

## 2006 Employment Report



# Parker Career Management Center



# Table of CONTENTS

---

Letter from the Dean	2
Overview from the Associate Dean Career Initiatives	3
<b>Class of 2006 - Full-time Employment</b>	
Class Profile	4
Employment Summary	5
Industry Summary	6
Industry Details	7
Function Summary	8
Function Details	9
Location Details	11
<b>Class of 2007 - Summer Internship</b>	
Class Profile	12
Employment Summary	13
Industry Summary	14
Industry Details	15
Function Summary	16
Function Details	17
Location Details	19
<b>Companies Recruiting UCLA Anderson Students</b>	
Major Employers Summary	20
List of Employers	21
Corporate Foundation Donors	28

# Letter from the DEAN



I am pleased to share the employment success of the UCLA Anderson School of Management MBA graduating class of 2006. For the second consecutive year we have set a record in corporate recruiting activity and success for both our graduates seeking full-time employment as well as our Class of 2007 students seeking summer internships.

UCLA Anderson graduates find success in many different fields from corporate finance and investment banking, marketing, consulting, and technology to healthcare, real estate, media and entertainment to entrepreneurial opportunities and other general management careers throughout a multitude of other industries. We have an enduring commitment to provide a quality experience in meeting the needs of recruiting organizations and an emphasis on yielding the best career development and search results for our students.

The Parker Career Management Center serves as the focal point of the trusted partnership between the school, our students and recruiters. Our resolve to enhance this partnership has never been greater.

UCLA Anderson students continue to demonstrate the academic and professional preparation and the personal character to make them value-added employees from the start. Thank you for sharing the commitment to this partnership with us and thank you for the continuing success, year after year, in career recruitment.

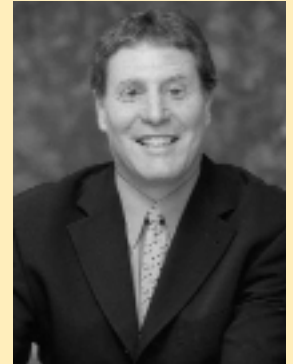
Sincerely,

A handwritten signature in dark ink, appearing to read "Judy Olian", written in a cursive style.

Judy D. Olian  
Dean

# Overview from the **ASSOCIATE DEAN** *Career Initiatives*

UCLA Anderson MBA students experienced considerable success in a robust job market during the 2005-06 academic year. The number of firms seeking an employer partnership with Anderson grew by over 10% for the third consecutive year and the range and variety of business industries and functions ultimately selected by our MBA students was impressive. While the diversity of interests and talents can make our students hard to define, that breadth brings with it both strengths and challenges. Unlike many of our benchmark schools, there are no overwhelming industry favorites and clearly UCLA Anderson MBA students do not “follow the crowd.” The entrepreneurial attitude at Anderson remains vital along with our long-time emphasis on developing people who are notably strong team players.



## SIGNIFICANT STATISTICS:

97.1% of our students seeking employment had received at least one offer and 93.4% of them had accepted an offer by three months after graduation, comparing favorably with last year's outcomes. Along with the rich array of on-campus career resources, Anderson MBA students are adept at developing and utilizing a variety of personal and professional networks to find satisfying careers. Consulting remained the top industry area of interest, recruiting 14.5% of the class while media and entertainment was the next most popular industry of choice at 11.8%. Technology (10.5%), Real Estate (9.4%), Investment Banking (9.0%), and Consumer Products (7.4%) rounded out the five most popular industries for the MBA Class of 2006. Asset Management (5.5%) was the only other industry of choice with over 3% of the class, suggesting the extraordinary breadth of industry choices among our MBA graduates.

In terms of job functions, finance-related positions were the most sought after with 25.1% of the class choosing that path. Marketing was the next most popular function of choice, recruiting 16.5% of the class followed by Consulting (16.1%), Business Development (8.2%), General Management (4.3%) and Strategic Planning (4.3%).

Average salaries and signing bonuses increased to \$92,011 and \$17,465 (\$109,476). UCLA Anderson continues to draw from among the world's most selective applicant pools, with US News and World Report ranking our most recent class the fourth most selective in the United States.

The team at the Parker Career Management Center remains committed to helping organizations find perfect matches for their talent needs. We appreciate your continued interest in our MBA students and look forward to partnering with you and your colleagues this year and well into the future.

Thank you.

Eric Moker  
Associate Dean, Career Initiatives

# Class of 2006

## Class Profile

### Full-time Employment

#### DEMOGRAPHIC PROFILE

Total Applicant Pool.....	2939
Number of Entering Class.....	324
Average Age .....	27.9 years
Average Years of Work Experience .....	4.7 years
Women .....	33%
International Students (non-permanent resident).....	20%
Countries Represented .....	43

#### EMPLOYMENT PROFILE

	<i>Number of Graduates</i>	<i>Percent of Total Graduates</i>
Total Graduates.....	318	100.0%
Students Responding to Employment Survey .....	303	95.3%
Seeking Employment .....	273	90.1% <sup>1</sup>
Not Seeking Employment .....	30	9.9% <sup>1</sup>
Company Sponsored.....	12	4.0%
Starting Own Company .....	8	2.6%
Continuing Education.....	4	1.3%
Postponing Job Search .....	6	2.0%
Other Reasons .....	-	-
No Information .....	15	4.7%

<sup>1</sup> Percentages were calculated from the number of students who responded to the Employment Survey



## Employment Summary

### Full-time Employment

	Number of Students	Percent of Students <sup>1</sup>
Job Offers by 3 months after graduation . . . . .	265	97.1%
U.S. Citizens/ Permanent Residents . . . . .	223	81.7%
Foreign Nationals . . . . .	42	15.4%
Job Acceptances by 3 months after graduation . . . . .	255	93.4%
U.S. Citizens/ Permanent Residents . . . . .	216	63.0%
Foreign Nationals . . . . .	39	30.4%

### SOURCE OF EMPLOYMENT

	Percent of Students <sup>2</sup>
School-Facilitated . . . . .	65.5%
Summer Employer (hired via Campus Recruiting or other UCLA Anderson-related resources) . . . . .	23.1%
Campus Recruiting Program . . . . .	18.0%
Parker CMC Classifieds (Job Postings). . . . .	6.3%
Other Parker CMC Resources (Resume Collections, Resume Book, Reciprocity, etc.) . . . . .	1.6%
Other UCLA Anderson Resources (includes alumni, faculty, clubs, academic internship, AMR Program, Price Center, etc.) . . . . .	16.5%
Student-Facilitated . . . . .	34.1%
Summer Employer (hired via student-facilitated resources). . . . .	6.3%
Family/Friend Network . . . . .	6.7%
Pre-Anderson Employer . . . . .	4.7%
Other . . . . .	16.5%
No Information. . . . .	0.4%

### COMPENSATION SUMMARY

	Percent of Students Reporting Salary Data <sup>2</sup>	Mean	Median	Minimum	Maximum
Base Salary	97.3%	\$92,011	\$90,000	\$40,000	\$200,000
U.S. Citizens/ Permanent Residents	82.0%	\$92,662	\$90,000	\$51,000	\$200,000
Foreign Nationals	15.3%	\$88,520	\$92,000	\$40,000	\$130,000
Signing Bonus	60.4%	\$17,465	\$15,000	\$1,000	\$47,500
U.S. Citizens/ Permanent Residents	50.6%	\$16,935	\$15,000	\$1,000	\$47,500
Foreign Nationals	9.8%	\$20,200	\$20,000	\$6,700	\$35,000
Other Guaranteed Compensation <sup>3</sup>	38.8%	\$18,239	\$12,000	\$1,200	\$150,000
U.S. Citizens/ Permanent Residents	32.6%	\$17,736	\$12,000	\$1,200	\$100,000
Foreign Nationals	6.3%	\$20,845	\$10,250	\$3,000	\$150,000

<sup>1</sup> Percentages were calculated from the number of students who were seeking employment.

