INFORMATION SYSTEMS COLLOQUIUM

Archive of Past Speakers

1978-1979 SEASON

01/11/79 **BARRY BOEHM** | **TRW**
"Software Productivity and Cost Estimation"

01/25/79 **RICHARD O. MASON** | **UCLA Anderson School of Management**
"Strategic Assumption Surfacing and Testing"

02/08/79 **ROB KLING** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"The Roles of Automated Information Systems in Complex Organizations: Instruments of Rationality and/or Bureaucratic Politics"

02/22/79 **PAUL GRAY** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Substituting Communications for Transportation in an Information Systems Age"

03/08/79 **ERIC D. CARLSON** | **IBM RESEARCH DIVISION**
"Trends in Application Development Languages"

04/05/79 **RONALD S. LEMOS** | **CALIFORNIA STATE UNIVERSITY, LOS ANGELES**
"Structured Walk-Throughs and COBOL Programming: Cognitive and Attitudinal Effectiveness"

04/19/79 **JUDEA PEARL** | **UCLA SCHOOL OF ENGINEERING AND APPLIED SCIENCE**
"Domain Independent Decision-Aiding Systems"

05/03/79 **DOUGLAS C. ENGELBART & JAMES C. NORTON** | **TYMSHARE, INC.**
"An Approach to the Office of the Future"

05/17/79 **BENNET P. LIENTZ & E. BURTON SWANSON** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Problem Factors and Determinants in Application Software Maintenance"

06/14/79 **MARTIN L. BARIFF** | **UNIVERSITY OF CHICAGO**
"Study of EDP Auditor's Evaluations of Internal Controls"

08/02/79 **M. LYNNE MARKUS** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Implementation – RX or Explanation?"

1979-1980 SEASON

09/27/79 **ROBERT BALZER** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Abstract Programming"

10/11/79   **CARLOS A. CUADRA & JUDITH WANGER** | **CUADRA ASSOCIATES, INC.**
"Online Databases – The Phenomenon and the Marketplace"

10/25/79   **C.P. SMITH** | **IBM GENERAL PRODUCTS DIVISION**
"Practical Applications of Software Science"

11/08/79   **ISRAEL BOROVITS** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Cost/Utilization: A Measure of System Performance"

11/29/79   **MARY J. CULNAN** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Organizational Information Flows and the Industrial Library: Implications for MIS"

01/10/80   **PHILLIP EIN-DOR & ELI SEGEV** | **TEL-AVIV UNIVERSITY**
"Research in MIS: A Framework and an Example"

01/24/80   **JOSEPH A. GOGUEN** | **UCLA COMPUTER SCIENCE DEPARTMENT**
"Structure of Planning Discourse"

02/07/80   **JEFFREY H. MOORE** | **STANFORD UNIVERSITY**
"Data Base Allocation in Distributed Computer Networks"

02/21/80   **RICHARD D. HACKATHORN** | **UNIVERSITY OF COLORADO**
"New Research Perspectives Related to Decision Support Systems"

03/06/80   **ADELE GOLDBERG** | **XEROX CORPORATION**
"User Interface Design in the Smalltalk Programming System"

04/03/80   **ROGER D. SCHULTZ** | **ABACUS PROGRAMMING CORPORATION**
"Audit Probes: Tools for Test, Quality Assurance and Audit"

04/17/80   **THOMAS H. MARTIN** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Involving Users in Man-Computer Interface Evolution"

05/08/80   **ROBERT R. BROWN** | **HUGHES AIRCRAFT COMPANY**
"The Elka Information Model and the Associated Meta Model"

05/29/80   **DONN B. PARKER** | **SRI INTERNATIONAL**
"Advances in Computer Crime"

1980-1981 SEASON

09/11/80   **RALPH H. SPRAGUE, JR.** | **UNIVERSITY OF HAWAII**
"A Framework for Research on Decision Support Systems"

10/09/80   **RONALD KAY** | **IBM RESEARCH LABORATORY**
"Evaluation of the Information Systems Function: Objectives and Criteria"

10/23/80   **BENNET P. LIENTZ** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Information Services – Technology Assessment and System Architecture"

11/06/80   **ROBERT M. HAYES** | **UCLA LIBRARY AND INFORMATION SCIENCE**
"Information and Productivity"

11/20/80   **ASUMAN DOGAC** | **MIDDLE EAST TECHNICAL UNIVERSITY, TURKEY**
"A Generalized Database Management System – METUGDBMS"

01/08/81   **WILLIAM G. OUCHI** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Markets, Bureaucracies, and Clans"

01/15/81   **BOHUMIL MINIBERGER** | **CHARLES UNIVERSITY, PRAGUE, CZECHOSLOVAKIA**
"Management Information Systems at Charles University, Prague"

02/05/81   **THOMAS P. GERRITY, JR.** | **INDEX SYSTEMS, INC.**
"Decision Support Systems: New Directions for the 80's"

02/19/81   **JOHN LESLIE KING** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Organizational Cost Considerations in Computing Decentralization"

03/12/81   **IAN I. MITROFF** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Dialectical Information Systems of the Future"

04/16/81   **WALTER M. CARLSON & DAVID V. KERNER** | **IBM CORPORATION**
"Enterprise Analysis – The Prerequisite for Making Applications Effective"

04/30/81   **EPHRAIM R. MCLEAN** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"The Conference on Information Systems"

05/14/81   **MICHAEL A. MELKANOFF** | **UCLA COMPUTER SCIENCE DEPARTMENT**
"CAD/CAM: America's Answer to the Productivity Challenge"

05/28/81   **IRA R. WEISS** | **UNIVERSITY OF HOUSTON**
"Critical Factors in the Selection and Use of Financial Planning Systems"

06/11/81   **IZAK BENBASAT** | **UNIVERSITY OF BRITISH COLUMBIA**
"Research in Management Information Systems: A Laboratory Experimentation Approach"

1981-1982 SEASON

10/09/81   **AARON WILDAVSKY** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"Information as an Organization Problem"

10/22/81   **CHARLES H. KRIEBEL** | **CARNEGIE MELLON UNIVERSITY**
"Research on the Economics of Information Systems"

11/19/81   **KJELL SAMUELSON | STOCKHOLM UNIVERSITY**
*"Information with Multiway Video Communication and Teleconferencing:
Implications for Organizational Structures and Decision Making"*

12/03/81   **ANTHONY I. WASSERMAN | UNIVERSITY OF CALIFORNIA, SAN FRANCISCO**
"Tools for the Design and Development of Interactive Information Systems"

01/07/82   **MARTIN GREENBERGER | THE JOHN HOPKINS UNIVERSITY**
"Déjà Vu with Computers Too"

01/14/82   **ANDREW B. WHINSTON | PURDUE UNIVERSITY**
"A Theoretical Basis for Decision Support Systems"

01/21/82   **HENRY C. LUCAS, JR. | NEW YORK UNIVERSITY**
*"Dealer and Department Manager Performance and the Use of an Information
System"*

