

YEARLY COST SAVINGS PER FAMILY (Based on 9,240 Families Trained 2003-2005)

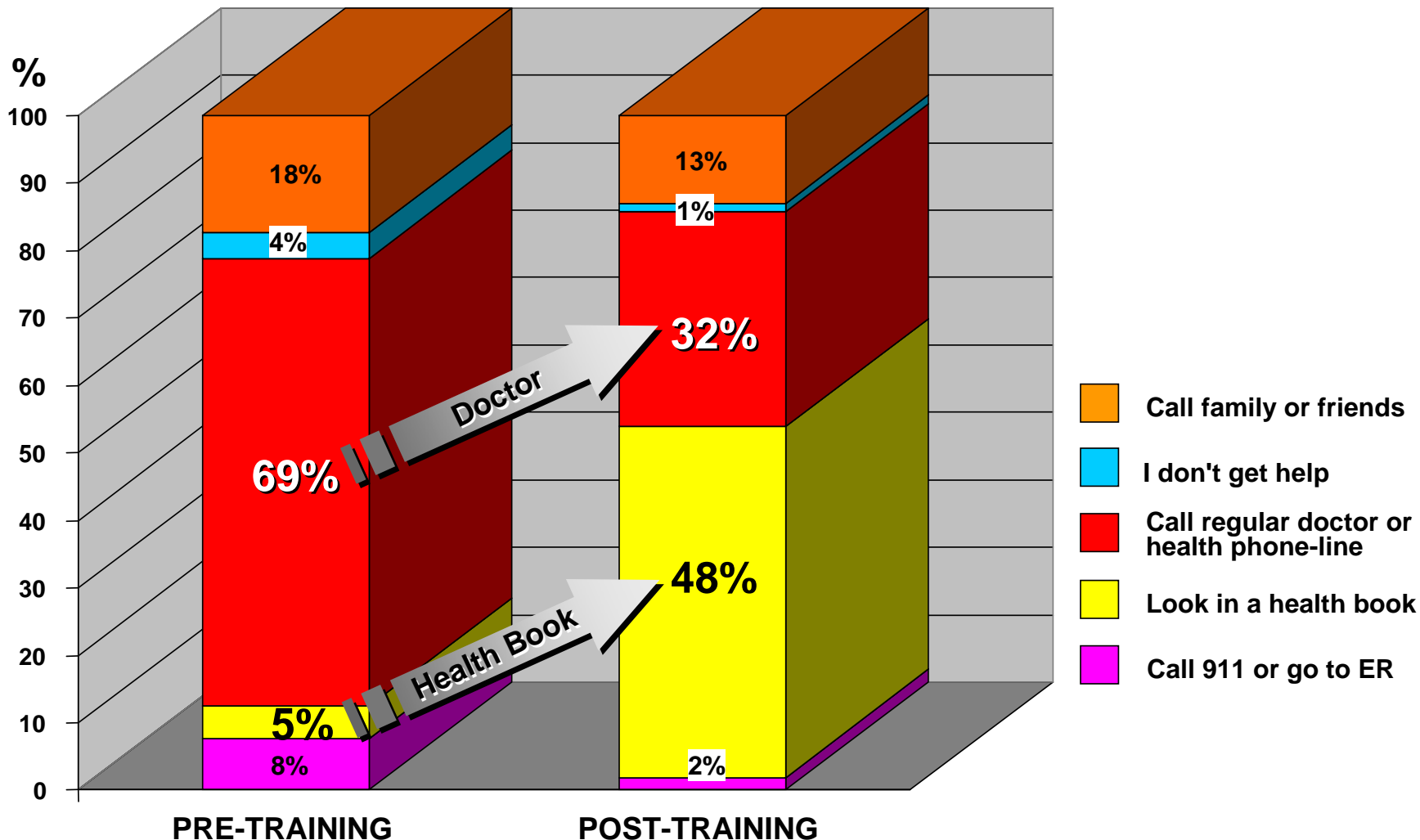
| DOCTOR/CLINIC | |
|--|--------------------|
| Cost per visit | \$80 |
| Decrease in # doctor/clinic visits (CHILD/YEAR) | 1.4657 |
| Cost Savings (child/year) | \$117.26 |
| Cost Savings (family/year)* | \$246.25 |
| *Assuming 2.1 children/family | |
| TOTAL COST SAVINGS | \$2,275,350 |
| (for 9,240 families) | |

| EMERGENCY ROOM | |
|---|--------------------|
| Cost per visit | \$320 |
| Decrease in # ER visits (CHILD/YEAR) | 0.4591 |
| Cost Savings (child/year) | \$146.09 |
| Cost Savings (family/year)* | \$308.49 |
| *Assuming 2.1 children/family | |
| TOTAL COST SAVINGS | \$2,850,448 |
| (for 9,240 families) | |