<sup>2</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation

<sup>3</sup> Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation.

It excludes perquisites such as relocation, automobile and variable compensation (eg. performance bonuses, stock options).

# Class of 2006

## Industry Summary

### Full-time Employment

	Percent of Hires <sup>1</sup>
<b>Top Ten Industries</b> .....	<b>68.2%</b>
<i>Consulting Services</i> .....	14.5%
<i>Media/Entertainment (Entertainment)</i> .....	11.8%
<i>Real Estate</i> .....	9.4%
<i>Financial Services (Investment Banking)</i> .....	9.0%
<i>Financial Services (Investment/Asset Management)</i> .....	5.5%
<i>Consumer Products (Food/Beverage/Tobacco Manufacturing)</i> .....	4.3%
<i>Technology (Hardware)</i> .....	3.9%
<i>Technology (Software)</i> .....	3.5%
<i>Consumer Products (Household/Personal Products)</i> .....	3.1%
<i>Technology (Internet Services)</i> .....	3.1%
<b>Other</b> .....	<b>31.8%</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation.



## Industry Details

### Full-time Employment

Industry	Percent of Hires <sup>1</sup>	Annual Base Salary <sup>2</sup>				Signing Bonus <sup>2</sup>			Other Guaranteed Compensation <sup>2,3</sup>
		Mean	Median	Minimum	Maximum	Mean	Minimum	Maximum	Mean
Consulting Services	14.5%	\$107,396	\$105,000	\$85,000	\$132,000	\$19,337	\$7,500	\$35,000	\$14,477
Consumer Products	10.6%	\$82,981	\$81,000	\$60,000	\$115,000	\$13,406	\$2,500	\$25,000	\$7,900
(Electronics)	0.4%	Insufficient Data <sup>2</sup>							
(Food/Beverage/									
Tobacco Manufacturing)	4.3%	\$86,227	\$85,000	\$70,000	\$115,000	\$11,634	\$2,500	\$25,000	\$7,250
(Household/Personal Products)	3.1%	\$79,375	\$85,000	\$60,000	\$88,000	\$16,667	\$10,000	\$20,000	\$7,500
(Retail)	2.0%	\$85,400	\$80,000	\$75,000	\$97,000	\$15,000	\$10,000	\$20,000	-
(Textiles/Clothing)	0.8%	Insufficient Data <sup>2</sup>							
Financial Services	23.9%	\$98,075	\$95,000	\$40,000	\$200,000	\$25,744	\$5,000	\$47,500	\$28,130
(Commercial Banking)	2.4%	\$77,500	\$92,500	\$40,000	\$95,000	\$20,000	\$15,000	\$25,000	-
(Diversified Financial Services/									
Retail Banking/Credit Cards)	2.7%	\$91,429	\$95,000	\$75,000	\$100,000	\$14,000	\$7,500	\$30,000	-
(Insurance)	0.8%	Insufficient Data <sup>2</sup>							
(Investment Banking)	9.0%	\$94,227	\$95,000	\$60,000	\$130,000	\$35,425	\$20,000	\$47,500	\$36,400
(Investment/Asset Management)	5.5%	\$102,786	\$97,500	\$85,000	\$190,000	\$17,300	\$5,000	\$35,000	\$24,583
(Private Equity)	2.0%	\$125,500	\$110,000	\$92,500	\$200,000	\$7,500	\$7,500	\$7,500	\$45,667
(Venture Capital)	1.6%	\$110,625	\$120,000	\$80,000	\$122,500	-	-	-	-
Healthcare Services/Products	4.7%	\$88,683	\$85,000	\$74,200	\$110,000	\$17,313	\$10,000	\$25,000	-
(Healthcare Services/HMO)	0.8%	Insufficient Data <sup>2</sup>							
(Medical Devices)	1.2%	\$99,000	\$97,000	\$90,000	\$110,000	\$16,167	\$10,000	\$25,000	-
(Pharmaceutical/Biotechnology)	2.7%	\$83,571	\$83,000	\$76,000	\$96,000	\$20,000	\$20,000	\$20,000	-
Manufacturing	2.7%	\$87,071	\$84,000	\$82,500	\$108,000	\$13,417	\$12,500	\$17,500	-
(Aerospace)	0.4%	Insufficient Data <sup>2</sup>							
(Automotive/									
Transportation Equipment)	2.0%	\$83,800	\$84,000	\$83,000	\$84,000	\$13,600	\$12,500	\$17,500	-
(Other Manufacturing)	0.4%	Insufficient Data <sup>2</sup>							
Media/Entertainment	12.2%	\$80,567	\$78,000	\$55,000	\$124,000	\$11,091	\$3,000	\$20,000	\$7,281
(Entertainment)	11.8%	\$81,448	\$79,000	\$60,000	\$124,000	\$11,200	\$3,000	\$20,000	\$7,281
(Sports Management)	0.4%	Insufficient Data <sup>2</sup>							
Not-for-Profit	2.0%	\$67,000	\$70,000	\$55,000	\$80,000	-	-	-	-
(Education)	1.2%	\$70,000	\$70,000	\$60,000	\$80,000	-	-	-	-
(NGOs)	0.8%	Insufficient Data <sup>2</sup>							
Petroleum/Energy/Utilities	0.8%	Insufficient Data <sup>2</sup>							
Real Estate	9.4%	\$91,523	\$90,000	\$75,000	\$125,000	\$13,188	\$3,000	\$40,000	\$27,500
Technology	14.1%	\$87,422	\$86,000	\$50,000	\$125,000	\$10,381	\$2,000	\$20,000	\$11,033
(Computer Related Services/									
Consulting/Outsourcing)	0.8%	Insufficient Data <sup>2</sup>							
(Hardware)	3.9%	\$88,320	\$92,600	\$50,000	\$108,000	\$11,317	\$5,000	\$20,000	\$6,000
(Internet Services)	3.1%	\$87,813	\$88,750	\$63,000	\$115,000	\$12,500	\$10,000	\$15,000	\$16,067
(Software)	3.5%	\$90,500	\$87,000	\$70,000	\$125,000	\$8,500	\$4,000	\$15,000	\$8,570
(Telecommunications/Networking)	2.7%	\$79,571	\$85,000	\$55,000	\$92,000	\$8,667	\$2,000	\$20,000	-
Other	5.1%	\$100,000	\$92,500	\$55,000	\$150,000	\$13,536	\$2,500	\$31,000	\$15,722
(Hospitality: Food & Beverage/									
Hotel Mgmt)	1.6%	\$78,333	\$90,000	\$55,000	\$90,000	\$15,000	\$15,000	\$15,000	\$13,667
(Law)	1.2%	\$140,000	\$135,000	\$135,000	\$150,000	\$17,417	\$10,000	\$31,000	\$20,000
(Other Services)	2.0%	\$92,500	\$97,500	\$70,000	\$105,000	\$9,167	\$2,500	\$15,000	\$13,500
(Transportation Services)	0.4%	Insufficient Data <sup>2</sup>							