02/18/82   **WALT SCACCHI | UNIVERSITY OF SOUTHERN CALIFORNIA**
"Innovation and the Web of Computing"

02/25/82   **GAD ARIAV | UNIVERSITY OF PENNSYLVANIA**
"Handling the Time Dimension in Information Systems"

03/18/82   **LES GASSER | UNIVERSITY OF CALIFORNIA, IRVINE**
"The Social Dynamics of Routine Computer Use in Complex Organizations"

04/15/82   **STEVEN ALTER | CONSILIUM ASSOCIATES**
"Decision Support Systems for Semiconductor Manufacturing"

04/22/82   **LEIF B. METHLIE | NORWEGIAN SCHOOL OF ECONOMICS AND BUSINESS
ADMINISTRATION**
"Organizational Variables Influencing Decision Support System Implementation"

04/29/82   **DAVID DERY | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"On the Problem of Problem Definition"

05/13/82   **JOHN A. ZACHMAN | IBM CORPORATION**
*"The Changing Role of Data Processing – Its Impact on Approaches for
Developing Information Systems"*

05/27/82   **STEVE HEARN | ARCO PETROLEUM PRODUCTS COMPANY**
"Strategy and Tactics of End User Support: A Case History"

1982-1983   SEASON

10/14/82   **DAVID HOPELAIN | JET PROPULSION LABORATORY**
*"Assessing the User's Work: A Methodology for Planning a Management
Information System"*

10/28/82   **NICHOLAS VITALARI | UNIVERSITY OF CALIFORNIA, IRVINE**
"Systems Analysis and Job Performance: The Role of Problem Solving"

11/11/82   **DAN BERRY | UCLA COMPUTER SCIENCE DEPARTMENT & SYSTEM
DEVELOPMENT CORPORATION**
*"The Application of the Formal Development Methodology to Data Base Design
and Integrity Verification"*

12/09/82   **MARILYN M. PARKER | IBM SCIENTIFIC CENTER**
*"Enterprise Information Analysis: Cost-Benefit Analysis and the Data-Managed
System"*

01/27/83   **RODNEY P. ZIMMERMAN | STANDARD OIL OF CALIFORNIA**
"Phases, Methods, and Tools – A Triad of System Development"

02/17/83   **ARNOLD J. GREENFIELD | UNIVERSITY OF PENNSYLVANIA**
"Improving the User/Model Interface for Sensitivity Analysis"

02/24/83   **PAUL WATKINS | UNIVERSITY OF SOUTHERN CALIFORNIA**
*"Preference Mapping of Perceived Information Structure: Implications for
Decision Support System Design"*

03/03/83   **MEICHUN HSU | MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
*"Hierarchial Database Decomposition – A Technique for Database Concurrency
Control"*

03/10/83   **OMAR A. EL SAWY | STANFORD UNIVERSITY**
*"Temporal Perspective and Managerial Attention: A Study of Chief Executive
Strategic Behavior"*

04/07/83   **GEORGE P. HUBER | UNIVERSITY OF WISCONSIN & EXECUCOM**
"The Nature and Design of Post-Industrial Organizations"

04/21/83   **E. BURTON SWANSON | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Information Channel Disposition and Use"

05/19/83   **JANE FEDOROWICZ | NORTHWESTERN UNIVERSITY**
"A Logic-Based Approach to Building Decision Support Systems"

06/02/83   **ALFONSO F. CARDENAS | UCLA COMPUTER SCIENCE DEPARTMENT**
"Heterogeneous Distributed Data Base Management"

1983-1984   SEASON

10/13/83   **JAMES C. TAYLOR | SOCIO-TECHNICAL DESIGN**
"Exploiting Office Automation Using Socio-Technical Systems"

10/27/83 **TORA K. BICKSON** | **THE RAND CORPORATION**
"Advanced Information Technology: Implementation Processes and Their Outcomes in Varied Office Contexts"

11/03/83 **RANDOLPH B. COOPER** | **UNIVERSITY OF MICHIGAN**
"Decision Production: A Step Toward a Theory of Managerial Information Requirements"

11/10/83 **WILLIAM DUTTON** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Modeling as Negotiating: Computer Models in the Policy Process"

01/12/84 **BARRY W. BOEHM** | **TRW**
"Improving Software Productivity"

02/09/84 **WALT SCACCHI** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Managing Software Engineering Projects: A Social Analysis"

03/01/84 **M. LYNNE MARKUS** | **ARTHUR D. LITTLE, INC.**
"The Bugs and Features of System Building: The Role of the Computing World"

03/08/84 **E. SUE WEBER** | **THE UNIVERSITY OF TEXAS**
"User and Analyst Mental Models as Predictors of Success in the Implementation of MIS"

03/15/84 **WILLIAM C. SASSO** | **UNIVERSITY OF MICHIGAN**
"A Comparison of Frameworks for Office Analysis"

03/22/84 **DAVID K. GOLDSTEIN** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"An Examination of Work-related Correlates of Job Satisfaction in Programmer/Analysts"

04/05/84 **TERRY F. MELLON** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Report on a Study of Problem Handling in a Computer-based Production Environment"

05/03/84 **GAIL SALAWAY** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"An Organizational Learning Approach to Generating Information for Information Systems Development"

05/31/84 **LYNNE G. ZUCKER** | **UCLA SOCIOLOGY DEPARTMENT**
"Microcomputing as Institution Building"

1984-1985	SEASON

10/11/84 **EFRAIM TURBAN** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Acquisition, Selection, and Utilization of Microcomputer Software in the Classroom"

10/25/84 **JOYCE J. ELAM** | **UNIVERSITY OF TEXAS AT AUSTIN**
"An Optimization-based Decision Support System for Integrated Logistics Planning"

11/08/84 **JOHN A. ZACHMAN** | **IBM CORPORATION**
"A Framework for Information Systems Architecture"

12/06/84 **MARY J. CULNAN** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"Mapping the Intellectual Structure of Academic Disciplines: The Case of MIS"

01/17/85 **ROB JAFFE** | **IBM RESEARCH DIVISION**
"Industrial Machine Vision"

02/14/85 **ROBERT NECHES** | **INFORMATION SCIENCES INSTITUTE**
"Toward a User-friendly Computer Environment"

03/07/85 **MARK S. SILVER** | **UNIVERSITY OF PENNSYLVANIA**
"Differential Analysis for Computer-based Decision Support"

03/14/85 **RICHARD L. DAFT** | **TEXAS A&M UNIVERSITY**
"The Relationship Between Message Content and Media Selection in Managerial Communications: Some Preliminary Evidence"

04/11/85 **DANIEL ROBEY** | **FLORIDA INTERNATIONAL UNIVERSITY**
"Organizational Impacts of Information Systems: Conceptual Models and a Field Experiment"

04/18/85 **NIELS BJORN-ANDERSEN** | **COPENHAGEN SCHOOL OF ECONOMICS**
"A Scandinavian Model for the Office of the Future"

05/09/85 **RICHARD BOLAND** | **UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN**
"The Micro Dynamics of a Budget-cutting Process: Modes, Models and Structures"

