.10 0.02 Amgreta AMV 26 6.08 0.03 Amgreta AMV 36 6.08 0.03 Amgreta AMV 36 6.08 0.03 Amgreta AMV 36 6.00 0.03 Amgreta AMV 36 0.00 0.03 Antexis AMV 37 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	DanishHldg DHC 406 1.44 0.14 DarlingInt DAR 54 1.75 0.08 Davorfo DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabp DLI 25 21.41 −0.09 DelLabpri DLA 37 15.30 −0.33 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 777 0.65 −0.10 DiaSysCp DYX 777 0.65 −0.10 DistalAngel DOC 412 2.09 −0.13 DtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 144 0.25 −0.02 DiversfCpRes HIR 149 0.23 −0.02 DiversfCpRes HIR 140 0.06 DOF Biophm DOR 75 0.53 ♣ DottHillSys HIL 147 3.15 ♣ DottHillSys HIL 147 3.15
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 288 3.18 0.12 AmMtgage AIMC 72 4.20 -0.05 AmMtgage AIMC 27 13.85 0.06 AmSchrob, AVQ 18 24.5 -0.21 AmVgad AVQ 18 25 -0.21 AmVgad AVQ 18 6.08 0.03 Ampect A AVC 864 0.10 0.00 Amget AMV 36 6.30 0.00 Amget AMV 36 6.30 0.00 Amget AVQ 18 25 -0.25 Appending AMV 190 6.50 0.03 AntexBio AIMC 190 6.50 0.03 AntexBio AIMC 190 6.50 0.03 AntexBio AIMC 190 6.50 0.03 Articand AZI 254 -0.25 Appending AVM 190 6.71 -0.06 AppexSilvr SIL 151 1428 -0.28 Appldcrph AGD 57 0.58 0.03 Arrizhand AZI 257 0.05 Attinitrerem ABR 15 20.0 0.05 Attinitrerem ABR 15 20.0 0.05 Attinitrerem ABR 15.30 0.70	DanishIldg DHC 406 1.44 0.14 DanishIldg DHC 71 1.75 0.08 Daxor(p DXR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 -0.09 DeltaApprl DLA 37 15.30 -0.33 DepoMed DMI 255 1.68 -0.01 DevonEgy DVX 777 46.24 -0.50 DiaSysCp DYX 77 0.65 -0.10 DgtalAngel DOC 412 _0.9 -0.13 DgtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 -0.02 DiversfCRes HIR 184 0.23 -0.02 DiversfCRes DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHillSys HIL 147 3.15 DrycleanUSA DCU 68 0.62 0.13 Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 -0.09
AmMtq AIA 201 1.55 -0.06 AmMtq 86 AIJ 88 31.3 0.12 AmMtqsae AIK 72 13.85 0.06 AmSchip ASE 433 12.85 0.06 AmSchip ASE 433 12.85 0.06 AmSchip AMS 22 4.05 AmSchip AMS 22 4.05 AmSchip AMS 20 12 4.25 0.21 AmVangri AVD 2 12 0.05 Amerivest AMV 100 6.08 0.03 Ampecç A AXC 864 0.10 0.02 Ameritest AMV 100 0.00 0.03 Ampecç A AXC 864 0.01 0.02 AmRelTa AMV 30 0.00 Amdreaelec AND 725 0.00 Amorthigh AMD 1940 1.00 Amorthigh AMD 1940 1.00 Applidriph AGD 57 0.58 0.03 Arizland AZL 20.28 Applidriph AGD 57 0.58 0.03 Arizland AZL 20.28 Achthicitrem ARR 15 2.275 0.05 Athicitrem ARR 15 2.275 0.05 Athicitrem ARR 15 2.250 0.70 Athicitrem ARR 15 2.50 0.70 Athicitrem ARR 15 2.50 0.70	DanishIldg DHC 406 1.44 0.14 DanishIldg DHC 7175 0.08 DavorCp DXR 7 14.74 −0.11 Decorize DC2 178 1 0.20 Dellabs DL1 25 21.41 −0.09 Dellabs DL1 37 15.30 −0.33 DepoMed DM1 25 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DiáSysCp DVX 77 0.65 −0.10 DgtalAngel DOC 412 _0.09 −0.13 DgtIlPwr DPW 22 0.55 0.03 Djimed DIO 393 0.22 −0.02 DiversfCoRes HIR 184 0.23 −0.02 DiversfGRes DVS 3 6.80 0.01 DixonTi DXT 10 1.64 0.66 Dor Biophm DOR 75 0.53 DotHillSys HIL 147 3.15 DrycleanUSA DCU 68 0.62 0.31 Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 −0.09 eResource RC6 285 0.75 −0.15
AmMtg AlA AmMtg 8A AU AmMtg 8A AU AmMtg 8A AU AmMtgaga AlK AmScirph ASE AMSCIRPH AMV 100 Ammeri AMV Amperi	DanishIldg DHC 406 1.44 0.14 *DarlingInt DAR 54 1.75 0.08 Daxor(p DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Deltab DLI 25 1.41 −0.09 *DeltaApprl DLA 37 15.30 −0.33 DeponMed DMI 255 1.68 −0.01 DevonEgy DVX 777 0.65 −0.10 DisSysCp DYX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DgtIPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 *DvrsfdSec DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophim DOR 75 0.53 *DotHillSys HIL 147 3.15 *DrewInd DW 8 16.10 *DrewInd DW 8 16.10 *DrewInd DW 8 0.62 0.13 *Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 −0.09 eResource RGG 285 0.75 −0.15 EtzLavud ETZ 140 1.55 0.00
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 201 1.55 -0.06 AmMtg AIA 27 4.20 -0.05 AmMtgage AIMC 27 13.85 0.26 AmSchridsp AIMS 22 4.05 -0.21 AmVgard AMS 24 4.25 -0.21 AmVgard AMS 25 4.25 -0.21 AmVgard AMS 25 4.25 -0.21 AmVgard AMS 26 4.05 -0.21 AmVgard AMS 26 4.00 0.02 AmpexCp A AXC 864 0.00 0.02 AmpexCp A AXC 864 0.00 0.02 AmgexCp A AXC 864 0.00 0.00 0.00 AmgexCibr AIMS 1940 0.01 0.00 0.00 AmgexCibr AIMS 1940 0.01 0.00 0.00 0.00 0.00 0.00 0.00 0.	DanishIldg DHC 406 1.44 0.14 Darinight DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 25 21.42 −0.09 Dellabs DLI 25 21.43 −0.03 DepoMed DMI 255 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DiaSysCp DVX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 Dgtllwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfGSep SW 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHIISSY HIL 147 3.15 DDrewInd DW 8 16.10 Dynamex DNN 96 0.62 0.13 Dynamex DNN 96 0.02 0.13 ECCINt ECC 46 4.18 −0.09 eResource RG 285 0.75 −0.15 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 0.75 EXX IncA EXXA 8 0.60
AmMitg AIA 201 1.55 -0.06 AmMitg AIA 288 3.18 0.12 AmMitgage AIMC 27 13.65 0.06 AmSicher Avg Value 2 20 0.05 Ammitgage AIMC 27 13.65 0.06 AmSicher Avg Value 2 20 0.05 Ammitgage AIMC 27 2 20 0.05 Ammitgage AIMC 27 2 20 0.06 AmTchCerm AIMC 45 4.25 -0.21 AmVingrd AVD 2 22 0.06 Amsicher AMV 100 6.08 0.03 Ampex(p A AXC 864 0.10 0.02 Amget AMV 36 0.03 Amget AMV 36 0.03 Amget AMV 36 0.03 Amtexilo AIMC 32 0.03 0.03 Antexilo AIMC 32 0.05 Amwitgage AIMC 32 0.05 AM	DanishIldg DHC 406 1.44 0.14 *DarlingInt DAR 54 1.75 0.08 Daxor(p DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Deltab DLI 25 1.41 −0.09 *DeltaApprl DLA 37 15.30 −0.33 DeponMed DMI 255 1.68 −0.01 DevonEgy DVX 777 0.65 −0.10 DisSysCp DYX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DgtIPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 *DvrsfdSec DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophim DOR 75 0.53 *DotHillSys HIL 147 3.15 *DrewInd DW 8 16.10 *DrewInd DW 8 16.10 *DrewInd DW 8 0.62 0.13 *Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 −0.09 eResource RGG 285 0.75 −0.15 EtzLavud ETZ 140 1.55 0.00
AmMtg AlA AmMtg 8A AU AmMtg 8A AU AmMtg 8A AU AmMtgage AMC AmScirph ASE AmScirph ASE AmScirph ASE Amscriph Amerivest AMV Amerivest	DanishIldg DHC 406 1.44 0.14 DanishIldg DHR 74 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 DelLabs DLI 25 21.41 −0.09 DelLabs DLI 25 21.41 −0.09 DelCab DLI 25 21.41 −0.09 DelCab DLI 25 21.41 −0.01 DevonEgy DVN 770 46.24 −0.51 DiaSyscp DVX 77 0.65 −0.10 DiaSyscp DVX 77 0.65 −0.10 DytalAngel DOC 412 −0.09 DiaSyscp DVX 8 0.03 Diomed DIO 393 0.22 −0.02 DiversfCRes HIR 184 0.23 −0.02 DiversfCRes DVS 8 0.80 0.01 DiversfCRes DVS 8 0.80 0.01 DixonTi DXT 10 1.64 0.05 Dor Biophm DOR 75 0.53 DotwillSys HI 147 3.15 DrewInd DW 8 16.10 DrycleanUSA DCU 68 0.62 0.13 Dynamex DN 9 0.402 0.01 EVILavud ETZ 140 1.55 0.09 EtzLavud ETX 10 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 −0.09 EZEM EZM 2 0.75 −0.05 EgBErdbnk EAG 2612 0.26
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 288 1.38 0.12 AmMtgase AIK 72 4.20 -0.05 AmMtrgage AIK 272 13.25 0.06 AmScien SAE 433 12.85 0.06 AmSchridos AMS 22 4.05 -0.21 Amhydrage AIK 202 4.25 -0.21 Amhydrag AVQ 18 4.25 -0.21 Amhydrag AVQ 18 4.25 -0.21 Amhydrag AVQ 18 6.08 0.03 Amperc A AXC 864 0.10 0.02 Amerivest AMV 100 6.08 0.03 Amperc A AXC 864 0.10 0.02 Amerivest AMV 100 6.08 0.03 Amperc A AXC 864 0.10 0.02 Amerivest AMV 100 6.08 0.03 Amperc A AXC 864 0.10 0.02 Amerivest AMV 100 0.00 0.03 Amperc A AXC 864 0.00 0.03 Amperc A AXC 864 0.00 0.03 Amperc A AXC 864 0.00 0.03 Amerivest AMV 100 0.00 0.03 Amtrala AIK 10 0.00 0.03 Ariztand AZL 2.54 0.25 Appelder AGD 57 0.58 0.03 Ariztand AZL 2.02 Applder AGD 57 0.05 Athickipem ARR 15 2.20 0.05 Athickipem ARR 15 2.20 0.05 Athickipem ARR 15 0.20 0.03 AVIHIG A AWX 93 2.20 0.15 AWIHIG A AWX 93 2.20 0.15 AWH DCean BHO 4 70 0.10 BBN PREPOR BHO 7 1 10.16 0.02	DanishIldg DHC 406 1.44 0.14 *DarlingInt DAR 54 1.75 0.08 Daxor(p DXR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 -0.09 *DeltaApprl DLA 37 15.30 -0.33 DepoMed DMI 255 1.68 -0.01 DevonEgy DVN 770 76.62 -0.01 DisSysCp DYX 77 0.65 -0.10 DgtalAngel DOC 412 _0.09 -0.13 DgtlPwr DPW 22 0.55 0.03 Dimed DIO 393 0.22 -0.02 DiversfCpRes HIR 184 0.23 -0.02 *DvrsfdSec DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 *DotHillSys HIL 147 3.15 *DrewInd DW 8 16.10 0.01 DrycleanUSA DCU 68 0.62 0.13 *Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 -0.09 eResource RCG 285 0.75 -0.15 Etzlavud ETZ 140 1.55 0.90 Etzlavud A ETZA 10 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.55 -0.05 EglBrdbnk EAG 2612 0.26 *EasternCo EMI 10 1.133 0.12
AmMtg AlA AmMtg AlA AmMtg AlA AmMtg AlA AmMtgaga AlMC AmMtgaga AlMC AmScirph ASE AMSCIRPH AMSCIRP	DanishIldg DHC 406 1.44 0.14 DanishIldg DHR 74 1.75 0.08 Daxor(p DXR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 -0.09 DeltaApprl DLA 37 15.30 -0.33 Depolfied DMI 25 5 1.68 -0.01 DevonEgy DVN 7707 46.24 -0.50 DiaSysc D VX 77 0.65 -0.10 DgtlApprl DLA 39 0.22 -0.02 DiaSysc DVS 77 0.65 -0.10 DgtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 -0.02 Diversfice BHR 184 0.23 -0.02 □Diversfice BHR 184 0.03 -0.03 Diblom DVX 10 1.64 0.06 Dor Biophm DOR 75 0.53 □DotHillSys HIL 147 3.15 □DorthillSys HIL 147 3.15 □DorthillSys HIL 147 3.15 □DorthillSys HIL 147 0.05 □DrewInd DW 8 16.10 0.01 □DrycleanUSA DCU 68 0.62 0.13 □DorthillSys HIL 147 0.01 □DrycleanUSA DCU 68 0.62 0.13 □DorthillSys HIL 155 0.00 ECC Int ECC 46 4.18 -0.01 ECC Int ECC 46 4.18 -0.01 ECT Int ECC 46 4.18 -0.01 ECT Int ECC 47 -0.01 ETzLavud A ETZA 10 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.05 EJSR Inc A EXXA 8 0.60 □EJSR Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.55 -0.05 EglBrdbhk EAG 2612 0.26 □EasternCo EML 10 11.33 0.12 EchoBayMn ECO 14511 1.30 0.03 EchoBayMn t 1707 0.49 0.04
AmMtg AIA 201 1.55 -0.06 AmMtg AIA 288 1.38 0.12 AmMtgase AIK 72 1.325 0.06 AmSchip ASE 433 12.85 0.06 AmSchip ASE 433 12.85 0.06 AmSchip AMS 22 4.05 0.06 AmSchip AMS 22 4.05 0.06 AmSchip AMS 20 18 4.25 -0.21 AmVangrid AVD 2 12 0.05 Amerivest AMV 100 6.08 0.03 Ampecç A AXC 864 0.10 0.02 Amerivest AMV 306 0.03 Ampecç A AXC 864 0.10 0.02 AmREIT A AMV 306 0.03 Amerikest AMV 100 0.00 0.03 Amerikest AMV 120 0.00 Amerikest AMV 25 0.05 Amerikest AMV 25 0.05 Amerikest AMV 25 0.00 Amerikest AMV 25 0.00 Amerikest AMV 30 0.00 Arizland AZL 25.00 AVIHIG A AWX 30 0.00	DanishIldg DHC 406 1.44 0.14 DaningInt DAR 54 1.75 0.08 DaxorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 37 15.30 −0.33 DepoMed DMI 25 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DiaSysCp DVX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DgtIPWr DPW 22 0.55 0.03 Djimed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfGpRes HIR 184 0.23 −0.02 DiversfGseb DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 −0.09 eResource RG 285 0.75 −0.15 EtzLavud A ETZA 10 0.75 −0.15 EtzLavud A ETZA 10 0.75 −0.51 Etzlavud A ETZA 10 0.75 −0.09 EZKI Inc A EXXA 8 0.60 −0.09 EZKI Inc A EXXA 8 0.60 −0.09 EZEM EZM 3 8.55 −0.05 EglBrdbnk EAG 2612 0.26 EasternCo EML 10 1.133 0.03 EchoBayMn ECO 14511 1.30 0.03
AmMtg AlA AmMtg AlA AmMtg AlA AmMtgage AlMC AmMtgage AlMC AmScienp ASE AMSCIENP AMSCI	DanishIldg DHC 406 1.44 0.14 DanishIldg DHR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 Dellabs DIL 25 21.41 -0.09 DiaSyscp DVX 77 0.65 -0.10 Detallangel DOC 412 -0.09 -0.13 Detllabs DIC 412 -0.09 -0.13 Detllabs DIC 412 -0.09 -0.13 Dimed DIO 393 0.22 -0.02 DiversfCRes HIR 184 0.23 -0.02 DiversfGRes DVS 8 6.80 0.01 DiversfGRes DVS 8 1.64 0.03 Dellabs DVT 10 1.64 0.05 De Biophm DOR 75 0.53 Dothillisys HI 147 3.15 Drewlind DW 8 16.10 DrycleanUSA DCU 68 0.62 0.13 Dynamex DNN 9 4.02 0.01 ECC Int ECC 46 4.18 -0.09 eResource RCG 255 0.75 -0.15 EtzLavud ETZ 10 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.56 -0.05 EglBrdhok EAG 2612 0.26 EasternCo EML 10 11.33 0.12 EchoBayMn wt 1707 0.49 0.04 Ecollycinver EEI 85 8.10 0.35 EDT Ling EUX 130 -0.31
AmMtg AlA AmMtg AlA AmMtg AlA AmMtg AlA AmMtgage AlMC AmMtgage AlMC AmScirph ASE AMSCIRPH AMV 100 Amperic AMV	DanishIldg DHC 406 1.44 0.14 DanishIldg DHC 71 1.75 0.08 DaxorCp DXR 7 1.474 -0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 -0.09 Dellabs DLI 25 21.41 -0.09 Dellabs DLI 25 21.42 -0.50 DepoMed DMI 255 1.68 -0.01 DeyonEgy DVN 7707 46.24 -0.50 DiaSysCp DVX 77 0.65 -0.10 DgtalAngel DOC 412 2.09 -0.13 Dgtllwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 -0.02 DiversfCpRes HIR 184 0.23 -0.02 DiversfCpRes HIR 184 0.23 -0.02 DiversfGpRes HIR 184 0.23 -0.02 DiversfGse DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHillSys HIL 147 3.15 DrewInd DW 8 16.10 DrycleanUSA DCU 68 0.62 0.13 Dynamex DDN 96 0.62 0.13 Dynamex DDN 96 0.02 0.13 Dynamex DDN 96 0.02 0.13 Dynamex DDN 96 0.02 0.13 ECCIN ECC 46 4.18 -0.09 ERSource RG 285 0.75 -0.15 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.55 -0.05 EglBrdbnk EAG 2612 0.26 EASternCo EML 10 1.133 0.12 EchoBayMh vt 1707 0.49 0.04 ECOlypErm EEI 88 1.00 0.3 ECOlgSpErm EEI 88 1.00 0.31 EcloBayMn vt 1707 0.49 0.04 ECCITY ELC 1170 0.77 -0.01 ElicePharm ELI 83 1.84 -0.16
AmMtg AlA 201 1.55 -0.06 AmMtg AlA 288 1.38 0.12 AmMtgage AlMC 27 13.65 0.06 AmScript AS 28 433 12.85 0.06 AmScript AS 28 433 12.85 0.06 AmScript AS 28 433 12.85 0.06 AmScript AS 28 435 0.07 AS 28 4	DanishIldg DHC 406 1.44 0.14 DanishIldg DHR 7 14.74 -0.11 Decorize DCZ 178 1 0.20 DelLabs DIL 25 21.41 -0.09 DelLabs DIL 55 1.68 -0.11 DevonEgy DVN 770 46.24 -0.50 DiaSysc DVX 77 0.65 -0.10 DiaSysc DVX 78 0.65 -0.10 Dytellabs DV 122 0.9 -0.13 DgtlPwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 -0.02 Diomed DIO 393 0.22 -0.02 Diomed DIO 393 0.22 -0.02 Diversfice BIR 184 0.04 0.06 Diversfice BIR 184 0.05 Diversfice BIR 184 0.06 Dor Biophm DOR 75 0.53 DotHilliSys HIL 147 3.15 Drewlind DW 8 16.10 DrycleanUSA DCU 68 0.62 0.13 Dynamex DDN 96 0.62 0.15 Etzlavud ETZ 140 0.75 EXX Inc A EXXA 8 0.60 Etzlavud ETZ 140 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.55 -0.05 EgjBröhnk EAG 6212 0.26 EasternCo EML 10 11.33 0.12 EchoBayMn wt 1707 0.49 0.04 EcolygEnvr EEI 85 8.10 0.35 EDT Ling EDT 15 0.30 -0.01 ElecCity ELC 1170 0.77 -0.01 ElitePharm ELI 83 1.84 -0.16 eMagin EMA 207 0.11
AmMtg AlA 201 1.55 -0.06 AmMtg AlA 288 318 0.12 AmMtgage AMU 72 4.20 -0.05 AmMtgage AMU 72 1.385 0.06 AmSchribos AMS 22 4.05 -0.05 Amschribos AMS 22 4.05 -0.06 AmTchCerm AMK 45 4.25 -0.21 AmVngrd AVD 2 22 0.06 AmTchCerm AMK 45 4.25 -0.21 AmVngrd AVD 2 22 0.06 Amgerif A AWC 86 40 0.00 0.00 Amgerif A AWC 86 40 0.00 Amgerif A AWC 86 40 0.00 Amgerif A AWC 87 40 0.00 AmworthMtg AMH 2842 12.54 -0.25 AppeMtg A AWC 87 20 0.15 AWC 87 40 0.00 AWC	DanishIldg DHC 406 1.44 0.14 DanishIldg DHC 71 1.75 0.08 DaxorCp DXR 7 1.474 -0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 -0.09 Dellabs DLI 25 21.41 -0.09 Dellabs DLI 25 21.42 -0.50 DepoMed DMI 255 1.68 -0.01 DeyonEgy DVN 7707 46.24 -0.50 DiaSysCp DVX 77 0.65 -0.10 DgtalAngel DOC 412 2.09 -0.13 Dgtllwr DPW 22 0.55 0.03 Diomed DIO 393 0.22 -0.02 DiversfCpRes HIR 184 0.23 -0.02 DiversfCpRes HIR 184 0.23 -0.02 DiversfGpRes HIR 184 0.23 -0.02 DiversfGse DVS 8 6.80 0.01 DixonTi DXT 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHillSys HIL 147 3.15 DrycleanUSA DCU 68 0.62 0.13 Dynamex DDN 96 0.62 0.13 Dynamex DDN 96 0.02 0.13 Dynamex DDN 96 0.02 0.13 ECCIN ECC 46 4.18 -0.09 eResource RG 285 0.75 -0.15 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 1.55 0.90 EtzLavud ETZ 140 0.75 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 -0.09 EZEM EZM 3 8.55 -0.05 EglBrdbnk EAG 2612 0.26 EASternCo EML 10 1.133 0.12 EchoBayMn vt 1707 0.49 0.04 ECCIJETY ELI 30 0.01 EICCITY ELC 1170 0.77 -0.01 ElitePharm ELI 83 1.84 -0.01
AmMtg AlA AmMtg 8A AII AmMtg88 AII AmMtg88 AII AmMtgage AMC AmScirph ASE Amerivest AMV American American AMV Amerivest AMV Amerivest AMV Amerivest AMV American American AMV American Ame	DanishIldg DHC 406 1.44 0.14 DaningInt DAR 54 1.75 0.08 DavorCp DXR 7 14.74 −0.11 Decorize DCZ 178 1 0.20 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 25 21.41 −0.09 Dellabs DLI 37 15.30 −0.33 DepoMed DMI 25 1.68 −0.01 DevonEgy DVN 7707 46.24 −0.50 DiaSysCp DVX 77 0.65 −0.10 DgtalAngel DOC 412 2.09 −0.13 DgtIPWr DPW 22 0.55 0.03 Djimed DIO 393 0.22 −0.02 DiversfCpRes HIR 184 0.23 −0.02 DiversfGpRes HIR 184 0.23 −0.02 DiversfGsen DVX 10 1.64 0.06 Dor Biophm DOR 75 0.53 DotHillSys HIL 147 3.15 DrewInd DW 8 16.10 DrycleanUSA DCU 68 0.62 0.13 Dynamex DDN 96 4.02 0.01 ECC Int ECC 46 4.18 −0.09 eResource RG 285 0.75 −0.15 EtzLavud A ETZA 10 0.75 EXX Inc A EXXA 8 0.60 EXX Inc A EXXA 8 0.60 EXX Inc B EXXB 2 0.74 −0.09 EZEM EZM 3 8.55 −0.09 EZEM EZM 3 8.50 −0.01 EICT Irng EDT 215 0.30 −0.01 EICCIT LECT 1130 0.03 EchoBayMn wt 1707 0.49 0.04 E-ColygVenr EEI 83 1.00 0.35 EDT Irng EDT 215 0.30 −0.01 EIEICEITY ELL 1170 0.77 −0.01 EIEITEPHATE ELI 83 1.84 −0.16 eMagin EMM 207 0.31 Emerituscp ESC 107 4,95 0.09

	19.25 0.20	CortexPhm COR 623 0.60 -0.03	l
Ithcrint ADH 22	4.07 -0.03	CreatvCp CAP 36 1.44 0.19	l
	3.25 -0.05	CrsMdiaMkt XMM 228 0.48 -0.08	l
sch ALR 64	19 0.11	CrystllxInt KRY 2819 1.57 -0.06	ı
Hither ALU 342	2.62 0.14	. CubicCp CUB 545 18.41 −0.55	ı
Pro APT 20	0.89 0.01	CyberGrd CFW 541 6.05 -0.25	ı
n ALT 718	1.90 -0.04	CybexIntl CYB 7 1.40 0.08	ı
raHlth ALI 307	0.11 0.01		ı
	8.95 0.05	DEF	ı
	5.49 -0.05	DEF	ı
ta 85 All 130			ı
tg AIA 201	1.55 -0.06	DHB Ind DHB 2279 1.62 0.09	ı
	3.18 0.12	DanlsnHldg DHC 406 1.44 0.14	ı
	4.20 -0.05	◆DarlingInt DAR 54 1.75 0.08	ı
rtgage AMC 227		DaxorCp DXR 7 14.74 -0.11	ı
	12.85 0.06	Decorize DCZ 178 1 0.20	ı
	4.05	DelLabs DLI 25 21.41 –0.09	ı
otmRty AQQ 18	4.35 0.06	DeltaApprl DLA 37 15.30 -0.33	ı
	4.25 -0.21	DepoMed DMI 255 1.68 -0.01	ı
	22 0.20	DevonEgy DVN 7707 46.24 -0.50	ı
	6.08 0.03	DiaSysCp DYX 77 0.65 -0.10	ı
exCp A AXC 864	0.10 0.02	DgtalAngel DOC 412 2.09 -0.13	ı
EIT A AMY 36	/ 20	DgtlPwr DPW 22 0.55 0.03	ı
eaElec AND 725	0.30 -0.03	Diomed DIO 393 0.22 -0.02	ı
Bio ANX 140	0.60 0.09	DiversfCpRes HIR 184 0.23 -0.02	ı
	12.54 -0.25	♣DvrsfdSec DVS 8 6.80 0.01	ı
	6.71 -0.06	DixonTi DXT 10 1.64 0.06	ı
Silvr SIL 2151		Dor Biophm DOR 75 0.53	=
		♣DotHillSys HIL 147 3.15	ı
	0.58 0.03 3.79 0.14	♣ DrewInd DW 8 16.10	۔ ا
		DrycleanUSA DCU 68 0.62 0.13	S
thRsch HRT 5	2.75 0.05	Dynamex DDN 96 4.02 0.01	Ι-
icPrem ABR 15	2.20 0.10	ECC Int ECC 46 4.18 -0.09	ı
	15.30 0.70	eResource RCG 285 0.75 -0.15	l.
	25.50 0.34	EtzLavud ETZ 140 1.55 0.90	
dg A AWX 93	2.20 0.15	EtzLavud A ETZA 10 0.75	ı
rPhm AVN 3685	1.02 -0.15	EXX Inc A EXXA 8 0.60	
	0.23 -0.01	EXX Inc B EXXB 2 0.74 -0.09	`
Mng AZC 2662	0.15	EZEM EZM 3 8.55 -0.05	ı
	7.40 0.10	F-ID-II-1 FAC 2/12 0.2/	ı,
	10.16 0.04	EGIBRODAK EAG 2612 0.26 ♣EasternCo EML 10 11.33 0.12	٦
	33.25 0.25	EchoBayMn ECO 14511 1.30 0.03	ı
	10.95 -0.05	EchoBayMn wt 1707 0.49 0.04	Ι.
	24.03 -0.02	. EcologyEnvr EEI 85 8.10 0.35	4
	0.48 -0.02		•
	19.25 0.25		4
	20.10 -0.10	ElecCity ELC 1170 0.77 -0.01	l
	0.40	ElitePharm ELI 83 1.84 -0.16	l
	26.08 -0.14	eMagin EMA 207 0.31 EmeritusCp ESC 107 4.95 0.20 EmrsnRadio MSN 1208 4.65 -0.20	l
Hldg MWH 128		EmeritusCp ESC 107 4.95 0.20	l
uStl A BYX 122	0.16		ı
ndus RI 144	1 53 -0 02	EmprRes ERS 48 1.59 -0.05	ı