<sup>1</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for industries with fewer than 3 data points (1%) available.

<sup>3</sup> Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It excludes perquisites such as relocation, automobile, and variable compensation (eg. performance bonuses, stock options).

# Class of 2006

## Function Summary

### *Full-time Employment*

	<i>Percent of Hires<sup>1</sup></i>
<b>Top Ten Functions</b> .....	<b>74.5%</b>
<i>Consulting</i> .....	16.1%
<i>Marketing / Sales (Product Management)</i> .....	9.8%
<i>Other (Business Development)</i> .....	8.2%
<i>Finance / Accounting (Corporation Finance/Financial Analysis/FP &amp; A)</i> .....	7.8%
<i>Finance / Accounting (Real Estate Finance)</i> .....	7.5%
<i>Marketing / Sales (Brand Management)</i> .....	6.7%
<i>Finance / Accounting (Investment Banking)</i> .....	5.9%
<i>General Management</i> .....	4.3%
<i>Other (Strategic Planning)</i> .....	4.3%
<i>Finance / Accounting (Research/Portfolio Manager)</i> .....	3.9%
<b>All Others</b> .....	<b>25.5%</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation.



## Function Details

### Full-time Employment

Function	Percent of Hires <sup>1</sup>	Annual Base Salary <sup>2</sup>				Signing Bonus <sup>2</sup>			Other Guaranteed Compensation <sup>2,3</sup>
		Mean	Median	Minimum	Maximum	Mean	Minimum	Maximum	Mean
Consulting	16.1%	\$107,107	\$105,000	\$87,000	\$132,000	\$18,900	\$7,500	\$35,000	\$15,104
Finance / Accounting	34.9%	\$93,192	\$95,000	\$50,000	\$200,000	\$22,038	\$3,000	\$47,500	\$23,584
(Accounting/Auditing)	0.8%	Insufficient Data <sup>2</sup>							
(Commercial Banking/Lending)	1.2%	\$93,333	\$95,000	\$90,000	\$95,000	-	-	-	\$25,833
(Corporation Finance/ Financial Analysis/FP & A)	7.8%	\$85,560	\$90,000	\$50,000	\$108,000	\$14,947	\$5,000	\$30,000	\$18,848
(Corporation Finance/Treasury)	1.2%	\$87,667	\$84,000	\$84,000	\$95,000	\$15,000	\$12,500	\$20,000	-
(Investment Banking)	5.9%	\$91,429	\$95,000	\$60,000	\$95,000	\$37,500	\$25,000	\$47,500	\$39,000
(Private Client Services)	0.8%	Insufficient Data <sup>2</sup>							
(Real Estate Finance)	7.5%	\$91,444	\$90,000	\$75,000	\$125,000	\$15,063	\$3,000	\$40,000	\$16,682
(Research/Portfolio Manager)	3.9%	\$95,900	\$97,500	\$85,000	\$100,000	\$16,625	\$8,000	\$30,000	\$22,500
(Sales & Trading)	2.4%	\$98,833	\$95,000	\$78,000	\$130,000	\$32,200	\$20,000	\$46,000	\$21,667
(Venture Capital/Private Equity/ LBO)	3.5%	\$116,389	\$120,000	\$70,000	\$200,000	-	-	-	\$42,250
General Management	4.3%	\$85,420	\$90,000	\$55,000	\$105,000	\$13,000	\$10,000	\$15,000	\$9,625
Human Resources									
(Organizational Development)	1.2%	\$79,333	\$83,000	\$40,000	\$115,000	\$17,500	\$15,000	\$20,000	-
Marketing / Sales	28.2%	\$82,000	\$81,750	\$50,000	\$124,000	\$12,035	\$1,000	\$30,000	\$10,544
(Account Executive/Advertising)	1.2%	Insufficient Data <sup>2</sup>							
(Brand Management)	6.7%	\$80,088	\$80,000	\$60,000	\$115,000	\$12,000	\$2,500	\$25,000	\$7,714
(Market Research)	0.4%	Insufficient Data <sup>2</sup>							
(Marketing Consulting)	0.4%	Insufficient Data <sup>2</sup>							
(Marketing-Financial Services)	2.4%	\$87,500	\$92,500	\$50,000	\$105,000	\$19,167	\$7,500	\$30,000	\$13,733
(Marketing-Other Services)	3.5%	\$81,556	\$80,000	\$63,000	\$105,000	\$15,125	\$12,500	\$20,000	\$12,250
(Merchandising/Retail Marketing)	1.6%	\$77,500	\$77,500	\$70,000	\$85,000	\$6,667	\$5,000	\$10,000	-
(Product Management)	9.8%	\$83,640	\$83,000	\$55,000	\$115,000	\$12,659	\$2,000	\$30,000	\$7,283
(Sales)	2.4%	\$84,583	\$81,250	\$51,000	\$124,000	\$7,000	\$1,000	\$10,000	-
MIS	0.4%	Insufficient Data <sup>2</sup>							
Operations / Logistics / Supply Chain	0.4%	Insufficient Data <sup>2</sup>							
Other	14.5%	\$94,914	\$89,000	\$55,000	\$190,000	\$11,688	\$3,000	\$31,000	\$21,184
Other (Business Development)	8.2%	\$89,500	\$85,000	\$55,000	\$190,000	\$8,333	\$5,000	\$10,000	\$13,639
Other (Real Estate Development)	2.0%	\$105,000	\$95,000	\$80,000	\$150,000	-	-	-	\$49,250
Other (Strategic Planning)	4.3%	\$101,091	\$97,000	\$60,000	\$135,000	\$13,156	\$3,000	\$31,000	\$13,792

<sup>1</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for functions with fewer than 3 data points (1%) available.

<sup>3</sup> Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It excludes perquisites such as relocation, automobile, and variable compensation (eg. performance bonuses, stock options).