05/23/85 **JAMES L. MCKENNEY** | **HARVARD UNIVERSITY**
"The Influence of Computer Based Communication on the Organization"

06/06/85 **WILLIAM HOOK DELONE** | **COLLEGE OF THE VIRGIN ISLANDS**
"Determinants of Success for Small Business Computer Systems"

1985-1986 SEASON

09/26/85 **CHENG-KIANG FARN** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Integrated Information System – A Prototype Implementation of a Generalized DSS"

10/10/85 **A.W. SCHEER** | **UNIVERSITY OF SAARBRUECKEN, GERMANY**
"Interrelations Between Engineering and Administrative Data Processing"

10/24/85   **BARBARA GUTEK** | **CLAREMONT GRADUATE SCHOOL**
"Some Impacts of Office Automation on Managerial, Clerical, and Professional Work"

11/11/85   **PETER A. FREEMAN** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"A Systems Approach to Systems Development"

11/21/85   **BENN R. KONSYNSKI** | **UNIVERSITY OF ARIZONA**
"PLEXSYS: A System Development Environment"

01/23/86   **BLAKE IVES** | **DARTMOUTH COLLEGE**
"Competing with Computing"

02/06/86   **RONALD M. LEE** | **UNIVERSITY OF TEXAS AT AUSTIN**
"Knowledge and Communication Technologies: Application to Electronic Contracting"

02/27/86   **L. DAVID HEGGIE** | **IBM CORPORATION**
"Inter-Enterprise System Connection"

03/06/86   **DETMAR STRAUB** | **INDIANA UNIVERSITY**
"Causal Modeling of the Phenomenon of Computer Abuse"

03/13/86   **ROBERT ZMUD** | **UNIVERSITY OF NORTH CAROLINA, CHAPEL HILL**
"Early Findings on a Study Examining Effective Information Systems Management Practices"

04/17/86   **WILLIAM R. KING** | **UNIVERSITY OF PITTSBURGH**
"Organizational Planning for Information Systems"

05/01/86   **NIV AHITUV** | **CLAREMONT GRADUATE SCHOOL**
"Problems and Approaches to Assessing the Value of Information"

05/15/86   **RONALD E. RICE** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Integrated Office Information Systems: The Influence of Access and Usage on Organizational Communication"

06/12/86   **SIRKKA L. JARVENPAA** | **UNIVERSITY OF MINNESOTA**
"An Investigation of the Effects of Choice Tasks and Graphical Information Displays on Information Processing Strategies and Decision Performance"

1986-1987   SEASON

10/16/86   **DEBORAH ESTRIN** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Organizational Consequences of Inter-Organization Computer Networks"

10/23/86   **RICHARD J. BORLAND, JR.** | **UNIVERSITY OF ILLINOIS, URBANA-CHAMPAIGN**
"Methods and Metaphors in Information Analysis"

10/30/86   **JOHN A. TURNER** | **NEW YORK UNIVERSITY**
"Understanding the Dynamics of Technological Innovation: Integrated Office Systems in Commercial Banking"

11/20/86   **MICHAEL E. TREACY** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"The Impact of Information Technology on Salesforce Performance: A Research Project"

12/11/86   **RANDOLPH B. COOPER** | **UNIVERSITY OF MICHIGAN**
"Contextual Fit and Decision Degrading Information Systems"

01/08/87   **SARA KIESLER** | **CARNEGIE MELLON UNIVERSITY**
"People by Wire: Group and Organizational Effects of New Communication Technologies"

02/05/87   **OMAR A. EL SAWY** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Information Technology and Middle Management Tasks"

02/19/87   **TAREK K. ABDEL-HAMID** | **NAVAL POSTGRADUATE SCHOOL**
"Software Project Management: An Integrative System Dynamics Perspective"

03/05/87   **JOHN L. BENNETT** | **IBM ALMADEN RESEARCH CENTER**
"Setting Objectives for Usability"

03/19/87   **CYNTHIA M. BEATH** | **UNIVERSITY OF MINNESOTA**
"Managing the User Relationship in Information Systems Development Projects: A Transaction Governance Approach"

04/09/87   **JAMES B. PICK** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Implementing Micros in Arts Organizations"

04/23/87   **MARTHA S. FELDMAN** | **UNIVERSITY OF MICHIGAN**
"Electronic Mail and Weak Ties in Organizations"

05/07/87   **DALE L. GOODHUE** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Supporting End User Computing: The Effect of Alternative Data Environments"

05/21/87   **CHRIS KEMERER** | **CARNEGIE MELLON UNIVERSITY**
"Factors Affecting Software Maintenance Productivity"

06/04/87   **GREGG FOSTER** | **XEROX CORPORATION**
"Colab: Tools for Computer-Based Cooperative Work"

1987-1988 SEASON

10/08/87   **GEORGE R. WIDMEYER** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Two Views of Preference and Their Impact on Decision Support"

11/05/87   **BEZALEL GAVISH** | **NAVAL POSTGRADUATE SCHOOL**
"Models for Configuring Large-Scale Distributed Computing Systems"

11/19/87   **JEFF CONKLIN** | **MCC – SOFTWARE TECHNOLOGY PROGRAM**
"An Introduction to Hypertext"

12/03/87   **CHARLES E. GRANTHAM** | **PACIFIC BELL**
"Computer Supported Cooperative Work in a Changing Business Environment"

01/21/88   **WANDA ORLIKOWSKI** | **NEW YORK UNIVERSITY**
"Information Technology in Post-Bureaucratic Organizations"

01/28/88   **LEE SPROULL** | **CARNEGIE MELLON UNIVERSITY**
"Organizational Consequences of Electronic Mail"

02/11/88   **JUDEA PEARL** | **UCLA COMPUTER SCIENCE DEPARTMENT**
"Probabilistic Reasoning Using Graphs"

02/25/88   **VIJAY GURBAXANI** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Data Processing Budgets – Theory and Evidence"

03/31/88   **DOROTHY LEONARD-BARTON** | **HARVARD UNIVERSITY**
"Managing Implementation: The Technology/Organization Interaction"

04/06/88   **TUNG BUI** | **NAVAL POSTGRADUATE SCHOOL**
"Communications Design in Group Decision Support Systems"

05/12/88   **BRIAN S. MITTMAN & CATHLEEN STASZ** | **THE RAND CORPORATION**
"Employment Impacts of Information Systems: An Application of Organizational Demography"

05/26/88   **IZAK BENBASAT** | **UNIVERSITY OF BRITISH COLUMBIA**
"An Evaluation of Empirical Research in Managerial Support Technologies"

1988-1989 SEASON

10/13/88   **Y. YANNIS BAKOS** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Interorganizational Information Systems in Vertical Markets"

10/27/88   **DOUG VOGEL** | **UNIVERSITY OF ARIZONA**
"Group Support System Key Issues and Directions for Research"

11/10/88   **JAMES R. BENIGER** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Information's Role in the Material Economy: Evidence from the Control Revolution"

