# Frequently Asked Questions
# Real Estate Minor Program

Real Estate Minor | UCLA Anderson School of Management

Contact the UCLA Anderson Real Estate Minor through *MyUCLA Message Center* for other answers

**Do I need a previous background or direct involvement in the area of real estate in order to apply to the program?**
No. You do not need any prior background or direct experience in real estate to apply to the minor. Nor do you need to complete any pre-requisite classes to apply.

**Where do I turn in my application? When is it due?**
The Real Estate Minor application is available online. Please consult the Admissions page - specifically the Application Form and Deadlines section of the website - for details on application periods and deadlines: Real Estate Minor Admissions | UCLA Anderson School of Management.

**What courses can I use to fulfill the "*minimum 90-units completed*" required to apply to the minor?**
You can use any units you have already successfully completed to date at UCLA. In addition, there are other options for you to meet the 90-unit minimum for application:

- Advanced Placement, International Baccalaureate, or transfer credits awarded at the time of admission to UCLA;

- In-progress coursework for the quarter in which you are applying. If you receive an offer of admission to the minor, it would be **conditional** on your successful completion of that quarter's units.

Please note, for the Spring application cycle, Summer Session units in progress may not be applied towards the 90-unit application requirement.

**Is there a maximum number of units I can have when I apply for the minor?**
Currently, there is no unit maximum when applying to the Real Estate Minor.

However, it is the responsibility of the student to ensure that they have sufficient time to complete the requirements of the minor within their approved time to degree. Please note

that students are generally not permitted to extend their time to degree to complete a minor. In order not to jeopardize the completion of your UCLA degree, please consult with your College/School advising office if you have any questions about time to degree, if your academic plans change, or if you encounter challenges completing your degree on time.

**Do I need the permission of my College or School in order to take the minor?**
Students should consult with their College or School regarding policies or restrictions on pursuing minors outside of their College or School. Students in the College are permitted to add a minor if they can still graduate on time .

**Are there courses I can take before I apply to the minor?**
In advance of applying or being admitted to the minor, students could:

- Complete lower-division requirements through approved lower-division UCLA courses or transfer credit equivalents for the MGMT 70 Quantitative Foundations or MGMT 71 Selected Topics in Managerial Economics. A list of accepted course equivalencies is provided in the Academics section of the Real Estate Minor website under "Required Lower-Division Courses or Equivalencies." https://www.anderson.ucla.edu/undergraduate-education/real-estate-minor/real-estate-minor-academics#required.
- Students could also choose to enroll in the MGMT 170 Real Estate Finance and Investments course which is open to all UCLA students.

Note: Completion of the lower-division requirements and/or the MGMT 170 course in advance of applying for and being accepted to the minor does **not** guarantee admission. However, if you do get accepted to the minor, you will have already completed up to 12 of the required 36 units.

**Will AP credits count toward lower-division coursework?**
If UCLA accepts your AP credits, we will also accept them for the lower-division requirements. However, AP credits are not included in your overall UCLA GPA calculations required for admission to the minor.

For information on which AP credits UCLA accepts for the lower division statistics and economics courses, please go to: Advanced Placement Credit - The College | UCLA Undergraduate Admission.

**Can I complete any minor courses at another institution?**
Students are allowed to complete the lower-division course requirements for the minor at another institution. If you have not yet enrolled in a course at another institution, please check the Transferology website BEFORE enrolling. You will be able to determine whether the course you are interested in taking is equivalent to the course at UCLA.

**Can I receive course credit for the lower-division courses of the minor?**
If you have previously completed a UCLA course and it is on the list of our acceptable equivalent courses, you can receive credit for one or both of the lower-division courses in the minor. A list of accepted course equivalencies is listed in the Academics section of the Real Estate Minor website under "Required Lower-Division Courses or Equivalencies." https://www.anderson.ucla.edu/undergraduate-education/real-estate-minor/real-estate-minor-academics#required.

**Are substitutions allowed for the upper-division courses in the minor?**
No. All core and elective upper-division courses for the minor **must be** completed at UCLA; no transferable credit or course substitutions are allowed.

**If I am not admitted to the minor can I still take the minor's courses?**
The only course in the minor that is open to all UCLA students is MGMT 170 Real Estate Finance and Investments. All other courses required for the minor are restricted to students admitted to the minor.

**When will I find out if I have been admitted to the minor?**
We will notify applicants by week 8 of the quarter in which you applied.

**How long will it take to complete the requirements for the minor?**
The minor is designed to be completed over a period of up to two years, i.e., generally you complete the lower-division and core classes in Year One and the electives in Year Two. However, some students may be able to complete the requirements in less time depending on:

- Whether they had received advance credit for either of the lower-division requirements;
- If they had already completed the MGMT 170 Real Estate Finance and Investments course prior to entering the minor or;
- Depending on which electives they choose, a student could have completed the minor requirements by the end of Winter Quarter in their second year in the minor.

As the minor continues to be implemented, we expect that the schedule of courses offered and their frequency will increase. However, this will be based on demand and availability of faculty resources. Please note that course availability will fluctuate from year to year.

**How frequently are courses offered in the minor?**
During the initial rollout of the minor during the 2026-2027 and 2027-2028 academic years, the frequency of course offerings will be limited as we work to implement the minor.

Starting in the 2027-2028 academic years, both core and elective courses will be offered. However, the frequency of those course offerings will be dependent on demand and the availability of faculty resources. At this time, courses are being offered during the regular

academic quarters (Fall, Winter, Spring); there are no plans to offer courses during the Summer Session.

**How many courses can I repeat for the minor?**
Only one lower-division and one upper-division course repeat are allowed.

**Can I take P/NP courses for the minor?**
No. Each course must be taken for a letter grade.

**What is the minimum passing grade once I am admitted to the minor?**
Each course must be taken for a letter grade and must be completed with a grade of C or better.

**Will the minor show on my diploma?**
Yes. Successful completion of the minor is indicated on the transcript and diploma.

**Is there an internship offered with the Real Estate Minor?**
No. There is no internship offered or included with the minor requirements.

**Is there career services support included with the Real Estate Minor?**
As this is a minor, not a major, we do not provide dedicated career services support. You are able to access career services through the UCLA Career Center.

The UCLA Ziman Center for Real Estate does provide some career related events/activities which could include but are not limited to guest speakers, days on the job, sessions with employers etc. The two student clubs and one fraternity that are affiliated with the Ziman Center often host and coordinate events. The Undergraduate Education Office works closely with the Center and will keep you apprised of upcoming events/activities. Please visit the Ziman Center website for more information at:
https://www.anderson.ucla.edu/about/centers/ucla-ziman-center-for-real-estate

**Does the Real Estate Minor fulfill the requirements for the California Real Estate Salesperson License Exam?**
No. The minor was not specifically designed to fulfill the requirements of the California Real Estate Salesperson License Exam. You should consult with the California Department of Real Estate to determine if they would accept any of the minor's courses for their course requirements.

Currently, UCLA Extension offers real estate courses leading to certificates: Real Estate Courses & Certificates | UCLA Extension