# Class of 2006

---



## Location Details

### Full-time Employment

U.S. Regions	Percent of Hires <sup>1</sup>	Annual Base Salary <sup>2</sup>				Signing Bonus <sup>2</sup>			Other Guaranteed Compensation <sup>2,3</sup>
		Mean	Median	Minimum	Maximum	Mean	Minimum	Maximum	Mean
California	79.6%	\$93,033	\$90,000	\$51,000	\$200,000	\$16,271	\$1,000	\$47,500	\$19,379
Southern	62.0%	\$92,711	\$90,000	\$51,000	\$200,000	\$16,096	\$1,000	\$47,500	\$17,036
Northern	56.9%	\$94,241	\$95,000	\$65,000	\$122,500	\$16,755	\$5,000	\$45,000	\$19,840
Mid-Atlantic	0.8%	Insufficient Data <sup>2</sup>							
Midwest	2.4%	\$90,000	\$89,000	\$75,000	\$105,000	\$17,000	\$5,000	\$25,000	-
Northeast	4.7%	\$88,333	\$95,000	\$55,000	\$110,000	\$26,000	\$5,000	\$45,000	\$17,600
South	1.2%	\$84,000	\$87,000	\$70,000	\$95,000	\$12,667	\$8,000	\$15,000	-
Southwest	1.2%	\$86,667	\$85,000	\$80,000	\$95,000	-	-	-	-
West (includes California)	80.8%	\$92,957	\$90,000	\$51,000	\$200,000	\$16,186	\$1,000	\$47,500	\$19,379
<b>U.S. TOTAL</b>	<b>91.0%</b>	<b>\$92,335</b>	<b>\$90,000</b>	<b>\$51,000</b>	<b>\$200,000</b>	<b>\$16,666</b>	<b>\$1,000</b>	<b>\$47,500</b>	<b>\$18,642</b>
<b>World Regions</b>									
Asia	5.9%	\$87,218	\$95,000	\$40,000	\$130,000	\$23,936	\$4,000	\$46,000	\$16,000
Europe	2.0%	\$99,000	\$100,000	\$76,000	\$124,000	\$23,500	\$14,000	\$40,000	-
Latin America	1.2%	\$80,000	\$90,000	\$55,000	\$95,000	\$24,500	\$14,000	\$35,000	-
<b>INTERNATIONAL TOTAL</b>	<b>9.0%</b>	<b>\$88,837</b>	<b>\$95,000</b>	<b>\$40,000</b>	<b>\$130,000</b>	<b>\$23,900</b>	<b>\$4,000</b>	<b>\$46,000</b>	<b>\$14,650</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for locations with fewer than 3 data points (1%) available.

<sup>3</sup> Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It excludes perquisites such as relocation, automobile, and variable compensation (eg. performance bonuses, stock options).

# Class of 2007

## Class Profile

### *Summer Internships*

#### DEMOGRAPHIC PROFILE

Total Applicant Pool . . . . .	2520
Number of Entering Class . . . . .	330
Average Age . . . . .	27.6 years
Average Years of Work Experience . . . . .	4.6 years
Women . . . . .	31%
International Students (non-permanent residents) . . . . .	26%
Countries Represented . . . . .	46

#### EMPLOYMENT PROFILE

	<i>Number of Students</i>	<i>Percent of Total Students</i>
Total Students . . . . .	336	100.0%
Students Responding to Employment Survey . . . . .	333	99.1%
Seeking Employment . . . . .	292	87.7% <sup>1</sup>
Not Seeking Employment . . . . .	41	12.3% <sup>1</sup>
Company Sponsored . . . . .	12	3.6%
Starting Own Company . . . . .	5	1.5%
Continuing Education . . . . .	0	0.0%
Postponing Job Search . . . . .	9	2.7%
Other Reasons . . . . .	15	4.5%
No Information . . . . .	3	0.9%

<sup>1</sup> Percentages were calculated from the number of students who responded to the Employment Survey



## Employment Summary

### Summer Internships

	<i>Number of Students</i>	<i>Percent of Students<sup>1</sup></i>
Job Offers by 3 months after end of first year . . . . .	290	99.3%
U.S. Citizens/ Permanent Residents . . . . .	244	83.6%
Foreign Nationals . . . . .	46	15.8%
Job Acceptances by 3 months after end of first year. . . . .	289	99.0%
U.S. Citizens/ Permanent Residents . . . . .	243	83.2%
Foreign Nationals . . . . .	46	15.8%

#### SOURCE OF EMPLOYMENT

	<i>Percent of Students<sup>2</sup></i>
School-Facilitated . . . . .	77.9%
Campus Recruiting Program . . . . .	43.6%
Parker CMC Classifieds (Job Postings). . . . .	9.0%
Other Parker CMC Resources (Resume Collections, Resume Book, Reciprocity, etc.) . . . . .	3.8%
Other UCLA Anderson Resources (includes alumni, faculty, clubs, academic internship, AMR Program, Price Center, etc.) . . . . .	21.5%
Student-Facilitated . . . . .	22.1%
Family/Friend Network . . . . .	10.0%
Pre-Anderson Employer . . . . .	3.1%
Other . . . . .	9.0%

#### COMPENSATION SUMMARY

	<i>Percent of Students Reporting Salary Data<sup>2</sup></i>	<i>Mean</i>	<i>Median</i>	<i>Minimum</i>	<i>Maximum</i>
Monthly Base Salary	93.4%	\$5,798	\$5,800	\$1,000	\$12,000
U.S. Citizens/ Permanent Residents	77.9%	\$5,793	\$5,800	\$1,000	\$12,000
Foreign Nationals	15.6%	\$5,825	\$6,000	\$1,100	\$10,000

<sup>1</sup> Percentages were calculated from the number of students who were seeking employment.

<sup>2</sup> Percentages were calculated from the number of students who accepted internships by 3 months after end of their first year.

# Class of 2007

## Industry Summary

### *Summer Internships*

	<i>Percent of Hires<sup>1</sup></i>
<b>Top Ten Industries</b> .....	<b>64.4%</b>
Media/Entertainment (Entertainment) .....	12.5%
Financial Services (Investment Banking) .....	10.0%
Consulting Services .....	8.0%
Real Estate .....	7.3%
Financial Services (Investment/Asset Management) .....	6.2%
Technology (Internet Services) .....	5.5%
Consumer Products (Household/Personal Products) .....	4.2%
Consumer Products (Food/Beverage/Tobacco Manufacturing) .....	3.8%
Consumer Products (Retail) .....	3.5%
Financial Services (Private Equity) .....	3.5%
<b>Other</b> .....	<b>35.6%</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted internships by 3 months after end of their first year.