12/08/88   **ROBERT JOHANSEN** | **INSTITUTE FOR THE FUTURE**
"Groupware: Behind and Beyond the Buzzword"

01/12/89   **ELI SEGEV | CLAREMONT GRADUATE SCHOOL**
"End User Computing: A Theory Base and a Study"

01/19/89   **TERRI L. GRIFFITH | CARNEGIE MELLON UNIVERSITY**
"Monitoring and Performance"

02/09/89   **MARY J. CULNAN | GEORGETOWN UNIVERSITY**
"Mail Processing in U.S. Senate Offices: An Organizational Perspective on Customer Feedback"

02/23/89   **JOHN L. KING | UNIVERSITY OF CALIFORNIA, IRVINE**
"States of Computing Management: A New Theory of Information Systems Evolution"

03/09/89   **CLIFFORD NASS | STANFORD UNIVERSITY**
"Work in an Information Economy: An Information Processing Model of Trends in the Past Century"

04/27/89   **GEORGE P. HUBER | UNIVERSITY OF TEXAS AT AUSTIN**
"A Theory of the Effects of Advanced Information Technologies on Organizational Design, Intelligence, and Decision Making"

05/04/89   **JAMES C. BRANCHEAU | UNIVERSITY OF COLORADO AT BOULDER**
"Innovation Diffusion Theory in the Context of End-User Computing"

05/18/89   **BOHUMIL MINIBERGER | CHARLES UNIVERSITY, PRAGUE, CZECHOSLOVAKIA**
"Modeling the Sphere of Education"

| 1989-1990 | SEASON |

11/02/89   **GERARDINE DESANCTIS | UNIVERSITY OF MINNESOTA**
"Technology and the Structuring of Group Work: An Overview of the Minnesota GDSS Research Project"

11/16/89   **DAVID AVISON | ASTON UNIVERSITY**
"Information Systems Development Methodologies: Current Themes and Future Direction"

12/14/89   **JASON L. FRAND & JULIA A. BRITT | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Business School Computing: Where Has It Been, Where Is It Going, and How Do We Find Out?"

01/25/90   **SEEV NEUMANN | CLAREMONT GRADUATE SCHOOL**
"A Model for Determining the Strategic Relevance of IS to the Organization"

02/08/90   **E. BURTON SWANSON | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Innovation Among Information Systems Organizations"

02/22/90   **T.K. BIKSON** | **THE RAND CORPORATION**
"Researchers, Respondents, Rights, & Rules: Ethical Issues and Behavioral Research in I/S"

03/08/90   **ERIK BRYNJOLFSSON** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Information Technology and Economic Organization: When Knowledge is Power"

03/22/90   **CYNTHIA M. BEATH** | **UNIVERSITY OF MINNESOTA**
"Department Level Computing: An Agency Perspective"

04/05/90   **SUDHA RAM** | **UNIVERSITY OF ARIZONA**
"Allocation of Databases in a Distributed Database System"

04/19/90   **BARRIE R. NAULT** | **UNIVERSITY OF BRITISH COLUMBIA**
"Modeling Strategic Information Technology Impact on Inter-Firm Competition: Pricing"

05/03/90   **JANET FULK** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Social Construction of Communication Technology"

05/24/90   **SIRKKA JARVENPAA** | **UNIVERSITY OF TEXAS AT AUSTIN**
"A Fit Between Global Information Technology and Global Business: An Empirical Assessment"

06/07/90   **SEUNGJIN WHANG** | **STANFORD UNIVERSITY**
"Software Contracting: A Game-theoretic Model"

08/02/90   **MARCUS O'CONNOR** | **UNIVERSITY OF NEW SOUTH WALES**
"The Effectiveness of Decision Support Systems: Results of Their Use in a Business Game"

1990-1991   SEASON

10/11/90   **JONATHAN GRUDIN** | **AARHUS UNIVERSITY, DENMARK**
"The Development of Interactive Systems: Bridging the Gaps Between Developers and Users"

10/25/90   **CHRISTIAN WAGNER** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Computer Support for Problems Formulation and Alternative Generation"

11/15/90   **ROBERT W. ZMUD** | **FLORIDA STATE UNIVERSITY**
"Dispersion of Managerial Responsibilities for Information Technology Management: A Replicated Case Analysis"

11/29/90   **RAJAN SRIKANTH** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"Exploring the Synergy Between Information Technology Use and the Design of Competitive Organizations"

01/24/91   **KAREN RUHLEDER** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Information Technology and the 'Re-shaping' of Work Patterns and Work Packages"

02/07/91   **BRIAN T. PENTLAND** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Knowledge Processes in Technical Service Organizations"

02/14/91   **DANIEL R. DOLK** | **NAVAL POSTGRADUATE SCHOOL**
"Discrete Event Simulation and Model Management"

02/28/91   **RENEE A. BEAUCLAIR** | **PRICE WATERHOUSE**
"Structured Methodologies and the Real World"

03/21/91   **URS GATTIKER** | **UNIVERSITY OF LETHBRIDGE, CANADA**
"Information Technology and Training: Estimating Economic Benefits"

04/11/91   **ISRAEL SPIEGLER** | **CLAREMONT GRADUATE SCHOOL**
"Neural Databases: A New Model for Data Storage and Retrieval"

05/02/91   **JOEY F. GEORGE** | **UNIVERSITY OF ARIZONA**
"The Social Organization of Computing Skills: Expertise and Learning About Desktop Computing"

05/09/91   **HAIM MENDELSON** | **STANFORD UNIVERSITY**
"On Centralization vs Decentralization"

05/30/91   **CHRISTINE L. BORGMAN** | **UCLA GRADUATE SCHOOL OF LIBRARY AND INFORMATION SCIENCE**
"The Library of the Future: Intelligence, Integration, Interconnections"

06/13/91   **MARY J. CULNAN** | **GEORGETOWN UNIVERSITY**
"'How Did They Get My Name?': A Preliminary Empirical Investigation of Consumer Attitudes Toward Information Privacy"

07/27/91   **HORST OBERQUELLE** | **HAMBURG UNIVERSITY, GERMANY**
"From Software Ergonomics to Groupware Evolution"

1991-1992 SEASON

10/10/91   **J.D. EVELAND** | **CLAREMONT GRADUATE SCHOOL & THE RAND CORPORATION**
"User-Modifiable Interfaces to Systems: Who Gains, Who Pays, Who Cares?"