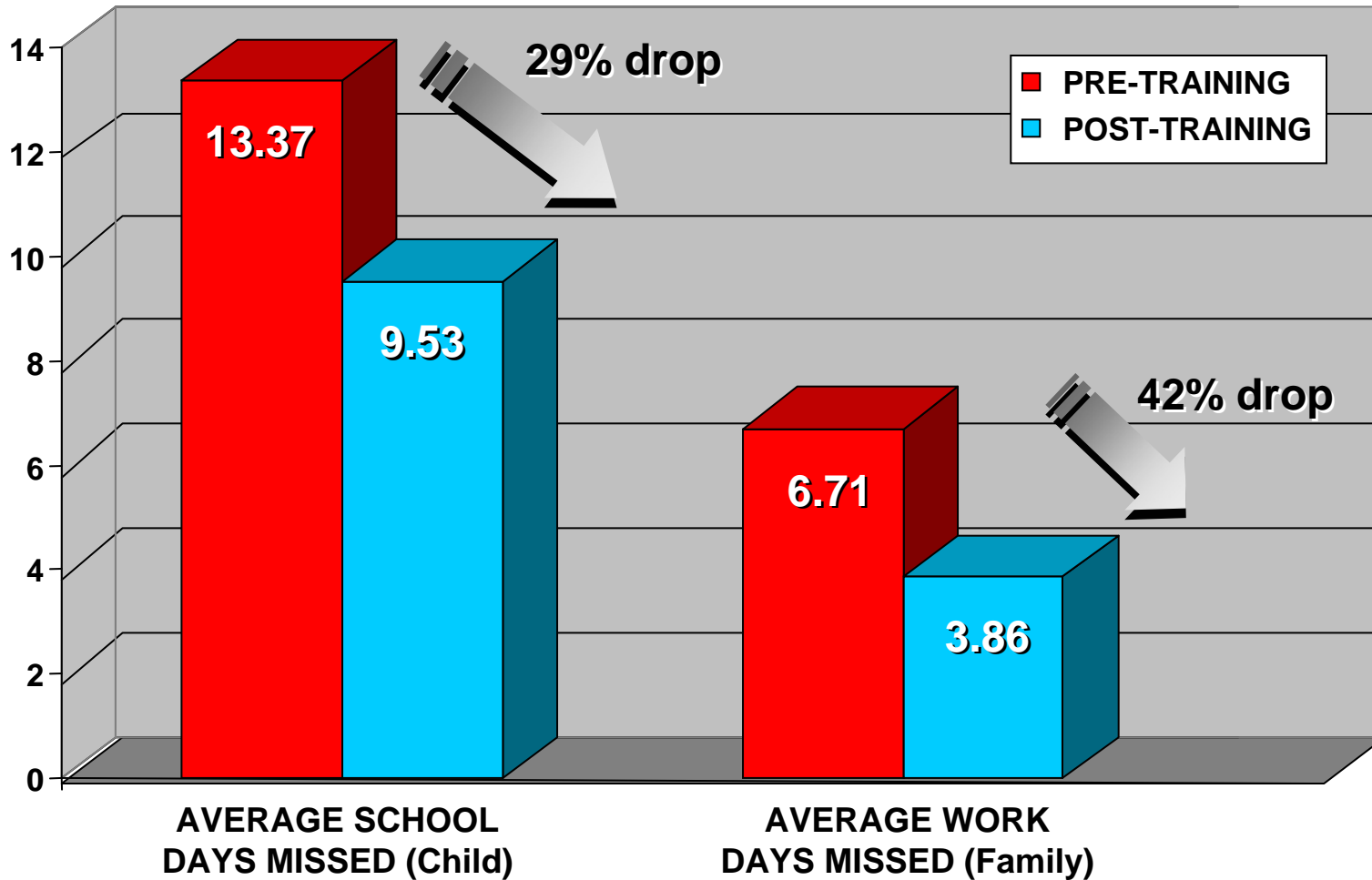
TOTAL ANNUAL SAVINGS (9,240 families) \$5,125,798
SAVINGS PER FAMILY TRAINED \$554.74

**By training 20,000 families,
Medicaid could save \$11,094,800 in unnecessary
doctor/clinic and E.R. visits annually**

WHERE HEAD START PARENTS FIRST GO FOR MEDICAL HELP



YEARLY WORK AND SCHOOL ABSENCES



Pre and Post Training Behavior DOCTOR & EMERGENCY ROOM VISITS DECREASED