## Industry Details

### Summer Internships

Industry	Percent of Hires <sup>1</sup>	Monthly Salary <sup>2</sup>			
		Mean	Median	Minimum	Maximum
Consulting Services	8.0%	\$7,947	\$9,500	\$2,000	\$10,000
Consumer Products	14.9%	\$5,074	\$5,000	\$1,100	\$7,520
(Electronics)	2.1%	\$5,937	\$5,430	\$5,000	\$7,364
(Food/Beverage/Tobacco Manufacturing)	3.8%	\$5,447	\$5,562	\$4,800	\$6,000
(Household/Personal Products)	4.2%	\$4,508	\$5,000	\$2,200	\$6,400
(Retail)	3.5%	\$5,288	\$5,000	\$4,500	\$7,520
(Textiles/Clothing)	1.4%	\$4,025	\$4,250	\$1,100	\$6,500
Financial Services	24.9%	\$6,627	\$7,500	\$2,000	\$12,000
(Commercial Banking)	1.4%	\$6,679	\$6,600	\$5,600	\$7,917
(Diversified Financial Services/ Retail Banking/Credit Cards)	2.4%	\$5,743	\$6,000	\$4,500	\$7,000
(Insurance)	0.3%	Insufficient Data <sup>2</sup>			
(Investment Banking)	10.0%	\$7,564	\$7,917	\$2,000	\$12,000
(Investment/Asset Management)	6.2%	\$6,432	\$7,000	\$3,500	\$8,333
(Private Equity)	3.5%	\$4,870	\$4,000	\$3,000	\$8,000
(Venture Capital)	1.0%	\$6,000	\$6,000	\$6,000	\$6,000
Government	0.3%	Insufficient Data <sup>2</sup>			
Healthcare Services/Products	5.2%	\$5,882	\$5,280	\$3,000	\$10,000
(Healthcare Services/HMO)	0.7%	Insufficient Data <sup>2</sup>			
(Medical Devices)	1.4%	\$6,838	\$6,485	\$5,280	\$9,100
(Pharmaceutical/Biotechnology)	3.1%	\$5,319	\$5,200	\$5,000	\$5,920
Manufacturing	4.2%	\$5,366	\$5,850	\$3,000	\$7,460
(Automotive/Transportation Equipment)	1.7%	\$5,925	\$6,000	\$5,700	\$6,000
(Chemicals/Plastics/Rubber)	0.7%	Insufficient Data <sup>2</sup>			
(Other Manufacturing)	1.7%	\$4,125	\$4,250	\$3,000	\$5,000
Media/Entertainment	13.8%	\$4,042	4000	\$1,600	\$10,000
(Entertainment)	12.5%	\$4,003	\$4,000	\$1,600	\$10,000
(Printing/Publishing)	0.3%	Insufficient Data <sup>2</sup>			
(Sports Management)	1.0%	\$5,000	\$5,000	\$5,000	\$5,000
Not-for-Profit	1.0%	\$4,267	\$4,000	\$2,800	\$6,000
(Education)	0.7%	Insufficient Data <sup>2</sup>			
(NGOs)	0.3%	Insufficient Data <sup>2</sup>			
Petroleum/Energy/Utilities	1.4%	\$5,508	\$5,515	\$3,850	\$7,150
Real Estate	7.3%	\$4,608	\$4,850	\$1,000	\$8,000
Technology	14.2%	\$6,046	\$6,000	\$3,000	\$9,000
(Computer Related Services/ Consulting/Outsourcing)	0.3%	Insufficient Data <sup>2</sup>			
(Hardware)	3.5%	\$6,815	\$6,625	\$6,000	\$7,500
(Internet Services)	5.5%	\$5,844	\$5,800	\$2,500	\$9,000
(Software)	3.1%	\$5,496	\$6,000	\$3,000	\$7,917
(Telecommunications/Networking)	1.7%	\$5,550	\$5,500	\$4,200	\$7,000
Other	8.7%	\$6,206	\$5,000	\$3,000	\$11,500
(Hospitality (Food & Beverage/Hotel Mgmt))	1.7%	\$5,087	\$5,000	\$3,500	\$6,667
(Law)	1.0%	\$10,917	\$11,250	\$10,000	\$11,500
(Leisure/Recreation)	0.3%	Insufficient Data <sup>2</sup>			
(Other Services)	1.0%	\$4,267	\$4,300	\$3,500	\$5,000
(Transportation Services)	0.3%	Insufficient Data <sup>2</sup>			
(Wholesale)	0.3%	Insufficient Data <sup>2</sup>			

<sup>1</sup> Percentages were calculated from the number of students who accepted internships by 3 months after end of their first year.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for industries with fewer than 3 data points (1%) available.

# Class of 2007

## Function Summary

### *Summer Internships*

	<i>Percent of Hires<sup>1</sup></i>
<b>Top Ten Functions</b> . . . . .	<b>72.7%</b>
<i>Finance / Accounting (Investment Banking)</i> . . . . .	10.0%
<i>Consulting</i> . . . . .	9.7%
<i>Marketing / Sales (Brand Management)</i> . . . . .	9.0%
<i>Finance / Accounting (Corporation Finance/Financial Analysis/FP &amp; A)</i> . . . . .	7.6%
<i>Other (Business Development/Corporate Development)</i> . . . . .	7.6%
<i>Marketing / Sales (Product Management)</i> . . . . .	6.6%
<i>Other (Strategic Planning)</i> . . . . .	6.6%
<i>Finance / Accounting (Venture Capital/Private Equity/LBO)</i> . . . . .	5.5%
<i>Marketing / Sales (Marketing-Other Services)</i> . . . . .	5.2%
<i>Finance / Accounting (Real Estate Finance)</i> . . . . .	4.8%
<b>Others</b> . . . . .	<b>27.3%</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted internships by 3 months after end of their first year.