10/24/91   **INGER ERIKSSON** | **SWEDISH SCHOOL OF ECONOMICS AND BUSINESS ADMINISTRATION, HELSINKI, FINLAND**
"Managing, Developing and Evaluating High-Quality Software: The Quality of Software Project"

11/07/91   **CHEE SING YAP** | **NATIONAL UNIVERSITY OF SINGAPORE**
"Impact of Consultants on Computerization Success in Small Businesses"

11/21/91   **TERRY CONNOLLY** | **UNIVERSITY OF ARIZONA**
"Computer Support for Group Idea Generation: Old Findings, New Directions"

12/05/91   **JINTAE LEE** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Decision Rationale Management: Capturing, Managing, and Reusing the Reasons for Decisions"

01/23/92   **DAVID A. KLEIN** | **IBM THOMAS J. WATSON RESEARCH CENTER**
"Toward Decision-analytic Expert Systems: Automated Explanation of Decisions"

02/06/92   **DALE L. GOODHUE** | **UNIVERSITY OF MINNESOTA**
"The Impact of Data Integration on the Costs and Benefits of Information Systems: An Organization Information Processing View"

02/20/92   **DOROTHY ELLIOTT** | **THE UNIVERSITY OF TEXAS AT AUSTIN**
"Executive Information Systems: Their Impact on Executive Decision Making"

03/05/92   **J. LEON ZHAO** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"Data Management for Large Rule Systems"

03/19/92   **RICHARD J. BORLAND, JR.** | **CASE WESTERN RESERVE UNIVERSITY**
"Designing Information Technology to Support Distributed Cognition"

04/02/92   **FREDERICK J. RIGGINS** | **CARNEGIE MELLON UNIVERSITY**
"The Growth of Interorganizational Systems in the Presence of Demand Externalities"

05/07/92   **STEVE ALTER** | **UNIVERSITY OF SAN FRANCISCO**
"Work-Centered Analysis of Information Systems"

05/21/92   **JOSEPH G. WALLS** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Information System Design Theory and Vigilant Information Systems"

06/04/92   **WANDA ORLIKOWSKI** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Changing Frames and Framing Change: Using Interpretive Schemes to Understand Technological Change in Organizations"

1992-1993   SEASON

10/08/92   **CHRIS F. KEMERER** | **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Adoption of Software Engineering Process Innovations: The Case of Object-Orientation"

10/22/92   **CHEE CHING** | **ARIZONA STATE UNIVERSITY**
"Modeling Network Organizations: A Basis for Exploring Computer Support Coordination Possibilities"

11/05/92   **ILZE ZIGURS** | **UNIVERSITY OF COLORADO AT BOULDER**
"An Exploratory Study of Roles in Computer-Supported Groups"

11/19/92   **LYNDA M. APPLEGATE** | **HARVARD UNIVERSITY**
"Managing in an Information Age"

12/03/92   **MAGDI KAMEL** | **NAVAL POSTGRADUATE SCHOOL**
"Integrating Heterogeneous Information Systems: A Framework for Research"

01/14/93   **SIDNEY E. HARRIS** | **CLAREMONT GRADUATE SCHOOL**
"Profiting from Information Technology in the Insurance Industry"

01/28/93   **BARBARA A. GUTEK** | **UNIVERISTY OF ARIZONA & CALIFORNIA INSTITUTE OF TECHNOLOGY**
"Encounters with Machines"

02/25/93   **WALT SCACCHI** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Modeling, Enacting, and Evolving Complex Organizational Processes: A Computational Approach"

03/11/93   **LARRY PRESS** | **CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS**
"The Net: Progress and Some Implications"

04/08/93   **FRED DAVIS** | **UNIVERSITY OF MICHIGAN**
"Computer-Assisted What-If Analysis and the Illusion of Control"

04/22/93   **SURANJAN DE** | **SANTA CLARA UNIVERSITY**
"Supporting the Decision-Making Process Using a Decision Support System"

05/06/93   **DOUGLAS B. TERRY** | **XEROX PALO ALTO RESEARCH CENTER (PARC)**
"Personalized Message Delivery in an Information Tapestry"

05/20/93   **NICHOLAS P. VITALARI** | **CSC INDEX**
"Fast Cycle Systems Development: Driving to Business Results"

06/10/93   **RONALD C. GOODSTEIN & HAROLD H. KASSARJIAN** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"UPC Scanner Pricing Systems: Closing the Loop Leading to Inaccuracies"

| 1993-1994 | SEASON |

10/14/93   **RASHI GLAZER** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"From Smart Firms Come Smart Products: Towards the Information-Intensive Organization"

10/28/93 **J. CHRISTOPHER WESTLAND** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Dynamics of Computer-Mediated Negotiation"

12/02/93 **RON WEBER** | **THE UNIVERSITY OF QUEENSLAND**
"Are Attributes Entities? A Study of Database Designers' Memory Structures"

01/13/94 **LORNE OLFMAN** | **CLAREMONT GRADUATE SCHOOL**
"Concept-Based Versus Procedure-Based Software Training for Graphical User Interfaces (GUI): A Longitudinal Field Experiment"

01/27/94 **DAVID K. MEADER** | **UNIVERSITY OF MICHIGAN**
"Supporting Critical Discussion in Distributed Design Discussions: The Effect of a Video Medium"

02/10/94 **DONALD CASE** | **UCLA GRADUATE SCHOOL OF LIBRARY INFORMATION SYSTEMS & COMMUNICATION STUDIES**
"The Social Shaping of Videotex: How Information Services for the Public Have Evolved"

03/10/94 **MARK S. ACKERMAN** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Definition and Contextual Issues in Organizational and Group Memories"

04/07/94 **MICHAEL VITALE** | **ERNST & YOUNG**
"The Role of Information Technology in Reengineering"

04/21/94 **JAMES C. EMERY** | **NAVAL POSTGRADUATE SCHOOL**
"Contemporary Issues in Application Software Development"

05/05/94 **ELAINE K. YAKURA** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Poses and Knowledge in Information Technology Consulting"

05/19/94 **RONALD J. NORMAN** | **SAN DIEGO STATE UNIVERSITY**
"Object Technology: Current State of the Practice"

06/02/94 **RICHARD O. MASON** | **SOUTHERN METHODIST UNIVERSITY**
"Framebreak: The Radical Redesign of American Business"

1994-1995 SEASON

10/20/94 **OMAR A. EL SAWY** | **UNIVERSITY OF SOUTHERN CALIFORNIA &**
HASSAN S. KHORSHID | **VIRTUAL MANAGEMENT INC.**
"A Design Theory of Virtual Workflows"

11/03/94 **RUDY HIRSCHHEIM** | **UNIVERSITY OF HOUSTON**
"Myths and Realities of Information Systems Outsourcing"

11/17/94   **IRIS VESSEY** | **PENNSYLVANIA STATE UNIVERSITY & UNIVERSITY OF CALIFORNIA, LOS ANGELES**
"Case Tools as Collaborative Support Technologies"

12/08/94   **TRIDAS MUKHOPADHYAY** | **CARNEGIE MELLON UNIVERSITY**
"Assessing the Productivity Impacts of Information Technology Applications"

01/19/95   **LYNE BOUCHARD** | **UNIVERSITE LAVAL**
"Client-Server Computing: A Radical Change for MIS Departments?"

