UCLA Anderson
SCHOOL of MANAGEMENT

MBA PROGRAM

THINK IN THE NEXT
At UCLA Anderson, we’re not content with how things are; instead, we look to the future to discover and chart what will be. We are a community defined by three core qualities:

We share success
Performance and innovation are not about winning at the expense of others. Success comes from creating the new direction of business, together.

We think fearlessly
Our faculty and students provoke new thinking and experimentation with bold ideas.

We drive change
We’re impatient unless we can measure our efforts against meaningful results.

From our home in Los Angeles, the global gateway and innovation capital of the world, we celebrate these qualities and build what’s Next, together.
The Parker Career Management Center is consistently rated as a top career center in student satisfaction by The Economist and Bloomberg Businessweek, placing 100% of students seeking a professional internship. Our resources include:
• One-on-One Career Training
• Career Management Series and Workshops
• Anderson Career Teams (ACT)
• On-Campus Recruiting (OCR)
• International Student Advisors and Services
• Days-on-the-Job (DOJ) and Industry Treks
Our dedicated career advisors have developed a proven set of career management tools and practices for students to define objectives, strategize opportunities and make critical networking connections.

2017 Full-Time MBA Industry Destinations

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology</td>
<td>30%</td>
</tr>
<tr>
<td>Consulting</td>
<td>27%</td>
</tr>
<tr>
<td>Finance</td>
<td>18%</td>
</tr>
<tr>
<td>Entertainment/Media</td>
<td>6%</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>9%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>4%</td>
</tr>
<tr>
<td>Energy/Utilities</td>
<td>3%</td>
</tr>
<tr>
<td>Health Care</td>
<td>5%</td>
</tr>
<tr>
<td>Other</td>
<td>4%</td>
</tr>
</tbody>
</table>

Our top hiring organizations:

ADOBE
AMAZON
AMGEN
APPLE
AT&T
BAIN & COMPANY
BANK OF AMERICA MERRILL LYNCH
CITIGROUP
COMCAST - NBCUNIVERSAL
CREDIT SUISSE
DELOITTE
EY
GENENTECH
GOLDMAN SACHS
GOOGLE
INTEL
MATTEL
MCKINSEY & COMPANY
MICROSOFT
NIKE
PWC
SONY PICTURES
THE BOSTON CONSULTING GROUP
THE WALT DISNEY COMPANY
XPRIZE FOUNDATION

LEARN MORE: MBA.ANDERSON.UCLA.EDU/CAREERS

Accelerate Your Career

LANDON MEDLOCK
Stanford University

From teaching math with Teach for America to technology product management at Amazon

YVONNE CHAN
National Taiwan University

From project management at Taiwanese manufacturing company Foxconn to management consulting at McKinsey & Company

ANDREW PROTOPSALTIS
UCLA

From engineering at Northrop Grumman to investment banking at Bank of America Merrill Lynch
Your first year begins in August. In the fall, you have a choice to start with marketing or finance. Elective courses can be selected as early as the Winter Quarter, allowing you to select courses that best support your recruiting goals.

<table>
<thead>
<tr>
<th>SUMMER</th>
<th>FALL</th>
<th>WINTER</th>
<th>SPRING</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Organizational Behavior</td>
<td>• Finance or Marketing</td>
<td>• Finance or Marketing</td>
<td>• Communications: Part One</td>
</tr>
<tr>
<td>• Accounting</td>
<td>• Statistics</td>
<td>• Operations</td>
<td>• Elective</td>
</tr>
<tr>
<td>• Leadership Foundations</td>
<td>• Economics</td>
<td>• Strategy</td>
<td>• Elective</td>
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<td>• Elective</td>
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</table>

For your second year, you can tailor the rest of your curriculum to your goals:

<table>
<thead>
<tr>
<th>SUMMER</th>
<th>FALL</th>
<th>WINTER</th>
<th>SPRING</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Summer Internship</td>
<td>• Capstone Project</td>
<td>• Capstone Project</td>
<td>• Communications: Part Two</td>
</tr>
<tr>
<td></td>
<td>• Elective</td>
<td>• Elective</td>
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<td>• Elective</td>
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Sharpen your career focus by opting for a specialization or two, where you can deepen your knowledge of your target industry or function:

- Technology Leadership
- Consulting
- Corporate Finance
- Investment Management
- Entrepreneurship
- Brand Management
- Marketing Analytics
- Social Impact
- Global Management
- Executive Development
- Health Care
- Real Estate
- Sustainability
- Entertainment
- Accounting

LEARN MORE: MBA.ANDERSON.UCLA.EDU/ACADEMICS
Our real-world field study projects are the capstone experience of each and every Anderson MBA journey. They’re unique opportunities where students work in teams to embark on a 20-week project in one of three directions:

**Applied Management Research:** Teams partner with global Fortune 500 companies, social impact organizations and small-to-medium enterprises to solve a key strategic issue.

**Business Creation Option:** Entrepreneurs have the opportunity to launch their companies with the support of industry mentors while still in school.

**Alternative Project Options:** Students can participate in the Student Investment Fund, NAIOP Real Estate Challenge, Anderson Student Asset Management and Anderson Strategy Group.

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LEARN MORE: MBA.ANDERSON.UCLA.EDU/CAPSTONE

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Apply Classroom Learning to Real-World Challenges

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Connect to Cutting-Edge Research and Business Icons

Our centers bring together our students, faculty and alumni through special courses, events and extracurricular programs.

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LEARN MORE: MBA.ANDERSON.UCLA.EDU/CENTERS

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In addition to our centers, we recently launched the Impact@Anderson initiative, a highly active organization focusing on social innovation and the triple bottom line.