## Function Details

### Summer Internships

Function	Percent of Hires <sup>1</sup>	Monthly Salary <sup>2</sup>			
		Mean	Median	Minimum	Maximum
Consulting	9.7%	\$7,917	\$9,100	\$2,000	\$10,000
Finance / Accounting	38.1%	\$6,235	\$6,000	\$1,675	\$12,000
(Accounting/Auditing)	0.7%	Insufficient Data <sup>2</sup>			
(Commercial Banking/Lending)	0.7%	Insufficient Data <sup>2</sup>			
(Corporation Finance/Financial Analysis/FP & A)	7.6%	\$5,399	\$5,240	\$2,200	\$7,500
(Corporation Finance/Treasury)	1.7%	\$5,153	\$5,417	\$2,400	\$6,666
(Investment Banking)	10.0%	\$7,643	\$7,916	\$2,000	\$12,000
(Private Client Services)	0.3%	Insufficient Data <sup>2</sup>			
(Public Finance)	0.3%	Insufficient Data <sup>2</sup>			
(Real Estate Finance)	4.8%	\$5,418	\$5,000	\$2,500	\$8,000
(Research/Portfolio Manager)	4.2%	\$6,239	\$7,000	\$3,500	\$8,333
(Sales & Trading)	2.1%	\$6,681	\$7,917	\$2,500	\$8,000
(Venture Capital/Private Equity/LBO)	5.5%	\$5,811	\$6,000	\$3,000	\$11,250
General Management	2.8%	\$6,760	\$6,300	\$6,000	\$9,000
Human Resources	0.7%	\$5,000	\$5,000	\$4,800	\$5,200
(Human Resources/Compensation)	0.3%	Insufficient Data <sup>2</sup>			
(Organizational Development)	0.3%	Insufficient Data <sup>2</sup>			
Marketing / Sales	29.1%	\$5,155	\$5,280	\$1,600	\$10,000
(Account Executive/Advertising)	0.7%	Insufficient Data <sup>2</sup>			
(Brand Management)	9.0%	\$5,246	\$5,000	\$2,500	\$10,000
(Market Research)	2.8%	\$4,149	\$3,600	\$1,600	\$7,364
(Marketing Consulting)	2.4%	\$4,742	\$4,750	\$3,200	\$7,150
(Marketing-Financial Services)	1.0%	\$6,233	\$6,200	\$4,500	\$8,000
(Marketing-Other Services)	5.2%	\$5,300	\$5,800	\$2,500	\$6,700
(Product Management)	6.6%	\$5,265	\$5,000	\$2,400	\$6,800
(Public Relations)	0.3%	Insufficient Data <sup>2</sup>			
(Sales)	1.0%	\$6,167	\$6,166	\$5,833	\$6,500
MIS	0.7%	Insufficient Data <sup>2</sup>			
Operations / Logistics / Supply Chain	2.1%	\$4,795	\$5,060	\$3,000	\$6,000
Other	17.0%	\$4,629	\$4,500	\$1,000	\$11,500
(Business Development/Corporate Development)	7.6%	\$4,692	\$4,300	\$1,100	\$11,500
(Real Estate Development)	2.8%	\$3,034	\$3,050	\$1,000	\$4,850
(Strategic Planning)	6.6%	\$5,353	\$5,700	\$2,640	\$10,000

<sup>1</sup> Percentages were calculated from the number of students who accepted internships by 3 months after end of their first year.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for functions with fewer than 3 data points (1%) available.



## Location Details

### Summer Internships

U.S. Regions	Percent of Hires <sup>1</sup>	Monthly Salary <sup>2</sup>			
		Mean	Median	Minimum	Maximum
California	80.6%	\$5,738	\$5,600	\$1,000	\$12,000
Southern	58.8%	\$5,324	\$6,850	\$1,000	\$12,000
Northern	21.8%	\$6,763	\$7,000	\$1,675	\$11,250
Mid-Atlantic	0.7%	Insufficient Data <sup>2</sup>			
Midwest	1.0%	\$4,833	\$6,000	\$2,500	\$6,000
Northeast	7.3%	\$6,993	\$7,916	\$2,000	\$8,667
South	1.4%	\$4,900	\$5,200	\$3,000	\$6,500
Southwest	1.7%	\$4,667	\$4,000	\$4,000	\$6,000
West	83.0%	\$5,748	\$5,750	\$1,000	\$12,000
<b>U.S. TOTAL</b>	<b>95.2%</b>	<b>\$5,810</b>	<b>\$5,800</b>	<b>\$1,000</b>	<b>\$12,000</b>
<b>World Regions</b>					
Asia	3.1%	\$6,371	\$7,500	\$1,100	\$8,500
Europe	1.0%	\$5,033	\$3,000	\$2,500	\$9,600
Latin America	0.7%	Insufficient Data <sup>2</sup>			
<b>INTERNATIONAL TOTAL</b>	<b>4.8%</b>	<b>\$4,282</b>	<b>\$6,000</b>	<b>\$1,100</b>	<b>\$9,600</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted internships by 3 months after the end of their first year.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for locations with fewer than 3 data points (1%) available.

# Companies Recruiting **UCLA ANDERSON STUDENTS**

## *Major Employers Summary*

---

### MAJOR EMPLOYERS

The following firms hired three or more UCLA Anderson students during 2005-2006 (includes both full-time positions and summer internships).

American International Group, Inc.	IBM
Amgen Inc.	Infospace, Inc.
Applied Materials, Inc.	Intel Corporation
Bain & Company, Inc.	JP Morgan Chase & Co.
Banc of America Securities, LLC	Lehman Brothers
Belkin Corporation	Mattel, Inc.
The Boston Consulting Group	Merrill Lynch & Co., Inc.
ChevronTexaco Corporation	Monitor Group
CIM Group, Inc.	NBC - Universal
Cisco Systems, Inc.	Nestle USA
Citigroup, Inc.	Pacific Investment Management Co., LLC
The Clorox Company	PricewaterhouseCoopers
Deloitte Consulting	PRTM
Deutsche Bank AG	Roll International Corporation
Economics Research Associates	Sony Pictures Entertainment, Inc.
Enterprise Partners Venture Capital	Taco Bell Corporation
General Electric Company	Toyota Motor Corporation USA, Inc.
General Mills, Inc.	Twentieth Century Fox
Goldman Sachs & Company, Inc.	The Walt Disney Company
Google, Inc.	Wells Fargo & Co.
Harrahs Entertainment	Yahoo! Inc.

### RECENT EMPLOYERS

The following firms have hired at least one UCLA Anderson student during the past two years (2004-2006), including both full-time positions and summer internships.

2929 Entertainment	American Express Company	Ascent Media Group, Inc.
360 Degree Communications	American International Group, Inc.	Aspera
411sms.com	American Realty Advisors	Associated Media Holdings, Inc.
A.T. Kearney, Inc.	American Red Cross	Attune Systems
ABC, Inc.	Amgen Inc.	Ault Glazer Bodnar Investment Management
Accenture	Amp'd Mobile	Autodesk, Inc.
ACI International	Amylin Pharmaceuticals	AutoReturn
Activision	Analysis Group, Inc.	Avaya, Inc.
Advanced Bionics	Anschutz Entertainment Group, Inc.	Bacardi USA
AEG Live	Apple Computer, Inc.	Bain & Company, Inc.
Affymetrix	Applied Materials, Inc.	Balmoral Advisors
Agtron, Inc.	Aramark Uniform Services	Banc of America Securities, LLC
AlGraphico	Archstone Consulting LLC	Bank Central Asia
Allergan Inc.	Arden Realty, Inc.	Bank of America Corporation
Alliance Imaging	Ares Management LLC	Bard Access Systems
America Online, Inc.	Aria Partners LLP	