02/02/95   **NIV AHITUV** | **CLAREMONT GRADUATE SCHOOL**
"Next Stop on the Information Superhighway: The Open Information Society"

02/16/95   **OJELANKI K. NGWENYAMA** | **UNIVERSITY OF MICHIGAN**
"Organizational Contexts, Social Action and Technological Interventions: A Case Study on the Development and Use of a Groupware Application"

03/02/95   **RANDY H. KATZ** | **UNIVERSITY OF CALIFORNIA, BERKELEY**
"Reinventing Government Through Information Technology: An Update From the National Performance Review"

03/16/95   **PETER RAULEFS** | **INTEL CORPORATION**
"Software-Frameworks for Manufacturing"

03/30/95   **BLAKE IVES** | **SOUTHERN METHODIST UNIVERSITY**
"Virtual WorldWide Learning Organizations: A Revolution in Business Education and Research"

04/27/95   **IZAK BENBASAT** | **UNIVERSITY OF BRITISH COLUMBIA**
"An Experimental Investigation of the Determinants and Consequences of the Use of Explanations in Knowledge-Based Systems"

05/11/95   **FRED COLLOPY** | **CASE WESTERN RESERVE UNIVERSITY**
"Biases in Retrospective Self-Reports of Time Use: An Empirical Study of Computer Users"

05/18/95   **BARRIE R. NAULT** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Mitigating Underinvestment Through an IT-Enabled Organization Form"

1995-1996 SEASON

10/12/95   **KEVIN CROWSTON** | **UNIVERSITY OF MICHIGAN**
"Coordination and Collective Mind in Software Requirements Development"

11/02/95   **JOHN SVIOKLA** | **HARVARD UNIVERSITY**
"Managing in the Marketspace"

11/09/95   **TAIZAN CHAN | NATIONAL UNIVERSITY OF SINGAPORE**
"Factors Affecting Service and Lead Time in Software Maintenance: Some Empirical Evidence"

11/30/95   **PHIL AGRE | UNIVERSITY OF CALIFORNIA, SAN DIEGO**
"Language and Action in Applied Computing"

01/11/96   **MARSHALL SCOTT POOLE | TEXAS A&M UNIVERSITY**
"Structuration Theory and Research in Information Systems"

02/08/96   **J.L. MCKENNEY | HARVARD UNIVERSITY**
"A Study of the Use of Information Technology as an Integrative Force in the Grocery Industry"

02/22/96   **ALAN KAY | APPLE CORPORATION**
"Why Does It Take So Long to Accept New Useful Ideas?"

03/07/96   **BOB ZMUD | FLORIDA STATE UNIVERSITY**
"IS Infusion in the Professional Small Business: Structural Modeling at an Organizational Level of Analysis"

04/04/96   **ROBERT G. FICHMAN | MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"The Illusory Diffusion of Innovation: An Examination of Assimilation Gaps"

05/02/96   **JOHN LESLIE KING | UNIVERSITY OF CALIFORNIA, IRVINE**
"High Level Requirements Analysis for Complex Socio Technical Systems Design"

05/16/96   **M. LYNNE MARKUS | CLAREMONT GRADUATE SCHOOL**
"Thinking the Unthinkable: What Happens if the MIS Field as We Know it Goes Away?"

05/30/96   **VICTORIA MITCHELL | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Empirical Evidence Regarding the Complementarity of Planning Postures for IT-Enabled Business Process Redesign"

06/13/96   **RAJIV D. BANKER | UNIVERSITY OF MINNESOTA**
"Performance Impact of the Elimination of Direct Labor Variance Reporting: A Field Study"

1996-1997 SEASON

09/26/96   **KWOK-KEE WEI | NATIONAL UNIVERSITY OF SINGAPORE**
"Organizational Transformation Using Electronic Data Interchange: The Case of TradeNet in Singapore"

10/10/96   **NEIL RAMILLER | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Airline Magazine Syndrome: Etiology of a Corporate Malady (and Exegesis of a Professional Lament)"

10/24/96   EDGAR WHITLEY | LONDON SCHOOL OF ECONOMICS
"Thinking About Obligations in Electronically Mediated Communication"

10/31/96   MARK E. NISSEN | NAVAL POSTGRADUATE SCHOOL
"Knowledge-Based Organizational Process Redesign"

11/21/96   ERIC DARR | UCLA ANDERSON SCHOOL OF MANAGEMENT
"Managing the Groupware Life-Cycle: Evidence from Lotus Notes Users"

01/23/97   VIJAY GURBAXANI | UNIVERSITY OF CALIFORNIA, IRVINE
"Information Systems Outsourcing Contracts: Theory and Evidence"

02/13/97   BARBARA J. BASHEIN | CALIFORNIA STATE UNIVERSITY, SAN MARCOS
"Meeting the Controls Challenges of New Information Technologies: An In-Progress Study Commissioned by the Financial Executives Research Foundation"

02/27/97   YANNIS BAKOS | UNIVERSITY OF CALIFORNIA, IRVINE
"Pricing Information Goods: How to Make a Bundle on the Internet"

03/06/97   USAMA M. FAYYAD | MICROSOFT CORPORATION
"Data Mining and Knowledge Discovery in Databases: Overview and Applications"

04/03/97   ERIK BRYNJOLFSSON | MASSACHUSETTS INSTITUTE OF TECHNOLOGY
"Information Technology and the Allocation of Decision Rights: Micro Evidence"

04/10/97   AL DEXTER | UNIVERSITY OF BRITISH COLUMBIA
"Software Copyright Infringement: When Copying Is, and When It's Not"

04/17/97   KATRINA MAXWELL | INSEAD
"Performance Evaluation of General and Company Specific Models in Software Development Effort Estimation"

04/24/97   CHRIS F. KEMERER | UNIVERSITY OF PITTSBURGH
"A Research Program on the Determinants of Software Maintenance Profiles"

05/15/97   HAL R. VARIAN | UNIVERSITY OF CALIFORNIA, BERKELEY
"Buying, Sharing and Renting Information Goods"

1997-1998 SEASON

10/23/97   VIVEK CHOUDHURY | UNIVERSITY OF PITTSBURGH
"Uses and Consequences of Electronic Markets: An Empirical Investigation in the Aircraft Parts Industry"

11/20/97   ROY JONES | STANFORD UNIVERSITY
"Product and Price Competition for Information Goods"

12/04/97 **SANJEEV DEWAN | UNIVERSITY OF CALIFORNIA, IRVINE**
"Information Technology and Productivity: New Evidence and New Perspectives"

02/12/98 **SULIN BA | UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Role of Trusted Third Parties in Electronic Market Transactions"

03/12/98 **CYNTHIA M. BEATH | SOUTHERN METHODIST UNIVERSITY**
"Outsourcing of Application Software: A Knowledge Management Perspective"

03/19/98 **MICHAEL CUSUMANO | MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Competing on Internet Time: Lessons on Software Development from Netscape in the Battle with Microsoft"

03/20/98 **MICHAEL CUSUMANO | MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"Competing on Internet Time: Lessons on Strategy from Netscape in the Battle with Microsoft"

04/16/98 **BLAIZE HORNER REICH | SIMON FRASER UNIVERSITY**
"Investigating IT Competence in Business Managers"

04/30/98 **PETER WEILL | UNIVERSITY OF MELBOURNE, AUSTRALIA**
"Balancing the IT Portfolio for Payoff"

05/07/98 **MOSHE ZVIRAN | CLAREMONT GRADUATE UNIVERSITY & TEL AVIV UNIVERSITY**
"Passwords Security: An Exploratory Study"

05/14/98 **MARY J. CULNAN | GEORGETOWN UNIVERSITY**
"The President's Commission on Critical Infrastructure Protection, or How an IS Professor Learned to Start Worrying About Information Security and Love the CIA"

1998-1999   SEASON

10/15/98 **JAN STALLAERT | UNIVERSITY OF TEXAS & UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Optimal Investment in Knowledge Within a Firm Using a Market Mechanism"

11/12/98 **MALU ROLDAN | UNIVERSITY OF CALIFORNIA, BERKELEY**
"The IT Workforce Shortage: Fact or Fiction? Problem or Opportunity?"