ilindus bi	144		-0.02	Ellipikes EKS	40		-0.05	HearU:
	20811	1.36	0.02	EngyPwrSys EGY	868	0.47		Hector
nnettEnv BEL	212	6.90		. ENGlobal ENG	72	1.10		Hemis
tlyPhrm BNT	78	8.10	-0.35	EnvrElmnts EEC	240	2.39	0.25	♣ Hersha
tlyPharm wtB	1	2.20		EpicEdge EDG	220	0.07		HiShea
kshreHlls BHL		23.01	-1.19	Equidyne IJX	121	0.32		MerLyn
CtyRad A YFM	750	1.95	0.05	EquiFin II	47	0.18	0.01	♣ HollyC
onova BVA	39		-0.06	ExcelMr EXM	2	1.31	0.01	Hollyw
oRadLab A BIO		40.27		FabInd FIT	16		-0.10	Hooprl
otime BTX	129		-0.07	FalmthBcp FCB		24.05	-0.20	Horzn/
airCp BL		22.61	-0.45	FarmstdTel FTG	307	0.29		HungT
ndrTng BDR	136	1.52	0.01	FirstCityBk FBK	6	10		IGI Inc
ltTch BTJ	83	3	-0.05	FirstNtl FNC		24.80		lamGo
otsCoots WEL		0.15		FirstAmBcp FAB		26.30	0.37	iDINE
tnfdBcp BFD			-0.13	FiveStrQlty FVE	274		-0.11	ImgWr
undless BND		0.38	0.26	Flanigans BDL	49	5.79	0.18	ImgWr
wIAm A BWLA		11.90		FlexSolInt FSI	10	3.30	-0.04	gvv
ilntDgtl B DE	735	0.22	0.02	FL PubUtils FPU		14.75	0.10	Imp0il
tAmTb ADS BTI		19.35		FrnklnElcPub FEP	15		-0.10	Impria
&L CDV	20	0.58	0.01	♣FreqElec FEI	145		-0.08	Impint
Frkin CFK	82	2.15		FrdlyIcCrm FRN	43		-0.15	Impint
I Aero CVU	280		-0.07	♣Frischs FRS	29	20.70	0.15	IncoOp
FTch CNV	25	0.17		FrntlnCom FNT	900	0.33	-0.03	
bltelCom TTV	53		-0.08	FurrsRestr FRG	31	0.15	0.02	
lton Inc CN	68	0.16					_	*Intelli
	4525	1 50	-0.05					
mdenNtl CAC	82	25.35	-0.70	GH	1			IntlgtS
nadSupEngy SNG	118	25.35 1	-0.70 -0.02					IntAir
nadSupEngy SNG nnonExp A AB	118 59	25.35 1 0.31	-0.70 -0.02 0.01	GA Fnl GAF	30	23.65		IntAirS IRIS II
nadSupEngy SNG nnonExp A AB trbryPk ECP	118 59 45	25.35 1 0.31 13.55	-0.70 -0.02 0.01 -0.20	GA Fnl GAF GSE Sys GVP	30 85	23.65 1.01	0.06	IntAirS IRIS II IntstG
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU	118 59 45 753	25.35 1 0.31 13.55 1.07	-0.70 -0.02 0.01 -0.20 -0.05	GA Fnl GAF GSE Sys GVP ♣ GalxyNutr GXY	30 85 176	23.65 1.01 2.30	0.06 -0.05	IntAirS IRIS II IntstG Invrns
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE	118 59 45 753 2	25.35 1 0.31 13.55 1.07 11.55	-0.70 -0.02 0.01 -0.20 -0.05 -0.10	GA Fnl GAF GSE Sys GVP ♣GalxyNutr GXY GenEmploy JOB	30 85 176 181	23.65 1.01 2.30 0.45	0.06	IntÁirS IRIS II IntstG Invrns: InvCap
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA	118 59 45 753 2 114	25.35 1 0.31 13.55 1.07 11.55 17.40	-0.70 -0.02 0.01 -0.20 -0.05 -0.10	GA FnI GAF GSE Sys GVP ♣GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI	30 85 176 181 144	23.65 1.01 2.30 0.45 0.65	0.06 -0.05 -0.04	IntÁirS IRIS II IntstG Invrns: InvCap Iomedi
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA pPacHldg CPH	118 59 45 753 2 114 3	25.35 1 0.31 13.55 1.07 11.55 17.40 3.30	-0.70 -0.02 0.01 -0.20 -0.05 -0.10 -0.50	GA FnI GAF GSE Sys GVP GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI GenesisEgy GEL	30 85 176 181 144 468	23.65 1.01 2.30 0.45 0.65 4.21	0.06 -0.05 -0.04 0.01	IntÁirS IRIS II IntstG Invrns: InvCap IomedI iParty
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA pPacHIdg CPH rbonEngy CRB	118 59 45 753 2 114 3	25.35 1 0.31 13.55 1.07 11.55 17.40 3.30 10.10	-0.70 -0.02 0.01 -0.20 -0.05 -0.10 -0.50	GA FnI GAF GSE Sys GVP GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI GenesisEgy GEL GeneBiomed GEB	30 85 176 181 144 468 310	23.65 1.01 2.30 0.45 0.65 4.21 0.28	0.06 -0.05 -0.04 0.01 -0.01	IntAirS IRIS II IntstG InvCap IomedI iParty ISCO Ir
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA pPacHIdg CPH rbonEngy CRB rdiotech CTE	118 59 45 753 2 114 3 5	25.35 1 0.31 13.55 1.07 11.55 17.40 3.30 10.10 1.32	-0.70 -0.02 0.01 -0.20 -0.05 -0.10 -0.50 	GA FnI GAF GSE Sys GVP GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI Genesisemy GEL GeneBiomed GEB GenStar GNT	30 85 176 181 144 468 310 1076	23.65 1.01 2.30 0.45 0.65 4.21 0.28 0.27	0.06 -0.05 -0.04 0.01 -0.01 -0.03	IntAirS IRIS II IntstG Invrns: InvCap IomedI iParty ISCO Ir Isolage
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA pPacHIdg CPH rbonEngy CRB rdiotech CTE reerEngn CNE	118 59 45 753 2 114 3 5 20 30	25.35 1 0.31 13.55 1.07 11.55 17.40 3.30 10.10 1.32 0.25	-0.70 -0.02 0.01 -0.20 -0.05 -0.10 -0.50 -0.15 	GA FnI GAF GSE Sys GVP GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI GenesisEgy GEL GeneBiomed GEB GenStar GNT GlcrWtrSvc HOO	30 85 176 181 144 468 310 1076 25	23.65 1.01 2.30 0.45 0.65 4.21 0.28 0.27 14.30	0.06 -0.05 -0.04 0.01 -0.01 -0.03 -0.40	IntAirS IRIS II IntstG InvCap IomedI iParty ISCO Ir Isolage IvaxCp
nadSupEngy SNG nnonExp A AB trbryPk ECP nynRes CAU pRck RKE pAllncInc CAA pPacHIdg CPH rbonEngy CRB rdiotech CTE	118 59 45 753 2 114 3 5 20 30	25.35 1 0.31 13.55 1.07 11.55 17.40 3.30 10.10 1.32	-0.70 -0.02 0.01 -0.20 -0.05 -0.10 -0.50 	GA FnI GAF GSE Sys GVP GalxyNutr GXY GenEmploy JOB GnsisBiovt GBI GenesisEgy GEL GeneBiomed GEB GenStar GNT GlcrWtrSvc HOO	30 85 176 181 144 468 310 1076	23.65 1.01 2.30 0.45 0.65 4.21 0.28 0.27 14.30	0.06 -0.05 -0.04 0.01 -0.01 -0.03	IntAir: IRIS I IntstG Invrns InvCap Iomed iParty ISCO II

						December	21, 2002	_ ¬ p.	
Price Pe	ercentage	Gai	iners	·	And Lose	ers			
	VOLUME	CLOSE	CHG	% CHG		VOLUME	CLOSE	CHG	% СНО
MED	204,300	6.04	+0.94	+18.4	PapckGladFn	9,200	32.50	-4.15	-11.3
EnvrElmnts	24,000	2.39	+0.25	+11.7	lamGold	304,200	4.90	-0.60	-10.9
NewtekBsSvcs	11,700	4.00	+0.35	+9.6	JAlexndrs	22,000		-0.25	-8.
MauiLand	7,200	15.75	+1.25	+8.6	ElitePharm	8,300		-0.16	-8.0
ImgWreSys	47,600	3.25	+0.25	+8.3	SngngMach	78,200	8.68	-0.73	-7.8
Most Ac	tive Issu	es			Diaries				
	VOLUN	ΛЕ	CLOSE	CHG		FRI	THU	W	12/2
Nasdag 100	40,330,6	00	24.82	-0.46	Issues traded	872	886		1,007
SPDR	21,867,8	00	87.38	-2.01	Advances	321	432		468
Diamond	5,871,8	00	82.96	-1.59	Declines	434	343		44
KinrossGld	3,882,1	00	2.55	+0.05	Unchanged	117	111		94
WheatonRvrMnl	2,403,4	00	.92	-0.08	New highs	13	19		3:
SemiConHLDRs	2,171,4	00	22.98	-0.37	New lows	16	17		5
BemaGld	2,081,1	00	1.36	+0.02	zAdv vol (000s)	8,663	11,351		60,15
GldnStar	1,834,0	00	1.80	-0.10	zDecl vol (000s)	36,158	18,016		82,650
EchoBayMn	1,451,1	00	1.30	+0.03	zTotal vol (000s)	45,984	36,643		154,687
SPDR Tch	1,253,8	00	15.03	-0.27	Comp vol (000s)	117,618	91,505		379,463
SP400 SPDRS	1,239,4	00	78.06	-1.29	zBlock trades	n.a.	762		w2,197
Volume	Percenta	ge L	.ead	ers					
	VOLUME	% DIF*	CLOSE	CHG		VOLUME	% DIF*	CLOSE	CHO
AegisRlty	75,200	982.0	x11.40	+0.10	lamGold	304,200	a174.6	4.90	-0.60
PetroCorp	27,700	441.0	10.23	+0.08	NV GldCas	55,000	155.6	7.49	+0.17
AmBiltrite	25,900	286.2	8.95	+0.05	ProvdntEgy	238,500	145.7	6.84	-0.13
RgalBeloit	195,700	260.2	x20.20	+0.32	HanovrCap	15,800	129.2	x6.85	-0.1
iShrMSEMU	114,800	233.3	41.99	-1.00	SngngMach	78,200	119.1	8.68	-0.73
w-Three-day total. z-	primary market								
Highs &	Lows					December	27, 2002	2 4 p.	m. El
New 52-Week	•								
MED n 6. AllncBcpNE s 19. AtlTelNtwk 15.	25 FITRS Tr5 n 8		hrGSInvst hrsLeh1-3		LancerCp TX 9.34 MarkWstEngy n23.25		1.38 Shlbn 10.24 UtdCa	PropII s pital	64.00 35.20

VOL NET STOCK (SYM) 100s CLOSE CHG	STOCK (SYM) VOL NET 100s CLOSE CHG	STOCK (SYM) VOL NET 100s CLOSE CHG	STOCK (SYM) VOL NET 100s CLOSE CHG
Goldfield GV 111 0.44 0.01		MdPenBcp MBP 5 21.95 -0.04	OrlnsHmbld OHB 73 7.63 -0.29
GolfTrAm GTA 56 1.35 -0.04 GormanRupp GRC 38 24.35 -0.55	JKL	MidSoBcp MSL 298 17.70 -0.29 MilestnScnfc MS 2 0.25 -0.06	OverhillFrms OFI 92 1.50
GouvrnrBcp GOV 22 9.50 -0.10		MineStrict NIS 2 0.25 = 0.00 MineSftyAp MSA 35 32.90 −0.70	
Graham GHM 80 8.59 -0.21	JAlexndrs JAX 220 2.70 -0.25	MiramarMng MNG 8596 1.33 -0.03	PQR
• GreyWolf GW 2189 3.88 -0.07	JinpanInt JST 2 3.40 −0.10 Joule JOL 40 0.80 −0.10	MissionW MSW 281 9.85 0.09	
GpSimec ADS SIM 5 0.90	♣KFX Inc KFX 222 2.63 -0.02	MTMills MMX 61 4.65 -0.15	PAB Bksh PAB 42 8.49 0.04 PLC Sys PLC 432 0.58 0.03
HMG Court HMG 8 6.25	Kadantinc KAI 64 15.26 -0.38	MTMills wt 55 1.10 0.10 MooreMed MMD 7 7.15 0.11	PMC Comrcl PCC 23 12.70 0.08
HPSC HDR 69 7.90 0.02 HalifaxCp HX 1 5.90 0.10	KankakeeBcp KNK 1 36.60 –0.15	MooreMed MMD 7 7.15 0.11 MrngStn 40 16.50 –0.35	PS BusPrks PSB 1170 31.85 0.20
HalifaxCp HX 1 5.90 0.10 HallwdRlty HRY 9 82.20 1.50	KeaneInc KEA 1024 8.86 -0.19	MS DJIA2009 73 10.22 0.42	PYR Engy PYR 914 0.31 0.01
HammonsJO A JOH 27 5.31 -0.14	*KinarkCp KIN 32 1.55 0.05	MSAmexPharm 10 9.85 -0.15	PacRimMng PMU 1299 0.51 –0.01
HanovrCap HCM 158 6.85 -0.16	KinrossGld KGC 38821 2.55 0.05 LaBarge LB 317 2.90 0.19	MSS&PMdCp 12 9.78 0.08	Packgdlce ICY 86 1.06 0.06
*HanovrDir HNV 877 0.19	♣LnbgThlmn FS LTS 1817 0.10 0.01	MSBridges 67 9.75 -0.05	♣PalatnTch PTN 254 1.71 -0.09 ParagonTch PTG 10 8.17 0.02
HarkenEgy HEC 2038 0.20	LaidlawGlbl GLL 974 0.06 -0.01	MSDW BRIDGES RBG 32 9.40	ParkNtl PRK 48 97.02 -1.18
HaroldStrs HLD 54 1.03 -0.06	LancerCp TX LAN 25 9.10	MSMktPtcpSP MRP 328 9.98 -0.02 MrgnStnBRIDGES 85 9.28 -0.12	♣ PaxsnCom PAX 1627 2.05 -0.15
HawaiinHldgs HA 94 2.20 0.10	Lannett LCI 212 17.60 -0.37	MrgnStnBRIDGES 85 9.28 -0.12 MorgStnlyBrdg DFB 15 10.34 -0.01	PeaceArch B PAE 21 0.18
HdwayCpRes HEA 44 0.07	*LaserTch LSR 51 0.99	MSDW% SPARQS MGY 41 14.30 -0.25	⇔PapckGladFn PGC 92 32.50 –4.15
HeartIndPtnr HTL 11 5.38 -0.22 HearUSA EAR 354 0.23	♣LazareKap LKI 36 5.45 0.17 LifePnt Inc LFP 253 1.62 -0.03	MSDW2003 SPK 10 15.80 -0.56	♣PelicanFnl PFI 4 4.25
HectorComm HCT 13 12.10 0.05	LifePnt Inc LFP 253 1.62 -0.03 LifestrmTch KFL 205 0.23	MSDWOrd MOR 67 11.50	PeoplesHldg PHC 15 42.25 -0.51 PeriniCp PCR 50 4.29 -0.10
Hemispherx HEB 275 2.20 0.09	LilVernon LVC 44 4.10 -0.10	MSDW8.00% MSP 45 13.70 0.05	PeriniCp PCR 50 4.29 -0.10 PetroCorp PEX 277 10.23 0.08
• Hersha A HT 25 6.57 0.03	LnGtEntn LGF 90 1.95	MSDWPhm RXB 59 11.60 -0.38	PhoenixFtwr PXG 3 6.55
HiShearTch HSR 80 2.52 0.07	LynchCp LGL 71 7.75 -0.05	MSDWNasdPPN 6 13.25 -0.28 MSDW 10% 34 10.45 -0.07	Photoelctrn PHX 63 2.22 -0.02
MerLynDJIAMkt MRZ 58 9.60 -0.31		MSDWNokia 28 3.12 -0.09	PicdlyCafe PIC 83 1.22 –0.08
• HollyCp HOC 314 22.25 -0.35	MNO	MSDWTxInt 13 17.25 -0.50	PnnclData PNS 10 1.49
HollywdCno HWD 280 12.28 -0.04		MSDW9% 11gg	PioneerDrlg PDC 4 3.40
* HooprHolm HH 1183 6.05 -0.33 HorznMedPdt HMP 5 0.58 0.06	MAI Sys NOW 577 0.10 -0.01	MSDWBioTch 18 11.45 -0.32	PlymRub A PLRA 20 1.50 -0.15 PlymRub B PLRB 53 0.95 -0.05
HungTele HTC 126 8.20 0.40	MSDWJnperMJP MJP 31 8.16 0.01	MSDWforS&P 15 9.50 0.03	Polyair PPK 17 5.63 0.03
IGI Inc IG 691 0.63 0.06	♣MadCatzInt MCZ 3423 0.45	MorgnFoods MR 51 1.40 -0.04	PriceLegacy XLG 135 2.67 -0.07
lamGold IAG 3042 4.90 -0.60	MagicLantern GML 60 1.25 0.25	MovieStar MSI 687 0.50 0.02 ♣NBC Cap NBY 25 26.30 -0.23	Probex PRB 256 0.75
iDINE IRN 184 10.50 -0.10		•NTN Com NTN 957 1.19 0.03	Prolongint PRL 386 0.11
ImgWreSys IW 476 3.25 0.25	MarkWstEngy MWE 40 23.15 -0.05	NVR Inc NVR 424 332 -7.49	ProvWorRR PWX 13 7.95 -0.09
ImgWreSys wt 310 0.23 -0.02	MarkWestHC MWP 20 5.69 0.09	NaborInd NBR 8924 35.59 -1.09	<u>ProvdntEgy PVX 2385 6.84 -0.13</u> Psychemed PMD 24 9.33 0.03
# ImpacMtg IMH 6261 12.18 -0.02 ImpOil IMO 128 28.50 -0.10	MarltonTch MTY 32 0.23	♣NtlBevrg FIZ 33 15.40 -0.25	Puradyn PFT 28 1.86 -0.07
ImpOil IMO 128 28.50 -0.10 ImprialPark IPK 7 21.78 -0.12	MarnBrdbndTch MXB 100 0.13 -0.05	NtlHlthRty NHR 26 14.30 -0.36	Questcor QSC 638 0.92
ImplintSci IMX 22 4.20 -0.05	MauiLand MLP 72 15.75 1.25	NtIHIth NHC 18 18.87 -0.63 NatIVision NVI 7 0.37 0.01	♣ Radiologix RGX 1686 2.08 0.08
ImplintSci wt 29 0.55	Maxxam MXM 33 9.16 -0.02 MvrsJwlrs MYR 266 0.32 0.02	NatlVision NVI 7 0.37 0.01 NtrlGsGp NGS 48 3.76 0.16	RateXchng RTX 240 0.29
IncoOppRlty IOT 1 18.81 0.06	McRaeInd A MRIA 2 8.95 0.10	NtrlGsGp wt 5 0.70 0.10	ReadingA RDIA 134 3.80 0.04
♣InnSuitHspty IHT 21 1.40 -0.20	MsrmtSpec MSS 326 2.12 0.03	♣NCE Petro NCN 918 6.90	Refac REF 48 3.86 0.01 RgalBeloit RBC 1957 20.20 0.32
InSiteVisn ISV 1062 0.70 0.08	MedTchSys MPP 173 2.24 -0.10	Nematron NMN 17 0.10	Rentech RTK 1726 0.44 0.03
* IntelliChck IDN 458 7.12 -0.38	Med4.com MDM 4 0.08 -0.02	NV GldCas UWN 550 7.49 0.17	RetrctblTch RVP 23 3.83 0.03
IntlgtSys INS 28 1.64 0.02 IntAirSupGp YLF 1 0.23 -0.01	MedixRes MXR 1098 0.70 0.02	NewDrag A NWD 119 0.47 -0.01	Rheometric RHM 201 0.80 0.35
IRIS IRI 70 2.33 -0.02	Medtox TOX 61 7.06 -0.19 ♣Memry MRY 4 1.65	NE Realty NEN 1 40 -0.05 NewtekBsSvcs NKC 117 4 0.35	RicaFoods RCF 33 0.98 -0.01
IntstGC IGC 12 3.30 -0.04	♣ Memry MRY 4 1.65 MerchGp MGP 48 22.23 -0.02	NrdcAmTkr NAT 247 13.55 0.04	RichmotMn RIC 1369 3.78 -0.14
InvrnssInv IMA 374 13.75 0.08	MrcryAir MAX 16 3.65	NAmPaladm PAL 822 3.31 -0.02	RivieraHldg RIV 30 4.50 RivieraTool RTC 15 1.31 –0.01
InvCapHldg ICH 10 2.03 0.13	MrtaHsptltv MHG 10 4.94 -0.01	NoTchint NTI 13 3.85 -0.09	RobrtsRity RPI 319 6.10 -0.20
lomedInc IOX 382 1.34 0.04	MrLynStrat DSP 10 9.35 -0.05	NstorTch NSO 139 0.21 0.01	Rotonics RMI 82 1.09 -0.03
iParty IPT 121 0.19	MrLynSTI nts DSK 23 9.65 0.44	OH Art OAR 3 13.50 0.75	
ISCO Intl ISO 609 0.33 -0.01	MrLyn 10Indx DTY 43 8.55 0.05	OlympcCscde OLY 5 0.45	STU
Isolagen ILE 30 5.30 0.20 IvaxCp IVX 5944 12.15 -0.10	MrLynOil nts OGN 31 7.40 −0.25 Merimac MRM 12 4.75	ON2 Tech ONT 1968 0.23 OneLiberty OLP 62 15.32 -0.07	310
IvaxDiag IVD 94 1.45 -0.06	MicAnthJwl MAJ 5 1.58 -0.02	OrioleHmB OHCB 2 4.77	SJW Cp SJW 19 79.60 0.43
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Pharm 10 9.85 –0.15	Packimining PWIU 1299 0.51 -0.01
dCp 12 9.78 0.08	Packgdice ICY 86 1.06 0.06
es 67 9.75 -0.05	♣PalatnTch PTN 254 1.71 -0.09
DGES RBG 32 9.40	ParagonTch PTG 10 8.17 0.02
DSP MRP 328 9.98 -0.02	ParkNtl PRK 48 97.02 -1.18
BRIDGES 85 9.28 -0.12	◆PaxsnCom PAX 1627 2.05 -0.15
Brda DFB 15 10.34 -0.01	PeaceArch B PAE 21 0.18
ARQS MGY 41 14.30 -0.25	◆PapckGladFn PGC 92 32.50 -4.15
03 SPK 10 15.80 -0.56	♣PelicanFnl PFI 4 4.25
d MOR 67 11.50	PeoplesHldg PHC 15 42.25 -0.51
00% MSP 45 13.70 0.05	PeriniCp PCR 50 4.29 -0.10
m RXB 59 11.60 -0.38	◆ PetroCorp PEX 277 10.23 0.08
sdPPN 6 13.25 -0.28	PhoenixFtwr PXG 3 6.55
0% 34 10.45 - 0.07	Photoelctrn PHX 63 2.22 -0.02
kia 28 3.12 -0.09	PicdlyCafe PIC 83 1.22 –0.08
Int 13 17.25 -0.50	PnnclData PNS 10 1.49
11	PioneerDrlg PDC 4 3.40
oTch 18 11.45 -0.32	PlymRub A PLRA 20 1.50 -0.15
rS&P 15 9.50 0.03	PlymRub B PLRB 53 0.95 -0.05
ods MR 51 1.40 -0.04	Polyair PPK 17 5.63 0.03
r MSI 687 0.50 0.02	PriceLegacy XLG 135 2.67 -0.07
NBY 25 26.30 -0.23	Probex PRB 256 0.75
NTN 957 1.19 0.03	ProlongInt PRL 386 0.11
NVR 424 332 -7.49	ProvWorRR PWX 13 7.95 -0.09
NBR 8924 35.59 -1.09	◆ ProvdntEgy PVX 2385 6.84 -0.13
FIZ 33 15.40 -0.25	Psychemed PMD 24 9.33 0.03
ty NHR 26 14.30 -0.36	Puradyn PFT 28 1.86 -0.07
NHC 18 18.87 -0.63	Questcor QSC 638 0.92
n NVI 7 0.37 0.01	*Radiologix RGX 1686 2.08 0.08
NGS 48 3.76 0.16	RateXchng RTX 240 0.29
wt 5 0.70 0.02	Reading A RDIA 134 3.80 0.04
NCN 010 (00	Refac REF 48 3.86 0.01
NMN 17 0.10	RgalBeloit RBC 1957 20.20 0.32
s UWN 550 7.49 0.17	Rentech RTK 1726 0.44 0.03
A NWD 119 0.47 -0.01	RetrctblTch RVP 23 3.83 0.03
NEN 1 40 -0.05	Rheometric RHM 201 0.80 0.35
Svcs NKC 117 4 0.35	RicaFoods RCF 33 0.98 -0.01
kr NAT 247 13.55 0.04	RichmntMn RIC 1369 3.78 -0.14
dm PAL 822 3.31 -0.02	RivieraHldg RIV 30 4.50
NTI 13 3.85 -0.09	RivieraTool RTC 15 1.31 -0.01
NSO 139 0.21 0.01	RobrtsRity RPI 319 6.10 -0.20
DAR 3 13.50 0.75	Rotonics RMI 82 1.09 -0.03
-J- OLV F DAF	
ONT 1968 0.23	STU
tv OLP 62 15.32 -0.07	310
	SJW Cp SJW 19 79.60 0.43
	3JW CP 3JW 19 /9.60 0.43
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<i>J</i>	

DIV YLD CLOSE CHG

1.31e 12.4 10.55 -0.25 2.25 8.0 28 ... 1.94 7.4 26.38 -0.02

PREFERRED STOCK LISTINGS

STOCK DIV YLD CLOSE CHG

	PREF
Friday, December 27, 2002	STOCK DIV YLD CLOSE CHG
NET	WintrstCap pf 2.25 8.8 25.50
	NYSE
STOCK DIV YLD CLOSE CHE AllgntCapTr 99 8.9 11.10 0.50 Amex TIERS 92 0.10 ArgoCapTr pf 1.10 19.3 5.71 0.01 ArgoCapTr pf 1.10 19.3 5.71 0.01 ClrdoBus pf 1.00 9.5 10.50 0.20 FCB/NC CapTril 2.10 7.9 26.60 0.05 FCB/NC CapTril 2.10 7.9 26.80 0.15 FCB/NC CapTril 2.10 7.9 26.9 26.0 0.20 FCB/NC CapTril 2.10 7.9 26.0 0.20	
MertynSt nts 9,75 0.05 MertynAmpen. 80p 44,70 e.70 MongPwr pfA 4.40 .83 52.90 1.90 MSDWQualcm 326 9.8 33.27 -0.48 StrcPdtSPP Tr 10.02	X Aptimy ptc 2.19 9.0 24.30 -0.04 X Aptimy pfc 2.21 9.0 24.30 -0.04 X Aptimy pfc 2.23 9.0 25.90 -0.00 X Aptimy pfc 2.23 9.0 25.90 -0.00 Aptimy pfc 2.53 9.7 25.95 -0.00 Aptimy pfc 2.63 9.7 25.56 -0.02 Aptimy pfc 2.7 25.06 -0.27 Ardistioniii pfc 2.99 7.5 30.60 -0.27 Ardistioniii pfc 2.99 7.5 30.60 -0.27 Ardistioniii pfc 2.99 8.9 25.54 -0.05 ASSICCA pfc 1.91 7.0 25.55 -0.05 AvainBay pfc 2.00 8.0 25.15 -0.10 BSCC 4.00 pfc 1.79 7.12 5.08 -0.08 BWY Capill pfc 1.76 6.9 25.34 0.11 BNY Capill pfc 1.76 6.9 25.34 0.11 BNY Capill pfc 1.72 6.7 25.78 0.23 BRE pfc 2.00 7.9 25.75 0.06 BSCC 4.00 pfc 2.00 8.00 25.15 0.00 BSCC 4.00 pfc 2.00 7.9 25.75 0.06 BSCC 4.00 pfc 2.00 8.00 25.00 0.00 BSCC 4.00 pfc 2.00 8.00 25.00 0.00 BSCC 4.00 pfc 2.00 26.26 26.20 0.20 BAC 6.00 pfc 1.17 7.76 2.00 0.00 BAC 6.00 pfc 1.17 7.76 2.00 0.00 BAC 6.00 pfc 1.17 7.76 0.00 0.00 0.00 0.00 0.00 0.00 0.0

	N	A	SD	AQ
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NASDAQ	Х
BBC Cap pf 2.38 9.5 25.14 0.09	
BkUtdCap pfB 2.40 9.3 25.80 0.39	
CapCross pf 1.03 9.4 10.99 0.17	
CentBcp pf .83 8.3 10.04 -0.11	Х
CityHldg pf 3.55e 13.9 25.45	Х
CostlBcp pfA 2.28 9.0 25.31 -0.34	Х
CoastalCp Tr 1.20e 4.7 25.34 –0.28	Х
DoralFnl pfB 2.09 7.1 29.25 0.65	
DuraAuto pf 1.88 10.4 18.10 -0.19	
Dynex pfB .29e 1.3 22 0.25	
EmmComm pfA 3.13 8.1 38.75 -1.24	
ExcoRes pf 1.05 6.1 17.29 –0.02 FdltyCap pf .84 8.4 10.05 –0.05	
FdltyCap pf .84 8.4 10.05 –0.05	Х
FstBks pf 2.31 8.9 26 0.25	
FstPfdCapTr II 2.56 9.3 27.50 –0.40	
FstPfdCapTr II 2.56 9.3 27.50 –0.40 FrstPfCapTrIII 2.25 8.4 26.70 0.15	*
1stSrcII pf .98m 5.1 19.40 0.40	*
GBCI Cap pf 2.19 8.7 25.10 0.49 HanckHldg pfA 1.60 4.9 32.99 –0.45 Huntngtn pf 1.97 7.6 25.76 0.38	
♣ HanckHldg pfA 1.60 4.9 32.99 –0.45	
Huntngtn pf 1.97 7.6 25.76 0.38	
Integra Cap pf 2.06 8.2 24.99 0.35 JamesnInn pfA 2.31 13.4 17.24 0.56	
JamesnInn pfA 2.31 13.4 17.24 0.56	
Jamesninn pfS 1.70 13.9 12.26 –0.07	Х 💠
Lakeland pf .90 9.0 10.05 0.03	*
Lakeland pf .90 9.0 10.05 0.03 MVBI Cap pf .98m 4.4 22.08 MatrixBcp pf 2.50 10.0 24.95 –0.10	
MatrixBcp pf 2.50 10.0 24.95 -0.10	
MerLynSTRIDES 24.75 -0.05	
Middltn ptA 2.13 12.3 17.38 -0.14	
MS Eqty nts 9.96 -0.09	
PFBI CapTr 2.44 11.1 22.01 -0.19 PennFst pf .86 8.6 10	
PennFst pf .86 8.6 10	
PeopPfd pfA 2.44 10.0 24.39 0.19 PriceLegcy pf 1.40 8.4 16.74 0.04	
DroEac A of 1 72 11 1 15 52 _0 25	