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LARRY FINK (’76)
Chairman and CEO, BlackRock Inc.
Chairman of the Board, Fink Center for Finance & Investments

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Center for Management of Enterprise in Media, Entertainment & Sports (MEMES)

Center for Global Management

Morrison Family Center for Marketing Studies & Data Analytics

Easton Technology Management Center

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UCLA Ziman Center for Real Estate

Laurence and Lori Fink Center for Finance & Investments

Harold and Pauline Price Center for Entrepreneurship & Innovation

LAURENCE AND LORI FINK CENTER FOR FINANCE & INVESTMENTS

In addition to our centers, we recently launched the Impact@Anderson initiative, a highly active organization focusing on social innovation and the triple bottom line.
Find Your Fit at UCLA Anderson

Our program attracts a wide range of people, perspectives and opportunities. Our clubs and associations reflect our students’ engagement and commitment to diversity.

50+ student clubs

400+ student and alumni events

5,000+ volunteer hours

Proud Partnerships

FORTÉ FOUNDATION

THE CONSORTIUM FOR GRADUATE STUDY IN MANAGEMENT

MANAGEMENT LEADERSHIP FOR TOMORROW

REACHING OUT MBA

YELLOW RIBBON PROGRAM, POST-9/11 GI BILL®

PROFESSIONAL

Management Consulting Association
Anderson Tech Business Association
Investment Finance Association
Marketing Association
Entrepreneur Association
Net Impact
Women’s Business Connection
Anderson Veterans Association

INTEREST

Anderson Eats
Anderson Wine Club
Outdoor Adventure Club
Anderson Creative
Innovation & Design at Anderson
Family Business Association
Anderson Basketball Club
Anderson Public Speaking Club

IDENTITY

Black Business Students Association
Anderson Latino Management Association
South Asian Business Association
Greater China Business Association
Latin American Business Association
Out@Anderson
Korean Business Student Association
Japan America Business Association

LEARN MORE: MBA.ANDERSON.UCLA.EDU/DIVERSITY

LEARN MORE: MBA.ANDERSON.UCLA.EDU/CLUBS
L.A. and UCLA at a Glance

**Beyond L.A.**

Global immersion courses start on campus before taking you in-country for a weeklong blend of classroom lectures, guest speakers, panel discussions, company visits and cultural activities.

Sample Immersion Opportunities:
- Argentina • Austria • Brazil • Chile • China (PRC) • Costa Rica • Czech Republic • France • Germany
- Greece • Hong Kong • Hungary • India • Israel • Japan • Jordan • Malaysia • Peru • Saudi Arabia
- Singapore • South Africa • Spain • Thailand • United Arab Emirates • Vietnam

Visit international destinations such as Japan, Israel and Morocco with spring break trips hosted by our student clubs. Together, you and up to a hundred fellow students have the opportunity to see the world!

LEARN MORE: MBA.ANDERSON.UCLA.EDU/GLOBAL
Join Our Global Alumni Network — 38,000 Strong

GLOBAL NETWORK
75+ countries
45+ alumni chapters

NETWORKING EVENTS
Annual Alumni Conference
Chapter Events
Worldwide Welcome Week
Reunions
Anderson Evenings

ALUMNI CAREER SERVICES
Coaching
Programs
Webinars

LEARN MORE: ALUMNI.ANDERSON.UCLA.EDU

Susan Wojcicki (’98)
CEO
YouTube

Larry Fink (’76)
Chairman and CEO
BlackRock Inc.

Dan Beckerman (’96)
President and CEO
AEG

Jim Moffatt (’87)
Vice Chairman, Deloitte Consulting

Rosie O’Neil (’05)
Co-Founder and Co-CEO
Sugarfina

Dr. Martine Rothblatt
J.D./MBA (’81)
Founder, SiriusXM
CEO, United Therapeutics

Andrew Campion (’02)
EVP, Chief Financial Officer
Nike Inc.

Christine McCarthy (’81)
Senior EVP and CFO
The Walt Disney Company
Who’s in the Class of 2020?
[As of May 2018 - Final class profile available in September 2018]

**APPLICANT POOL AND CLASS SIZE**
3,423 Applications received
360 Target class size

**AGE DISTRIBUTION**
28 Average age
24 – 40 Age range

**DIVERSITY**
29% U.S. minorities
35% Women
33% International
40 Countries represented
157 Undergraduate institutions

**ACADEMIC PROFILE**
3.5 Average GPA
3.2 – 3.8 GPA range (mid-80%)
719 Average GMAT
680 – 750 GMAT range (mid-80%)

**WORK EXPERIENCE**
13% 0 – 3 years
69% 3 – 6 years
18% 6+ years
5 Average years of experience

**TOP INDUSTRY BACKGROUNDS**
25% Finance
22% High Tech
14% Consulting
10% Public/Nonprofit
9% Consumer Goods
7% Entertainment/Media
7% Health Care/Biotechnology
6% Real Estate

**UNDERGRADUATE MAJORS**
25% Business
18% Economics
18% Engineering
16% Humanities
12% Math/Science
11% Other

**Financial Aid**
- 80% of students receive some form of aid (including loans)
- $14 million awarded in fellowships annually
- Teaching and research assistantships available

**Admissions Decision Schedule**

<table>
<thead>
<tr>
<th>Round</th>
<th>Application Deadline</th>
<th>Decision Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Round 1</td>
<td>October 2, 2018</td>
<td>December 18, 2018</td>
</tr>
<tr>
<td>Round 2</td>
<td>January 8, 2019</td>
<td>March 26, 2019</td>
</tr>
<tr>
<td>Round 3</td>
<td>April 16, 2019</td>
<td>May 21, 2019</td>
</tr>
</tbody>
</table>

**LEARN MORE:** MBA.ANDERSON.UCLA.EDU/ADMISSIONS