# Companies Recruiting **UCLA ANDERSON STUDENTS**

## *List of Employers*

---

BBVA	Central Pattana Property Development and Investment	E! Entertainment Television Networks, Inc.
BCBG Max Azria Group, Inc.	Cerner Health Insights	East West Utilities
BDA Sports Management	The Cheesecake Factory	Eastdil
BEA Systems, Inc.	ChevronTexaco Corporation	Eaton Corporation
Bear Stearns	ChinaDiligizer (Global Capital Group)	eBizprise
Belkin Corporation	CIM Group, Inc.	Economics Research Associates
Bhartiya and SamRuddhi Investments and Consulting Services	Cisco Systems, Inc.	Edison International
BioCatalyst International	Citigroup, Inc.	Education Pioneers
Biogen Idec	City National Bank	Edwards Lifesciences
Biosense Webster, Inc., a Johnson & Johnson Company	CJ Entertainment	eHarmony.com
Bison Capital	Classic Party Rentals	El Dorado Ventures
Black & Decker Corporation	Clearstone Venture Partners	El Puerto de Liverpool
Black & Veatch	The Clorox Company	Electronic Arts, Inc.
Black Creek Capital	CodeTV	EMI Music Marketing
BlackRock, Inc.	Colony Capital	Emigrant Realty Finance
BLOOX, INC (D.B.A. DABBLE)	ConAgra Foods	Empresas CMPC
Blue Shield of California	Concord Records, ACT III Communications	Encore Capital Group, Inc.
Bomel Companies, LLC	Constellation Software	Enterprise Partners Venture Capital
Boost Mobile (Sprint Nextel)	Cooking.com	Entropic Communications
Boral Industries	Cooper Capital Partners	Epson America, Inc.
Bose	Copernico Capital Partners	Ernst & Young LLP
The Boston Consulting Group	Copia Creative	Etech Securities Inc.
Boston Scientific Corporation	Cornerstone Research	ExcelTrials
Brand Sense Partners	Corporate Executive Board	Expansion Capital Partners
Brandes Investment Partners	Countrywide Financial Corporation	Experian
Breitbart.com	Creative Artists Agency	Fairfield Residential
Brentwood Capital Partners	Credit Suisse	Farmers Insurance Group
The Broad Foundation	Crestline Investors	FedEx
Broadcasting & Cable	Cushman & Wakefield	Fenwick & West
Buena Vista Home Entertainment, Inc.	Dalton Investments	First Century Bank
Bunim/Murray Productions	Deep Light LLC	Fitzgerald+CO
Burn 60	Del Monte Foods Co.	Flexcar
California Bank & Trust	Dell, Inc.	Flowline, Inc.
California Housing Finance Agency	Deloitte Consulting	Flux Business Communications
Caltius	Deloitte Tax LLP	Focus Advisory Services
Canyon Capital Advisors	Dentsu	Focus Features (NBC Universal)
Canyon Ranch Health Resorts	Deutsche Bank AG	Fornatur
The Capital Group Companies	Dial Corporation	Foundation Sports
Capmark Finance	Diamond Cluster International	FOX
Carmel Capital Management	DIRECTV	Fox Sports Interactive Media
Casden Properties	Discus Dental	Franklin Templeton Investments
Catalina Marketing	Dole Food Company, Inc.	Freeman & Mills
CBS Inc.	Dorchester	Gap Inc.
CDIB	DreamWorks Animation	GC3 & Associates International, LLC
Cedars-Sinai	DSC Logistics	GE Commercial Finance (Real Estate)
Centex Homes	Dunbar Economic Development Corporation	Gemini Partners
		Genentech, Inc.
		General Electric Company

# List of Employers

---

General Mills, Inc.	JP Morgan Chase & Co.	Microfinance Information Exchange
George Smith Partners, Inc.	Jumpcut.com (Miravida Media, Inc)	Microsoft Corporation
GI Partners	Juniper Networks	Milbank
Global Wireless Entertainment	Kaiser Permanente	Miller Brewing Company
Goldman Sachs & Company, Inc.	Kayne Anderson Capital Advisors	Mintie Technologies
Good Magazine/Reason Pictures	Kayne Anderson Rudnick Investment Management, LLC	Mission Ventures
Google, Inc.	KB Home	MLA
Great Schools, Inc	Kennedy Wilson	MLSiriani
Griffin Industries	Knight Ridder Digital	Mobile-XL
Grosvenor Park	Kor Group	Monitor Group
GSP	KPMG Corporate Finance LLC	Montage Development
Guidant Corporation	Kraft	Morgan Samuels Company
H&S Ventures	Kyungdong Co.,Ltd	Morgan Stanley
Harrahs Entertainment	LA Times	MSCI Barra
Hasbro, Inc.	Laing Urban (John Laing Homes)	MTV : Music Television
Helio	Latham & Watkins LLP	Murad, Inc.
Helios Partners	LeapFrog Enterprises	The MW Group
Heller Ehrman, LLP	Legal Knowledge Company (LRN)	myShape.com
Hewlett-Packard Corporation	Legg Mason	MySpace
Highland Capital Management, LP	Lehman Brothers	Namco Bandai Games America Inc.
Holualoa Companies	Lennar Corporation	Nasa Management Co.
Homestore, Inc.	Levlad	National Cine Media
Honeywell International Inc.	Lexicon Marketing	NBC - Universal
Houlihan Lokey Howard & Zukin	Liberty Mutual	Nestle USA
The HSBC Group	Lieberman Research Worldwide	Network Live
Huron Consulting Group	Lions Gate Entertainment	Neutrogena Corporation
Hyrian	Livable Places	NewStar Financial, Inc.
IBM	Live Nation	Newstone Capital Partner
IDS Real Estate Group	L'Oreal	Nicholas-Applegate
Imagen	Los Angeles Universal Preschool	Nielsen Entertainment
Indianapolis Power & Light, An AES company	Lotus Interworks	Nike
Infospace, Inc	Lowe Enterprises	North Sound Capital
Infosys Consulting Inc.	LT Development	NTT Data Corporation
ING Bank, N.V.	Macromedia, Inc. (now Adobe, Inc.)	O2 Germany
ING Clarion Partners	Madison Tyler, LLC	Oaktree Capital Management
Instrumentation Laboratory	Major League Baseball	Ocean Park Advisors, LLC
Integrien	Marlin Equity Partners	Octagon Sports Management
Intel Corporation	Mattel, Inc.	The Olson Company
International Finance Corporation	MC Squared Marketing	O'Melveny & Myers
International Rectifier Corporation	McKinsey & Company, Inc.	OmniQuest Capital
iVALET Systems, Inc.	MediVas	Organic to Go
Ixis Real Estate Capital	Meixia	Outdoor Industry Association
The J. Paul Getty Trust	Mellon Capital Management	Outlaw Productions
Jefferies & Co.	Mercer Human Resource Consulting	Pacific Alternative Asset Management Co., LLC
JMP Securities, LLC	Mercer Management Consulting	Pacific Capital Group
John Laing Homes	Mercer Oliver Wyman	Pacific Investment Management Co., LLC
Johnson & Johnson Company	Merck & Co., Inc.	Pacific Life Insurance Company
Johnson & Johnson HeadStart & Health care Executive Education Program	Merrill Lynch & Co., Inc.	Pacific Union Homes
Johnson & Johnson LifeScan	Mesa West Capital	PalmOne
	Metropolitan Water District	Panda Restaurant Group, Inc.