SthsdBcsh p

NIV	VID CLOSE CIE	I —	Willersteap pr 2.27	0.0 27.70		Citigroup pfQ 1.14e 4.8 24 0.65	ľ
	YLD CLOSE CHG		NYS			Citigroup pfR 1.14e 4.7 24.06 -0.09	l
.99	8.9 11.10 0.50 9.20 0.10	l_	1413	<u>, </u>		Citigroup pfW 1.75 6.8 25.65 –0.03 ClvdElec pf 7.40 7.4100	l
	19.3 5.71 0.01		ABN Am pfA 1.88			CslFnl TOPrS 2.09 16.1 13 -0.21	l
	9.5 10.50 0.20		ABN Am pfB 1.78	7.0 25.58 -0.03 8.6 25.80 0.29	Х	ColonICp Tr 2.08 8.1 25.55 -0.19	l
	7.9 26.60 0.05 8.8 10.65 -0.35			24.0 14.10 -0.10		ColoniProp pfC 2.31 8.8 26.18 0.28 ColoniProp pfA 2.19 8.7 25.11 -0.05	l
	10.7 8.22 -0.31		AGL Cap TruPs 2.00	7.6 26.40 0.19	χ	ComcastHldg 1.43 6.2 23.10 0.46	l
pfB	0.85 -0.25	l	AMR PINES 1.97			ComEd TOPrS 2.12 8.4 25.20 0.10	l
	11.8 19.20 0.20 9.0 26.80 0.15		ANZ pf 2.00 ANZ II pf 2.02	7.9 25.46 0.16 7.9 25.72 0.29		ComercaCap pfZ 1.90 7.3 25.90 –0.65 ComrclRlty pf 2.25 8.8 25.70	l
	11.7 24.80	^	AT&T PINES 2.03	7.9 25.75 0.05	x	CompassTr 1.84 7.3 25.25 0.16	ľ
1.15	8.3 13.82 0.05	Х	AT&T 8 1/4 PNS 2.06			ConAgraCap pfB 1.25 5.3 23.80 0.05	l
.85 ts	8.5 10 0.10 8 -0.30		AbyNtn pfA ADS 2.19 Aetna nts 2.13	8.4 26.05 -0.04 8.2 25.95 -0.05		ConEdPINES 1.33e 5.1 26.30 -0.01 ConEd PINES39 1.84 7.0 26.30 0.10	l
	22.5 4 0.01		AFC Cap CorTS 1.94e			ConEd pf 5.00 6.3 79 0.34	l
nts	6.70 -0.15		Agrium COPrS 2.00	9.0 22.31 0.16		ConEd PINES41 1.88 7.0 26.75 0.10	l
	6.2 31.90 0.20		AL Pwr ntsA 1.78 AL Pwr ntsB 1.75			CmrsEngy TOPrS 2.31 9.6 24 0.92	l
nts 3.25	9.60 -0.20 13.1 24.75 -0.35		AL Pwr ntsC 1.75			CmrEgyll TOPrS 2.05 9.3 22.05 0.20 CsmrEngy TOPrS 2.09 9.6 21.75 0.05	l
ts	7.30 -0.30		AL Pwr ntsJ 1.69			Corng nts 2.00e 12.7 15.75 0.25	١
	13.0 18.30 0.05		AlbEngy pfA 2.38	26.70 0.15 8.9 26.72 0.03		CpOffcProp pfE 2.56 9.6 26.80 0.06	l
p .61p	6.1 33.50 -0.62 32.80 -0.40		AlexREEq pfA 2.38 AllenTele pfD 3.88			CpOffcProp pfF 2.47 9.5 26.10 -0.26 CorrCorp pfA 2.00a 9.4 21.25 0.15	l
1.34	9.6 13.95 0.10		AllstFng CorTS 2.00e	7.6 26.45	ı ^	CorrCorp pfB stk 24.90 0.08	l
	17.8 7.25 -0.10		AmBev ADS .28e			Cntrywd CorTS 2.00 7.9 25.16 0.01	l
xDef	8.98 0.13 9.30 0.24			19.3 11.05 0.05 9.5 24.29 0.41	١.	CoxComm DECS 6.86 22.9 29.92 0.07 CrescentRE pfA 1.69 8.9 18.90 -0.20	l
0	8.20 -0.20		AmExpress pfA 1.75		"	CrimmiMae pfB 21.10 0.11	l
cs .38p	20.33 -0.08		AmFnlCap TOPrS 2.28	9.1 25.15 0.30		CrimmiMae pfF 9.10 0.15	l
nts	7.98 -0.17		AmGenl TOPRS A 1.97 AmGenCap TruPs 2.01		Ι.	CriimiMae pfG 9.15 0.12	l
s BAC 1 84	33.95 -0.03 7.2 25.49 -0.11		AmRE Ptnrs pf stk	7.37 0.02	٠	CrownAmRity pf 5.50 9.8 56 -0.50 DQE PINES 2.09 8.1 25.92 0.17	l
.26p	13.66 -0.14	Х	AON Cap CorTS 2.05	9.1 22.61 -0.16		DelmarPI nf	l
5	9.47 -0.08	Х	AonCorTS 1.94	8.5 22.94 0.06		DeltaAir nts 2.03 15.4 13.20 -0.05 DetEd 7 3/8 1.84 7.3 25.28 -0.02 DetEd 7 5/8 1.91 7.6 25.19 0.14	l
S	9.75 0.05	X	Aptinv pfC 2.25 Aptinv pfD 2.19			DetEd 7 3/8 1.84 7.3 25.28 -0.02	l
n .80p A 4.40	44.70 -0.70 8.3 52.90 1.90	x	Aptiny pfG 2.34			DetEd QUIDS Jr 1.89 7.5 25.05 -0.10	l
m 3.26	9.8 33.27 -0.48	Х	AptInv pfH 2.38	9.4 25.20		DevDivRlty pfC 2.09 8.4 24.95 -0.06	ľ
Tr	10.02	Х	AptInv pfP 2.25	9.0 25 0.40		DevDivRlty pfD 2.17 8.7 25	l
4.25	7.1 59.50 0.25 9.1 25.38 -0.08		AptInv pfQ 2.53 AptInv pfR 2.50	9.7 25.95 -0.01 9.5 26.40 0.09		DevDivRltyN pf 2.15 8.4 25.60 0.10 DisneyStrPdts .37e 1.5 24.91 0.02	l
n 2.31	9.2 25.98 0.27		ApplachPwr ntsA 1.80	7.3 24.65 -0.24		Disney Quibs 1.75 6.7 26.06 -0.19	l
	8.4 26.10 -0.10		ApplachPwr ntsB 1.83	7.4 24.80 0.05		DominRes pfA 2.10 7.7 27.20 0.17	l
4.36	6.9 63.41 -0.50		Aquila QUIBS 1.97			DuPont pfB 4.50 5.3 85.25 -0.75	l
4./5	6.9 69.25 -0.81 17.99 0.29		ArchstnSmith pfA 2.29 ArchstnSmith pfD 2.19	7.5 30.60 -0.27 8.4 26 -0.05		DukeCap QUIPS 1.84f 7.4 24.72 -0.08 DukeCap TruPs 2.09 8.1 25.76 0.01	l
	16.50		ASBCCap pf 1.91			DukeCap TOPrS 1.84 7.4 25 0.04	L
	15.10 0.25	4	AssocEstate pf 2.44			DukeCap pfQ 1.80 7.2 24.90 0.08	ŀ
	15.10		Aus&NZ Bk pf 2.28 AvalnBay pfD 2.00			DukeCap pfV 1.80 7.2 25.10 -0.10	ŀ
	14.54 -0.11 14.10		AvalnBay pfH 2.17			DukeEngy ntsC 1.65 6.3 25.99 0.02 DukeRlty pfD 1.84 7.3 25.30 0.04	l
	21.15 0.20		Avista pfA 1.97	8.3 23.70 0.18		DukeRlty pfE 2.06 8.0 25.78 0.01	l
251	23.15 0.25		BGE Cap pfA 1.79			DukeRlty pfl 2.11 8.0 26.50 0.05	l
s 3.56e	15.6 22.75 -0.05 16.40 -0.10		BNY CapIII pfD 1.76 BNYCapTr pfE 1.72	6.9 25.34 0.11 6.7 25.78 0.37		DuqsnCap pfA 2.09 8.3 25.15 0.15 DuqsnLt QUIBS 1.84 7.3 25.10	L
.92	8.7 10.55 0.18		BRE pfB 2.02	7.9 25.73 0.23		DugsnLt pf 1.68 6.0 27.80 0.09	L
.90	7.9 11.38 -0.22	1	BRE Prop pfA 2.13	8.4 25.40 -0.10	х		L
				01127110 0120			
	9.21 -0.04		BSCH Fin pfF 2.03	7.9 25.60 0.01		EIX QUIPS A 21.73 -0.37	
S 2.09	9.21 -0.04 9.1 23 -0.30		BSCH Fin pfF 2.03 BSCH Fin pfG 2.03	7.9 25.60 0.01 7.9 25.75 0.06		EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14	
S 2.09 1.02a	9.21 -0.04		BSCH Fin pfF 2.03 BSCH Fin pfG 2.03 BSCH Fin pfJ 1.84 BSCH Fin pfQ 2.16	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23		EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14 Eksprtfinns pf 2.17 8.6 25.35 -0.05 ElPasoEngy pfC 2.38 13.0 18.28 -0.22	
1.02a 1.06a 1.00	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25		BSCH Fin pfF 2.03 BSCH Fin pfG 2.03 BSCH Fin pfJ 1.84 BSCH Fin pfQ 2.16 BAC CapTrI 1.75	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04		EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14 Eksprtfinns pf 2.17 8.6 25.35 -0.05 ElPasoEngy pfC 2.38 13.0 18.28 -0.22 EDS PRIDES 3.81f 17.7 21.48 -0.26	
1.02a 1.06a	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25 9.82		BSCH Fin pfF 2.03 BSCH Fin pfG 2.03 BSCH Fin pfJ 1.84 BSCH Fin pfQ 2.16 BAC CapTrI 1.75 BAC Cap Tr II 1.75	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04 6.7 26.25 0.01		EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14 Eksprtfinns pf 2.17 8.6 25.35 -0.05 ElPasoEngy pf C 2.38 13.0 18.28 -0.22 EDS PRIDES 3.81f 17.7 21.48 -0.26 EmpDistElc pf D 2.13 8.1 26.40 -0.08	
1.02a 1.06a 1.06 1.06 Tr	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25 9.82 8.80 0.17		BSCH Fin pfF 2.03 BSCH Fin pfG 2.03 BSCH Fin pfJ 1.84 BSCH Fin pfQ 2.16 BAC CapTrI 1.75	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04		EIX QUIPS A 21.73 –0.37 EIX QUIPS B 23 –0.14 Eksprtfinns pf 2.17 8.6 25.35 –0.05 ElPasoEngy pfC 2.38 13.0 18.28 –0.22 EDS PRIDES 3.81f 17.7 21.48 –0.26 EmpDistElc pfD 2.13 8.1 26.40 –0.08 EntryyAR QUIPS 2.13 8.4 25.35	
0S 2.09 1.02a 1.06a FA 1.00 Tr	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25 9.82 8.80 0.17 9.90 0.03 10.05 0.01		BSCH Fin pff 2.03 BSCH Fin pfg 2.03 BSCH Fin pfJ 1.84 BSCH Fin pfQ 2.16 BAC CapTrl 1.75 BAC Cap Tr II 1.75 BAC Cp Tr .47e BancwestCap pf 2.38 BankAm TOPrS 1.75	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04 6.7 26.25 0.01 1.8 26.35 8.6 27.75 -0.04 7.0 25.07 -0.12		EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14 Eksprtfinns pf 2.17 8.6 25.35 -0.05 EIPasoEngy pf 2.38 13.0 18.28 -0.22 EDS PRIDES 3.81f 1.77 21.48 -0.26 EmplistElc pf0 2.13 81.26.40 -0.08 EntrgyAR QUIPS 213 84.25.35 EntrgyGlf pfA 2.19 8.7 25.06 0.05 EntrgyGlf pfA 2.50 7.0 50	
25 2.09 1.02a 1.06a 7A 1.00 Tr RS SSP 2.13	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.25 9.7 10.35 -0.25 9.82 8.80 0.17 9.90 0.03 10.05 0.01 8.7 24.60		BSCH Fin pff 2.03 BSCH Fin pf6 2.03 BSCH Fin pf9 2.16 BSCH Fin pf0 2.16 BAC CapTrl 1.75 BAC Cap Tr II 1.75 BAC Cp Tr 4.78 BancwestCap pf 2.16 BankAm TOPr5 1.75 BkAm CorTS 1.75	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04 6.7 26.25 0.01 1.8 26.35 8.6 27.75 -0.04 7.0 25.07 -0.12 7.0 25.10 0.05	X	EIX QUIPS A 21.73 -0.37 EIX QUIPS B 23 -0.14 Eksprtfinns pf 2.17 8.6 25.35 -0.05 ElPasoEngy pf 2.23 31.0 18.28 -0.26 END PRIDES 3.81f 17.7 21.48 -0.26 EmpDistElc pf 0.13 8.1 26.40 -0.08 Entrygy AG (UIPS 213 84 25.35 Entrygy Gif pf A 2.19 8.7 25.06 0.05 Entrygy (if pf A 2.19 0.05 0.05 Entrygy (if pd 3.20 0.05 0.05 0.05 Entrygy (if pd 3.20 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0	
25 2.09 1.02a 1.06a 7A 1.00 Tr RS SSP 2.13	9.21 -0.04 9.1 23 -0.30 8.0 12.75 8.6 12.30 -0.20 9.82 8.80 0.17 9.90 0.03 10.05 0.01 8.7 24.60 8.3 24.34 0.19		BSCH Fin pff 2.03 BSCH Fin pf6 2.18 BSCH Fin pf0 2.16 BAC Cap Tr II 1.75 BAC Cap Tr II 1.75 BAC Cap Tr II 2.78 BAC Cap Tr II 2.78 BAC Cap Tr II 2.78 Bankm TOPS 1.75 BkAM Cort 5 1.75 BkAM cort 5 1.75 BkOne pfV 2.00	7.9 25.60 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04 6.7 26.25 0.01 1.8 26.35 8.6 27.75 -0.04 7.0 25.07 -0.12 7.0 25.10 0.05 7.3 27.22 0.05	x x	EIX QUIPS A 21.73 -0.37 Elksprtfinns pf 2.17 8.6 25.35 -0.05 Elksofteny pf 2.38 13.0 18.28 -0.22 EDS PRIDES 3.81f 17.7 2148 -0.26 EmpDistElc pfD 2.13 8.1 26.40 -0.08 EntryyRR QUIPS 2.13 8.4 25.35 EntrygNGF pf 2.19 8.7 25.06 0.05 EntrygNGF pf 3.50 7.0 50 EntrygNGF pf 3.50 7.0 50 EntryORF pf	
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2.38 B 2.40 2.31 1.054	9.21 -0.04 9.1 23 - 0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.20 9.7 10.35 -0.20 9.9 0.03 8.7 24.60 8.8 0.17 8.8 0.17 8.9 0.03 8.7 24.60 9.5 25.14 0.09 9.3 25.80 0.39 9.4 10.99 0.17 8.3 10.04 -0.11 8.3 10.04 -0.11 9.0 25.31 -0.34 4.7 25.34 -0.28 1.3 27.5 -0.26 1.4 18.10 -0.19 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.29 -0.05 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.29 -0.05 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.29 -0.05 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.29 -0.05 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.29 -0.05 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.39 -0.45 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.39 -0.45 8.9 26 0.25 8.1 38.75 -1.24 6.1 17.39 -0.45 8.9 26 0.25 8.9 26 0.25 8.1 38.75 -1.24 9.1 10.05 9.1 10.	X X X X X X X X X X X X X X X X X X X	BSCH Fin pf E 203 BSCH Fin pf E 203 BSCH Fin pf J 184 BAC Capt T 1 1.75 BAC Cap T 1 1.75 BKOne pf V 2.00	7.9 25.50 0.01 7.4 24.87 -0.03 8.2 26.25 0.23 8.2 26.25 0.23 8.2 26.25 0.23 8.6 27.75 -0.04 7.0 25.07 -0.12 7.0 25.07 -0.12 7.0 25.07 -0.12 7.0 25.07 -0.12 7.6 26.45 0.02 7.8 27.37 6.6 24.95 -0.04 6.9 26.05 7.8 25.76 -0.14 7.0 25.07 -0.12 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.76 -0.14 7.8 25.70 0.05 7.2 26.65 0.25 8.0 25.15 -0.10 8.9 25.10 0.05 8.9 25.25 0.05 8.9 25.25 0.05 8.9 25.25 0.05 8.9 25.25 0.05 8.9 25.25 0.05 8.9 25.25 0.05 8.9 25.25 0.04 8.9 25.25 0.05 8.9 25.20 0.10 8.9 25.20 0.10 8.9 25.30 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 25.50 0.10 8.9 2	x x x	EIX QUIPS A	
2.38 B 2.40 2.31 1.054	9.21 -0.04 9.1 23 - 0.30 8.0 12.75 8.6 12.30 - 0.20 8.6 12.30 - 0.20 9.7 10.35 - 0.25 9.82 8.80 0.17 9.90 0.03 10.05 0.01 8.7 24.60 0.1 8.7 24.60 0.1 8.3 24.34 0.19 9.5 25.14 0.09 9.3 25.80 0.39 9.4 10.99 0.17 8.3 10.04 -0.11 8.4 10.05 -0.05 8.4 10.52 -0.05 8.5 10.05	X X X X X X X X X X X X X X X X X X X	BSCH Fin pff 2.03 BSCH Fin pf6 2.03 BSCH Fin pf0 2.16 BAC CapTr 1 1.75 BAC Cap Tr 1 1.75 BAC Cap Tr 1 4.76 BAC Cap Tr 1	7.9 25.56 0 0.01 7.4 24.87 -0.03 8.2 26.25 0.23 6.7 26.27 0.04 6.7 26.27 0.04 6.7 26.27 0.04 6.7 26.27 0.04 6.7 26.27 0.04 6.7 26.27 0.04 6.7 26.25 0.01 8.6 27.75 -0.04 8.6 27.75 -0.04 6.7 26.27 0.05 6.7 0.25.07 0.05 7.8 27.37 0.05 7.8 27.37 0.05 7.8 27.37 0.05 7.8 27.37 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.8 25.50 0.05 7.2 26.65 0.25 0.25 0.25 0.25 0.25 0.25 0.25 0.25	x x x	EIX QUIPS A 21.73 -0.37 21.75 -0.75 21.75	
2.38 B 2.40 2.31 1.054	9.21 -0.04 9.1 23 - 0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25 9.82 8.80 0.17 9.90 0.03 10.05 0.01 8.7 24.60 8.3 24.34 0.19 9.5 25.14 0.09 9.3 25.80 0.39 9.4 10.99 0.17 8.3 10.04 -0.11 3.9 25.45 9.0 25.31 -0.34 4.7 25.34 -0.25 1.3 22 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 25.0 1.3 21 0.20 1.3 22 0.25 1.3 82.7 25.0 1.3 21 0.20 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 24 0.25 1.3 24 0.25 1.3 25 0.25 1.3 26 0.25 1.3 27 38 -0.40 8.7 25.10 0.49 4.9 32.99 -0.45 1.3 21 0.26 1.3	X X X X X X X X X X X X X X X X X X X	BSCH Fin pf E 203 BSCH Fin pf E 203 BSCH Fin pf J 184 BAC Capt T 1 1.75 BAC Cap T 1 1.75 BKOne pf V 2.00	7.9 25.50 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 8.2 26.25 0.23 8.2 26.25 0.23 8.6 27.75 -0.04 8.6 27.75 -0.04 7.0 25.07 -0.12 7.0 25.10 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.22 0.05 7.3 27.37 6.9 26.59 0.05 7.8 25.50 0.05 7.2 26.65 0.25 8.5 25.00 8.7 25.30 8.7	x x x	EIX QUIPS A	
S 2.09 1.02a 1.06a A 1.00 Tr SS SSP 2.13 2.01 2.33 8.1 2.09 1.08 A 1.02 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 1.00 8.1 8.8 8.1 8.1 8.1 8.2 9.8 8.4 8.2 9.8 8.4 8.2 9.8 8.4 8.6 8.1 8.1 8.1 8.1 8.1 8.2 9.8 8.8 8.2 9.8 8.8 8.2 9.8 8.8 8.2 9.8 8.8 8.2 9.8 8.8 8.2 9.8 8.8 8.3 8.3 8.3 8.3 8.3 8.3 8.3 8.3 8	9.21 -0.04 9.1 23 - 0.30 8.0 12.75 8.6 12.30 -0.20 9.7 10.35 -0.25 9.82 8.80 0.17 9.90 0.03 10.05 0.01 8.7 24.60 8.3 24.34 0.19 9.5 25.14 0.09 9.3 25.80 0.39 9.4 10.99 0.17 8.3 10.04 -0.11 3.9 25.45 9.0 25.31 -0.34 4.7 25.34 -0.25 1.3 22 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 24.00 8.9 26 0.25 1.3 82.7 25.0 1.3 21 0.20 1.3 22 0.25 1.3 82.7 25.0 1.3 21 0.20 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 22 0.25 1.3 24 0.25 1.3 24 0.25 1.3 25 0.25 1.3 26 0.25 1.3 27 38 -0.40 8.7 25.10 0.49 4.9 32.99 -0.45 1.3 21 0.26 1.3	X X X X X X X X X X X X X X X X X X X	BSCH Fin pf E 203 BSCH Fin pf 218 BAC cap Tr 1	7.9 25.50 0.01 7.9 25.75 0.06 7.4 24.87 -0.03 8.2 26.25 0.23 8.2 26.25 0.23 8.2 26.25 0.23 8.6 27.75 -0.04 7.0 25.07 -0.12 7.0 25.10 0.05 7.3 27.22 0.05 7.8 27.37 7.6 26.45 0.02 7.8 27.37 7.6 26.45 0.02 7.8 27.37 7.8 25.76 -0.14 9.0 24.95 -0.05 9.2 26.65 0.25 9.2	x x x	EIX QUIPS A	

	STOCK	DIV	YLD CLOSE	NET CHG	STOCK
	G&L RIty pfB				MerLynDep SE
	Gabelli PRD	1.74	0.7.20	_1 07	MerLyn pfA
	GabelliConv pf GabelliEqTr pf		7.8 25.75 6.8 26.40	0.15 -0.01	MerLyn pfB MerLyn pfC
				0.15	MerLyn pfD
	GabelliMiti pf GenAminv pf	1.98	7.7 25.68 7.0 25.65		MerLyn pfE MerLyn pfF
•	GEC PINES 6.1	10	25.37	0.11	MerPP UPC-1
	GenGrthProp pf	1.81	5.6 32.39		MerLynDepTRUC MorLynDop
	GenMtr PINES GenMtr nts32	.92e	7.4 24.88 3.7 25.08		MerLynDep MerLynPP
	GenMtr QUIBS	1.81	7.3 24.63	-0.09	MidAmApt pfl
	GenMtr nts41 GenMtr nts52	1.81	7 3 24 95	0.05	MidAmApt pf MillsCpdserB
	GenMtr nts51	1.84	7.3 25.09	0.12	Mirant pfA
	GA PwrCap pfA GAPwrCap	1.78		0.06	MsnCap MIPS / MsnCap MIPS
	GA Pwr PINES	1.72	6.9 24.85	-0.15	MSPwr
	GA Pwr ntsB GA Pwr ntsD		6.4 25.91 6.4 26	0.01 -0.05	MS Pwr pfB MT Pwr QUIP:
	GettyRlty pfA 1		7.1 25	-0.50	MorgStan nts
	Glnborough pfA GlimchRlty pfB			-0.07 0.15	MtrolaCap pf <i>l</i> NB Cap pf
		2.08	8.3 25	0.15	NSP Fin TOPr
	GrandMetro pfA GtAtlPac QUIBS				NVPCap QUIPS NVP Cap pfB
	GtLks REIT pfA			0.22	NtlAustBk pf
	GlfPwrCp QUIPS	1.91	7.6 25.03		NtlComrcCpTi
	HL&P Cap pfA HRPT Prop pfB	.38e	1.5 25.55		NtlWstmin pf/ NtlWstmin pf
	HRPT Prop pfA	2.47	9.4 26.25	-0.09	NatwdFnl pf/
	HSBC pfÉ HarrsPfCap pfA	1.81 1.84	7.1 25.35 7.3 25.11	0.10	♣ NewPlnExcl pfl NewsCpOvr pfl
	HrtfrdCap pfA	1.93	7.7 25.05	0.05	NewsCpOvr pfB
	HrtfrdLf pfA Hrtfrd TruPs B	1.80	7.1 25.25 7.3 26.08	-0.04 0.05	♣ Nexen pf ♣ Nexen pfA
	HIElec TOPrS	2.09	8.3 25.20		NiSource PIES
	HithCrProp pfA HithCrProp pfB		7.9 24.90 8.6 25.20	-0.02 -0.10	NSoRlwy pf NrtlInvr ADS
÷	HIthCrRE pfB		8.8 25.20		NoIN PS pfA
	HeclaMin pfB Heco QUIPS	1.83	33 7.4 24.81	0.06	NoStatesPwr PINI ♣ NrthGrm pfB
	Hercules TOPrS		11.0 21.40		NW Air QUIBS
	HighwdProp pfB HighwdProp pfD				NowestCp NowstrnCap pf
	HiltnHtl QUIBS	2.00	8.1 24.80	0.05	Nowstrn pfA
*	HomeProp pfF		8.7 25.90		NovaChem pi
	HsptyProp pfE HsptlyProp pfA		25.20 9.2 25.94		NovaChem pf <i>l</i> NuvQlty Fd3
	HostMar pfA	2.50	9.8 25.55		OGE Engy pf
	HostMar pfB HostMar pfC	2.50	9.8 25.40		OH Pwr ntsA OmgaHlthcr
	HshldCap pfF	2.06	7.9 26.20	-0.11	OmgaHlthcr
	HshldCap pfP HshldCap pfT	1.81 2.06	7.5 24.13 8.2 24.98	-0.02 -0.07	ONBCap Tr OwensIL pfA
	HshldCap pfV	1.88	7.5 24.96	0.06	OxyCpTrl TOPr
	HshldCap pfX HshldInt pfG	2.50 1.90	9.3 26.98 7.7 24.56	-0.02 0.13	PECO CorTS x PECO Engy pf/
	HshldInt pfH	.55p	24.52	0.08	x PECO Engy pfl
		1.88 2.06		0.06	x PECO Engy pfo x PECO Engy pfo
	IAC Cap pfA	2.06	8.1 25.49		PECO pfX
		1.80e 1.97			PGS Tr pf PPLEIcUtl pfA
	IFC CapTr II	2.63	9.5 27.80	0.30	PSCO CapTr
	IFC CapTr III ING Cap TruPs	2.19 1.93		-0.23	PacifiCp QUIP: PacifiCp pfB
	ING TruPs	2.30	2 2 22	0.12	x ParkwyProp pf
	IBM CorTS IV IFCCp Tr	.68p .48p	26.54	0.11	PartnerRe pf ♣ PartnerRe pf/
÷	Inco pfE	2.75	5.4 50.65	0.05	PenneyJC Cort
	INDMIPwr Innkeepers pfA	2 16	25.44 9.3 23.33		Phelps pfA PhlpLngDst pi
	IBM CorTS 1	78e	6.8 26.15	0.10	x PhnxCosQUIBS
	IntPapCapIII iStarFnl pfB	1.97 2.3/	7.8 25.13	0.03	PlcrDome COPr PLC III TOPrs
	iStarFnl pfC	2.30	9.2 25.56 9.1 25.17	0.01	PLCCap Tr
	iStarFnl pfD JCPL Cap MIPS	2.00	8.7 23.10	-0.02	PtIndGen QUID
÷	JCPL Cap MIPS JDN Rity pfA JPMorgan pfA	2.34	9.2 25.45	0.07	PostProp pfB PostProp pfC
	JPMorgan pfA JPMorgan pfN 1	5.00	6.7 74.50	0.24	PotmElec TOPr
	KCPL TOPrS	2.08	8.4 24.90	-0.10	PrimeRlty pfE ♣ ProLogis pfD
_	KerrMcG DECS	1.83	4.3 42.46	-0.89	Providnt TruP
٠	KimcoRlty pfA KimcoRlty pfB	2.13	8.2 26	0.06	Prvdnt TruPs PrvdntFnl nts
*	KimcoRlty pfC Kramont pfD	2.09	8.0 26.05	0.07	PrdntFnc CorTS
	Kramont ptD LTC Prop nfA	2.38	9.5 24.94	-0.01	PubSvcAm ni PSEG pfD
	LTC Prop pfA LTC Prop pfB LaQuintaPrp A	2.25	10.4 21.70	-0.15	PSEG pfT
	LaQuintaPrp A LaSalleHtl pfA	2.25	9.9 22.70 9.8 26.05	0.10	PSEG pfX PubSvcEnt pf1
	LaSalleRe pfA		2.02	-0.38	PubSvcEnt8.
	CBTCS 02-7 CBTCS 02-17	.67p .16e	23.50 .7 24.66	-0.25 0.16	PubSvcEnt pf: PblcStorg pfE
	I ahmnHlda nfl	2 00	7 7 25 83	0.08	PblcStorg pf0
	LehmnHldg pfJ LncInNtl pfE LncInNtl pfZ	1.97	7.6 25.77	-0.08 0.01	PblcStorg pfD PblcStorg pfE
	LncinNti pre LncinNti pfZ	1.85	7.4 25	0.01	PblcStorg pfF
	MBIA QUIDS MBIA PINES MBNA TOP'S C MBNA Cp pfA	1.74	6.6 26.21	0.21	PblcStorg pfl PblcStorg pfl
	MBNA TOPrs C	2.00	8.1 25.58	0.01	PblcStorg pfN
	MBNA Cp pfA	1.88	7.6 24.65	0.22	PblcStorg pf0
	MBNA Cp pfB 1 MBNACapD	L.4 0e	0.0 23.40	0.14	PblcStorg pfF PblcStor pfS
	MCN Fin TruPS	2.16	8.5 25.46		PblcStrg pfU
	MEPC pfA MagnaInt QUIPS	2.28	10.9 21 8.5 26.25	-0.04	PblcStorg pf1 PblcStorg pf\
	Mautag DINES	1 07	7 / 26 / 0	-0.11	Puget pfC Puget TOPrS
	meaune C TUPrS MerPP CCR-1	2.26	9.2 24.60 8.2 24.66	-0.04	Puget TOPrS REI TrI
	MedOne C TOPrS MerPP CCR-1 MerPP ATT-1 1 MerPP FRD-1	1.84e	8.1 22.60	 _0 1/	Raytheon pf u
	meirr rkn-T	1.07	U.J 41./0	v.14	x RityInco nts