12/03/98 **CHRISTINA SOH | NANYANG TECHNICAL UNIVERSITY, SINGAPORE**
"An Activity Based Costing Approach to Systems Development and Implementation"

01/28/99 **YANNIS BAKOS | NEW YORK UNIVERSITY**
"Bundling and Competition on the Internet: Aggregation Strategies for Information Goods"

02/11/99 **WYNNE W. CHIN | UNIVERSITY OF HOUSTON & BARBARA L. MARCOLIN &**
PETER R. NEWSTED | UNIVERSITY OF CALGARY
"A Partial Least Squares Latent Variable Modeling Approach for Measuring
Interaction Effects: Results from a Monte Carlo Simulation Study and an
Electronic Mail Emotion/Adoption Study"

02/25/99 **UDAY S. KARMARKAR | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Information-Based Services: Process Analysis and Competitive Strategy"

03/11/99 **RICHARD BOLAND | CASE WESTERN RESERVE UNIVERSITY**
"The Experience of Space and Place in the Knowledge Intensive Firms"

04/15/99 **ALEXANDER HARS | UNIVERSITY OF SOUTHERN CALIFORNIA**
"The Impact of IT on the Creation and Dissemination of Scientific Knowledge:
Theory and Practice of Online Publishing"

05/13/99 **RICHARD E. LUCIER | UNIVERSITY OF CALIFORNIA, OAKLAND**
"California Digital Library: Digital Technologies Prepare the Way for New
Business Models and Relationships"

06/03/99 **JASON L. FRAND | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Personal Knowledge Management: Introductory Explorations"

1999-2000	SEASON

10/21/99 **CHRISTINE L. BORGMAN | UCLA GRADUATE SCHOOL OF EDUCATION AND**
INFORMATION STUDIES
"What Are Digital Libraries? Competing Visions"

11/04/99 **OMAR A. EL SAWY | UNIVERSITY OF SOUTHERN CALIFORNIA**
"Rethinking Supply Chains for E-Business: Muddies and Models"

11/18/99 **REBECCA GRANT | UNIVERSITY OF VICTORIA**
"E-Commerce Organizational Structure: An Integration of Four Cases"

01/27/00 **TERRI L. GRIFFITH | WASHINGTON UNIVERSITY**
"Prelude to Virtual Groups: Leadership Roles and Technology Variety Within
Investment Clubs"

02/10/00 **CHRISTOPHER DRYER | ADOBE SYSTEMS**
"In Mobile Computing, the Device is the Message"

03/02/00 **BRIAN T. PENTLAND | MICHIGAN STATE UNIVERSITY**
"Conceptualizing and Measuring Variety in Organizational Work Processes"

03/16/00 **JOANNE YATES | MASSACHUSETTS INSTITUTE OF TECHNOLOGY**
"The Emergence of an eCommunity: A Case Study"

04/06/00   **JOHN TILLQUIST | UNIVERSITY OF BRITISH COLUMBIA**
"Structuring Electronic Commerce: Normative Analysis of Emerging Business Models"

05/11/00   **KEVIN ZHU | UNIVERSITY OF CALIFORNIA, IRVINE**
"The Link Between Ecommerce Strategies and Firm Performance"

05/25/00   **SCOTT NOAM COOK | SAN JOSE STATE UNIVERSITY & XEROX PARC**
"Information, Knowledge and Learning: Tools for Evoking Innovative Work Practice"

06/15/00   **ABRAHAM SEIDMANN | UNIVERSITY OF ROCHESTER**
"Optimal Design of Online Auctions"

| 2000-2001 | SEASON |

10/19/00   **RAMNATH CHELLAPPA | UNIVERSITY OF SOUTHERN CALIFORNIA**
"Standards and Alliances in Non-Standardized Software Markets"

10/26/00   **PAUL CHWELOS | UNIVERSITY OF CALIFORNIA, IRVINE**
"Clicks vs. Bricks: Toward a Model of Internet-Induced Channel Competition"

11/16/00   **CARLOS ZOZAYA | INSTITUTO TECHNOLOGICO AUTONOMO DE MEXICO**
"Valuation of Information Technology Investments as Real Options"

02/01/01   **ANITESH BARUA | UNIVERSITY OF TEXAS AT AUSTIN**
"Assessing Internet Enabled Business Value: An Exploratory Investigation"

03/01/01   **JOHN MOONEY | UNIVERSITY COLLEGE DUBLIN, IRELAND & UNIVERSITY OF CALIFORNIA, IRVINE**
"Becoming an International Hub for eCommerce: A Comparison of National Initiatives in Ireland and Singapore"

03/15/01   **MARSHALL VAN ALSTYNE | UNIVERSITY OF MICHIGAN**
"Information Complements, Substitutes and Strategic Product Design"

03/22/01   **IZAK BENBASAT | UNIVERSITY OF BRITISH COLUMBIA**
"Empirical Test of an EDI Adoption Model"

05/17/01   **JEFFREY COLE | UCLA CENTER FOR COMMUNICATION POLICY**
"Surveying the Digital Future"

05/24/01   **PHIL AGRE | UCLA DEPARTMENT OF INFORMATION STUDIES**
"An Institutional Platform for the Networked University"

12/06/01 VIJAY GURBAXANI | UNIVERSITY OF CALIFORNIA, IRVINE
"Productivity and the PC Revolution"

01/10/02 DANIEL G. BOBROW | XEROX PARC
"Eureka: Experience Building and Using a Community-Centered Knowledge Sharing System"

02/28/02 SUSAN LEIGH STAR | UNIVERSITY OF CALIFORNIA, SAN DIEGO
"The Shapes of Infrastructure"

03/07/02 PATRICIA GONGLA | IBM GLOBAL SERVICES
"Communities of Practice: IBM Global Services' Experience"

04/18/02 CYNTHIA M. BEATH | UNIVERSITY OF TEXAS AT AUSTIN
"The IT Sourcing Process: A Framework for Research"

05/09/02 AJAY S. VINZE | ARIZONA STATE UNIVERSITY
"Polarization and Persuasive Argumentation Decision Making in Group Settings"

05/16/02 IL-HORN HANN | CARNEGIE MELLON UNIVERSITY
"Measuring the Frictional Costs of Online Transactions: The Case of a Name-Your-Own-Price Channel"

05/30/02 MARVIN LIEBERMAN | UCLA ANDERSON SCHOOL OF MANAGEMENT
"Did First-Mover Advantage Survive the Dot-Com Crash?"

