Groundbreaking New Real Estate Course Offering at UCLA Anderson

Recognizing and Resolving Legal Issues in Real Estate Businesses

Course description: This course (MGMT 298D - Winter 2017 Quarter) is designed to alert students to key legal issues facing different segments of the real estate business, impart a familiarity with possible outcomes when a legal issue arises, and create a framework for working with (and occasionally without) lawyers to identify and resolve legal issues. The course will not be a substitute for a law school education or for retaining a lawyer when the need arises. It will, instead, help the business person be a better consumer of legal services and prepare him or her to manage the legal function in business situations. Topics include: anatomy of a Lawsuit, anatomy of an Agreement, the legal and regulatory backdrop, contracts, how to work with your legal counsel, among others.

Instructor: Kathleen Smalley, Partner, Locke Lord LLP, has practiced law in a variety of settings related to real estate: as inside general counsel to major developers Trammell Crow Company and Catellus Development Company; as a litigator with a premier trial firm resolving real-estate-related disputes; as a transactional lawyer in a leading law firm representing developers, users, and lenders in real estate transactions. She has taught Real Estate Transactions for law students at Harvard Law School, Stanford Law School, Yale Law School, and UCLA Law School. She has degrees from Harvard Law School (J.D magna cum laude) and Rice University (B.A., Economics, summa cum laude). Ms. Smalley began her legal career as a judicial clerk to Justice Sandra Day O'Connor at the US Supreme Court.
About UCLA Ziman Center for Real Estate
The Richard S. Ziman Center for Real Estate, a joint center of the UCLA Anderson School of Management and the UCLA School of Law, was formed with a mandate to create and administer UCLA's activities surrounding the topic of real estate. The mission of the Center is to advance thought leadership in the field of real estate by generating influential research, educating the next generation of leaders, and providing meaningful forums for industry professionals and policymakers. Through its various programs and activities, the Center employs a multidisciplinary and global approach to addressing the most critical real estate challenges facing our society today and in the future.