GabelliMIti pf 1.98 7.7 25.68 0.08	MerLyn pfE 1.78 6.9 25.64 0.06	RylBkScot pfi
♣ GenAmInv pf 1.80 7.0 25.65 -0.20	MerLyn pfF 1.82 7.0 26.01 -0.01	RylBkScot pf0
GEC PINES 6.10 25.37 0.11 GenGrthProp pf 1.81 5.6 32.39 0.19	MerPP UPC-1 .34p 18.35 0.05 MerLynDepTRUC 2.35e 9.9 23.80	RylBkScot pfl RylBkScot pfl
GenMtr PINES 1.83 7.4 24.88 -0.01	MerLynDep 1.54e 10.8 14.25 0.30	RylBkScot pf.
GenMtr nts32 .92e 3.7 25.08 0.01	MerLynPP .68p 25.60 0.05	RylBkScot pfk
GenMtr QUIBS 1.81 7.3 24.63 -0.09	MidAmApt pfB 2.22 8.9 24.90 -0.05	x RylBkScot pf)
GenMtr nts41 1.81 7.3 24.74 0.05	MidAmApt pfF 2.31 9.1 25.50 -0.10	RoyceValTr pi
GenMtr nts52 1.81 7.3 24.95 0.18	MillsCpdserB9 .71e 2.8 25.60	SBC CommPINE
GenMtr nts51 1.84 7.3 25.09 0.12	Mirant pfA 3.13 19.7 15.87 -0.23	SCE&T pfT SJG CapTr pf
GA PwrCap pfA 1.71 6.8 25.16 0.06 GAPwrCap 1.78 6.9 25.95 0.04	MsnCap MIPS A 2.47 13.2 18.75 -0.06 MsnCap MIPS B 2.12 11.2 18.95 0.10	x & SL GrnRlty pf
GA Pwr PINES 1.72 6.9 24.85 -0.15	MSPwr 1.80 7.0 25.75 0.10	SSBH Cap pf
GA Pwr ntsB 1.65 6.4 25.91 0.01	MS Pwr pfB 1.66 6.9 24 0.25	SWEPCO pfA
GA Pwr ntsD 1.66 6.4 26 -0.05	MT Pwr QUIPS 2.11 10.3 20.47 -0.33	SavnhElCap. p
GettyRlty pfA 1.78a 7.1 25 -0.50	MorgStan ntsC 1.81 6.9 26.10 0.14	SealedAir pfA
Glnborough pfA 1.94 9.1 21.28 -0.07	MtrolaCap pfA 1.67 8.1 20.70 -0.26	Sears7% nts Sears nts
GlimchRlty pfB 2.31 9.3 24.72 0.15	NB Cap pf 2.09 7.8 26.70 -0.15	x SearsRbck nts
BFGoodrich 2.08 8.3 25 0.15 GrandMetro pfA 2.36 8.5 27.88 0.08	NSP Fin TOPrS 1.97 8.5 23.30 NVPCap QUIPS A 2.05 10.9 18.85 -0.35	SEMCO TruPs
GtAtlPac QUIBS 2.34 13.9 16.80 0.22	NVP Cap pfB 1.94 10.6 18.30 -0.30	Semco PRIDES
♣GtLks REIT pfA 2.44 9.4 26	NtlAustBk pf 2.00 7.8 25.73 0.35	SmprEngy QUIP
GlfPwrCp QUIPS 1.91 7.6 25.03	NtlComrcCpTr 1.93 7.5 25.87 -0.22	♣ ShawComm COPR
HL&P Cap pfA 2.03 11.5 17.65 -0.25	NtlWstmin pfA 1.97 7.6 25.92 0.07	♣ShawComm pfl SherWil CorTS
HRPT Prop pfB .38e 1.5 25.55 0.01	NtlWstmin pfC 2.16 8.2 26.40 -0.07	ShrwnWlms CorT
HRPT Prop pfA 2.47 9.4 26.25 -0.09	NatwdFnl pfA 1.78 7.2 24.65 -0.20	ShrgrdStor pfl
HSBC pfE 1.81 7.1 25.35 HarrsPfCap pfA 1.84 7.3 25.11 0.10	♣ NewPlnExcl pfB 2.16 8.5 25.56 -0.04 NewsCpOvr pfA 2.16 8.7 24.90 0.40	♣ SimonProp7.89
HrtfrdCap pfA 1.93 7.7 25.05 0.05	NewsCpOvr pfB 1.50e 8.1 18.60	♣ SimonProp pfE
HrtfrdLf pfA 1.80 7.1 25.25 -0.04	• Nexen pf 2.44 9.7 25.15 0.10	SimonProp pfl
Hrtfrd TruPs B 1.91 7.3 26.08 0.05	♣ Nexen pfA 2.34 9.3 25.16 0.16	SixFlgs pfB Southern CorTs
HIElec TOPrS 2.09 8.3 25.20	NiSource PIES 3.88 10.1 38.38 -0.28	SoCapIV TOPr
HithCrProp pfA 1.97 7.9 24.90 -0.02	NSoRlwy pf 2.60 6.5 40.30 -0.20	SoCapV QUIPS
HlthCrProp pfB 2.17 8.6 25.20 -0.10 ♣ HlthCrRE pfB 2.22 8.8 25.20 0.01	Nrtlinvr ADS 1.28 0.03 NoIN PS pfA 3.00 6.7 44.90 -0.05	SoCoCp Tr
HeclaMin pfB 33	NoStatesPwr PINES .94p 25.14 0.12	Sounder of
Heco QUIPS 1.83 7.4 24.81 0.06	♣ NrthGrm pfB 7.00 5.6125.57 1.57	SowestGas pf/
Hercules TOPrS 2.36 11.0 21.40	NW Air QUIBS 2.38 15.6 15.25 -0.03	SWPubSvc TruP SvrnBcpPIERS
♣ HighwdProp pfB 2.00 8.9 22.50 -0.30	NowestCp 2.06 12.8 16.15 -0.09	SvgnCp pfA
♣ HighwdProp pfD 2.00 8.7 23.10 0.55	NowstrnCap pfB 1.80 11.6 15.50	♣ SovranStrg pfl
HiltnHtl QUIBS 2.00 8.1 24.80 0.05	Nowstrn pfA 2.03 11.8 17.16 0.36	StPaulCapTr
♦ HomeProp pfF 2.25 8.7 25.90 -0.40 HsptyProp pfB 25.20 0.14	NovaChem pf 2.38 12.9 18.50 0.29	Sterling
HSptlyProp pfA 2.38 9.2 25.94 -0.05	NovaChem pfA 2.26 12.5 18.05 –0.05 NuvQlty Fd3 15.01	Stifel Tr
HostMar pfA 2.50 9.8 25.55 -0.03	OGE Engy pf 2.09 7.9 26.45 -0.05	StlwIFnI SunAmStrPdts
HostMar pfB 2.50 9.8 25.40 0.04	OH Pwr ntsA 1.84 7.3 25.10 -0.21	. Suncor pf
HostMar pfC 2.50 9.8 25.40 0.04 HshldCap pfF 2.06 7.9 26.20 -0.11	OmgaHlthcr pfA 22 -0.50	SunTrCapTRUP.
HshldCap pfF 2.06 7.9 26.20 -0.11	OmgaHlthcr pfB 20.35 –0.50 ONBCap Tr 2.00 7.5 26.60 0.40	SunTr Cap
HshldCap pfP 1.81 7.5 24.13 –0.02 HshldCap pfT 2.06 8.2 24.98 –0.07	ONBCap Tr 2.00 7.5 26.60 0.40 OwensIL pfA 2.38 9.3 25.50 0.20	SvenskExp pfl TecoCap TruPs
HshldCap pfV 1.88 7.5 24.96 0.06	0xyCpTrl TOPrS 2.04 8.0 25.36 -0.01	TXU PRIDES
HshldCap pfX 2.50 9.3 26.98 -0.02	OxyCpTrl TOPrS 2.04 8.0 25.36 -0.01 PECO CorTS 2.00 7.7 26.10 0.15	TXU pfA
HshldInt pfG 1.90 7.7 24.56 0.13	x PECO Engy pfA 3.80 6.4 59.60 -1.20 x PECO Engy pfB 4.30 6.8 63.25 0.83	TXU pfB
HshldInt pfH .55p 24.52 0.08 HshldInt pfS 1.88 7.7 24.50 0.06	x PECO Engy ptB 4.30 6.8 63.25 0.83 x PECO Engy ptC 4.40 6.6 66.40 -0.10	TalsmnEngy pf TalsmnEngy pf
HshldInt pfZ 2.06 8.0 25.70 0.07	x PECO Engy pfD 4.68 7.0 67.33 -0.50	♣ TaubmanCtr pf
IAC Cap pfA 2.06 8.1 25.49	PECO pfX 2.00 7.8 25.80 -0.05	x TeleData nts
IBM CorTs 1.80e 6.9 26.10 0.09	PGS Tr pf j 1.50 -0.10	♣ TempleInInd
IES Util A 1.97 7.8 25.10 0.15 IFC CapTr II 2.63 9.5 27.80 0.30	PPLEICUTI pfA 4.40 6.6 66.90 0.85 PSCO CapTr 1.90 8.3 22.95 0.05	TXICapTr SpuR
IFC CapTr II 2.63 9.5 27.80 0.30 IFC CapTr III 2.19 7.8 27.95	PacifiCp QUIPS 2.06 8.2 25.25 0.13	TextronCap pi ♣ThrnbrgMtg pf/
ING Cap TruPs 1.93 7.5 25.71 -0.23	PacifiCp pfB 1.93 7.8 24.75 -0.20	ToledoEd pfF
ING TruPs 2.30 8.2 28 0.18	x ParkwyProp pfA 2.19 8.6 25.60 0.10	ToledoEd pfL
IBM CorTS IV .68p 26.54 -0.11	PartnerRe pfT 1.98 7.7 25.70 -0.15 PartnerRe pfA 2.00 8.0 25.11 0.01	TrchMrkCap
IFCCp Tr .48p 26.20 0.19 ♣ Inco pfE 2.75 5.4 50.65 0.05	♣PartnerRe pfA 2.00 8.0 25.11 0.01 PenneyJC Corts 1.91 8.8 21.81 -0.04	Totta pfA Trnsamer QUIB
INDMIPwr 25.44 0.19	Phelps pfA 6.75 7.7 87.20	TrnsCan TOPr
Innkeepers pfA 2.16 9.3 23.33 0.13	PhlpLngDst pf 4.12 20.0 20.60	♣TransCan pf
IBM CorTS 1.78e 6.8 26.15 0.10	x PhnxCosQUIBS 1.88 8.6 21.85 -0.07	TrvlrsP&C pf <i>l</i> TrvlrsP&C pfE
IntPapCapIII 1.97 7.8 25.13 0.03	PlcrDome COPrS 2.16 8.6 25.15 -0.05	x TrylrsProp nts
iStarFnl pfB 2.34 9.2 25.56 -0.09 iStarFnl pfC 2.30 9.1 25.17 0.01	PLC III TOPrs 1.88 7.4 25.55 0.25 PLCCap Tr .48p 25.05	. TriContl pf
iStarFnl pfD 2.00 8.7 23.10 -0.02	PtIndGen QUIDS 2.06 9.0 23 -0.34	UALCp pfB
JCPL Cap MIPS 2.14 8.5 25.22 ♣ JDN RIty pfA 2.34 9.2 25.45 0.07	PtIndGen QUIDS 2.06 9.0 23 -0.34 PostProp pfB 1.91 7.9 24.09 0.28 PostProp pfC 1.91 8.0 23.95 -0.05	UAL Cap TOPr
♣ JDN Rlty pfA 2.34 9.2 25.45 0.07	PostProp pfC 1.91 8.0 23.95 -0.05	UDS Cap TOPR
JPMorgan pfA 5.00 6.7 74.50	PotmElec TOPrS 1.84 7.3 25.25 0.05	USB Cap pf USB Cap pfC
JPMorgan pfN 1.17e 5.2 22.51 -0.24 KCPL TOPrS 2.08 8.4 24.90 -0.10	PrimeRlty pfB 2.25 14.9 15.10 0.05 ♣ ProLogis pfD 1.98 7.9 25.07	UBS pf
KerrMcG DECS 1.83 4.3 42.46 -0.89	Providnt TruPs 2.56 9.8 26	UnElec pfD
♣KimcoRlty pfA 1.94 7.6 25.40	Prvdnt TruPs 2.36 9.4 25.12 -0.15	UtdDomRlty pf
♣ KimcoRlty pfB 2.13 8.2 26 0.06	♣ PrvdntFnl nts 1.03e 4.1 24.98 -0.02	US Restr pfA USSteelQUIDS
♣ KimcoRlty pfC 2.09 8.0 26.05 0.07 Kramont pfD 2.38 9.5 24.94 -0.01	PrdntFnc CorTS 2.03e 10.7 18.99 0.29 PubSvcAm ntB 25.40	Unum CorTs2
LTC Prop pfA 2.37 10.4 22.80	PSEG pfD 5.05 6.3 79.72 -1.03	UnumProvdnt p
LTC Prop pfB 2.25 10.4 21.70 -0.15	PSEG pfT 2.03 8.0 25.53 0.69	Unum CorTs1
LaQuintaPrp A 2.25 9.9 22.70 0.10	PSEG pfX 2.00 7.9 25.35 -0.48	Unum CorTs3 USWstCom CorT
LaSalleHtl pfA 2.56 9.8 26.05 0.09	PubSvcEnt pfT 1.81 8.0 22.50 -0.10	USBCapTruPs
		x USBCapil TOPr
LaSalleRe pfA 2.02 –0.38	PubSvcEnt8.75 24.79 -0.16	
LaSalleRe pfA 2.02 –0.38 CBTCS 02-7 .67p 23.50 –0.25	PubSvcEnt8.75 24.79 –0.16 PubSvcEnt pfS 1.86 8.0 23.20 –0.20	VIRioDce pfA
LaSalleRe pfA 2.02 -0.38 CBTCS 02-7 .67p 23.50 -0.25 CBTCS 02-17 .16e .7 24.66 0.16	PubSvcEnt8.75 24.79 –0.16 PubSvcEnt pfS 1.86 8.0 23.20 –0.20 PblcStorg pfB 2.30 8.9 25.86 –0.09	VIRioDce pfA VIroEngy pfU
LaSalleRe pfA 2.02 –0.38 (BTCS 02-7 .67p 23.50 –0.25 (BTCS 02-17 .16e .7 24.66 0.16 LehmnHldg pfJ 2.00 7.7 25.83 0.08 LehmnHldg pfJ 1.97 7.6 25.77 –0.08	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf5 1.86 8.0 23.20 -0.20 PblcStorg pfB 2.30 8.9 25.86 -0.09 PblcStorg pfC 1.69 6.8 24.90 -0.10 PblcStorg pfD 2.38 8.9 26.85 0.11	VIRioDce pfA VIroEngy pfU x Vctrn nts
LaSalleRe pfA 2.02 -0.38 (BTCS 02-7 .67p 23.50 -0.25 (BTCS 02-17 .16e 7.24.66 0.16 LehnnHldg pf1 2.00 7.7 25.83 0.08 LehnnHldg pf1 1.97 7.6 25.77 -0.08 LnclnNtl pfE 1.91 7.5 25.40 0.01	PubSvcEnt8.75	VIRioDce pfA VIroEngy pfU
LaSalleRe pfA 2.02 – 0.38 CBTCS 02-7 .67p 23.50 – 0.25 CBTCS 02-17 .16e .7 24.66 0.16 LehmnHldg pf1 2.00 7.7 25.83 0.08 LehmnHldg pf1 1.97 7.6 25.77 – 0.08 LnclnNtl pfE 1.91 7.5 25.40 0.01 LnclnNtl pfZ 1.85 7.4 25 0.01	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf5 1.86 8.0 23.20 -0.20 PblcStorg pf8 2.30 8.9 25.86 -0.09 PblcStorg pf0 1.69 8.8 24.90 -0.10 PblcStorg pf0 2.38 8.9 26.85 0.11 PblcStorg pf6 2.50 8.8 28.30 -0.05 PblcStorg pf6 2.44 8.7 27.95 0.15	VIRioDce pfA VIroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts
LaSalleRe pfA 2.02 - 0.38 BTICS 02-7 .67p 23.50 - 0.25 CBTCS 02-17 .16e 7 24.66 0.16 LehnmHldg pf 1.00 7 7 25.83 0.08 LehnmHldg pf 1.97 7 6.25 77 - 0.08 LncInNt1 pfE 1.91 7 5 25.40 0.01 LncInNt1 pfZ 1.85 7 .425 0.01 MBIA QUIDS 1.74 66.26.21 0.21	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf5 1.86 8.0 23.20 -0.20 PbicStorp pf6 2.30 8.9 25.86 -0.09 PbicStorp pf6 2.30 8.2 49.0 -0.10 PbicStorp pf6 2.38 9.2 6.85 0.11 PbicStorp pf6 2.75 8.2 8.2 8.30 -0.05 PbicStorp pf7 2.44 8.7 27.95 0.15 PbicStorp pf7 2.06 7.9 25.94 0.02	VIRioDce pfA VIroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf
LaSalleRe pfA 2.02 - 0.38 CRISC 0.27 - 6.79 23.50 - 0.25 CRISC 0.2-17 - 16e 7 24.66 0.16 LehmaHldg pf 1.97 - 6.25.77 - 0.08 LehmaHldg pf 1.97 - 6.25.77 - 0.08 LncInktl pfE 1.91 - 75.25.40 0.01 MBIA QUIDS 1.74 6.6 26.21 0.21 MBIA PINES 2.00 7 12.81.9 0.01 MBIA 19NES 2.00 7 12.81.9 0.01 MBIA 19NES 2.00 7 12.81.9 0.01 MBIA 19NES 2.00 6 81.25.58	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf 1 36 8.0 23.20 -0.20 PblcStorg pfB 2.30 8.9 25.86 -0.09 PblcStorg pfB 2.30 8.9 25.86 -0.09 PblcStorg pfB 2.38 8.9 26.85 0.11 PblcStorg pfB 2.50 8.8 28.30 -0.05 PblcStorg pfE 2.44 8.7 27.95 0.15 PblcStorg pfK 2.06 7.9 25.94 0.02 PblcStorg pfM 2.10 8.4 26.27 -0.17 PblcStorg pfM 2.19 8.4 26.15 -0.15	VIRioDce pfA VIroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf VA E&P98ntsA
LaSalleRe pfA 2.02 - 0.38 EBTCS 02-7 .67p 23.50 - 0.25 CBTCS 02-17 .16e 7 24.66 0.16 LehnmHldg pf 1.20	PubSveEnt8.75 24.79 -0.16 PubSveEnt pf5 1.86 8.0 22.20 -0.20 PblcStorp pf6 2.30 8.9 25.86 -0.09 PblcStorp pf6 2.30 8.2 49.9 -0.10 PblcStorp pf6 2.30 8.2 49.9 -0.10 PblcStorp pf6 2.36 8.2 43.0 -0.05 PblcStorp pf6 2.44 8.7 27.95 0.15 PblcStorp pf6 2.06 7.8 26.27 -0.17 PblcStorp pf1 2.15 8.2 62.7 -0.17 PblcStorp pf1 2.19 8.4 26.15 -0.15 PblcStorp pf0 2.15 8.2 26.19 0.09	VIRioDce pfA VIroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf VA E&P98ntsA VA E&P ntsA
LaSalleRe pfA 2.02 - 0.38 CRITCS 02-7 .67p 23.50 - 0.25 CRITCS 02-17 .16e 724.66 0.16 LehmHldg pf 1.20 7.7 25.33 0.08 LehmHldg pf 1.97 7.6 25.77 - 0.08 LncInktl pfE 1.91 7.5 25.40 0.01 MBIA QUIDS 1.74 6.6 26.21 0.21 MBIA QUIDS 1.74 6.6 26.21 0.21 MBIA TOPYS C 2.06 81.25.58 MBINA C ppf A 1.83 7.6 24.65 2.0 MBIA Q pfB 1.40 6.0 23.40 0.14 MBIA PRIB PRIB PRIB PRIB PRIB PRIB PRIB PRIB	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pfS 1.86 8.0 23.20 -0.20 PblcStorg pfB 2.30 8.9 25.86 -0.09 PblcStorg pfB 2.33 8.9 25.86 -0.09 PblcStorg pfD 2.38 8.9 26.85 0.11 PblcStorg pfE 2.50 8.8 28.30 -0.05 PblcStorg pfE 2.44 8.7 27.95 0.15 PblcStorg pfE 2.46 7.9 25.94 0.02 PblcStorg pfE 2.06 7.9 26.27 -0.17 PblcStorg pfM 2.19 8.4 26.15 -0.15 PblcStorg pfQ 2.15 8.2 26.19 0.09 PblcStorg pfQ 2.07 27 26 -0.03 PblcStorg pfR 2.00 7.7 26 -0.03	VIRioDce pfA ViroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf VA E&P98nts/ VA E&P ntsA VAPwrTRUPS Vornado pfA
LaSalleRe pfA 2.02 - 0.32 GBTCS 02-7 .67p 23.5 0 - 0.25 CBTCS 02-17 .16e 7 24.66 0.16 LehnmHldg pf 1.20	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf5 1.86 8.0 23.20 -0.20 PblcStorp pfB 2.30 8.9 25.86 -0.09 PblcStorp pfB 2.30 8.9 25.86 -0.09 PblcStorp pfB 2.38 8.9 26.85 0.11 PblcStorp pfB 2.50 8.2 8.30 -0.05 PblcStorp pfB 2.48 8.7 27.95 0.15 PblcStorp pfB 2.06 7.8 26.27 -0.17 PblcStorp pfB 2.06 7.8 26.27 -0.17 PblcStorp pfM 2.19 8.2 26.19 0.09 PblcStorp pfQ 2.15 8.2 26.19 0.09 PblcStorp pfB 2.00 7.7 26 -0.03 PblcStorp pfB 1.97 7.6 6 26	VIRioDce pfA ViroEngy pfU x Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf VA E&P98nts/ VA E&P ntsA VAPwrTRUPS Vornado pfA Vornado pfB
LaSalleRe pfA 2.02 - 0.38 GRICS 02-7 .67p 23.50 - 0.25 CBTCS 02-17 .16e 7 24.66 0.16 LehmHldg pf 1.07 .7 25.23 0.00 LehmHldg pf 1.97 .6 25.77 - 0.08 LehmHldg pf 1.97 .6 25.77 - 0.08 LehmHldg pf 1.97 .7 5.25.40 0.01 MBIA QUIDS 1.74 .6.6 26.21 0.21 MBIA QUIDS 1.74 .6.6 26.21 0.21 MBIA PINES 2.00 .71 28.19 0.01 MBIA 10PIS 2.00 .71 28.19 0.01 MBIA 10PIS 2.00 .8 25.58 MBNA Cp pfA 1.88 .76 24.65 0.22 MBNA Qp B 1.40e .60 23.40 0.14 MBNACapD 2.03 8.1 25.15 - 0.04 MCN Fin TruPS 2.16 .8.5 25.46 MEPC pfA 2.28 10.921	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pf 1 36 8.0 23.20 -0.20 PblcStorp pfB 2.30 8.9 25.86 -0.09 PblcStorp pfB 2.30 8.9 25.86 -0.09 PblcStorp pfB 2.30 8.9 26.85 0.11 PblcStorp pfB 2.50 8.8 28.30 -0.05 PblcStorp pfE 2.44 8.7 27.95 0.15 PblcStorp pfE 2.44 8.7 27.95 0.15 PblcStorp pfB 2.06 7.8 26.27 -0.17 PblcStorp pfB 2.10 7.9 25.94 0.02 PblcStorp pfB 2.19 8.4 26.15 -0.15 PblcStorp pfB 2.19 8.4 26.15 -0.15 PblcStorp pfB 2.19 7.7 26 -0.03 PblcStorp pfS 2.00 7.7 26 -0.03 PblcStorp pfS 1.97 7.6 26 PblcStorp pfS 1.97 7.6 26 PblcStorp pfF 1.91 7.4 25.80 0.25 PblcStorp pfF 1.91 7.4 25.80 0.25	VIRioDce pfA VIroEngy pfU X Vctrn nts Verizon pfB VerizonCorTS Viacom nts ViadCp pf VA E&P98ntsA VAPWrTRUPS Vornado pfA Vornado pfB Vornado pfB Vornado pfB
LaSalleRe pfA 202 - 0.35 CBTCS 02-7 .67p 23.50 - 0.25 CBTCS 02-17 .16e 7 24.66 0.16 LehmHldg pf 1.20	PubSvcEnt8.75 24.79 -0.16 PubSvcEnt pfS 1.86 8.0 23.20 -0.20 PbicStorp pfB 2.30 8.0 25.86 -0.09 PbicStorp pfC 1.69 6.8 24.90 -0.10 PbicStorp pfE 2.50 8.2 26.85 0.11 PbicStorp pfE 2.50 8.8 28.30 -0.05 PbicStorp pfE 2.44 8.7 27.95 0.15 PbicStorp pfE 2.06 7.9 25.94 0.02 PbicStorp pfB 2.06 7.8 26.27 -0.17 PbicStorp pfM 2.19 8.4 26.15 -0.15 PbicStorp pfB 2.00 7.7 26 -0.03 PbicStorp pfB 2.00 7.7 26 -0.03 PbicStorp pfB 2.19 7.4 25.80 0.25 PbicStorp pfI 1.91 7.4 25.80 0.25	VIRioDce pfA ViroEngy pfU x Vctrn nts Verizon pfB Verizon CortS Viacom nts ViadCp pf VA EEPPontsI VA EEP ntsA VAPWrTRUPS Vornado pfA Vornado pfE WEC CapTrI WEX CapTrI WHX Cp pfA
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		EV
	-15.5 82.42 55.75 iShrSP600G U1 -15.5 99.67 62.50 iShrSP600V U1 -2.0 10.60 8.40 iShrMSAusy E1	5
DIV YLD CLOSE CHG	18.1 9.26 7.04 iShrMSAus EW -35.9 14.25 5.35 iShrMSBra EW	10
3.00 6.4 46.75 0.75	-10.9 11.48 8 iShrMSCan EW -23.1 19.25 12.34 iShrMSFra EW	C .
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2.22 8.5 26.25 0.10	-1.7 6.44 4.92 iShrMSMay EV -17.0 18.40 11.90 iShrMSMex EV	VW VW
2.36 8.9 26.40 -0.02 2.19 8.2 26.60 0.05	-23.2 18.44 11.71 iShrMSNth EW -15.0 5.91 3.05 iShrMSSng EW	IS .
2.13 8.1 26.40 0.07 1.95 7.3 26.60 0.35	-13.8 21.54 14.71 iShrMSEsp EW -14.4 14.24 9.74 iShrMSSwi EW	L .
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1.80 7.2 25.09	-55.4 34.60 8.71 iShrsGSNetwkn -46.5 76.52 25.85 iShrGSSmcdtor	g IGN IGW
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S 2.11 12.7 16.65 -0.25 S 2.13 12.9 16.50 0.01	-23.8 62.13 40.89 iShrku1000 IW	B .
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2 10 0 2 26 25	-17.9 61.55 41.46 <u>iShrRuMid IWF</u> -12.4 84.93 58.43 <u>iShrRuMidVlu</u>	IWS 1
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1.90 7.7 24.82 0.10 3.75 8.4 44.62 -6.62 1.275 8.7 31.70 -0.05 1.242 9.0 27.01 -0.09 1.242 9.0 27.01 -0.09 1.237 80.295.0 0.04 1.242 9.0 27.01 -0.09 1.237 80.295.0 0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.1 25.24 1.178 8.1 25.25 -0.05 1.18 1.18 25.25 -0.05 1.18 1.18 25.25 -0.05 1.19 2.00 8.0 25 1.0	-31.6 55.75 32.40 sTrackDJLCap6 -20.8 129.35 87.55 STrackDJLCap6 -30.8 129.35 87.55 STrackDJLCap6 -6.6 145.20 103.10 sTrackDJSCap0 -6.6 145.20 103.10 sTrackDJSCap0 -39.5 38 15.77 sTrackFort-50 -39.5 38 15.77 sTrackFort-60 -42.6 56.52 22.40 sTrackMSInt N -42.9 14.90 5.08 sTrackMSInt N -2.9 133.25 104 sTrackMSInt N -2.1 32.55 104 sTrackMSInt N -2.1 32.55 104 sTrackMSInt N -2.1 32.55 104 sTrackMSInt N -2.1 20.834 72 \$VanguardVipers NAS 3.6 47.80 44.40 BidrsDev100 A 8.4 54.90 48.86 BidrsEmg50 Ai NY -1.8 26.66 23.33 FrescoDJS50 F -4.7 26.90 24.25 FrescoDJS50 F -26.4 60.40 39 ShrsSP100 DE CB6 -24.3 60.17 38.70 ShrsSP100 DE Market Index Target-Term Securities feature principal protection while of- fering the potential to capture gains in the composite price performance of an underlying index. Friday, December 27, 2002 AMEX VOL STOCK (SYM) 100s CLOSE CH6 MerlynBdbnd BDM 35 8.30 0.04 MerlynBdbd BDM 35 8.30 0.04 MerlynBdiotech BHM 3 8.76 -0.02 MerlynDJIAM 14 9.43 0.23 MerlynBdiotech BHM 3 8.76 -0.02 MerlynDJIAM 14 9.43 0.23 MerlynBdiotech BHM 3 8.75 0.0.15 MerlynBdobd BMM 5 9.40 -0.05	STOCK Merty, Merty
1.90 7.7 24.82 0.03 3.75 8.4 44.62 -0.62 2.75 8.7 31.70 -0.05 1.98 7.9 25.15 0.00 1.242 9.0 77.01 -0.09 1.237 8.0 29.50 0.01 1.97 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.95 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 1.95 1.95 0.01 1.95 1.	-31.6 55.75 32.40 sTrackDJLCap6 -20.8 129.35 87.55 sTrackDJLCap6 -30.8 129.35 87.55 sTrackDJLCap6 -6.6 145.20 103.10 sTrackDJSCap0 -6.6 145.20 103.10 sTrackDJSCap0 -39.5 38 15.77 sTrackForts00 -39.5 38 15.77 sTrackForts00 -39.5 38 15.77 sTrackForts01 -42.9 14.90 5.08 sTrackMSInt M -2.9 133.25 104 sTrackMSInt M -2.10 63.38 43.10 sVanguardTot V -21.0 63.38 43.10 sVanguardVipers NAS 3.6 47.80 44.40 BidrsDev100 A 8.4 54.90 48.86 BidrsEmg50 Al NY -1.8 26.66 23.33 FrescoDJSEDr0 -4.7 26.90 24.25 FrescoDJSEDr0 -26.4 60.40 39 iShrSP100Gbl CB0 WIT Market Index Target-Term Securities feature principal protection while offering the potential to capture gains in the composite price performance of an underlying index. Friday, December 27, 2002 AMEX STOCK (SYM) VOL SECH6 MerLynBdbnd BDM 35 8.30 0.04 MerLynBiotech BHM 3 8.76 -0.02 MerLynBiotech BHM 3 8.76 -0.02 MerLynDilAM 14 9.43 0.23 MerLynSemi SME 67 8.55 0.15 MerLynSemi SME 67 8.55 0.15	RWR 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1.90 7.7 24.82 0.10 3.75 8.4 44.62 -0.62 2.75 8.7 31.70 -0.05 1.198 7.9 25.15 0.05 1.198 7.9 25.15 0.05 1.24 9.0 27.01 -0.09 2.23 8.0 29.50 0.02 1.94 7.4 26.25 -0.05 2.22 8.4 26.45 0.14 2.19 8.6 25.35 -0.05 2.22 8.4 26.45 0.14 2.19 8.6 25.35 -0.05 2.10 8.12 5.49 -0.09 2.02 8.0 25.11 0.01 2.13 5.0 22.55 -0.16 2.50 6.0 41.70 -0.30 3.36 28.60 1.07 -0.07 3.312955 1.12 -0.01 1.13 5.0 22.55 -0.16 2.50 6.0 41.70 -0.30 3.36 28.60 1.07 -0.07 3.312955 1.12 -0.01 1.13 5.0 22.55 -0.16 1.14 1.2 5.75 0.03 3.66 28.60 1.07 -0.07 3.312955 1.12 -0.01 1.13 1.0 22.50 0.01 1.13 1.0 22.50 0.01 1.13 1.0 22.50 0.01 1.14 1.0 25.70 0.03 1.15 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	-31.6 55.75 32.40 sTrackDJLCap6 -20.8 129.35 87.55 STrackDJLCap6 -30.8 129.35 87.55 STrackDJLCap6 -6.6 145.20 103.10 sTrackDJSCap6 -6.6 145.20 103.10 sTrackDJSCap6 -6.6 145.20 103.10 sTrackDJSCap6 -39.5 38 15.77 sTrackForts00 -39.5 38 15.77 sTrackForts00 -42.6 55.2 22.40 sTrackMSInt N -42.9 14.90 5.08 sTrackMSInt N -2.9 133.25 104 sTrackMSInt N -2.9 133.25 104 sTrackMSInt N -2.9 133.25 104 sTrackMSInt N -2.13.25 104 sTrackMSInt N -2.13.25 104 sTrackMSInt N -2.10 63.38 43.10 sVanguardVipers NAS 3.6 47.80 44.40 BidrsDev100 A 8.4 54.90 48.86 BidrsEmg50 Ai NY -1.8 26.66 23.33 FrescoDJSEuro -4.7 26.90 24.25 FrescoDJS50 F -26.4 60.40 39 iShrSP100Gbl 1 Market Index Target-Term Securities feature principal protection while offering the potential to capture gains in the composite price performance of an underlying index. Friday, December 27, 2002 AMEX STOCK (SYM) VOL NET STOCK (SYM) 100s CLOSE CH6 MerLynBdbnd BDM 35 8.30 0.04 MerLynBdbnd BDM 35 8.30 0.04 MerLynBdbnd BDM 35 8.70 0.01 MerLynBdiotech BHM 3 8.76 -0.02 MerLynSemi SME 67 8.55 0.15 MerLynGlobal GMM 5 9.40 -0.05 MerLynFlob EFM 50 9.40 -0.14	RWR 6
1.90 7.7 24.82 0.03 3.75 8.4 44.62 -0.62 2.75 8.7 31.70 -0.05 1.98 7.9 25.15 0.05 1.198 7.9 25.15 0.00 1.242 9.0 77.01 -0.09 2.37 8.0 29.50 0.01 1.94 7.4 26.25 -0.05 1.94 7.4 26.25 -0.05 2.22 8.4 26.45 0.14 2.19 8.6 25.35 -0.05 2.22 8.4 26.45 0.14 2.19 8.6 25.35 -0.05 2.00 8.1 25.49 -0.09 2.02 8.0 25.11 0.01 2.00 8.0 25.01 2.13 5.0 22.56 -0.16 2.50 6.0 41.70 -0.30 3.06 286.0 1.07 -0.07 3.312955 1.12 -0.01 1.13 5.0 22.56 -0.16 2.50 6.0 41.70 -0.30 3.06 286.0 1.07 -0.07 3.312955 1.12 -0.01 1.13 1.02 25.6 0.01 1.14 6.8 26.61 0.01 4.50 6.1 73.25 1.00 1.81 6.8 26.61 0.01 4.50 6.1 73.25 1.00 1.81 1.00 1.92 -0.00 1.81 6.8 26.51 0.01 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.93 10.0 19.24 -0.05 1.94 6.8 26.53 -0.00 1.95 2.7 27.30 -0.30 1.94 6.8 28.53 -0.35 1.94 6.8 28.53 -0.35 1.94 2.55 0.09 1.95 2.7 27.30 -0.30 1.94 6.8 28.53 -0.33 1.94 6.8 28.53 -0.33 1.94 6.8 28.53 -0.33 1.94 6.8 28.53 -0.33 1.94 1.8 25.50 0.09 1.95 2.7 27.30 -0.30 1.94 6.8 28.53 -0.33 1.94	-31.6 55.75 32.40 sTrackDJLCap6 -20.8 129.35 87.55 sTrackDJLCap6 -30.8 129.35 87.55 sTrackDJLCap6 -6.6 145.20 103.10 sTrackDJSCap6 -6.6 145.20 103.10 sTrackDJSCap6 -6.6 145.20 103.10 sTrackDSTach0 -22.7 84.27 56.20 sTrackFort500 -39.5 38 15.77 sTrackFort e50 -42.6 56.52 22.40 sTrackMSIATch -42.9 14.90 5.08 sTrackMSIATch -2.9 133.25 104 sTrackMSIATch -2.9 133.25 104 sTrackMSIATch -2.9 133.25 104 sTrackMSIATch -2.10 63.38 43.10 sVanguardTot V -21.0 63.38 43.10 sVanguardVipers NAS 3.6 47.80 44.40 BidrsDev100 A 8.4 54.90 48.86 BidrsEmg50 Al -4.7 26.90 24.25 frescoDJS50 F -26.4 60.40 39 iShrsSP100 GB -24.3 60.17 38.70 iShrsSP100 GB WIT Market Index Target-Term Securities feature principal protection while offering the potential to capture gains in the composite price performance of an underlying index. Friday, December 27, 2002 AMEX STOCK (SYM) 100s CLOSE CH6 MerlynBidhad BDM 35 8.30 0.04 MerlynBidhad BDM 35 8.70 0.01 MerlynBidhad BDM 37 8.70 0.02 MerlynSemi SME 67 8.55 0.15 MerlynSemi SME 97 9.912 0.02 MerlynSPDR CSM 1 8.90	RWR 6