06/06/02 BRUCE BIMBER | UNIVERSITY OF CALIFORNIA, SANTA BARBARA
"Information Technology and the Structure of American Democracy"

10/24/02 LORNE OLFMAN | CLAREMONT GRADUATE UNIVERSITY
"Formulating a Comprehensive Information Technology Learning Strategy"

11/07/02 PAUL A. PAVLOU | UNIVERSITY OF SOUTHERN CALIFORNIA
"IT-Enabled Dynamic Capabilities in Collaborative Interorganizational Relationships"

01/16/03 KRISHNAN S. ANAND | UNIVERSITY OF PENNSYLVANIA
"Group-Buying on the Web: A Comparison of Price Discovery Mechanisms"

01/30/03 DAVID C. CROSON | UNIVERSITY OF PENNSYLVANIA
"The Mushroom Treatment: Information Suppression and Misrepresentation in Organizations"

02/27/03   **PAUL A. DAVID** | **OXFORD UNIVERSITY & STANFORD UNIVERSITY**
"The Beginnings and Prospective Ending of 'End-to-End': An Evolutionary Perspective on the Internet's Architecture"

04/03/03   **STEPHEN R. BARLEY** | **STANFORD UNIVERSITY**
"The Discourse and Reality of Flexibility: Evidence from High End Contracting"

04/24/03   **RONALD M. LEE** | **FLORIDA INTERNATIONAL UNIVERSITY**
"Bureaucracy Made Easy: Electronic Trade Scenarios for International Trade"

05/15/03   **JANET FULK** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Motivating Individual Contributions to Shared Databases: The Individual Action Component of Collective Action for Information Goods"

05/29/03   **JONATHAN GRUDIN** | **MICROSOFT RESEARCH**
"Managerial Use and Emerging Norms: Effects of Widespread Direct Use of Software in Organizations"

2003-2004	SEASON

10/02/03   **HEINZ-D. KNOELL** | **UNIVERSITY OF APPLIED SCIENCES, LUNEBURG, GERMANY & UNIVERSITY OF WOLVERHAMPTON, UNITED KINGDOM**
"Optimizing Business Performance with Standard ERP-Systems"

10/16/03   **PAUL S. ADLER** | **UNIVERSITY OF SOUTHERN CALIFORNIA**
"Practice and Process: The Socialization of Software Development"

10/30/03   **SUSAN HACKWOOD** | **CALIFORNIA COUNSIL ON SCIENCE AND TECHNOLOGY**
"Science & Technology Policy and the Fear Factor"

11/13/03   **WALTER W. POWELL** | **STANFORD UNIVERSITY & SANTA FE INSTITUTE**
"Network Dynamics and Field Evolution: The Growth of Interorganizational Collaboration in the Life Sciences"

01/15/04   **ERIC ABRAHAMSON** | **COLUMBIA UNIVERSITY**
"Fashion Trends as Evolutionary Processes: The Employee Management Knowledge Niche (1971 to 2000)"

01/29/04   **DEBORAH ESTRIN** | **UCLA COMPUTER SCIENCE DEPARTMENT**
"Embedded Networked Sensing Systems: Motivations and Challenges"

02/26/04   **KEVIN ZHU** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"Information Technology Payoff in E-Business Environments: Does IT Matter, or, What is Missing in the Renewed IT Value Debate?"

04/08/04 **CHRISTINE L. BORGMAN** | **UCLA GRADUATE SCHOOL OF EDUCATION AND INFORMATION STUDIES**
"The Interaction of Community and Individual Practices in the Design of a Digital Library"

04/15/04 **ANNE S. MINER** | **UNIVERSITY OF WISCONSIN-MADISON**
"Where Do Organizational Routines Come From in New Ventures?"

04/22/04 **LAURIE J. KIRSCH** | **UNIVERSITY OF PITTSBURGH**
"Deploying Common Solutions Globally: The Dynamics of Control"

05/20/04 **MARIKO SAKAKIBARA** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"Determinants of Patent Value: An Empirical Analysis of Patent Licensing Data"

2004-2005 SEASON

10/14/04 **R. CLAY SPROWLS** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"History of Computing: UCLA Anderson School, Years 1955-1966, Western Data Processing Center (WDPC)"

10/28/04 **NATALIA LEVINA** | **NEW YORK UNIVERSITY**
"Understanding Boundary Spanning-in-Practice: Implications for Knowledge Management Systems Implementation and Use"

11/18/04 **M. LYNNE MARKUS** | **BENTLEY COLLEGE**
"The Role of IT in Interorganizational Systems Outcomes – The Technology Shaping Perspective"

02/03/05 **VANDANA MANGAL & UDAY KARMARKAR** | **UCLA ANDERSON SCHOOL OF MANAGEMENT**
"The Global Information Economy and the UCLA BIT Project"

02/10/05 **ERNST L. LEISS** | **UNIVERSITY OF HOUSTON**
"Security and Integrity in Digital Media"

02/24/05 **VICTORIA L. MITCHELL** | **UNIVERSITY OF CALGARY**
"Coordination, Uncertainty and Managerial Control in Concurrent Design"

04/14/05 **RONALD E. RICE** | **UNIVERSITY OF CALIFORNIA, SANTA BARBARA**
"Desktop Artifacts: A Site for Individual Adjustment to New Information Systems"

06/09/05 **PAUL DOURISH** | **UNIVERSITY OF CALIFORNIA, IRVINE**
"The Culture of Information: Ubiquitous Computing and Representations of Reality"

11/17/05   **KAI-LUNG HUI | NATIONAL UNIVERSITY OF SINGAPORE**
"Fishing for Online Participation – The Bait of Choice Configurations"

01/12/06   **ADAM POWELL | MASSACHUSETTS INSTITUTE OF TECHNOLOGY ('06)**
"To Our Health: The Role of IT in Healthcare"

04/16/06   **SVENJA HAGENHOFF | UNIVERSITY OF GOETTINGEN, GERMANY**
"The Media Industry – Current Challenges, and Innovations with Individualized Information Goods"

04/13/06   **HEINZ-D. KNOELL | UNIVERSITY OF LUNEBURG, GERMANY**
"A Cross National Survey on the Outcome of ERP Implementation Projects"

05/18/06   **THOMAS MORAN | IBM ALMADEN RESEARCH CENTER**
"Unified Activity as a Paradigm for Supporting Collaboration"

03/08/07   **ARNAUD GORGEON | UCLA ANDERSON SCHOOL OF MANAGEMENT**
"IT Architecture: Vision to Implementation and Use – The Case of UCLA Anderson School of Management, 1983-2000"

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