# List of Employers

---

Parametric Marketing	The Shaw Group	Transportation and Land Use Coalition
Paramount Farms	ShoreCap Exchange	Trina Turk
Parnassus Investments	Showtime Networks	Triton Pacific Capital Partners
Participant Productions	Shui On Land, Limited	Troxler Venture Partners
Pasadena Humane Society & SPCA	Siegel & Gale	Trust Company of the West
Phatra Securities	SigmaBleyzer	Trust Investment Bank
Phoenix Realty Group, LLC	Silicon Valley Bank	Twentieth Century Fox
Piper Jaffray & Co.	Silver Pacific Advisors	UBS Financial Services
Pixar Animation Studios	Silverberg Developmet	UBS Investment Bank
POM Wonderful	simplehuman	UCLA Anderson School of Management
Pressure Profile Systems, Inc.	Sirivatana Interprint PLC	UIP
PRG	Skye, Inc.	Unilev Capital
PricewaterhouseCoopers	Smarthome	Universal Music Group
Primestor Development Inc.	SME Global Solutions	Universal Studios
Pritchard Capital	SmithGeiger	University of California
Procter & Gamble	Sony Computer Entertainment Corporation	Univision
Prophet	Sony Corporation	Venice Community Housing Corporation
Provident Investment Counsel	Sony Corporation of America	Venor Capital Management
PRTM	Sony Pictures Entertainment, Inc.	Vida Gourmet
Prudential Equity Group, LLC	Southern California Gas Company	Visa
Putnam Sourcing Group	Spencer Stuart	Vivendi Universal Games
Qualcomm Inc.	Spoke Software, Inc.	Wachovia Corporation
Ratkovich Company	Sports Business Ventures	Wachovia Securities, LLC
RBC Capital Markets	St. John Knits	The Walt Disney Company
Real D	St. Jude Medical, Inc.	Warner Bros.
REDF	Starwood Capital Group Global, LLC	Warner Home Video
Redpoint Ventures	Stone Canyon Venture Partners	Wasatch Venture Capital
Reef	Stradling, Yocca, Carlson, & Rauth	Wedbush Morgan Securities
Research Affiliates	Straszheim Global Advisors	WeddingChannel.com
Revlon	Sun Microsystems, Inc.	WellPoint Health Networks Inc.
Revolution Community Ventures	SunCal Companies	Wells Fargo & Co.
Richland Investments	Sutter Health	WestLB
Riordan, Lewis and Haden	Symantec Corporation	Westwood Financial
Riviera Partners	Symwave	Wetherly Capital Group
Robert Charles Lesser & Co., LLC	Taco Bell Corporation	Wood River Ventures
Rohm & Haas	Target Corporation	Xilinx Corporation
Roll International Corporation	TCOR ("Two Chefs")	Xingtone
Roxbury Capital Management	Technicolor	Yahoo! Inc.
RVA Consulting	Teleflora	Zag
Salesforce.com	ThisNext	Zappos.com
Samsung SDI	TicketMaster	ZelnickMedia
Sanofi Aventis	T-Mobile USA, Inc.	Zynx Health, Inc.
Santa Monica Hotel Group	Toll Brothers, Inc.	
SAP	Toyota Financial Services	
Scantron Corporation	Toyota Motor Sales USA	
SDI Media Group	Trammell Crow Company	
Sempra Energy	Transplant Connect	
ServiceSource Inc.		

# Corporate Foundation **DONORS**

---

## FISCAL YEAR JULY 1, 2005 - JUNE 30, 2006

We are grateful to the following corporations and foundations whose contributions to the UCLA Anderson School of Management have helped support excellence in research and learning. For more information about becoming a corporate partner, please contact Randy Lakeman, Deputy Director of Development at 310-206-5514 or [randy.lakeman@anderson.ucla.edu](mailto:randy.lakeman@anderson.ucla.edu).

### **BENEFACTORS (\$1,000,000 and above)**

Johnson & Johnson Company

### **DISTINGUISHED PATRONS (\$250,000 to \$499,999)**

Arden Realty, Inc.

The Harold and Louis Price Foundation

### **PATRONS (\$100,000 to \$249,999)**

Anonymous

Business Education Salons Today Foundation

The David Vickter Foundation

L'OREAL Professionnel

The NASDAQ Stock Market Education Foundation, Inc.

Paul E. Griffin Co.

### **MANAGING PARTNERS (\$25,000 to \$99,999)**

Amgen Inc.

Lynde & Harry Bradley Foundation

Riordan Foundation

San Diego Gas and Electric Company

San Jose State University Foundation

SBC Foundation

Secured Capital Corporation

Verizon Wireless

### **LEAD PARTNERS (\$15,000 to \$24,999)**

Allstate Foundation

Boeing Charitable Trust

California Building Industry Foundation

Citigroup Foundation

Deloitte & Touche Services LP

Lehman Brothers

The Northern Trust Company

The Vanguard Group

Toyota Motor Sales U.S.A.

### **PARTNERS (\$7,500 to \$14,999)**

AIG Retirement Services, Inc.

Allen, Matkins, Leck, Gamble & Mallory LLP

Chevron Corporation

Citigroup Business Services

DHC Corp.

DLA Piper Rudnick Gray Cary LLP

Ernst & Young LLP

First Property Realty Corporation

General Mills, Inc.

Honeywell International Inc.

Interactive Data Corporation

JPMorgan Private Bank

Latham & Watkins LLP

Mattel Children's Foundation

MC Insurance Agency Services, LLC

Morgan Lewis and Bockius LLP

Morgan Stanley

Orrick, Herrington & Sutcliffe LLP

Payden & Rygel

Pepper Hamilton LLP

Pircher, Nichols & Meeks

Protiviti Inc.

Reish Luftman Reicher and Cohen

SARES / Regis Group

Sony Pictures Entertainment Inc.

Wells Fargo Foothill Group

**UCLA Anderson School of Management**  
**Parker Career Management Center**

110 Westwood Plaza  
Entrepreneurs Hall, Suite C201  
Box 951481  
Los Angeles, California 90095-1481  
Phone: 310.825.3325  
Fax: 310.206.8087  
Web: <http://www.anderson.ucla.edu>

**Eric Mokover**, *Associate Dean, Career Initiatives*

**Sally Stahl**, *Senior Associate Director and Operations Director*

**David Cooley**, *Associate Director of External Relations and Career Counselor*

**Jessica Christopher**, *Associate Director and Career Counselor*

**Phil Han**, *Associate Director and Career Counselor*

**Carrie Jameson**, *Associate Director, FEMBA Career Counselor*

**Susan Dearing**, *Director, EMBA Career and Leadership Initiative*

**Donna Robinson**, *Associate Director, Employer Relations*

**Hannah Cowherd**, *Manager, Employer Relations and Business Management*

**Wanda Hebert**, *Campus Recruiting and Business Services Coordinator*

**Sandy Papagno**, *Resource Center Manager*

**Michelle Jung**, *Communications Coordinator*

**Jasleen Ahuja**, *Administrative Assistant*