VOL NET	I VOL NET
STOCK (SYM) 100s CLOSE CHG	STOCK (SYM) 100s CLOSE CHG
SVI Sol SVI 223 0.55 0.04	Tipperary TPY 24 1.99 -0.01
SY Bcp SYI 14 38.10 -0.30	♣TitanPhm TTP 905 1.39 -0.07
◆ SagaCom A SGA 182 18.80 0.21	Todhunter THT 24 10 0.01
SalisbryBcp SAL 6 27.78 -0.01	Tofutti TOF 6 2.62 0.10
SISmBrIntel 55 6.10 -0.05	Tompkins TMP 19 46 -0.40
SISmBrTXInst 50 6.86 -0.19	Trnsmontg TMG 267 4.70 0.20 TrnsntlFnl TFN 22 0.22 -0.03
SISmBr Csco ECI 58 7.21 -0.19	TrnsntlFnl TFN 22 0.22 -0.03 ♣TrioTech TRT 10 2.11
SSBMtrla EMV 30 6.78 -0.12	TubMex ADS TAM 295 9.25 -0.09
ScheibEarl ESH 10 2.31 -0.04	TutogenMed TTG 56 3.40 -0.10
Schufflnt SHF 44 1.32 -0.03	*UNITIL UTL 16 25.20 -0.10
Scopelnd SCP 6 78 3.10	. US Cellu USM 496 25.15 −0.35
SeabrdCp SEB z60 248 -4.00	US Explr UXP 24 1.48 -0.06
◆SecCap A SCC 25 8.49 0.24	USURF UAX 6023 0.08
SelasCp SLS 17 1.55 -0.10 SemotusSol DLK 272 0.13 -0.01	US Liquids USL 403 0.39 -0.01
	UltraPetro UPL 1260 9.60 0.10
	UniMart UNI 3 1.34
	UnionBcshrs UNB 1 24.70 0.44
ShelbrnPropI HXD 4 67 1.00 ShlbnPropII HXE 3 64 0.50	UtdCapital AFP 19 35.20 0.25
ShrwdBrd A SHD 168 2.75 -0.02	♣UntdFnIMrtg UFM 32 3.29 0.10
Sifcolnd SIF 1 2.41 0.01	◆UtdGuardn UG 17 4.10 0.06
Simula SMU 177 1.23 -0.06	◆UtdMblHm UMH 16 13.30 -0.11
SngngMach SMD 782 8.68 -0.73	UQM Tech UQM 192 2.65 0.12
SmithWesson SWB 365 2.04 0.07	Urecoats URT 191 0.70 0.01
SofstBcsh SZB 1 13.50	US Dtawrks UDW 384 0.24 0.02
S&P wi TIERS 2 8.90 -0.10	UTEK UTK 9 6.25 0.10
StarStruck KAP 1 0.80	
\$StateBco STB 42 19 −0.70	VWXYZ
Charles Co. TCC 4/ 2.20	<u> </u>
StnhavnRlty RPP 10 0.11	VlyNtlGas VLG 2 5.55 -0.05
StnhvnRty A RPPA 15 3.90 0.10	ValpeyFsr VPF 3 2.65
◆Stonepath STG 446 1.31 -0.06	*Varsity VBR 70 4.20 0.20
StorgCmptr SOS 4418 0.24 0.07	Vasogen VSV 207 2.08 -0.06
SunairElec SNR 40 3.35 0.05	♣VT Pure VPS 25 4.10 0.05
SunlinkHlth SSY 22 2.35 0.04	Versar VSR 211 1.99 0.17
SuprUnfGp SGC 40 11.80	ViconInd VII 7 3.39 0.19
SprmeInd STS 35 4.15 -0.05	Viragen VRA 5363 0.13
Surgicare SRG 150 0.38 0.02	VircoMfg VIR 26 10.30 -0.04
TBA Entn TBA 226 1.20 0.05	◆ VistaGold VGZ 3054 3.74 0.26
TagItPacfc TAG 30 3.70	VitaFood VSF 6 3.92 -0.08
SalSmBrnyhodpt 31 6.45 -0.10	VornadoOp VOO 855 0.60 0.38
TrgtsOrcle TOE 81 3.30 -0.01	VulcanCp VUL 1 35.30 0.15
TrgtsSico TCZ 141 2.40 -0.03	WashSvgBk WSB 1 8.51 -0.07
TargetsEMC 80 1.56 -0.04	Watsco B WSOB 2 16.60 -0.40
TargetTrAmgen TJA 55 10.15 -0.10	Webcolnd WEB 18 3.40 WellcoEnt WLC 2 11.50 -0.20
TargetsGE TGE 172 5.20 -0.02	WellsGrdnr WGA 54 1.64 -0.10
Trgts AXP TXM 87 5.72 -0.02	WilsfrdProp WRP 25 15.85 0.07
TrgtsPfe TPI 156 6.39 -0.21	WescoFnl WSC z3530 307
TrgtsDis TDN 230 6.60 0.05	WstmnstrCap WI 99 2.75 -0.20
Targets Tr 59 9.25 -0.05	WfieldFin WFD 17 15.52 -0.09
Trgts Wlmrt TWV 35 8.15 -0.02	Wstmrlnd WLB 61 11.81 -0.24
. Team TMI 72 7.83 −0.11	WheatonRvrMnl WHT 24034 0.92 -0.08
◆TechOpsS TO 3 5 0.06	WtmnEdGp WIX 58 6.79 0.19
◆TecheHldg TSH 2 27.37 0.25	
◆TchFlavors TFF 1 0.90	WinIndElec WEX 2 1.40 -0.02
TeleData TDS 683 47.55 -1.62	WintonFnl WFI 39 11 0.10
Teletouch TLL 42 0.33 -0.11	WirlesTele WTT 84 1.90 -0.04
Tenera TNR 33 0.15 -0.01	WldWrls XWC 535 0.11
Tengasco TGC 294 1.10 0.02	Woronoco WRO 7 21.85 0.05
TrmrkWldwd TWW 3893 0.37 -0.06	Wyndhm WBR 3564 0.25 -0.01
◆Thermoview THV 48 0.87	Xcelera XLA 630 0.63 –0.03
* I I I I I I I I I I I I I I I I I I I	ACCICIO ALM 000 0.00 0.00

EXCHANGE-TRADED PORTFOLIOS

AMEX

					AIVIEX					
	YT % CI		52 W HI	IEEKS LO	STOCK (SYM)	DIV	YLD %	VOL 100s	CLOSE	NET CHG
	-1	6.9	108.85	72.03	Diamond DIA	1.74e	2.1	58718	82.96	-1.59
	1	0.6	85.52	83.50	FITRS Tr5 TFI	.20p		1	85.77	0.29
		1.4	86.36	83.51	FITRS Tr10 TTE	.29p		20	86.24	0.20
		0.4	85.50	84.56	FITRS Tr2 TOU	.12p		5	85.46	-0.04
	-2	6.2	99.85	58.70	PharmaHLDRs PPH	1.72e	2.4	2185	72.70	-1.00
	-2	9.5	102.23	64.75	RetailHLDRs RTH	.54e	.8	1764	68.14	-0.70
	-6	1.0	5.90	1.27	B2BHLDRs BHH			576	2	-0.02
	-3	4.7	132.69	65.40	BiotchHLDRs BBH	1.92e	2.2	6750	86.25	-2.68
	-5	3.0	18.46	5.53	BrdBndHLDRs BDH	.03e	.4	308	7.76	-0.12
	-3	7.1	67.55	36	Europe01HLDRs EKH			37	41.01	-0.80
	-3	2.5	42.83	18.85	IntArchHLDRs IAH	.15e	6	288	25.87	-0.30
	-2	9.5	36.68	17.88	IntrntHLDRs HHH IntInfrHLDRs IIH			624	24.38	-0.72
	-6	0.2	7.25					893		-0.05
	-2	6.6	62.69	38.21	Mkt2000HLDRs MKH	.89e	2.0	175	44.58	-0.71
	-	9.0	124.37	87.32	RegBkHLDRs RKH	3.30e			102.10	-1.25
		5.7			OilSvcHLDRs OIH	.44e		7152		
		5.1			SemiConHLDRs SMH					
		9.0			SftwreHLDRs SWH			2977		
		7.8			TelecomHLDRs TTH			193		
		0.3				3.22e		1490		
		9.0			WirlsHLDRs WMH	.60e	1.7	692	35.65	
		7.3			iShrDJUSEn IYE	.69e	1.7	231		
			42.99		iShDJUSBM IYM	.61e	1.8		34.10	
		5.9		37.30	iShDJUSCCY IYC iShrDJUSCNC IYK iShrDJUSFin IYG iShrDJUSHITH IYH	.04e	.1		41.20	
		6.4		38.06	iShrDJUSCNC IYK	.60e	1.5	132		
		4.7		64.85	iShrDJUSFin IYG	1.47e	1.9	137		
		2.7		39./5	iShrujuSHIth IYH	.3/e	.8	543		
		6.8			iShrDJUSInd IYJ	.36e	1.0	84		
		4.1 3.9				5.38e		840		
		3.9 5.3			iShrDJUSTot IYY	.60e 2.07e		440 500		
		5.2 5.2			iShrDJUSUtil IDU iShrDJUSFi IYF	1.19e		189		
			32.72		iShrDJUSTC IYZ	.32e	1./	849		
			59.40		iShrDJTch IYW	.526		574		
			102.20		iShrSP400V IJJ	1.12e	1.4	506		
			75.24		iShrRu3000V IWW	1.12e	2.4	115		
		۶.۰ 5.0			iShrMSEMU EZU		2.0	1148		
		9.5			iShrRu2000G IWO	.17e	.4	2428		
1			148.10		iShrRu2000V IWN	2 11e	1.9		112.08	
			42.03	26		.17e		160		
		2.1		41.40	iShrSPEu350 IEV	.14e	.3	612		
	-1	5.5	82.42	55 75	iShrSP600G IIT	160	2	477		
	-1	5.5	99.67	62.50	iShrSP600V IJS	.69e	1.0	894	72.11	-0.89
		2.0		8.40	iShrSP600V IJS iShrMSAusy EWA	.04e	.4	70		-0.06
	1	8.1		7.04	iShrMSAus EWO	.01e		21	8.60	0.03
		5.9			iShrMSBra EWZ			280		-0.01
		0.9		8	iShrMSCan EWC	.01e	.1	60		-0.15
		3.1			iShrMSFra EWQ	.06e		4		
		5.1			iShrMSGer EWG			350		-0.35
		0.9			iShrMSHK EWH	.06e	.8	265		-0.30
	_	o n	17 1/	12 //	icheMcI+> EMI			40	1/165	_0 10

265 7.25 -0.30 40 14.65 -0.10 8536 6.87 -0.03 600 18.33 -0.69 73 5.11 0.01 41 12.60 -0.30 58 13.04 -0.26 90 4.31 0.03 0.23 6.// IShrMSHK EWH 9.12 6.50 IShrMSJpn EWJ 4.60 15.61 IShrMSSK EWY 6.44 4.92 IShrMSMay EWN 8.40 11.90 IShrMSMex EWN | 1.044 | 1.150 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 | 1.05 iShrMSMex EWW iShrMSNth EWN iShrMSSng EWS

1.94 7.3 26.44 0.06 1.84 7.1 25.78 -0.08	NYSE				
3.06 286.0 1.07 -0.07 3.31295.5 1.12 -0.01 2.08 8.4 24.74 -0.26	3.6 47.80 44.40 BldrsDev100 ADRD 8.4 54.90 48.86 BldrsEmg50 ADRE		4 8	46.01 53.05	1.51 0.07
2.00 8.0 25 0.01 1.13 5.0 22.56 -0.16 2.50 6.0 41.70 -0.30	NASDAQ				
2.06 8.1 25.49 -0.09 2.02 8.0 25.11 0.01	-21.0 63.38 43.10 Vanguard Vipers VXF .54	P	27	49.16	-0.59
1.78 7.1 25.24 2.19 8.6 25.35 -0.05	-2.9 133.25 104 sTrackWishREIT RWR 6.04 -22.2 108.84 72 ❖VanguardTot VTI .90				
1.94 7.4 26.25 -0.05 2.22 8.4 26.45 0.14	-42.6 56.52 22.40 sTrackMSHTch35 MTK -42.9 14.90 5.08 sTrackMSInt MII		7	29.35 7.70	-0.25
1.75 7.1 24.60 -0.05	-39.5 38 15.77 sTrackFort e50 FEF		20	20.58	-0.62
2.42 9.0 27.01 -0.09 2.37 8.0 29.50 0.50	-6.6 145.20 103.10 sTrackDJSCapV DSV 7.87 -22.7 84.27 56.20 sTrackFort500 FFF .90			118.75 63.32	
2.75 8.7 31.70 -0.05 1.98 7.9 25.15 0.04	-20.8 129.35 87.55 sTrackDJLCapV ELV 2.15 -39.2 77.05 36.94 sTrackDJSCapG DSG			44.64	
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0.17 38.70 <u>iShrsSP100</u> **OEF** e ... 3223 44.46 -0.67

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the potential composite p				MerLySPDR06 GWM 48 9.03 0.12
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ynBiotech BHI	И 3	8.76	-0.02	NASDAQ
LynDJIAM	14	9.43	0.23	INASDAQ
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LyNik05 MLN	112	9.26	0.15	MerLynDJIA 249 9.09 -0.06

otech BHM 3	8./6 -0.02	NASDAQ
JIAM 14	9.43 0.23	INAODAQ
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PDR CSM 1		MerLynSP500 MITT 16 8.35
06 EFM 50	9.40 -0.14	
04 RUM 121		NYSE
MI06 MPF 65	8.93 0.03	
MI06 NKM 50	8.84 0.04	MerLvnDJIA2 DJM 10 10.10 0.02

... 819 24.54 -0.99 ... 20 24.80 -0.86 .2 182 43.45 -1.04

Insurers Move to Protect Policy

Continued From Page C1 pension benefits for a cash-in-hand, splitdollar policy. Kenneth Lay, former chairman of Enron Corp., made such a swap, giving up pensions the company owed

him for a policy costing \$2.5 million.

The appeal of owning the policy outright is that executives can take the policies with them when they leave, and the benefits are out of the hands of creditors if the company goes into bankruptcy, unlike regular executive pensions. Plus, the executive may get to choose how the cash value is invested.

Another reason for the growing popularity of split-dollar insurance: In an era of increased scrutiny of executive pay, the policies obfuscate the value of massive amounts of compensation to an executive. That is because Securities and Exchange Commission regulations require companies to disclose the economic benefit of a policy to top executives. And for years they have done so using the term life-insurance value of the policy-a fraction of the total value, representing how much it would cost the executive to buy his share of an equivalent amount of term life-insurance coverage. Because term life is so much cheaper than whole or universal life-insurance, it makes the policy look much less costly and valuable than it is.

Motorola Inc. reported that in 2001 it provided Christopher Galvin, its chief executive, term life-insurance premiums totaling \$3,928, a seemingly trivial amount, but the company didn't disclose the total value of the policy. A spokeswoman said that the premiums aren't a loan to Mr. Galvin, but declined additional comment.

Some companies report the outsize initial premiums in proxy compensation tables. But once the premiums are paid, usually in a few years, the benefit vanishes from view altogether. Sometimes, individual split-dollar agreements are included as attachments to SEC filings, as Mr. Lay's was. Recently, however, com-

panies have taken to filing generic splitdollar plans, which omit any details about specific benefits promised to individual officers. That leaves investors with nothing more than the scant proxy disclosures to determine how much the executive receives, and how much it costs the company.

Split-dollar insurance has long received favorable tax treatment. Essen-

In an era of scrutiny, split-dollar policies obfuscate the value of compensation.

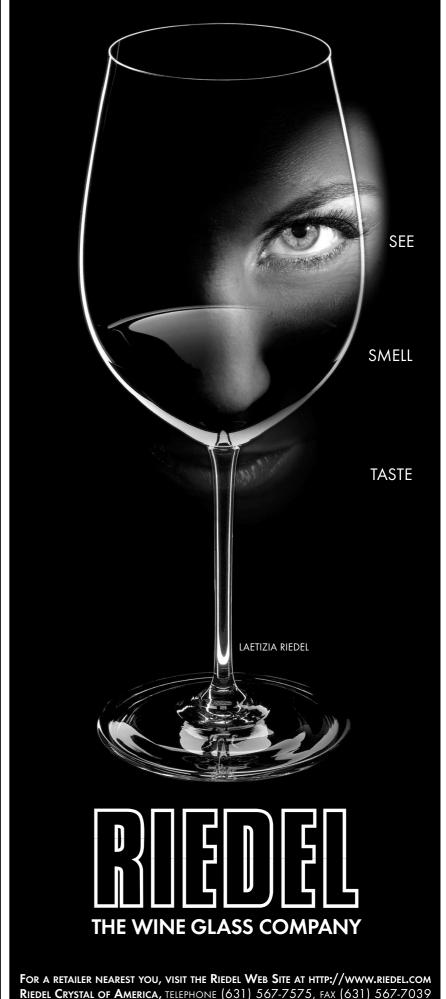
tially, executives pay no tax on the policies they receive, except for being taxed on the term value of the policy if they didn't pay that portion themselves. Moreover, by channeling the policy through a personal or family trustsomething Mr. Lay did, for exampleexecutives can further minimize the impact of income and estate taxes.

In the last weeks of the Clinton administration, the Treasury Department proposed taxing the premiums as if they were compensation, and a softened version of that proposal is pending. This summer, after Congress passed the Sarbanes-Oxley act, some companies, including AMR Corp. eliminated their split-dollar programs. A spokesman for AMR, parent of American Airlines, says the company viewed the arrangement as a form of loan.

The American Council of Life Insurers, a major industry lobbying group, argues that split-dollar policies are neither compensation (beyond the tiny term life-insurance portion that is already taxed), nor loans, so should remain unaffected by any new or proposed rules.

Corporate Dividend News

Dividends R	eporte	d Dec. :			COMPANY	PERIOD	AMT	PAYABLE Date	RECORI DATE
COMPANY	PERIOR) AMT	PAYABLE Date	RECORD Date	ACM MngdInco	M	.0425	1-17-03	
REGULAR	I LIGO	, Ami	DAIL	PAIL	ACM MuniSecsInco		.0725	1-17-03	
	•	055	1 24 02	1 10	AllianceCA MuniInc		.076	1-17-03	
CstlFinlCorp (SC)		.055	1-24-03		AllianceNatlMuni		.0795	1-17-03	
Farmer Brothers		.90	2-10-03	1-24	AllianceNYMuniInc	M	.0765	1-17-03	
FidelityNational		.05	1-17-03	1-06	AllianceWldDolGv		.08	1-17-03	
Pulaski Finl Corp	Q	.09	1-23-03	1-09	Dodge&Cox BalFd		m1.25	12-31-02	12-
IRREGULAR					m-Reflects \$0.48 income ar				
Flanigan's Enterp	A	.27	1-17-03	12-31	Dodge&Cox IncoFd		m.211	12-31-02	12-
FUNDS, REITS, INVE	STMENT CO	DS. LPS			m-Reflects \$0.051 capital g				
ACM Inco Fd		.0825	1-17-03	1-06	Dodge&Cox StkFd		m.76	12-31-02	12-
ACM IIICO FU		.0027	1-17-03	1-00	m-Reflects \$0.36 capital ga				
Stocks Ex-D	ividon	d Doc 3	21		Hancock(J)PatPfDiv		.072	1-31-03	
SIUCKS EX-D	IVIUEII	u Dec. 3	•		Hancock(J)PatSelDv		.09	1-31-03	
COMPANY	AMOUNT	COMPANY		AMOUNT	MngrsGlblBndFd		m.769	12-27-02	12-
	.53125	MerLyPharmHOI	DDc.	.0504	m-Reflects \$0.553 income a				
AMB Prop 8.5%pfA AlexandriaRIEst	.53125	Mkt2000+ HOLD		.0084	MngrsIntlEquity	A	h.095	12-27-02	12-
				.0004	STOCKS				
AlexandriaRlEstpfA	.59375	Kimco Realty Co MetropolMtgeE-		.1903	Energy Power Syst		5	_	
AlexandriaRlEstpfB	.56875	Murphy Oil Corp		.1905	s-1-for-3 reverse stock spli		orhldr approva	L	
AmerExpress	.08	s-2-for-1 sto		2	IntegrtdInfoSys		s	-	
BristolMyersSq Inc	.28			1.75	s-1-for-5 reverse stock spli		12/30/02.		
Campbell Soup Co	.1575 tv.05	NorthropGrumar SummitSec S-3		.1615	FOREIGN	,	-,,		
Canon Inc ADSv-Sold ex-dividend Dec.		Urstadt Biddle		.1015		•	+ 02140	1 02 02	12
		UrstadtBiddlePr			America MovilADS A		t.02148	1-03-03	
flects the difference of	the cor-			.21 .1875	Canon Inc ADS		tc.14579	-	12-
rected div amount.	+ 15507	Xcel Energy Inc			A-Annual. M-Monthly. Q-Quar				
CoCerveceriasUnid	t.15597				b-Payable in Canadian funds.				
Glatfelter	.175	American Depos			r-Revised. t-Approximate U.S			erican Depos	sitary K
Highwoods Props D	.50	fore adjustment	tor toreign t	axes.	ceipt/Share before adjustmen	t for foreign	taxes.		



How Life Insurance Morphed Into a Tool of Corporate Finance

Continued From First Page ers had long insured the lives of their most important executives, to protect themselves. "Key man" policies, as these were called, weren't new.

A8 MONDAY, DECEMBER 30, 2002

Nor was the type of insurance. Instead of simple, inexpensive "term" insurance, which protects for a set period, companies bought the kinds called "whole life" and "universal life." These don't have a time limit. They're essentially investment funds for the buyer with a death benefit attached. The critical advantage is that, since they're a form of life insurance, the money in them accumulates untaxed.

What changed in the 1980s was that some companies began shoveling huge amounts of money into key-man policies. They sought both tax-free buildup and another advantage: They could borrow from the policies and deduct the interest. The combination yielded rich benefits with little risk.

By the mid-1980s, companies were pouring so much into the policies that Congress, sensing a misuse of life insurance, cracked down. A 1986 law said only the interest on the first \$50,000 borrowed on a given policy would be deductible.

Companies quickly found a way around the cap: Buy a great many policies. If they insured thousands of employees, not just "key men," they could continue placing large sums in life-insurance contracts and taking out large tax-deductible loans.

They thought, 'Well, if we can do it for 200, why not for 20,000?" " says Kenneth Kirk, who worked at Clark/Bardes Inc. That firm, a publicly held insurance broker and consultant, has played a central role in the evolution of corporateowned life insurance.

One company Clark/Bardes worked with was Dow Chemical Co. When the Midland, Mich., company decided to have a look at the strategy, it saw an obstacle. Like many states, Michigan required that a beneficiary of a life-insurance policy have an "insurable interest"-that is, the beneficiary would benefit from the insured's continued life and be harmed by the insured's death. Alas, said a Dow Chemical internal memo, except for top-paid executives, it was "doubtful that Dow has an insurable interest in any of its employees."

But Clark/Bardes lobbied the Michigan legislature to agree that employers are harmed when even low-level workers die. Reason: the cost of hiring and training replacements and providing future employee benefits. Michigan agreed to the change. And by 1992, Dow Chemical had bought life-insurance policies on more than 20,000 employees.

Amid lobbying throughout the 1990s, the Michigan legislature chipped away at other requirements, including one that insurance proceeds be used for employee benefits. Thanks to lobbying by Clark/Bardes and others, Michigan and many other states handed employers a near-blanket insurable interest on their workers by the mid-1990s. Some other states followed later, including Texas in

The lobbyists said employers would use life insurance's tax advantages to finance employee benefits. "The main reason employers are buying life insurance is so that they can provide benefits, in particular retiree medical benefits," says Jack Dolan, a spokesman for the American Council of Life Insurers.

The link to benefits is a tenuous one, however. For one thing, the tax-free buildup in policies isn't cash that employers are free to spend, until covered employees die. Secondly, the gains go into the general corporate pot. "The assets are fungible," Mr. Dolan acknowledges.

Moreover, employers have been cutting retiree health coverage throughout the 1990s, even as they were buying more life insurance. And some that bought janitors insurance didn't offer retiree health coverage to the rank-andfile workers whose lives they were insuring. An example is Hillenbrand Industries Inc., a coffin maker in Batesville, Ind. A spokesman for Hillenbrand says it bought the policies to beef up other employee benefits.

Tom Wamberg, Clark/Bardes's chairman and chief executive, says that "even though there's no lockbox, those programs are, in [employers'] minds, dedicated" to employee benefits.

In many states, it ceased to matter. Thanks to lobbying by Mr. Wamberg's firm and others, many states eventually

Continued From Page A3

the world's sixth largest-may well be

more vulnerable. Mexican tariffs on

chicken are slated to fall to zero from 49%

overnight. And the tariffs already have

fallen sharply-from 99% last year. There

are other reasons to worry about the

nearly one million Mexicans who work in

the poultry industry, too. Because U.S.

consumers prefer breast meat and pay a

premium for it, U.S. chicken producers

export legs and thighs-which Mexican

consumers favor-at prices that some-

times are half what Mexican producers

charge for them. Even with the tariff at

49% this year, U.S. producers sold about

\$130 million of chicken parts to Mexico,

likely would raise tariffs on chicken parts

such as legs back to 2001 levels of 99% for

2003, according to U.S. producers. Tariffs

then would drop an average of 20 percent-

age points a year for five years until they

reach zero. In return, Mexico would have

to give up an equal amount of trade pro-

tection in other parts of the poultry

trade, by lifting quotas on whole chick-

on a deal and recognize their concerns.

given the nature of this market and that

"We are working with the Mexicans

A deal between the U.S. and Mexico

according to U.S. producers.

ens or turkeys, for instance.

But the country's chicken industry-

from only around 1%.

dropped the requirement that corporateowned life insurance be used to finance employee benefits. Across the U.S., millions of workers soon were being insured by hundreds of employers, among them AT&T Corp., Nestle USA and Amway.

Unmarked Envelope

In Congress, few knew how big a deal this was until a brown envelope arrived in 1995 on the desk of Ken Kies, chief of staff at the Joint Tax Committee. According to Mr. Kies, inside was a list of companies that had bought life insurance on employees-along with calculations showing how a company might take in \$1.2 billion over 10 years by insuring 50,000 of its people. One nugget Congress learned: Wal-Mart Stores Inc. had made itself the beneficiary of insurance on 350,000 workers' lives from 1993 to 1995.

write the \$50,000 limit on deductible loans against policies. After a turn as a tax lawyer and lobbyist, he returned to the government as staff chief at the Joint Tax Committee when the anonymous brown envelope arrived. By early 1998 he was back in the private sector, at a lobbying arm of what's now PricewaterhouseCoopers, and Clark/Bardes engaged him to lobby his old employer, Congress.

Mr. Kies helped lead the insurance industry's defense against the latest threat to corporate-owned life insurance. The campaign blanketed Congress with more than 170,000 letters and faxes and ran radio and newspaper ads targeting lawmakers. One of Mr. Kies's arguments was that companies borrow all the time, and their loans shouldn't be regarded as necessarily going to buy life insurance.

Wanted: Dead or Alive

Employers have continued to buy ever-greater amounts of life insurance on employees, eluding lawmakers' crackdowns again and again.

	KEY MAN INSURANCE	JANITORS INSURANCE	MANAGERS INSURANCE
Employers buy nsurance on	Top executives	Rank-and-file workers	Middle managers
When	1980s* to present	1987 to 1996	1996 to present

Government crackdown

Employer

Ostensible use

of insurance

1980s* to present 1986: Congress limits interest deduction for a single-policy loan to

1987 to 1996 1996: Congress phases out interest deduction for policy loans

Companies instead borrow

1997: To prevent lenders from taking out policies on mortgage holders and depositors, Congress limits deduction on loans used to buy life insurance on them: it exempts policies on employees. 1998-2000: Congress seeks

to rescind the 1997 exemption Employers continue to buy even more life insurance on

benefits and executive deferred

compensation programs

money from other sources to buy life insurance on To pay for retiree medical To pay for retiree medical

of key executives Financial benefit Money in policies grows tax-free and boosts income. The combination of tax-free

returns and deductions for interest on loans used to buy life insurance effectively (for all types) produces attractive returns

managers

*Employers purchased smaller amounts of key man insurance prior to the 1980s.

Companies instead

smaller policies on

rank-and-file workers

To protect company

from untimely deaths

buy thousands of

Seeing a big cost to federal coffers, Congress in 1996 voted a three-year phaseout of all deductions for interest on loans against life insurance. The Joint Tax Committee estimated the saving to the Treasury at \$16 billion over

With no more \$50,000-per-policy cap, companies had no more need to buy policies on large numbers of employees. They basically stopped buying janitors insurance policies. And while generally keeping these policies in force, they stopped borrowing against them.

Companies still had a big incentive to own life insurance, though: the tax-free buildup. And they found a way around the interest-deduction crackdown. They simply borrowed elsewhere, with interest that was still deductible, and then bought more insurance. "Indirect leverage," this

Indirect leverage was especially appealing to banks, since they can borrow money cheaply. Banks bought fresh policies on employees. By 1997, some were looking into insuring the lives of depositors and credit-card holders, as well. And Fannie Mae, the giant mortgage buyer, proposed to insure the lives of home-mortgage holders.

That was too much for Congress. It nixed these innovations by going after any loans that a firm might use to buy life insurance on depositors or mortgage holders. The formula: If such a firm bought X amount of life insurance, then for X amount of that firm's loans, interest wasn't deductible.

Yet the new law didn't apply that same interest penalty when the life insurance covered employees. In 1998, the Clinton administration tried to close the door on this exception. Clarke/Bardes was among those lobbying to defeat this effort.

Hiring an Insider

U.S., Mexico Close to Chicken Deal

This time around, Clark/Bardes had the help of one of the government's leading experts on the corporate-owned life insurance: Mr. Kies.

As a House Ways & Means Committee staffer in the 1980s, Mr. Kies had helped

chicken producers. Mexican producers

and trade officials confirmed the talks,

pragmatic given what they say is an in-

crease in Mexico's non-tariff trade barri-

ers for incoming chicken parts in recent

months, including new disease-testing re-

quirements and a jump in random inspec-

tions at customs. "Mexico is red-taping

us to death. If we don't do a deal, we're

going to get more of the same," said Jim

Sumner, president of the USA Poultry

fair given that exports of Mexican chick-

ens to the U.S. are blocked because of

sons for the move, too. Two of Mexico's

three biggest poultry producers are

U.S.-based Tyson Foods Inc. and Pil-

grim's Pride Corp., and neither company

is keen to hurt its Mexican operations.

will allow them to create a program with

the government to lower high costs for

such things as energy and corn feed,

which put Mexican growers at a disad-

vantage compared with U.S. counter-

parts. But economists say Mexico needs

to develop a plan and not just buy time.

"The underlying questions is, how much

can you do in three or five years? Are

you just postponing the inevitable?" said

Kenneth Shwedel, an agricultural econo-

mist at Dutch bank Rabobank.

Mexican producers say the extra time

Mexican officials say they are playing

Economists say there are other rea-

and Egg Export Council.

health concerns.

U.S. producers say they are being

which started in late November.

The Clinton administration's 1998 effort to limit tax deductions for borrowing went down to defeat. So did similar administration efforts in 1999 and 2000. Last year, Clark/Bardes gave a board seat to Washington heavyweight, former Ways & Means Chairman Bill Archer, who had criticized janitors insur-

ance as a tax shelter in 1995. Mr. Archer

didn't return calls seeking comment. Janitors insurance had by then mutated into managers insurance. Focusing on middle managers made it a little easier to argue that the insurance was being used to finance employee benefits, since managers were almost always eligible for benefits. While most states no longer cared what employers used life insurance for, the IRS did, to some extent. Under tax law, life insurance purchased by a corporation is supposed to have a

Consenting Adults

Another change: Instead of keeping their life-insurance buying secret from employees, companies usually got their consent, often by telling them the insurance would help the company thrive.

That's what Bank of America told managers, says Cristina Deniel, who was a vice president there in 1996. She declined to let the bank buy a policy on her life after she learned the bank would keep the policy in force if employees left, tracking their deaths through the Social Security Administration. "I found that disgusting, frankly," says Ms. Deniel, who left the bank the following year.

Employers today sometimes offer managers incentives to agree to be insured. Ms. Deniel says Bank of America offered a modest payment to a charity of her choice when she died. Bank of America declines to comment on Ms. Deniel's experience.

New York Times Co. uses a different

U.S. Inventories Labs For Strains of Polio To Prevent Accidents

Associated Press ATLANTA-The federal government is taking an inventory of polio strains in labs around the country as part of an effort to prevent the virus from acciden-

tally escaping and causing outbreaks

once the disease is eradicated. All 31,000 institutions that have polio virus stocks-including health departments, hospitals and private companieshave until tomorrow to submit a report to the Centers for Disease Control and Pre-

The CDC is also asking labs that no longer need to work with the virus to destroy any stocks they have.

Federal officials have said polio could be eradicated globally within two years. Health officials learned a lesson from

what happened with the smallpox virus. That disease was eradicated from the world in 1977, but less than a year after the self-congratulatory ceremonies, two smallpox cases emerged from a lab in the United Kingdom.

Polio, which can cause paralysis and death, isn't thought to be as dangerous as smallpox as a bioterrorist weapon because fewer than 1% of those infected with polio develop symptoms. People around the world also have been vaccinated against polio for decades.

There are only 10 countries where polio is endemic, and last year there were fewer than 500 cases world-wide. The last U.S. outbreak happened in 1979.

kind of carrot: It permits certain highly paid employees to use a deferred-compensation plan if they let the company make itself the beneficiary of insurance on their lives. About 200 employees have agreed to do so, a spokeswoman for the company

At KeyCorp, J. Stephen Reid readily gave consent, but changed his mind when he got a sense of how big the policy was. He learned from an annual report in 1998 that KeyCorp's life insurance on workers had a cash value of nearly \$2 billion. Estimating that this translated to \$8 billion or more in death benefits, he remembers thinking, "My God-they're covering people for huge amounts of insurance, and I'm one of them."

Employers rarely tell employees how much they're covered for, but sometimes an estimate can be teased out. Wachovia Corp.'s life insurance has a cash "surrender" value of \$6.1 billion, according to the company and its filings with the Federal Deposit Insurance Corp. That might buy death benefits of a little under \$20 billion. Wachovia says it insures about 20,000 lives, implying average death benefits of \$952,380. Wachovia says it can't calculate an average death benefit, but calls the estimate high.

Mr. Reid says Key Bank wouldn't tell him how big a policy it had on his life, nor what insurer provided it. An insurance salesman for 38 years, Mr. Reid, 63, calls corporate-owned life insurance "the underbelly of the insurance industry that they don't want you to know about. I know I'm insured for the rest of my life, and I don't like it.

Novel Strategy

Mr. Reid recently wrote a mystery novel, "Murder Insured," in which a firm hired a hit man to kill executives and collect death payments; the firm met its earnings targets, and officers got their bonuses. It was a spoof, of course, but Mr. Reid says he nonetheless refused to let his current employer insure his life: "I didn't want to have two ransoms on my head."

KeyCorp declines to comment on Mr. Reid's experience. A spokesman says that "employees do not pay premiums, and therefore there's no reason to disclose the details of the policy to them."

This year, insurance lobbyists again stepped up to the plate amid new rumblings in Congress about reining in corporateowned life insurance. Rep. Gene Green, Democrat of Texas, proposed requiring employers to tell all employees, past and present, about any coverage bought on their lives since 1985. Democratic Sen. Jeff Bingaman of New Mexico began looking for cosponsors for a measure to eliminate tax benefits for policies covering employees gone for more than a year.

Clark/Bardes and insurance-industry groups led the opposition, aided by Mr. lobbying practice, which Clark/Bardes acquired earlier this year. The industry took out radio ads in the Washington area attacking proposals to curb what it called "business insurance." The proposals went nowhere.

Court Record

Recently, lawsuits have shed light on some usually hidden details of corporatedated deductions for interest on loans against janitors insurance, several companies sued to reclaim the lost deductions. So far they've made little headway.

Wal-Mart is involved in two other kinds of lawsuits. First, it has sued several insurers and brokers, claiming it was misled about the risk that loans against janitors insurance might be nailed as a tax shelter. The IRS disallowed interest deductions on the retailer's janitors insurance, and the company subsequently gave up the policies. The defendants in Wal-Mart's suit, filed in Delaware state chancery court, include units of American International Group Inc., Hartford Financial Services Group Inc. and Marsh & McLennan Cos. They declined to comment.

Wal-Mart was itself sued by the widow of a worker whose life it had insured, Douglas Sims. A federal district court in Houston ruled that the retailer had no legal right to insure Mr. Sims. Wal-Mart is appealing.

Three Mile Island Plaintiffs End Action After Court Setback

Associated Press HARRISBURG, Pa.-Attorneys for 1,990 plaintiffs who said their health was damaged by the 1979 reactor meltdown at the Three Mile Island nuclear plant say

their legal action is over.

Earlier this month, the Third U.S. Circuit Court of Appeals refused to hear an appeal of a lower-court decision granting summary dismissal of the claims against former TMI owner General Public Utilities Corp. and related defendants.

"There's nothing more that can be done to proceed with them, essentially," said attorney Lee C. Swartz. "We doubt the U.S. Supreme Court would agree to hear the case." No other major litigation remains from the accident at TMI, the nation's worst commercial nuclear accident.

The plaintiffs said their health was harmed by radiation that escaped from the damaged TMI-2 plant for several days before the reactor was brought under control. An estimated 100,000 people fled the region during the crisis. GPU and Nuclear Regulatory Commis-

sion officials have maintained not enough radiation was released to cause adverse health effects, but some doctors and antinuclear activists argued that was unclear. A spokesman for a watchdog group

that monitors Three Mile Island vowed the group "will continue to pursue and track radiogenic cancers " "While this is a setback, I believe we'll endure and prevail, probably when I'm a very old man,' said TMI Alert spokesman Eric Epstein.

For investors, the challenge is knowing how much life insurance might be contributing to a company's bottom line. Few companies mention life insurance in their filings. When they do, they sometimes use vague terms such as "mortality income receivable," a phrase favored by Panera Bread Co.

The St. Louis restaurant company collected \$3 million from the deaths of employees and ex-employees last year, equal to nearly a quarter of its net income. Panera's chief financial officer, Bill Moreton, says that in 1994, when the company owned Au Bon Pain cafes, it bought policies on 4,600 employees as a "tax strategy." He says Panera borrowed against the policies and used the death benefits to repay some of the loans.

Bank of America obtains about \$570 million in revenue and \$196 million in net income a year from the life insurance it owns on employees and ex-employees, according to a Wall Street Journal estimate based on the bank's \$9.5 billion of life insurance. That would be about 2.9% of 2001 earnings. The bank doesn't dispute the es-

Clark/Bardes itself got income from life-insurance on an employee in 2000. "Includes \$1 million in life insurance proceeds in Other Income," says a line from a financial summary it provides investors. When asked, the insurance broker and consultant confirms that the payment was a death benefit, paid to it after an employee died in a plane crash.

Insurers Do It, Too

There's sometimes a bit more disclosure when the employer that's buying life insurance on workers is itself an insurer. If it buys the policies from a subsidiary, it has to disclose the purchases as related-party transactions.

Prudential Insurance Co. of America owns four groups of policies on workers' lives, valued at \$813 million, prospectuses show. Prudential says it uses the policies to pay for employee benefits but declines to provide details. MetLife Inc., a big seller of corporate-owned life insurance, bought policies on "several thousand" of its own employees in 1993, 1998 and 2001. Hartford, another major provider, took out an undisclosed amount of insurance on about 800 of its own managers earlier this year.

A Des Moines, Iowa, insurer called AmerUs Group Co. has life insurance on most of its 1,000 or so employees. It bought them for the tax benefits, says a company official, Marty Ketelaar, who adds: "It's a profitable piece of business that also allows the employee to derive a benefit." He declines to specify the benefit.

The industry is reluctant to say how big the overall market is or how fast it's growing. A.M. Best determined in 1999 that sales of corporate-owned life insurance were growing faster than sales of other kinds, but Best says it no longer keeps track of corporate life-insurance purchases. CAST Management Consultants in Los Angeles has said that in the two years through 2001, sales of new corporate-owned life insurance rose 60%. It declines to provide more recent figures.

The benefit many companies now say they're financing with life insurance is deferred-compensation, which is a kind of giant savings plan for highly paid executives. But even if an employer buys bales of life insurance in connection with its deferred-comp plans, there's no guarantee the money will remain in the policies.

Consider what happened at Enron Corp. It took out \$500 million of life insurance on employees, which it indicated was to finance its deferred-compensation programs and executive pensions. But Enron borrowed most of the assets within the policies, documents from bankruptcy court filings show, leaving it roughly \$145 million short of what it owed its executives for deferredcompensation benefits alone.

Now the policies are assets in Enron's bankruptcy proceedings. The total death benefits on the policies, before paying off policy loans, could reach \$2 billion. Waiting in line for this money are Enron creditors, to whom Enron executives are worth more dead than alive.

Pfizer Inc.

FDA Approves Marketing Of Relpax Drug for Migraines Pfizer Inc. said it received approval from

the Food and Drug Administration to market its Relpax migraine drug. Pfizer said Relpax is the newest product in a class of antimigraine medicines known as triptans. Discovered and developed by Pfizer, Relpax acts on blood vessels and sensory nerve endings to relieve symptoms of a migraine attack. Relpax has been approved for migraine treatment in 51 countries, and it has been introduced in 17 countries. The FDA's review of Relpax had been stalled for more than a year while Pfizer conducted additional tests to assuage agency concerns about coronary safety. Pfizer of New York said the most common side effects reported in clinical trials include fatigue, somnolence, nausea, and dizziness. Relpax's common side effects are similar to the adverse events that have been reported with triptans as a class, the drug maker noted. An estimated 28 million Americans—one in five women and one in 15 men experience migraines.

—Dow Jones Newswires

Blyth Inc.

Blyth Inc. said it has decided to place Wax Lyrical Ltd., its United Kingdom specialty retail chain, in administrative receivership. Wax Lyrical is a retail chain of 35 candle stores with annual sales of about \$16 million. Blyth, Greenwich, Conn., said the chain has been unable to achieve sustained profitability, mainly because the distribution of candles and related products has become increasingly more mainstream, with major retailers and others offering competitive products. Blyth expects to report a loss on the disposal of Wax Lyrical for its fiscal fourth quarter. $-Dow\ Jones\ Newswires$

Tax Advantages Of Life Insurance Help Lift Income

By Theo Francis And ELLEN E. SCHULTZ

Corporate owners get a variety of tax and accounting benefits from life insurance on employees.

The kind they load up on is "cash value" life insurance, so-called because besides a death benefit, it includes a taxsheltered investing account. This account is like a big, nondeductible IRA: The policyholder deposits money into it, the insurer subtracts a slice to pay for fees and insurance, and the remainder grows tax-free. That growing remainder is known as the cash surrender value, or cash value. It's an asset.

For families, these cash-value policies are often a poor deal, because the commissions are usually high. But employers negotiate low commissions. It can make sense for them to round up cash they might have lying around, on which they're earning taxable returns, and plow it into a life-insurance policy, where the returns aren't taxed.

The downside is that the money is tied up for long periods, essentially until the insured employees die. The employer could get at it by surrendering the policy, but that would make the gains taxable. Employers used to take big simultaneous loans against the policies, but interest on such loans is no longer deductible. What does free up the money, sooner or later, is the death of the employee. It brings a death benefit, which isn't taxable.

These death benefits, except in rare cases where a number of employees die unexpectedly soon, aren't usually a windfall to the employer. Insurers price their products carefully, so that, over time, the sums an employer pays for the insurance coverage will roughly balance what the insurer has to pay out in death benefits.

Income Stream

So if the deal ties up money so badly, why bother? The answer: All the years that this (tied-up) money is growing, the employer can keep reporting the accumulating gains as income.

The reason is that under generally accepted accounting principles, life insur-

Tax-free gains flow to the income statement every quarter, giving a boost to earnings.

ance investments are treated differently from many other kinds of investments. If the employer had invested in a stock portfolio, and it gained in value, the gains wouldn't add to the company's income until it sold the stock. All the company could do in the interim is add the portfolio gains to its balance sheet.

But if an investment in life insurance grows, the gains flow straight to the income statement every quarter, boosting earnings. And, of course, those are taxfree gains, unlike the kind the company would get from a stock portfolio.

What about an investment loss? The chance of that is remote with policies that pay fixed returns, which are common. Some policies are invested in stocks, and they of course do lose money at times. Insurers offer mechanisms that help companies to smooth out the gains and losses over several periods, and generally avoid recording hits to income.

Policy Loans

In the late 1980s and early 1990s, many companies took the tax benefits of life insurance one step further, by taking out big loans against the policies at the same time as they bought them.

Here's how it worked. An employer would pour \$100 million into insurance on its employees, paying the insurer that much money, plus fees. The insurer credited the employer with, say, a 10% rate of return on this money, or \$10 million in the first year, tax-free.

But the employer immediately borrowed out the entire \$100 million, paying the insurer 12% interest, or about \$12 million the first year.

Wonder how the policy could earn 10% if the proceeds had all been lent back to the employer? The answer is that the employer, technically, borrowed from the insurer, rather than withdrawing its premiums. They remained there, earning

So now the employer, paying \$12 million in interest and earning \$10 million, was out \$2 million. Not a good deal? Not until you consider that the \$10 million is tax-free, while the \$12 million of interest paid is deductible. At a 40% tax rate, that saved the employer \$4.8 million off its other taxes.

Bottom line: The employer still had its \$100 million, it was paying \$2 million to the insurer, and it saved \$4.8 million on its taxes—a net gain of \$2.8 million.

As for the insurer, it had made an essentially riskless two-percentage-point spread.

In 1996, Congress put a stop to this by abolishing deductions for interest on policy loans. In response, companies began taking out other loans-on which interest was still deductible-and then buying more life insurance. This move has virtually recreated the deal Congress thought it had abolished. It's particularly attractive for employers with cheap access to borrowed money, such as banks.

way, corporate-owned life insurance provides a relatively predictable stream of tax-free investment returns, flowing to the bottom line for years.

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Whether or not it is leveraged this

tariffs are dropping fast," said Bill Roenigk, vice president of the U.S. National Chicken Council, which represents

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mar Diamond Shamrock Corp., which When a Worker Dies, Should the Company Profit?

Continued From First Page tuted the program in 1994 "to offset the rising cost of employee benefits." A spokesman for Nestle says, "We have not done this for financial gain." A spokeswoman for Procter & Gamble says the company uses the insurance "partially to finance retiree health bene-

Tom Ayres, spokesman for American Electric Power Inc., a Columbus, Ohio, gas-and-electric utility that has COLI policies covering more than 20,000 workers, says the policies improve the company's bottom line. Investment gains on the policies add to income, he says, and "as the insured employees die, we're getting death benefits, which is cash income." But he adds that the death benefits are "dedicated to retiree benefits," though the individuals covered by the insurance receive nothing directly.

John Sullivan, chief financial officer of Trans World Entertainment Corp., an Albany, N.Y., company that acquired CM Holdings in 1999, said he couldn't comment in detail because of a case pending in the U.S. Court of Appeals in Philadelphia. In that case-similar to others brought by Winn-Dixie, AEP and Dow Chemical Co.-Trans World is seeking to have reinstated some interest-payment tax deductions it took on borrowings against its janitors insurance. A federal district court had earlier granted an IRS request to disallow the deductions during CM Holdings' bankruptcy proceedings.

Mr. Sullivan does say that Trans World "inherited the policies" from CM Holdings. Those policies covered at least 1,400 employees in 1990, based on a company document reviewed by The Wall Street Journal. The document, called a death run, lists on page after page the names, ages and Social Security numbers of the workers, as well as how much money the company will receive for each employee's death, even those who die long after leaving the company. Younger workers will generate from about \$400,000 to almost \$500,000 in death benefits each, the document shows, while older workers will bring the company about \$120,000 to \$200,000 each. (Younger workers yield bigger payouts because, based on actuarial calculations, they are less likely to die soon, so the same premium amount buys more coverage for them.)

Another name on CM Holdings' 1990 death run is Margaret Reynolds, of Uniontown, Ohio. Mrs. Reynolds suffered from amyotrophic lateral sclerosis, or Lou Gehrig's disease. In her final years, her five grown children took turns caring for her. At one point, says her son John, they begged CM Holdings for \$5,000 to pay for a specialized wheelchair so they could take their mother to church. "They said it wasn't covered," Mr. Reynolds says.

Mrs. Reynolds, a \$21,000-a-year administrative assistant and buyer, died in 1998

'Dead Peasants'

Like many companies, WInn-Dixie took out insurance policies on its rank-and-file workers that pay death benefits to the company when the workers die. Here's how these workers were referred to in internal company memos:

> "Bruce- Here is a very rough beginning of the booklet we are preparing for Winn-Dixie. A section on Dead Peasants remains to be written...

"I want a summary sheet that has... the Dead Peasants in the third column."

at age 62. Her family received a \$21,000 benefit from a life-insurance policy provided to employees by CM Holdings. CM Holdings received a COLI payout of \$180,000.

"They got what?" John Reynolds says when told. He sells life insurance himself, to small businesses, but he says he had never heard of janitors insurance. "It's mind-boggling.'

For decades, a corporation or an individual wanting to buy life insurance on someone else had to have a significant financial or emotional stake in the person's survival, known as an "insurable interest." Thus, companies were able to buy life insurance on certain executives, and partners in law and accounting firms could buy life insurance on each other. The rule had evolved to prevent incentives for murder or negligence, and to discourage one person from profiting from the death

But in the 1980s, insurers persuaded regulators in most states-Texas being a notable exception—to rewrite the rules to allow employers to buy life insurance on the lives of all employees. The practice took off as employers became aware of the tax advantages, especially the ability to borrow against the policies and then de-

duct the interest payments. Federal tax law prohibits the use of life insurance as a tax shelter if there isn't a legitimate business purpose for having it. From the start, many companies have asserted that they use COLI to pay for employee benefits. Still, they aren't required

to disclose how they do use COLI money. In 1996, Congress clamped down, forcing companies to begin phasing out the interest-payment deductions they were taking on COLI loans. And the IRS began working on collecting some of the money the companies had deducted from their taxes. Some government officials say the sum under investigation is probably much higher than the \$6 billion the IRS confirms, and involves as many as 700 compa-

Security and Exchange Commission

Death **Benefits**

How companies profited from the employees



Felipe Tillman

Music-store worker

January 1992

AIDS

\$339,302

Camelot Music/

CM Holdings



William Smith

December 1991

Murdered at work

Convenience Stores

\$250,000

National

20

Convenience-store clerk



47

Heart attack

Wal-Mart Stores

\$64,504



Peggy Stillwagoner **Doug Sims** Distribution-center worker Home-health nurse December 1998 October 1994

\$200,000 Advantage **Medical Services**

Car accident

Source: WSJ research

DEATH BENEFIT

EMPLOYMENT

AGE

CAUSE

filings provide some clues about the amounts of tax dollars at stake. In 2001, American Greetings Corp. recorded a charge of \$143 million for potential exposure to disallowed deductions on COLIloan interest payments. R.R. Donnelley & Son Co., a Chicago printing company, agreed this month to pay the IRS \$150 million for disputed deductions related to policies covering more than 20,000 workers. And W.R. Grace & Co. indicated in its 2001 filings that it deducted \$163 million in interest after 1992 and has current unresolved tax exposure of \$57 million. "We believe the loans had and continue to have a valid business purpose," says a Grace spokesman, who adds that the company took out the policies to pay for benefits programs.

The courts have tended not to accept companies' rationale for using COLI. "We do not believe that the purpose of the [plan] was to fund employee benefits," wrote Judge Robert P. Ruwe in a 1999 federal Tax Court ruling against Winn-Dixie. The Jacksonville, Fla., supermarket chain brought the case against the IRS, seeking to reinstate deductions it took on COLI policy loans covering 56,000 workers.

Judge Ruwe noted that Winn-Dixie had high staff turnover and didn't end up providing retiree medical benefits to most of its workers, while it continued to collect death benefits on those who leave the company before retirement. The judge concluded that the executives "recognized that it was a tax shelter," and that ultimately, over the 60-year life of the policies, the company hoped to save \$2 billion in

In June last year, the U.S. Court of Appeals for the Eleventh Circuit in Atlanta upheld the Tax Court decision. And just Monday, the U.S. Supreme Court declined to hear Winn-Dixie's appeal. A Winn-Dixie spokesman says the company is disappointed with the high court's decision, but is "sufficiently reserved for any liability"

arising from the case. While the IRS can find out about COLI policies directly from the companies, disclosure requirements aren't tight, making it hard for others to determine just how much money is squirreled away in the insurance. Employers do, in fact, use other kinds of COLI to pay for lavish retirement benefits for executives. But disclosure rules don't require them to distinguish be-

tween executive COLI and janitors COLI. Further, companies report all their life insurance in aggregate. Accounting rules require only that they report increases in the aggregate cash values of their life-insurance policies-and only if the increases are "material." Materiality isn't

"So, some large companies with COLI don't need to report it at all," says a former government tax official. Congress would have to ask its economists to estimate the cost to taxpayers, says another former official, J. Mark Iwry, who was chief pension regulator at the Treasury. "They'd have a hard time coming up with a number."

Big Business

Even with the phaseout of the most attractive tax breaks, COLI is still big business. Among the major marketers of COLI are Marsh & McLennan Cos. and MONY Group Inc. Marsh & McLennan itself "inherited" a policy covering an undisclosed number employees when it acquired insurance consultant Johnson & Higgins in the mid-1990s, a spokeswoman says. She says that the company no longer pays premiums on the coverage, and that it hasn't received any death-benefit payments for its 295 employees who died in the World Trade Center on Sept. 11.

Among insurers, Hartford Life is a major COLI provider. At the end of 2001, Hartford Life had janitors insurance with a face value of \$4.3 billion in force among its clients, according to its latest annual report. COLI in all its forms brought the company \$37 million of its \$1 billion of net income last year.

Since Congress reined in some of the tax breaks, most employers have nonetheless left their janitors coverage in force. After all, they still enjoy the tax-free buildup of value in the policies, which adds to net income. (This income is referred to in financial statements under generic headings like "other income" and "other assets.") And then the death benefits go to the company, tax-free.

These future death benefits become an "attractive off-balance sheet asset," says Albert "Bud" Schiff, president of the Association for Advanced Life Underwriting and chief executive of NYL Executive Benefits LLC, a leading marketer of COLI for executive benefits in Stamford, Conn. "Companies understand that they have this significant downstream earnings

That's why they keep an eye out for the deaths of employees after they have left the company. One way they can do that is by checking the Social

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Security Administration's database of deaths. When AEP bought its policies in 1990, a company memo noted that "in an effort to keep the tracking of reported deceased participants of the AEP COLI plan as simple as possible," the company "would track each individual reported to us either by AEP or the Social Security sweep."

Employees rarely know about a company's plan to buy COLI policies. In some states, including California, Michigan, Ohio, Illinois and Minnesota, companies are required by law to secure employee consent to include them in coverage. In that case, the employer may offer workers an incentive of a modest amount of life insurance without charge.

That happened to Gloria Jacobs. A few years before she retired in 1993 as a benefits manager for Walt Disney Co. in Orlando, Fla., she received a letter telling her that if she agreed to be covered under a COLI program to finance employee benefits, she would receive free life insurance of \$10,000. The alternative was to pay for life insurance herself. Ms. Jacobs agreed to participate.

A Disney spokeswoman declines to say how much the company will receive when Ms. Jacobs dies, nor how many employees and retirees are covered under

Even when employees are informed about the insurance, they may be unaware that the company stands to benefit more than they themselves, or that the offer of free insurance to get them to consent is not protected under federal benefits law. Employers can cancel it at any

Wal-Mart Stores Inc. took out COLI on about 350,000 of its workers in the 1990s, offering \$5,000 in life insurance to those who agreed to be covered. Only 500 asked to be excluded, a spokesman says. The brochure that Wal-Mart gave to employees noted that the company would provide the benefits "as a result of financial gains from life insurance policies Wal-Mart will purchase ... [that] will result in the financial benefits for the corporation." But the brochure didn't make it clear that the company expected to receive a benefit far outstripping the death benefit it offered work-"We could have communicated more," a Wal-Mart spokesman says now. In 1998, the company canceled the \$5,000 benefit for workers.

Last year, Jane Sims filed suit against Wal-Mart in U.S. District Court in Houston, alleging that the company didn't have an insurable interest in her late husband, Doug, a Wal-Mart distribution center worker in Plainview, Texas, whose death at age 47 in 1998 brought \$64,504 in insurance benefits to the company. The

case is pending. Wal-Mart says that it ended its jani-

tors coverage by January 2000, and that it no longer receives death benefits when employees or former employees die. The company says it "has substantially resolved" all COLI-related issues with the IRS. "We were looking to reduce our corporate income taxes," the spokesman says. "That's really why we did it. ... It was a tax strategy that didn't work out as ex-

Mrs. Sims' lawsuit is one of several filed in recent years in Texas by clients of Houston law firm McClanahan & Clearman LLP. These cases all turn on the argument that mere employment doesn't qualify as the insurable interest that Texas law requires.

That's the argument of Angela Smith. In December 1991, her husband, William, was working extra hours as a clerk at a Stop-N-Go convenience store in Pasadena, Texas, for extra Christmas money when a robber shot and killed him. He was 20 years old.

The store's owner, Houston-based National Convenience Stores Inc., didn't participate in the state workers' compensation system, which provides death benefits to families of workers killed on the job. And like others that opt out, it had taken out insurance on its clerks to protect itself from the cost of wrongful death or negligence lawsuits arising from workplace deaths. The policy, from Lloyds of London, paid NCS \$250,000. The company offered Mrs. Smith and her son, Brandon, one year old at the time, a payment of \$60,000 to settle any potential lawsuits,

'It Seemed Like a Lot'

Mrs. Smith, who was 18 at the time and still in high school, thought the company was just being nice. "It seemed like a lot to me," she says. When she later discovered that the company would receive about \$250,000 from her husband's death, she was appalled. "I can't believe they would do such a thing and make money off people," she says. "It's

wrong." She sued NCS in state court, alleging violation of Texas' insurable-interest rules and seeking payment of the COLI money to Mr. Smith's estate. In 1999, the court awarded the estate \$456,513, which included insurance, attorneys' fees and interest, according to Mike Myers, an attorney with McClanahan & Clearman, which represented Mrs. Smith.

NCS appealed that judgment. On Wednesday, NCS agreed to settle with Mrs. Smith for \$390,000, McClanahan & Clearman says. Two other plaintiffs in a similar case will receive \$375,000 apiece if the Smith settlement is approved in court. Valero Energy Corp., San Antonio, acquired NCS and its COLI policies last year through its acquisition of Ultrahad earlier bought NCS. Valero spokeswoman Joanna Weidman, noting that Valero "inherited these cases," said, "We're happy to have resolved them in the best interests of everyone involved.' In a similar case in 1998, NCS argued

that it did have an insurable interest in its workers because, without workers, "NCS would not generate revenue and would cease to exist as a viable entity.'

The Texas court in that case suggested that NCS consider liability insurance. It also noted: "While it may be true that NCS, like any other company, needs employees to generate revenue ... most cases addressing this issue have found that an employer does not have a pecuniary interest in the continued life of its employee, unless that employee is crucial to the operation of the business."

"Crucial" is an abstract term. But it isn't difficult to see that many people covered by COLI policies play little role, if any, in the companies that benefit from their deaths: part-timers, for instance, and retirees.

In 1994, Rusty Stillwagoner, a police officer in Sulphur Springs, Texas, got a call from the dispatcher saying that his mother, Peggy, had been in a bad accident. Mrs. Stillwagoner, a nurse, was driving to her next home-care appointment when another driver slammed into her Geo Metro. At the hospital, Rusty Stillwagoner found the paramedics performing CPR on his mother. The 51-yearold Canadian immigrant underwent emergency surgery, but she died soon af-

Facing tens of thousands of dollars in medical bills, Mrs. Stillwagoner's family asked her employer, Advantage Medical Services Inc., if it provided any life insurance or other benefits. The owner of the company, Ron Lummus, " 'tearfully' denied the existence of any insurance covering Peggy," a Texas appealscourt judge later wrote.

A few months after the accident, an insurance-company investigator called Mrs. Stillwagoner's husband, Kenneth Stillwagoner, asking him to sign papers releasing her medical records. When the family returned the investigator's call, they learned that Advantage Medical Services held a \$200,000 insurance policy on Mrs. Stillwagoner's life. "My father blew his top," says Lt. Stillwagoner, who, like several other family members, had worked for Mr. Lummus at one time or another. "We were pretty shocked."

The family sued in state court in Hopkins County, arguing that the company had no insurable interest in Mrs. Stillwagoner's life and seeking the death benefit the company had received.

She was, after all, just a temporary employee who had been with the company for two months, and who was replaced the day after her death.

The family lost and appealed. The company insisted that it did have an insurable interest, because the field nurse had the "opportunity to attract or create new business and was therefore a valuable employee," the Texas appeals court noted.

In late 1998, the appeals court reversed the lower court's ruling and found that Kenneth Stillwagoner had a right to challenge the insurance payment to Advantage Medical Services. Subsequently, the company and Travelers Insurance Co., a unit of Citigroup Inc. that sold Advantage the coverage, settled with the family for \$395,000. A spokeswoman for Travelers de-

clined to comment. Carl D. Bryan, who represented Mr. Lummus and Advantage Medical, says the accidentaldeath policy was a rider that came with a policy the company had bought to pay wages for employees injured on the job, not a policy the company took out separately. Mr. Lummus "wasn't trying to hide the fact that there was insurance-he didn't even know there was [life] insurance." In any case, Mr. Bryan adds, "if a company pays the premium, why shouldn't it benefit from the policy?'

Troika of Europeans Are Hoping to Crown Sacramento at Last

Continued From First Page when he was sidelined.

By winning three-quarters of their 82 regular-season games and the NBA's Pacific Division, the Kings earned crucial home-court advantage throughout the NBA playoffs, which start tomorrow. They also won the right to imagine a great dream come true: toppling their downstate nemesis, the reigning back-toback NBA champion Los Angeles Lakers.

Are they ready? "I should ask you, are they ready for us?" says Mr. Divac, the Kings' 7-foot-1 center, a couple of days before a Kings-Lakers game in late March. "We have a better record. Everything is in our hands.'

Indeed, on Oscar night last month, the big showdown in California wasn't in Hollywood but 350 miles northwest, at the deafening Arco Arena. It was Sacramento's 118th consecutive sold-out game.

Basket for Basket

The ball found its way into Mr. Divac's hands with just 1:19 left in the March 24 contest, and the visiting Lakers clinging to a one-point lead, 93-92. Hyped on national television as a battle for Best in the West, the game had seesawed all night, with the Kings' longrange sharpshooters matching the acrobatic grace of the Lakers' Kobe Bryant basket for basket.

Mr. Divac, the 34-year-old bearded Yugoslav playing on his third NBA team in 13 seasons, clanged a shot off the rim but was fouled by Laker bigman Shaquille O'Neal, who committed his sixth and final foul. Mr. Divac walked slowly to the foul line for two free throws-and a chance to put the Kings on top.

The Kings' players set the tone all season with exhilarating teamwork on the court-many Kings baskets are set up by three or four passes-and unusual camaraderie off the court. "I'm happier than when I score when I see somebody else score from my pass," says Mr. Divac, who, for the fourth time, led the NBA this season in assists per game by a

Unselfish Style

The unselfish style is purely by design. Mr. Petrie, the former Princeton University and NBA star who built the team, scoured Europe's basketball leagues for players with sound fundamentals-and salary demands more affordable than the astronomical sums commanded by NBA free agents. The league's highest-paid player this year is Kevin Garnett of the Minnesota Timberwolves, who is earning \$22.4 million in the fourth year of a six-year, \$126 million contract. By comparison, the Kings' European troika this season is earning a combined \$16.7 million.

Mr. Petrie first selected the 6-foot-9 Mr. Stojakovic for the Kings in the 1996 NBA draft, while he was still playing in Greece. He joined the team in 1998. Mr. Petrie picked up Mr. Divac (pronounced DEE-vats) in 1999 after two frustrating seasons with the Charlotte Hornets, and he discovered the 6-foot-8 Mr. Turkoglu (TURK-a-lou) back home in Turkey, signing him in 2000 as the first Turk to play in the NBA. The press conference announcing the deal was broadcast live throughout Turkey.

Pro basketball "has gotten so drawn up with raw athleticism, at the expense of fundamentals," says Mr. Petrie, the Kings' president of basketball operations since 1994. "For the game to be played in its most enjoyable form, you have to be able to do the things well that happen a lot-not just running and jumping but passing, dribbling and shooting.

Stop, Drop and Flop

Late in the first quarter of the Oscarnight game, Mr. O'Neal, the Lakers center, found himself alone under the Kings' basket. Mr. Divac and Kings forward Scott Pollard were lying lifeless on their backs beneath him. That's a signature Divac defense, refined since Mr. Divac's days as a 16-year-old pro player in Eastern Europe: a stop, drop and flop routine designed to bamboozle referees into believing an offensive player has illegally charged into a stationary defender.

It's one of the reasons Los Angeles Clippers coach Alvin Gentry calls Mr. Divac "probably the smartest center in the league.

The refs didn't fall for it this time, but the Kings' playacting got to Mr. O'Neal, compounding his frustration at the mounting foul calls against him on defense. He barked at the referees to make the Kings play on their feet.

The team's owners, brothers Joe and Gavin Maloof, have vowed to build a championship team in Sacramento.

The family is the largest shareholder of California's Wells Fargo Bank and the owner of the \$265 million Palms hotel and casino in Las Vegas. They purchased a controlling stake in the Kings and their home court, Arco Arena, for \$247 million in 1999. After heavy investments in payroll and arena improvements, the Maloofs have lost \$15.5 million over the past three years, according to numbers supplied by the team.

The Maloof brothers were as delirious as the fans when Mr. O'Neal sulked off the court after fouling out on Oscar night. Mr. Divac sank one of two free throws to tie the game, but after more heroics by Mr. Bryant, the Lakers led by a point, 97-96, with 5.2 seconds to go.

The Kings passed the ball in to Mr. Webber, who forced up an off-balance shot with a Lakers defender in his face. The buzzer sounded. The shot didn't drop, but Mr. Webber did, to his hands and knees. The Lakers won.

In Las Vegas, top oddsmakers say they're offering roughly a three-to-one payoff to those who bet the Kings to take the NBA crown this year; the Lakers, perennial favorites, are even

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Andersen Breaks Off Talks on Its Criminal Case

Continued From First Page Duncan acted within the scope of his job when he ordered the destruction of tons of Enron-related documents.

The breakoff of settlement talks has broad implications for both Andersen and the government. For Andersen, it heightens chances that the firm will quickly implode. What was the nation's fifth-largest accounting firm has lost about 225 of its 2,300 U.S. publicly held clients this year. Partners are fleeing and the firm has been scrambling to sell off chunks of its operations in the U.S. and overseas to other accounting

As for the Justice Department, it had been counting, as part of a settlement, on winning total cooperation from the accounting firm and its partners and employees in the Enron case. This would give prosecutors unfettered access to all the accounting firm's records. Perhaps more significant: Andersen's personnel could be used to identify which Enron executives took part in key meetings at which the energy company's aggressive accounting moves were devised.

Big Pressure

A lack of cooperation from Andersen hardly would paralyze the Enron investigation. Prosecutors still have Mr. Duncan's cooperation, and they still can exert big pressure on other Andersen partners and employees to turn state's evidence or risk prosecution themselves.

During settlement talks, Andersen had tentatively agreed to provide information on any improper activities by Andersen employees, further bolstering the government's leverage. Now, the government may find itself impugning the testimony of Andersen employees at one trial-that of Andersen in May-and then defending those same employees if they provide information about activities at Enron.

As recently as a week ago, a crimi-

nal settlement agreement seemed all but certain. The government would have lifted the obstruction indictment, and Andersen would have admitted that some of its partners and other employees committed criminal wrongdoing for destroying documents in its botched audits of Enron. Andersen would have publicly stated that it was responsible for those actions as a firm. It would have been placed under a probation period of at least two years. If it violated the terms, the indictment would have been reinstated.

Andersen began pursuing a package of reforms designed by Mr. Volcker under which the firm is divesting itself of all operations except auditing, to eliminate potential conflicts of inter-

Meanwhile, Andersen and opposing attorneys in the class action agreed tentatively on a \$300 million settlement-a figure based mostly on how much Andersen could afford. The SEC sought relatively nominal amounts in

Turn for the Worse Settlement discussions in the class-

action case took a turn for the worse this week. A dispute erupted between lead shareholders' attorney William Lerach and commercial banks and securities firms that are both creditors of Enron and defendants in the class action. Mr. Lerach had demanded that the banks, including J.P. Morgan Chase & Co. and Citigroup Inc., sign waivers relinguishing their right to have any future trial judgments reduced to reflect Andersen's proportionate liability for Enron's collapse. The banks have consistently refused. An attorney for J.P. Morgan on

Wednesday night publicly criticized Mr. Lerach for continuing to insist on the waivers, saying he was costing his clients "hundreds of millions of dollars." The court-appointed mediator in the

class-action case, Eric Green, yesterday blasted the J.P. Morgan attorney for this public criticism and said it had disrupted the settlement talks. Mr. Lerach declined to comment, other than to say the negotiations were "continuing." J.P. Morgan said it stood by its attorney's comments. Some lawvers involved in the civil

talks privately doubt there will be an agreement. Other issues left to resolve include how to divy up the \$300 million between shareholders, creditors and other parties. Mr. Green, the mediator, said, "Until I report to the court that we have terminated our negotiations, they are ongoing. Andersen also faces a trial beginning

April 29 in a case brought by the bankruptcy trust for the Baptist Foundation of Arizona in a state superior court in Phoenix. The firm agreed about six weeks ago to pay \$217 million to settle that case, but changed its mind later. A criminal conviction of Andersen

probably would mean the death of the firm. Under federal law, it then would be able to continue auditing publicly owned clients only by first securing a waiver from the SEC. Even without a conviction, state accountancy boards could move to pull the firm's licenses. Arizona is among those already seeking to bar Andersen from practicing.

Amid yesterday's tumult, Andersen's dismantling continued. The firm agreed to sell a portion of its tax practice to Deloitte & Touche LLP, ending a two-week battle for the high-margin business, according to people familiar with the matter. In doing so, these people noted, Andersen was passing over an expressed interest for part of the unit by Ernst & Young and an offer to acquire the entire unit in a management-led buyout from San Francisco leveraged-buyout firm Fox Paine & Co.

-Kara Scannell contributed to this article. 1980s allowed for an explosion in a new kind of COLI that covers rank-and-file workers—known in the insurance industry as janitors insurance or, in at least one instance, dead peasants insurance. "I want a summary sheet that has ...the Dead Peasants in the third column," one of Winn-Dixie Stores Inc.'s insurance consultants wrote in a 1996 memo. Winn-Dixie wouldn't comment on the memo.

Companies have put millions of dollars into COLI policies. These policies yield tax-free income as their investment value

By Ellen E. Schultz And Theo Francis

Felipe M. Tillman loved music—opera, jazz, country. He played keyboards and drums, sang and was choral director at his Tulsa, Okla., church. To make ends meet, he worked at record stores, where "he could be close to the music," says his brother Anthony Tillman. One of those jobs was a brief stint in the early 1990s at

a Camelot Music store.

In 1992, Felipe, then 29 years old, died of complications from AIDS. He never bought life insurance, so his family received no death benefit. But CM Holdings Inc., then the parent company of Camelot Music, did. It received \$339,302.

Like hundreds of other large companies, CM Holdings took out life-insurance policies on thousands of its employees, with itself as the beneficiary. Most workers covered this way don't know it,

nor do their families.

"If someone is going to use your name for something, even though you're an employee of theirs, you should know what's going on in your name," says Anthony Tillman, who was surprised to learn that his brother's death benefited Felipe's one-time employer. "It isn't fair."

The practice is as widespread as it is little-known. Millions of current and former workers at hundreds of large companies are thus worth a great deal to their employers dead, as well as alive, yielding billions of dollars in tax breaks over the years, as well as a steady stream of tax-free death benefits. Nestle USA has policies covering 18,000 workers, Pitney Bowes Inc. has policies covering 23,000, and Procter & Gamble Co. has 15,000 covered workers, spokespeople for these companies confirm.

The coverage is called broad-based insurance, or corporate-owned life insur-

surance, or corporate-owned life insurance, usually shortened to COLI. For years, companies could insure only key personnel deemed essential to the business. But a loosening of state rules in the

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By Ellen E. Schultz		

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Why Are Workers in the Dark?

Continued From Page C1 out. So, even in states where employers have to get written consent before buying janitors insurance, they might not have to tell employees who ask about the cover-

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age years later. As a result, most employees have no clue that they are covered. Court documents show that CM Holdings not only didn't ask for employee consent, but hid the janitors coverage internally as well. The company is battling the Internal Revenue Service over tax deductions taken in connection with the policy.

According to March 2000 testimony by Jack K. Rogers, who had been the company's chief financial officer, the company funneled death-benefit payments from the insurer though an executive payroll account before transferring the money to the company's general account. If the money had gone straight to the general account, he noted, "that would have necessitated the inclusion of a number of more people ... in knowledge of the COLI

'The whole point of the bill is to bring some daylight on this issue,' says Rep. Green.

program"-in particular, employees in the accounting department.

Until the 1980s, employers weren't allowed to take out policies on workers, because they had no "insurable interest" in their survival. In other words, the company couldn't argue that it would suffer financial hardship if janitors, file clerks and nonessential executives perished. Insurable-interest rules were designed to prevent life insurance from providing an incentive for murder or negligence, and ultimately to discourage one person from

"wagering" on the life of another. But after aggressive lobbying by insurance companies, most state insurance departments modified the rules to allow companies to take out "janitors" insurance. Almost no ancillary regulation was developed to address the practice.

Unions may have some ability to force companies to disclose whether they have janitors insurance, under National Labor Relations Board rules, says Jon Hiatt, general counsel for the AFL-CIO. Now that they know about it, "there will very likely be a number of unions seeking to find out about the practice," he says.

Some workers find out by chance. Three years ago, a co-worker told Richard Cowan, 65, a retired meter-reader and supervisor, that he had seen Mr. Cowan's name on a list of employees insured by his former employer, New Jersey utility Public Service Enterprise Group Inc. Mr. Cowan doesn't know how much PSEG will get when he dies, or when it took out the insurance. "I was very surprised, then I got a little annoyed," he says. "I'm going to live to be 100, so they

can't cash in on this.' The Newark utility says it bought janitors insurance on "several thousand" retirees about a decade ago, and that any who are still living remain covered by the policy. But a spokeswoman says Mr. Cowan wasn't covered by the policy. The spokeswoman declines to say how much the company collects in death benefits, and says the company didn't notify the retirees about the policy because it wasn't required to.

Meanwhile, the only way for many employees to find out if they or their families are worth more dead than alive to their employers and former employers may be through lawsuits. Mr. Mayo sued CM Holdings, arguing that his former employer never had an insurable interest in his life under Texas law. CM Holdings countered that Georgia law should apply, because Camelot "intended to situate their COLI policies in Georgia, and intended for Georgia law to apply, " court documents note. The judge didn't accept that contention, ruling in March 2002 that she would apply Texas law as the plaintiffs requested. The case is pending in federal district court in Houston.

Ironically, Mr. Mayo's subsequent employer also has janitors coverage. Olin Corp., based in Norwalk, Conn., bought janitors policies on all salaried or nonunion hourly employees working at Olin on Dec. 31, 1992-including those on shortterm disability on that day. When Olin spun off Arch Chemicals Inc. as a separate company in 1998, it kept the policies, and will enjoy death benefits from its former, spun-off employees when they

Olin declines to comment. A spokesman for Arch Chemical says that though many of its employees are covered under the insurance coverage Olin took out before the spinoff, Arch itself has no COLI policies and doesn't benefit from them. Says Mr. Mayo: "This stinks."

Marathon Oil Corp.

Profit Fell 87% on Lower Prices Of Gas, Tight Refining Margins

Citing tight refining margins and lower natural-gas prices, Marathon Oil Corp. posted a steep first-quarter drop in net income, which slid 87% to \$67 million, or 22 cents a share, from \$509 million, or \$1.62 a share, a year earlier. Revenue fell 26% to \$6.45 billion. The Houston firm's recent results included a \$13 million gain on a change in accounting principles and a \$27 million gain from an adjustment of oil reserves. Prices of refined products such as gasoline failed to keep pace with the price of crude oil. Marathon reported a first-ever loss of \$51 million in refining, marketing and transportation, in contrast with a profit of \$276 million a year ago.

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.24	1.8	dd 22	4114 250	19 13.32	-0.16 0.22		-33.4	17.79	6	PC Connctn PCCC			82	618	9.88	0.42
.24 N	1.0		371	4.85	-0.07		-41.4	5.54		PCD Inc PCDI			dd	9	1.02	-0.02
.55p			41	25.75	-0.21	l	-17.2 -39.4	10.80 1.38	6.40 0.10	P-Com PCOM			dd dd	9255 26897	8.04 0.20	-0.69 -0.01
.88	3.3	11 11	76	17.75	0.14		-14.3	97.83	12.80	PDI PDII			44	254		-0.47
.88	3.3	11	6 4	26.55 2.82	-0.45 -0.15		-15.3	12.44	2.96	PECO II PIII			dd	334	5.05	0.06
		dd	60	6.71	0.11		-49.9	44.44	12.05	PEC Solns PECS			39	4837		-1.42
		dd	123	0.93	-0.12		51.3 -14.1	74.68 1.45	32.30	PF Changs PFCB • PFSweb PFSW			58 dd	2071	71.57 0.73	-0.07 -0.04
			15	9	0.19		31.9	17.86	10.60	PICO Hldgs PICO			35	127	16.49	-0.01
		cc	30 6434	4.07 0.62	-0.08 -0.02		-45.3	17.55	4.50	PLX Tch PLXT			dd	1458	6.90	0.04
			916	10.56	-0.59		21.0	23.92 44.55	15.95	PMA Cap A PMACA	.42	1.8	75	927	23.35	0.05
		5	78	8.90	0.04		-23.0 34.3	2.56	9.37 1.21	PMC Sierra PMCS PMR Cp PMRP	ρ		dd	42897 23	16.36 2.31	-0.68 0.06
		dd	19372 80608	3.78 49.57	-0.07 -1.21		-2.2	27	8.75	PRI Auto PRIA			dd	1193	20	-0.30
		cc 40	217	20.65	-0.16		25.4	7.85	4.38	PSB Bcp PSBI				67	7.65	0.05
			19	7.62	-0.05		-19.8 14.5	10.30 10.48	3.87 3.88	PSI Tch ADS PSIT PSS WIdMed PSSI			dd	25 3356	7.34 9.34	0.14
		dd	5267	7.50	-0.26		44.1	5.20	1.77	PTEK Hldgs PTEK			dd	1881	4.90	0.10
		dd 14	463 507	3 9.15	0.23 0.10		10.5	3.45	1.10	PVC Contnr PVCC	.06j		dd	27	2.19	-0.05
		dd	3602	6.12	-0.09		45.0	10.38	2.66	PWEagleInc PWEI			dd	109	5.99	-0.07
		dd	219	6			-9.1 10.0	3.74 79.47	0.40 42.25	PacWstTelecm PAC Paccar PCAR	W 1.20a	1.7	dd 32	221 7820	0.50 72.16	1.17
		dd	97	12.29	0.04	1	21.0	33.51	24.09	PacCapBcp SABB	.88	2.6	15	1563	33.62	0.60
J		dd dd	704 3656	11.38	0.38 -0.15	ľ	-2.4	13.95	9.09	PcificCon PCBK s	.37e	3.0	11	365	12.40	-0.02
		9	168	6.45	0.07	١.	18.5	24.94	17.51	PacCrestCap PCCI	.32	1.3	12	3	24.94	
		7	56	0.72	0.05	A	41.7 -39.1	2.86 4.99	1.29 0.85	PacDunlop ADS PDLPY PacIntrnt PCNTF	.10e	3.5		43 22	2.82 1.90	0.07 -0.10
_		35	63824	35.60	-1.50		-4.1	9.70	5.73	PcMrctlBnk PMBC			27	56	7.67	0.07
6		 35	12 5707	13.25 10.25	0.10 -0.30		30.4	27.31	16.41	PacNwstBcp PNWB	.56	2.1	16	147	26.69	0.34
		-/	21.01	10.27	0.50		27.8	29.09	11.45	PacSunwear PSUN			31	1807	26.09	-0.18
						١,	53.1 56.8	13.95 38.45	8.48 10.54	PcfUnionBk PUBB s PacifiCare PHSY	stk		13 46	56 13455	14.35 25.08	0.40 -1.56
							-5.3	12.69		Packeteer PKTR			40	419	6.98	0.03
		dd	266	1.99	-0.05		20.1	12.12	5.30	PainThera PTIE			dd	1457	11	-0.20
		25	3028	23.94	-0.16		-4.0	27.10	15.95	PalmHarbor PHHM			25	92	22.99	1.06
		8	241	6		,	-14.4 13.1	9.87 28.80	1.35 23.30	Palm PALM PamrapoBcp PBCI	1.50f	5.1	dd 15	75560 52	3.32 29.40	-0.19 0.70
		6 dd	101 340	0.80 2.79	-0.04 0.04	ľ	36.5	5.97	2.62	PanAmSlvr PAAS	1.701	J.1		1379	5.72	-0.03
		dd	581	4.14	0.07	l	7.4	39.12	18.18	PanAmSat SPOT			71	6073	23.50	0.31
		20	72	1.43	0.02	١.	31.8	69.70	28	PaneraBrd A PNRA			77	2932	68.61	1.61
		23	8980	29	-0.02	١,	11.2 -71.9	30.28 9.10	22.80 1.26	PapaJohns PZZA PrdigmGen PDGM			15 dd	2790 374	30.57 1.60	0.62
		42 dd	175 5120	27.90 33.73	-1.39		-6.4	7.14	2.97	ParadmGeo PGEO			29	756	4.11	0.03
		41	2032	23.65	0.35		-41.0	6.49	0.97	PrdynNtwk PDYN			dd	4295	2.30	-0.05
		dd	357	7.28	-0.11		-6.3	5.74	2.55	ParallelPete PLLL			dd	22707	2.98	-0.05
		dd 76	46 3	0.65	-0.06		-39.4 66.8	14 4.36	3.97 1.12	ParametTch PMTC Paravant PVAT			dd	22787 618	4.73 3.92	-0.10 -0.06
		76	1808	13.60 17.76	-0.36 -0.05		3.5	20	10.14	Parexel PRXL			99	1077	14.85	-0.35
.48	2.3	12	20	20.95	0.85	Å	16.8	20.39	15.75	ParkBcp PFED	.48	2.3		13	20.75	0.36
		dd	12037	15.64	-0.11	l	55.7	5.65	1.65	ParkOH PKOH			dd	604	4.95	0.10
.04f	3.3	15	166	31.69	0.10	l	-1.0 20.2	29.55 28.25	13.18 21.15	ParkerVision PRKR ParkvIFnl PVSA	.72	2.8	dd 11	59 37	20.80 26.10	-0.49
		cc	1441 266	29.50 1.63	0.25	l	-19.0	16.80	8.55	Parlex PRLX	./ 2	2.0	qq	349	12.75	-0.49
		dd	13	1.85	-0.15		7.8	3.53	1.53	ParluxFrag PARL			dd	127	2	0.01
		::	662	34.04	-0.75	l	-4.0	15.80	2.70	PrthusTchi			dd	191	4.80	-0.45
		dd	379 1657	2.65	-0.16 -0.21	l	-32.3 7.1	7.67 15.11	3.85 4 13.50	PrtnrComm PTNR PtnrsTr PRTR n				164 717	4.64 15.02	0.13
.80	 5.9	11 dd	1657 139	20.08 13.50	-0.31 0.11		31.9	1.79	0.25	Partsbase PRTS			dd	331	0.96	-0.04
j		12	4724	19.21	-0.44		105.4	15.70	4.80	PartyCity PCTY n				348	15.43	0.44
.68f	2.8	17	2	24.34	-0.01		-7.5	25.96	17.68	Pathmark PTMK			dd	2462	22.80	-0.17
.28	4.0	dd 10	78 25	7 14.25	-0.05	l	-10.1 23.2	10.27 9.94	5 5.45	Pathmark wt PatrickInd PATK	.16	1.8	dd	4 224	7.64 8.75	-0.01 -0.79
.80	2.0	13	12	39.97	-0.28		38.0	15	8.07	PatriotBkCp PBIX	.39f	2.7	14	175	14.70	0.22
		dd	19	5.14	-0.06		53.0	35	15	PatriotTrns PATR			48	15	30	-4.00
.12f	3.4	16	14	32.54	-0.01	l	11.1	47.48	29.60	PattrsnDentl PDCO			35	2970	45.47	-0.47
			405 301	2.05 7.15	0.05 -0.69	l	38.8 -57.8	36.83 5.30	11.06 0.14	PattersnUtiEngy PT PaulaFnl PFCO	EN .12j		15 dd	8595 41	32.36 0.57	0.18
		dd	2142	12.81	0.39	l	10.4	43.49	28.27	Paychex PAYX	.12)	1.1	53	17767	38.46	-0.40
		dd	674	1.40	0.21	l	22.4	26.99	12	PayPal PYPL n				2351	24.60	0.25
		32	1549	20.55	-0.32	l	18.2	5.10	1.31	PCMall MALL			11	170	4.80	-0.14
		dd dd	25 1605	5.14 5.96	-0.06 0.17	l	-19.7 -0.8	22.61 8.20	9.65 5	PDF Sol PDFS n PeakInt PEAK			dd.	290 2811	16.87 7.44	0.73 -0.13
		15	1023	11.98	0.17		30.3	14.10	5.63	PediatricSvc PSAI n	1		uu	103	10.89	-0.13
		dd	612	13.90	0.15		-8.6	23.50	9.55	PeerlsMfg PMFG s	.06	.4	10	41	16.50	-0.40
		dd	2	2.32	-0.27		36.0	2.27	0.61	PeerlessSys PRLS			dd	330	1.70	-0.19
		19 dd	57 5152	7.20 5.41	-0.29 -0.19		34.8 -78.6	16.70 27.75	6.01 1.65	PeetsCof&Tea PEET PegasComm A PGT			CC	1462 2234	15.20 2.23	0.20
		dd	74	3.51	0.01		34.2	20.75	7.67	PegasusSol PEGS	v		dd	1373	19.06	0.01
		CC	1077	12.07	-0.07		96.8	9.50	2.11	Pegasys PEGA			23	757	8.56	-0.40

NASDAQ NATIONAL MARKET ISSUES

YTD 52-WEEK YLD VOL NET 1 % CHG HI LO STOCK (SYM) DIV % PE 100s CLOSE CHG	YTD 52-WEEK YLD VOL NET % CHG HI LO STOCK (SYM) DIV % PE 100s CLOSE CHG	YTD 52-WEEK YLD VOL NET % CHG HI LO STOCK (SYM) DIV % PE 100s CLOSE CHG	YTD 52-WEEK YLD VOL NET % CHG HI LO STOCK (SYM) DIV % PE 100s CLOSE CHG
7-98. 30.71 8.75 PemcoAvisto PAG 8 132 28.50 -1.25 34.1 17.28 8.94 Pemford PENX	16.1 17.77 10.65 RoanokeElec RESC .40 2.5 dd .70 16.02 0.07	1-76.8 42.90 7 Stellent STEL dd 14080 6.85 - 0.36 -34.1 7.25 1.76 Stemcellsinc STEM 1742 2.30 - 0.04 -36 67.99 33.77 Stericycle SRCL 61 2501 63.05 0.19 -37 26.60 24.85 SterlingBchll SBB0 n 230 8.9 20 25.90 0.31 -38 15.2 16.25 10.58 Sterlechs SBBs 161 12 181 1562 13.17 0.06 -39 22.75 11.41 StrIFINIWA STSA 18. 25 12.75 0.10 -36 26 20.05 StrIFINIWA STSA 18. 26 12.97 0.10 -36 31.989 7.4 51 StWAdden SHOO 14. 37 1918 0.04 -36 31.989 7.4 51 StWAdden SHOO 14. 37 1918 0.04 -30 31.98 7.8 51 StWAdden SHOO 14. 37 1918 0.04 -30 31.9 31.9 StewStews SSSS 31 15282 18.41 0.45 -30 31.9 31.9 StewStews SSSS 40 256 6.05 0.05 -30 31.9 31.9 StdYale STKR dd 266 6.05 0.05 -30 31.9 31.9 StdYale STKR dd 266 6.05 0.05 -30 31.9 32.4 Startyale STKR dd 36 0.02 -30 31.9 32.4 Startyale STKR dd 36 0.04 -30 31.9 32.4 Startyale STKR dd 36 0.04 -30 31.9 32.4 Stratosight STKR dd 36 0.04 -30 31.9 32.4 Stratosight STRN dd 37 0.01 -31 31.9 35 50 50 Stratopist STRN dd 37 0.01 -32 31.2 9 50 Stratopist STRN dd 37 0.03 -33 34 35 50 50 50 50 50 50 50	-0.5 33.80 15.50 a UltimatElectro ULTE 28 256 29.85 0.12 -18 6.25 2.05 a UltimateSftwr ULTI dd 301 43.5 0.12 -27.8 7.25 2.90 Ultrak ULTK dd 178 1.40 0.05 -27.8 7.25 2.90 Ultrak ULTK dd 178 1.40 0.05 -27.8 7.25 2.90 Ultrak ULTK dd 178 1.40 0.05 -27.8 7.25 2.90 Ultrak ULTK dd 178 1.29 0.25 -28.9 31.5 3.080 Ultrakeh UTEK dd 1478 1.79 0.05 -28.1 18 Unitateh UTEK dd 10 6 0.30 -28.1 18 Unitateh UTEK dd 10 6 0.30 -28.1 18 Unitateh UTEK dd 30 7 0.10 -28.1 18.0 14.19 ULAB dd 30 7 0.10 -28.1 18.1 19.10 ULAB dd 30 7 0.10 -28.1 19.10 0.25 UnityITch UTC dd 605 0.62 0.01 -28.7 19.10 0.25 UnityITch UTC dd 605 0.62 0.01 -28.7 19.10 0.25 UnityITch UTC dd 605 0.62 0.01 -29.1 18.1 12.1 7.85 UtdBcsh UBOH 41 0.45 0.05 -29.2 8.37 6.18 UtdEntyFal UFC 30 38 31 30 0.02 -20.5 57.20 41 UtdCmntyRs UCBh 46 6.98 0.02 -20.1 18.9 34.75 UtdBcsh UBOH 46 6.98 0.02 -20.2 25.50 87.20 41 UtdCmntyRs UCBh 46 6.98 0.02 -20.8 6.30 3.38 3.39 UtdHriffed UMF1 46 0.06 -20.1 10.2 10.4 1.00 1.00 1.00 1.00 1.00 1.00 -20.8 6.50 1.55 UtdPanAm UMPC 65 1.01 -20.1 1.25 5.30 a UtdRetail URGl
13.7 0.99 3.95 PetrastEngy PQUE 18 739 6.05 0.10 4.6 14.50 1.75 PetrastEngy PQUE 18 18 739 6.05 0.10 4.6 14.50 1.2 PFS Bog Inc PBIK 0.05 4 4.54 0.09 -14.1 38.36 19.40 PharmArthev PPDI 5 5 4951 27.74 0.32 -6.0 27.52 10.95 × Phramsopia POO 6 398 13.05 -0.77 -31.5 34.25 6.60 Phramacylas PCV dd 398 13.05 -0.77 -13.8 12.58 5.72 Pharmanetics PHAR dd 121 6.81 -0.14 -13.8 12.58 5.72 Pharmanetics PHAR dd 121 6.81 -0.14 -13.6 3.39 0.60 PharmChem PCHM dd 52 0.72 -0.04 16.2 3.20 0.75 PharsightCp PHST dd 57 6.72 -0.04 15.1 44.29 24.25 × PhIChiosHidg PHIY 24 576 43.41 -0.16 -33.6 3.81 0.63 PhISPS PSCO dd 19 0.97 -0.01 14.4 15.63 3.35 Phartch PTEC 424 13.32 -0.16 -2.2 7 0.49 PhotoMedex PHMD dd 505 1.81 -0.03 3.2 54.50 20.06 × Photronics PLAB dd 4505 1.81 -0.03 15.9 18.25 11.30 PHSB Fin PHSB 32.3 17 7 13.85 0.04 -42.7 5.98 0.50 Physiomtx PHYX dd 108 125 0.10 24.4 19.30 0.55 Pitts PHFC dd 4392 9.80 -0.11 13.8 15.50 7.40 × Pionrist PHFC dd 4392 9.80 -0.11 13.8 15.57 2.36 × Pivts PHFC dd 4302 9.80 -0.11 13.8 15.57 2.36 × Pivts PHFC dd 367 5.64 0.10 25.70 2.36 × Pivts PYTR dd 3167 5.64 0.10 3.6 46.49 29.90 Pixar PIXR 52 37.24 37.4 37.9 27.49 37.40 27.50 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 37.40 0.05 27.40 0.05 27.40 0.05 27.40 0.05 27.40 0.05 27.40 0.05 27.40 0	29.2 12.60 6.95 5.6K Brands SKFB 14 53 11.65 0.45 4.6 26.88 20.47 + 5.6T Bcp STBA 8.8 2.25 0.44 SAVVIS SVVS	18.0 16.92 13.55 Summittèls SBGA .72b 44 12 3 16.40 5.2 18.30 14.65 SumBop SUBI .60 33 16 52 18 0.02 30.5 14.15 7.62 SumBop NJ SNBC stk 96 118 13.39 -0.31 3.9 10.50 9 SunCapTr I SNBCO 2 10.25 0.10 7.2 8.48 6.80 + SumPhydric SNHY 16 20 55 78 20 0.10 -8.20 23.57 7.52 SumMicrsys SUNW 50 0.95 0.19 -6.9 2.15 0.77 SUNDAY ADS SDAY 50 0.95 0.19 -6.9 2.15 0.77 SUNDAY ADS SDAY 6 36 8.20 0.10 -24.7 9.50 2.30 SumriseTele SRTI dd 605 3.02 0.08 2.5 15 4 Suntron SUNT 6 36 8.20 0.10 -59.5 15.70 4.13 SuperGen SUPG dd 120 4.55 -0.10 -59.5 15.70 4.13 SuperGen SUPG dd 120 4.55 -0.10 -26.8 9.41 3.01 Sprichtt SUPC dd 27 6.15 -0.45 2.6 20.09 13 Supertor SUFT dd 1987 3.64 -0.11 -37.1 19.45 4.69 SureBeam A SURE dd 1987 3.64 -0.11 -37.1 19.45 4.69 SureBeam A SURE dd 1987 3.64 -0.11 -37.1 9.55 6.30 30.51 + Surmodics SRDX dd 1987 3.63 -0.27 12.5 6.30 30.51 + Surmodics SRDX dd 1987 3.59 0.05 14.47 73.50 40.50 SwedUttch SWMAY 58 4112 18.51 -0.17 -8 8.15 5.46 SwitsArmy SABI dd 21 6.45 0.18 84.6 6.26 2.24 + SwitchBrd SWBD dd 225 6 0.03 33.20 .0.38 .0.08	10.6 1.43 0.22 US PİSİTCİMDİR USPL d
3.1 32 13.80 a PlanarSys PUNR 23 218.3 21.75 0.64 1-14.6 27.30 11.17 PLATO Learn TUTRS 49 1848 14.18 -0.39 -3.2 41.70 20.96 PlexusCp PLVS cc 6151 25.72 0.22 35.5 38 0.10 PlugPwr PLUG dd 7390 11.84 0.15 17.9 10.30 7 PocahntsRop PSSL 28 2.7 16 10.20 0.36 12.22 3.79 0.46 Point.360 PTSK 432 3 0.15 26.2 14.40 10.50 PointeFnl PNTE 432 3 0.15 14.4 19.90 Polymedica PLMD 18 1206 40.75 -0.14 14.1 17.30 9.73 PomeroyCptr PMRY 18 1206 40.75 -1.20 14.1 17.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 14.1 17.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 0.25 14.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 0.25 14.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 0.25 14.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 0.25 14.30 9.73 PomeroyCptr PMRY 126 15.41 0.21 0.25 14.30 9.73 PomeroyCptr PMRY 126 15.40 0.03 1.30 0.03 1.30 9.73 PomeroyCptr PMRY 126 15.40 0.25 0.22 13 19.19 10.29 1.30 1.30 1.30 1.30 1.30 1.30 1.30 1.30	-51.7 6.95 1.50 SSP Solutions SSPX 39.7 17.25 5.60 ST Assmbly STIS dd 14 16.21 0.21 8.9 9.30 3.62 STET ADS STHLY 174 6.70 0.30 -0.3 2.95 1 STM Wirels A STMI 3 49 1.40 0.04 32.4 13.90 8.67 SVE FIGHSV SVBF b 23 25 13.25 -0.25 -30.6 20.14 5.71 S1 Corp SONE dd 91.53 11.23 0.23 -38.9 16.41 1.52 SabaSthrw SABA dd 412 3.19 -0.01 8.3 35.94 24.95 Safecto SAFC 74 2.2 dd 17.135 33.72 -0.82 -21.1 19.71 5.81 SafeNet SFNT dd 135 14.95 0.09 -10.5 2.56 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.56 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.56 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.56 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.56 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.59 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.59 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.5 2.50 0.61 Sagentich SGNT dd 135 14.95 0.09 -10.8 25.23 18.81 StFrancap STFR 60 2.4 12 58 24.99 0.02 -12.1 25.24 14.584 StMaryland MARY .10 dd 403 17.33 -0.17 -14.4 25.23 9.15 SalixPharm SLXP dd 403 17.33 -0.17 -14.4 25.23 9.15 SalixPharm SLXP dd 403 17.33 -0.17 -18.0 15.42 5.25 Saganthol SMNG dd 11700 17.85 -1.54 -24.0 30 8.45 Sanglisk SINDK dd 11700 17.85 -1.54 -24.0 30 8.45 Sanglisk SINDK dd 11700 17.85 -1.54 -24.0 30 8.45 Sanglisk SINDK dd 111 9.029 -25.9 7.50 3.76 Sanfilipo JBSS 8 213 6.54 -0.17 -36.3 27.49 9.85 Sanglsta SANG dd 111 9.00 -0.72	7.6 13.47 4.88 - Sykes Ent SYKE 670 10.05 -0.20 1.7 13.15 10.85 Sykon SYLN	7.1 5.86 0.98 VASCO VDSI dd 304 2.25 -0.25 -46.9 6
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... dd251131 32.25 -2.78
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... 19 35 15
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... dd 822 4.99 -0.10
... cc 1622 7.01 0.06
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... cc 1340 6.90 0.05
... 27 0.07 ...
... 66 50 1.7 -0.02
... dd 4053 15.19 0.03
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... 21246 7.37 -0.08 ... 08 2.99 2.99 0.29
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... 39 18765 23.92 1.22
... 28 8757 18.32 -0.04
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| -30 | 41.45 | 3.78 | Siliconing Silino
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| -33 | 41.45 | 3.78 | Siliconing Silino
| -34 | 37.54 | 19.55 | Siliconing Silino
| -37 | 43 | 37.54 | 19.55 | Siliconing Silino
| -37 | 41.35 | 31.55 | Siliconing Silino
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... dd 2317 3,59 0.02
... 38 67 13,95 -0.01
... dd 55 6.08 -0.05
... dd 2756 0.86 -0.04
... 48 3,4 14 15 14,20 0.20
... dd 8035 5,98 -0.02
... dd 13099 2554 -2.60
... dd 40 2,30 0.01 ... dd 3265 6.05 -0.03
... 14 4 8.25 -0.05
... 14 9 8.25 -0.05
... 14 9 8.29 20.38 -0.23
... 2 289 4.85 0.09
... dd 977 1.40 -0.01
... dd 977 1.40 -0.01
... dd 2874 8.65 -0.09
... dd 153 4.25 ...
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... 13 51 2.38 -0.02
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... dd 153 1.21 ...
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... dd 3207 9.44 0...
... 194 23.03 0.57
... dd 91 1.66 -0.04
... dd 462 16.76 -0.24
... dd 3207 9.44 ...
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... dd 462 16.76 -0.24
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... dd 4755 7.01 0.04
... dd 4757 7.00 0.030 ... dd 40 ... 43 2131 .44 2.8 12 21 ... d0 40 230 0.01
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.44 2.8 12 21 15.75 -0.11
.16 2.5 50 204 6.50 -0.10
... dd 3690 4.58 -0.09
... dd 157 11.05 0.38
... 952 4.78 -0.06
... 16 295 2.95 0.10
... 1102 21.81 -0.25
... 692 28.84 0.04
... 16 1318 10.20 0.09
... 93 8.01 -0.24
... dd 64 4.09 -0.06
... 24 907 11.19 -0.51
... 12 14.40 0.15
... 144 0.01
... 7 305 1.34 0.01
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... 17 305 1.34 0.01
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... 18 382 7.20 0.18
... dd 68 1.82 0.11
... 18 382 7.20 0.18
... dd 68 1.82 0.11
... 18 382 7.20 0.18
... dd 76 92 0.37
... dd 97 0.42
... 22 109 3.67 0.42
... 21 17 14.0 0.45
... dd 100 6.48 0.03
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... dd 117 14.0 -0.45
... 20031 2.45 -0.03 .16 2.5 50 ... dd ... dd -22.8 6.30 0.90 kadiMedsys kADX -1.8 18.90 5.05 Radiantsys RADS 29.5 25.06 9.11 RadioOne ROIA 17.9 23.91 9.20 RadioOne D ROIAK 18.6 3.70 0.68 RadioUnica UNCA -14.8 27.24 10.60 Radisys RSYS -24.2 20.30 6.56 Radiware RDWR -20.0 7.50 3.06-RdynCmStrm xRDN -47.9 3.25 0.52-RdynCmStrm wt 0.6 8.82 4.69-RainbowRhtl RBOW 43.8 12.80 3.04 RainbowRhtl RBOW -20.0 7.50 3.06-RdyncmStrm RADN -47.9 3.25 0.522-RdyncmStrm wt 0.6 8.82 4.694-RainbowRntt RROW 43.8 12.80 3.04 RainbowRnt RNBO 64.4 1.25 0.16 RnmkrSys RMKR -10.9 19.80 4.86 Rambus RMBS -27.4 5.63 1.25 Ramtron RMTR 38.4 4.55 2.35 Randgold RANGY 21.8 28.43 14.15-RareHspltyInt RARE -64.7 2.08 0.08 RareMedGp RRRR 26.0 92.88 7.51 RationSftwr RATL 3.7 24.35 12.47-8-RavenInd RAWI 5.79.7 6.30 2.40 RawlingsSprt RAWL 77.3 1.88 0.12 Razorfish RAZE -39.9 8.28 2.46 ReadRite RDRT -23.3 0.25 0.01 Realto wt 18.0 15.67 3.26 RealNtrwks RNWK 6.19 21 3.97 Recoton ROTI -61.9 21 3.97 Recoton **RCOT** -35.2 9.50 2.40 RedHat RHAT ... du 11527 2.08 -0.07 ... dd 11527 2.08 -0.07 ... dd 51 2.52 587 0.85 -0.15 80 2.6 16 11 30.40 0.70 ... dd 37/2 21.76 -1.14 ... dd 37/2 7.79 0.41 ... dd 1902 7.90 0.41
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15.3 18.25 9.92 Wayntrol WYPT .40 2.3 16 1570 17.38 -0.24 16 9.44 3.22 WebMD HLTH .40 d 16134 7.17 0.23 -31.2 37.87 10.05 WebExComm WEBX ... dd 5080 17.09 -0.73 3.1 7.40 0.73 WebFxComm WEBX ... dd 5080 17.09 -0.73 3.1 7.40 0.73 WebFxComm WEBX ... dd 5080 17.09 -0.73 3.1 7.40 0.73 WebFxComm WEBX ... dd 33455 13.99 -1.83 1.22 -0.07 14.5 36.5 6.13 WWhthtds WEBM ... dd 33455 13.99 -1.83 1.21 39.0 27.08 WebStrin WEST ... d8 1.8 13 1520 38.17 -0.02 12.1 39.0 27.08 WebStrin WEST ... d8 1.8 13 1520 38.17 -0.02 12.4 21.55 16.41 WellsFnl WEFC .72 3.4 7 5 21.05 0.25 -0.70 22.18 11.94-8-Wenricht WERN s .08 5 .23 5544 16.95 -0.05 17.4 27.75 18.10 WebSanco WSBC ... 92 3.8 15 126 24.38 0.08 17.3 36.32 25.35 Wescast Ag WCST ... 29 1588 31.85 0.21 27.9 20 10.08 WsttSsexBp WEBX ... 26 15.20 16.50 22.46 4.40 WestKafrine WMAR ... 27 3267 22.07 -0.38 12.00 10.4 4495 31.92 WstamBcp WABC ... d6 5 3.09 0.09 1.04 4495 31.92 WstamBcp WABC ... d6 5 3.09 0.09 1.04 4495 31.92 WstamBcp WABC ... d6 5 3.09 0.09 1.04 495 31.92 WstamBcp WABC ... d6 4 920 7.55 0.43 1.36 0.13 8 Westbank WBKC .44 3.4 13 74 13.12 0.22 -42.0 3.70 0.87 WestellTich WSTL ... d6 4 920 7.55 0.43 2.47 32.50 22.90 Weycofp WEYS ... d6 4 920 7.55 0.43 2.47 32.50 22.90 Weycofp WEYS ... 48 1.5 13 58 31.60 1.00 19.2 8.50 2.85 4.Whteleosyn WEDC ... d6 50 4.60 -0.15 -0.91 12.50 2.95 Willistease WIFC ... d6 50 4.60 -0.15 -0.91 12.50 2.95 Willistease WIFC ... d6 50 4.60 -0.15 -0.13 12.20 2.27 Wronerfor WIND ... d6 51 2.17 -0.15 -0.15 11.84 3.17 4 3.51 0.04 400 11.50 3.37 2.27 0.10 1.01 3.29 7.33 1.35 0.20 1.21 1.00 3.43 1.04 3.20 2.21 1.10 3.20 2.22 1.23 Wirdsiresh WIND ... d6 40 50 2.21 1.10 3.20 2.22 1.30 Wirdsiresh WIND ... d6 50 4.60 -0.15 -0.25 1.31 Windsiresh WIND ... d6 50 4.60 -0.15 -0.25 1.31 Windsiresh WIND ... d6 50 4.60 -0.15 -0.25 1.31 Windsiresh WIND ... d6 4738 9.71 -0.31 1.04 8.69 0.33 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1.04 3.00 1.03 1. | 30.8 | 4.95 | 0.45 | Rediff ADS REDF | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | . -9.3 14.70 6.40 IriZetto Izia
44.0 2750 14 TrpdSprtwr TSIC
28.3 6.75 3.97 TroverSol TROV
12.0 27.92 14.43 TrovFol TRVF s. 48b
97.0 3.42 1.48 TrovFol TRVF s. 48b
97.0 3.42 1.48 Trustime TRUE
-3.2 26.99 16.25 TrustCoNJ TCNJ .60
2.6 13.50 9.70 TrustCoRMY TRST s. 60
5.7 26.41 20.32 Trustmark TRMK .60
1 49.3 26.64 8.35 TuesMorning TUES
-18.0 9.60 5.25 - TufcOTch TFCO
-43.0 27.70 12.46 Tularik TLRK
-41.9 5.99 1.96 TmblwdComm TMWD
-11.6 2.99 0.82 Tumbleweed TWED
-7.1 7.99 1.78 Turnstone TSTN
-20.3 3.76 0.50 TutSys TUTS
-83.1 37.68 12.02 Turnstone TSTN
184.1 9.10 0.98 21CentHidg TCHC .6
8.6 0.76 0.09 247 RealMed TFSM
-37.8 3.10 0.75 Twinlab TWLB -35.8 20.68 4.02 XM SatRd A XMSR ... dd 2
-56.6 17.75 4.06 XOMA XOMA ... dd ... 13.70 -0.01 3.45 0.15 0.92 -0.12 3.69 -0.21 U -4.3 1.86 0.45 UBICS UBIX
14.4 49.08 33.75 UMB FnI UMBFs 1
12.3 7.80 0.16 UNIFAB Int UFAB
9.5 14.37 6.30 a.USA Truck USAK
0.2 9.25 5.50 US Concrete RMIX
38.5 3.75 0.61 USDATA USDC s
-14.2 6.55 2.90 US Engy USEG
-39.7 6.90 2.16 US LEC A CLEC
17.59 17.08 6.25 US Lab USLB
-42.5 1.65 0.56 USOL HIdg USOL
2.59 10.05 3.49 US Oncology USON
10.1 21.37 11.21 US PhysTh USPHs
-2.2 2.25 0.50 US Srch.com SRCH
10.8 8.27 1.38 US Timbrid un 2
-33.1 13.49 4.37.4 US Unwrd UNWR
24.6 12.59 4.60 US Xpress A XPRSA
4.8 20.50 11.16 UT Wildwid UTIW
-73.6 10.90 1.45 Ubiquirel UPCS
-2.9.9 36.26 5.90 Ulticom ULCM ... dd 118 0.67 -0.03 5 24 1849 38.20 0.12 1.7 ... 242 45.89 0.39 ... dd 429 0.73 0.13 ... 17 92 11.99 -0.21 ... 17 75 6.61 0.34 ... dd 1.1 1.94 36 4.12 0.15 ... dd 42 3.26 -0.11 ... 26 12.89 0.51 5.99 -0.61 45.89 0.39 0.73 0.13 11.99 -0.21 6.61 0.34 1.94 ... 4.12 0.15 3.26 -0.11 15.99 -0.61 0.65 -0.04 9.49 -0.27 17.79 0.04 -40.0 1.99 0.25 Zamba(p ZMRA 1.1 58.99 35.15 ZebraTch A ZBRA -22.2 9.44 4 ZiCrop ZICA -11.7 3.02 1.60 Zilacp ZILA 3.3 6.04 42.30 Zions Bcp ZION 18.6 13.45 3.56 Zivit ZIXI 2.7 42.10 17.75 Zollhed ZOLL 68.8 6.25 1.25 Zoltek ZOLT -21.2 9.57 3.87 Zomax ZOMIX -40.0 8.74 2.25 £-20 aggen ZONA 2.54 2.55 Zones ZONS -8.5 3.32 1.04 ZoomTec ZOOM 11.5 47.90 15.65 Zora ZRAN ... dd 42 3.26 -0.11
... 26 1269 15.99 -0.61
... dd 36 0.65 -0.04
... 21 7481 9.49 -0.27
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... dd 138 0.90 -0.08
2.001887 dd 158 0.90 -0.08
4 07 11.29 0.26
... dd 70 11.29 0.26
... dd 27 32 20.50 ... 8.7 22.45 11.02 Staples SPLS
-17.0 4.80 1.09 StarScnfc STSI
-47.1 3.89 0.23 Starbase SBAS
32.1 25.70 13.46 Starbucks SBUX s 59741 20.33 -0.06 ... 35 27 2.10 0.10 ... dd 37802 0.36 0.07 ... 49 19056 25.17 0.21 ... dd 135 4.64 0.14 .20 1.3 dd 631 15.90 -0.03

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... 49 19056 25.17 0.21 1.3 8 32 38 16.21 0.11 .48 3.5 25 74 13.88 -0.28 ... cc 3794 17.49 0.35 ... 19 502 3.06 0.01 ... 19 502 3.06 0.01 ... 17 238 19.07 0.47

17.80 12.30 14.75 10.55

61 14.05 -0.05 16 23.99 0.27 13 0.28 ...

... dd 13 0.2820 .7 23 2051 29.87 -0.32

-0.2 17.80 12.30 StatAutoFn1 STFC 20.2 14.75 10.55 StateFn1 SFSW 50.6 19.30 8.93 SteelDyn STLD 1 10.7 10.61 6.06 SteelTch STTX 166.1 4 0.39 SteelCloud SCLD 40.6 12.47 6.12 SteinMart SMRT -10.3 30.49 9.50 SteinerLsre STNR

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	APR 30	APR 29	% CHG FROM 12/0
II S	1012.5	1001.4	-6.0
Britain	1566.9	1564.1	-1.2
Canada	954.7	942.6	-1.1
Japan	681.7	684.9	+4.8
France	1488.6	1476.7	-3.4
Germany	640.6	634.9	-2.9
Hong Kong	6341.7	6250.0	+4.7
Switzerland	838.4	839.5	+3.1
Australia	673.5	674.0	-2.5
W I	968.2	961,3	3.5
EAFE MSCI	1160.7	1158.3	+0.

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	APR 30	APR 29	% CHG FROM 12/0
II S	1012.5	1001.4	-6.0
Britain	1566.9	1564.1	-1.2
Canada	954.7	942.6	-1.1
Japan	681.7	684.9	+4.8
France	1488.6	1476.7	-3.4
Germany	640.6	634.9	-2.9
Hong Kong	6341.7	6250.0	+4.7
Switzerland	838.4	839.5	+3.1
Australia	673.5	674.0	-2.5
W I	968.2	961,3	3.5
EAFE MSCI	1160.7	1158.3	+0.